



**REQUEST FOR PROPOSALS  
for  
Snow Removal Equipment Services**

September 14, 2020

Issued By:

City of Fargo Public Works Department  
402 23<sup>rd</sup> Street N.  
Fargo, ND 58102  
(701) 241-1453 (Phone)  
(701) 241-8100 (Fax)



The City of Fargo Public Works is issuing a Request for Proposal (RFP) for contractor assistance for Snow Removal Equipment.

Contractor will deliver one (1) original RFP to the following Address:

City of Fargo Auditors Office  
Snow Removal Equipment Services  
225 4<sup>th</sup> Street N.  
Fargo, ND 58102

Office hours are 7:45 am to 4:30 pm, Monday through Friday, excluding holidays.

**Proposal Due Date and Time**

**2:00 p.m. Wednesday, September 30, 2020**

Proposals received after the above cited date and time will be considered late and are not acceptable.

- Please make sure the envelope or package is marked:  
**“Snow Removal Equipment Services RFP”**
- Please make sure to use the included Proposal Sheet.
- Any questions regarding this RFP contact Paul Fiechtner at (701) 241-1453.

Thank you for your interest.

## I. PURPOSE OF PROPOSAL

The city is seeking contractor assistance to provide equipment services for removal of snow. These activities include loading trucks utilizing a loader mount snow blower and pushing/piling snow with a dozer or trail groomer. Contractor must meet minimum requirements and equipment capabilities as listed in this RFP.

## II. PROPOSAL TERMS:

The city reserves the right to reject any and all proposals received as a result of this RFP. If a proposal is selected it will be the most advantageous regarding price, quality of service, contractors' qualifications and capabilities to provide the specified service. The city reserves the right to consider proposals for modifications at any time before a contract would be awarded, and negotiations would be undertaken with that contractor whose proposal is deemed to best meet the city's specifications and needs.

Proposals must be signed by an official authorized to bind the contractor to its provisions for at least a period of 60 days. Failure of the successful proposer to accept the obligation of the contract may result in the cancellation of any award.

In the event it becomes necessary to revise any part of this RFP, an addenda will be provided. Deadlines for submission of RFPs may be adjusted to allow for revisions. To be considered, original proposal and amended proposal must be at the City of Fargo Auditors Office on or before the date and time specified.

The prices stated in the bidder's proposal will not be subject to any price increase from the date on which the proposal is opened to the mutually agreed end date of contract.

## III. SCOPE OF SERVICES

During the course of the winter season, the Public Works Department may require snow removal assistance from private contractors to supplement the city's snow removal operations. This includes contracted operation of snow blowers, loaders, dozers, and trail groomers. The City intends to sign multiple contracts for snow removal purposes during the 2020/2021 winter season.

Contractors who undertake the work will be required to perform services pursuant to the terms described in this Request for Proposal (RFP). The City of Fargo shall retain the right to remove any Contractor if Contractor fails to meet and maintain the terms described in this RFP or fails to perform work in a workman-like manner within the demands and time constraints established by the City for the service.

**Term of Contract:** The initial term of this contract shall be for one (1) year commencing on November 1, 2020 and expiring October 1, 2021. The term of this agreement may be extended for one-year periods for a maximum of two (2) additional years, if approved and accepted in writing by both the contractor and the city prior to September 30th of the appropriate year. Contractor performance, quality of service, price, and reliability are some of the criteria that will be used as a basis for

the city to exercise a n option year. The awarded contractor or city may submit a written notification requesting to exercise the extension by no later than September 15th of the appropriate year. The initial agreement places no obligation on the City to renew beyond the initial term of the contract.

**Rates:** Contractor agrees that rates, as set forth in the proposal, will remain in effect through October 1, 2021.

**Invoice:** Contractor shall invoice the City within 30 days of a completed service. The City shall make payment within 30 days of receipt of invoice.

