

**CITY OF FARGO, NORTH DAKOTA**  
**TAXABLE SALES AND PURCHASES BY STATE NAICS CATEGORY (in thousands)**  
**LAST TEN FISCAL YEARS**  
**(UNAUDITED)**

| <b>Fiscal Year</b>                            | <b>2011</b>         | <b>2012</b>         | <b>2013</b>         | <b>2014</b>         | <b>2015</b>         | <b>2016</b>         | <b>2017</b>         | <b>2018</b>         | <b>2019</b>         | <b>2020</b>         | <b>Percent change<br/>from 2011 to 2020</b> |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---|
| Construction                                  | \$ 73,367           | \$ 102,562          | \$ 121,777          | \$ 119,922          | \$ 118,725          | \$ 105,475          | \$ 85,077           | \$ 80,788           | \$ 87,293           | \$ 89,940           | 18.43%                                      |
| Manufacturing                                 | 152,891             | 176,696             | 154,645             | 189,713             | 179,881             | 160,397             | 138,143             | 156,593             | 156,024             | 157,105             | 2.68%                                       |
| Wholesale Trade                               | 457,370             | 518,411             | 527,446             | 546,741             | 479,306             | 408,786             | 382,305             | 352,940             | 353,018             | 349,572             | -30.84%                                     |
| Retail Trade                                  | 1,165,980           | 1,225,611           | 1,251,316           | 1,264,918           | 1,271,354           | 1,237,373           | 1,196,038           | 1,207,261           | 1,187,251           | 1,180,813           | 1.26%                                       |
| Transportation and Warehousing                | 2,772               | 2,868               | 3,166               | 4,185               | 3,566               | 3,703               | 4,810               | 5,274               | 6,272               | 4,954               | 44.05%                                      |
| Information Industries                        | 14,106              | 17,664              | 17,080              | 19,702              | 20,529              | 20,235              | 20,406              | 21,883              | 20,194              | 13,852              | -1.83%                                      |
| Fin. Ins. Real Estate, Rental & Leasing       | 77,385              | 87,578              | 93,327              | 100,771             | 93,348              | 72,262              | 65,304              | 62,741              | 64,465              | 50,776              | -52.40%                                     |
| Professional, Scientific, Tech., & Mgmt Serv. | 23,032              | 26,893              | 24,260              | 24,027              | 21,936              | 19,953              | 19,323              | 20,868              | 20,652              | 18,597              | -23.85%                                     |
| Educational, Health Care, and Social Serv.    | 32,365              | 33,254              | 29,370              | 26,464              | 37,643              | 37,380              | 32,342              | 33,584              | 81,241              | 80,434              | 59.76%                                      |
| Arts, Entertainment & Recreation              | 17,301              | 21,060              | 24,760              | 27,254              | 27,308              | 32,026              | 27,299              | 30,644              | 33,995              | 14,199              | -21.85%                                     |
| Accommodation & Food Services                 | 347,719             | 371,266             | 379,938             | 409,666             | 419,240             | 416,835             | 410,254             | 417,610             | 426,718             | 328,611             | -5.81%                                      |
| Other Services                                | 45,707              | 44,282              | 50,751              | 50,272              | 46,657              | 46,427              | 41,304              | 42,896              | 38,572              | 37,341              | -22.40%                                     |
| Miscellaneous                                 | 11,743              | 11,952              | 13,061              | 14,190              | 19,267              | 17,753              | 16,750              | 16,060              | 16,284              | 17,844              | 34.19%                                      |
| <b>Total</b>                                  | <b>\$ 2,421,738</b> | <b>\$ 2,640,097</b> | <b>\$ 2,690,897</b> | <b>\$ 2,797,825</b> | <b>\$ 2,738,760</b> | <b>\$ 2,578,605</b> | <b>\$ 2,439,355</b> | <b>\$ 2,449,142</b> | <b>\$ 2,491,979</b> | <b>\$ 2,344,038</b> | <b>-3.31%</b>                               |

Source: North Dakota Office of State Tax Commissioner