#### IV. PROCEDURE

**Submittal Requirements:** Contractors must complete the Proposal Form keeping in mind the following:

1. Rates per Unit per Hour quoted on the proposal shall be valid until October 1, 2021. Unit hourly pricing must be inclusive; that is, cost of equipment, all labor costs, overhead, transportation costs, etc. Unit refers to each piece of equipment with operator(s).
2. Please include with your proposal a list of equipment (size, count, etc.) that are available and will be used for the City's snow removal operations.

#### V. GENERAL REQUIREMENTS

1. **Loader Mount Snow Blower with Loader**
  - a. Minimum HP: 225
  - b. Minimum Cutting Width: 96"
  - c. Minimum output of 2,500 Tons per hour.
  - d. Must be equipped with a discharge chute capable of loading trucks.
  - e. Rental will include the Loader that is capable to safely handle and operate the snow blower.
2. **Dozer**
  - a. Minimum HP: 125
  - b. Minimum Blade Width: 11'
  - c. Minimum Operating weight of 30,000 lbs.
  - d. Cab Enclosure and Heater.
  - e. Block Heater.
3. **Mountain Groomer (Sno-Cat, Bombardier, PistonBully, or Equivalent)**
  - a. Minimum HP: 300
  - b. Minimum Blade Width: 12'
  - c. Must be properly equipped to move snow for snow dump operations.
4. **Wheel Loader with 4+ Yd Bucket**
  - a. Minimum HP: 225
  - b. Minimum Operating Weight: 35,000 lbs.
  - c. Minimum Bucket Size: 4 Cubic Yard
  - d. Snow/Ice tires preferred.

5. Equipment cost will include operator, fuel, maintenance, repairs, transportation to and from City of Fargo snow retention areas, and all other associated costs of operation.
6. Equipment will be mechanically sound and fully operational upon delivery. All costs encumbered to replace inoperable equipment will be the responsibility of the vendor.
7. Contractor must ensure that all equipment used must be properly registered and inspected. The City reserves the right to verify this information.
8. All equipment operators must be properly licensed and trained. Contractor is responsible for updating operator information as necessary. The City reserves the right to verify this information.
9. Contractor must provide contact information for designated representative for scheduling. The inability to make contact with Contractor within a reasonable amount of time is cause for the City to use other Contractors.
10. The City shall have no obligation to engage the services of the Contractor for a specified number of times.
11. Contractor shall be knowledgeable and comply with all federal, state, and local laws, rules, regulations and ordinances that may be applicable to the operation of the equipment provided by Contractor for snow removal services.
12. This contract is binding on the city and the contractor, their successors and assigns. Neither the city nor the contractor will assign or transfer its interest in this contract without the written consent of the other.
13. Termination without cause. Either party may terminate the contract by giving ten (10) days written notice to the other party.
14. The contractor is responsible for all applicable state and federal social security benefits and unemployment taxes and agrees to indemnify and protect the city against such liability.
15. The contractor will comply with all federal, state, and local laws and regulations. All documents developed as a result of this contract will be freely available to the public, none may be copyrighted by the contractor. During the performance of the service, the contractor will be responsible for any loss of or damage to the documents which are in its possession and must restore the loss or damage at its expense. Any use of the information and results of this contract by the contractor must reference the project sponsorship by the city.

## VI. PAYMENT

Payment will be based on the following items:

1. The hourly rate proposed for each piece of equipment.
2. Time for payment will commence at the specified time the equipment has been told to report, provided the equipment is at the reporting location on time.
3. The time for payment will terminate when the City releases the equipment.
4. Payment will be computed to the nearest one-half (1/2) hour.
5. **ABSOLUTELY NO PAYMENT WILL BE MADE FOR TIME LOST DUE TO EQUIPMENT BREAKDOWNS, MAINTENANCE OR REPAIRS, LUNCH OR DINNER PERIODS OR ANY OTHER REASONS THAT TAKE THE EQUIPMENT OUT OF SERVICE.**

6. Payment will be made to the contractor within thirty (30) days after the City of Fargo receives the invoice from the contractor and verifies that the invoice is correct.
7. The bill or invoice sent to the City of Fargo shall show the dates and hours for each equipment.

## **VII. INSURANCE REQUIREMENTS**

Insurance shall be in such form as will protect the Contractor from all claims and liabilities for damages for bodily injury, including accidental death, and for property damage, which may arise from operations under the contract whether such operation by themselves or by anyone directly or indirectly employed by them.

Prior to entering into a contractual agreement, the contractor shall furnish certificates of the following insurance to the City of Fargo, Public Works Department:

1. Workers' Compensation.
2. Public Liability in the amount of \$1,000,000 per person.  
\$500,000 per accident and property damage in the amount of \$300,000 per accident. All such liability insurance shall apply to liability assured under these specifications.  
*The City of Fargo shall be named as an additional insured to the extent of the operations under this contract.*

The certification of insurance shall be on file with the Public Works Department prior to any work being performed. Failure to maintain insurance during this contract period will result in contract forfeiture.

All insurance (Worker's Compensation, Comprehensive General Liability, and/or Automobile) shall be maintained at the expense of the contractor during the term of this contract.

### **Indemnification:**

The contractor shall indemnify and hold harmless the City, its officers and employees, from all damages, claims, suits and actions of any description, for or resulting from injuries or damages received or sustained by any party or parties, arising out of any act, of said contractor, or his agents, in the execution of work under the contract.

## **VIII. NEGOTIATION**

After evaluating proposals, the city may enter into negotiations with one contractor or multiple contractors. The primary purpose of negotiations is to maximize the City's ability to obtain the best value based on the mandatory requirements, evaluation criteria, and cost. Multiple rounds of negotiations may be conducted with one contractor or multiple contractors. Negotiations will be structured to safeguard information and ensure that all bidders are treated fairly.

**SIGNATURE SHEET**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Contractor Name

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Contractor Address

\_\_\_\_\_  
Title

\_\_\_\_\_  
City, State                      Zip Code

\_\_\_\_\_  
Telephone Number

\_\_\_\_\_  
Fax Number

\_\_\_\_\_  
Federal Tax ID Number

\_\_\_\_\_  
URL/Email Address

The above individual must be authorized to sign on behalf of the company submitting the proposal.

Proposals must be signed by an official authorized to bind the provider to its provisions for at least a period of 60 days.



<b>City of Fargo</b> <b>Request for Proposal</b> Snow Removal Equipment for the 2020-2021 Winter		Contractor: _____ Address: _____ Phone: _____
<b>Due Date:</b> September 30 2020	Page 1	
<b>Department:</b> Public Works, Street Department		

QUANTITY	DESCRIPTION	UNIT PRICE
	<b>Equipment</b> <b>Model / Size</b>	
	<b>Loader Mount Snow Blower w/ Loader</b> _____ BID/hour:	\$
	<b>Loader Mount Snow Blower w/ Loader</b> _____ BID/hour:	\$
	<b>Dozer</b> _____ BID/hour:	\$
	<b>Dozer</b> _____ BID/hour:	\$
	<b>Mountain Groomer</b> _____ BID/hour:	\$
	(Sno-Cat, Bombardier, PistonBully, or Equivalent)	
	<b>Mountain Groomer</b> _____ BID/hour:	\$
	(Sno-Cat, Bombardier, PistonBully, or Equivalent)	
	<b>Wheel Loader w/ 4+ Yd Bucket</b> _____ BID/hour:	\$
	<b>Wheel Loader w/ 4+ Yd Bucket</b> _____ BID/hour:	\$
	Successful bidders will be issued contracts for the season. No other authorization will be valid. Invoicing instructions will be included therein.  The City reserves the right to accept or reject any or all proposals or alternate proposals and to waive any informality.	