



**Request for Proposal  
Service Truck with Telescopic Crane  
March 11<sup>th</sup>, 2020**

# City of Fargo Request for Proposal

The City of Fargo is requesting proposals for one (1) Service Truck with Telescopic Crane. Sealed proposals indicating “**Service Truck with Crane**” will be received by the City of Fargo Auditor’s Office at 225 4<sup>th</sup> Street North, Fargo, ND 58102, for the purpose of evaluating costs and operating parameters on a Service Truck with Telescopic Crane. Upon completion of the evaluation by the selection committee an order may be placed. Proposals will be received until **2:00 P.M. Central Standard Time on Wednesday, March 11<sup>th</sup>, 2020.**

## CITY OF FARGO RIGHTS

The City reserves the right to cancel this RFP in writing or postpone the date and time for submitting proposals at any time prior to the proposal due date. The City by this RFP does not promise to accept the lowest cost or any other proposal and specifically reserves the right to reject any or all proposals, to waive any formal proposal requirements, to investigate the qualifications and experience of any Proposer, to reject any provisions in any proposal, to modify RFP contents, to obtain new proposals, to negotiate the requested services and contract terms with any Proposer, or to proceed to do the work otherwise.

The City hereby notifies all proposers that it will affirmatively insure that in regard to any contract entered into, pursuant to this request, minority business enterprises will be afforded full opportunity and are encouraged to submit proposals in response to this invitation and will not be discriminated against on the grounds of race, color, sex, or national origin in consideration for an award. The City reserves the right to accept or reject any and all proposals that is in the best interest of the City. All questions and inquiries will be addressed to:

### Equipment Specifications

Tanner Smedshammer  
Fleet Management Specialist  
Public Works Department  
402 23<sup>rd</sup> St. N  
Fargo, ND 58102

E-mail: [Tanner.Smedshammer@FargoND.gov](mailto:Tanner.Smedshammer@FargoND.gov)  
Phone: (701) 241-1460  
Fax: (701) 298-6971

### Operational Questions

Jim Hausauer  
Utility Director  
Waste Water Plant  
3400 N Broadway  
Fargo, ND 58102

[JHausauer@FargoND.gov](mailto:JHausauer@FargoND.gov)  
(701) 476-6692  
(701) 241-8159

# GENERAL SPECIFICATION

**MODEL:** Unit shall be a new, current year model Service Truck with Telescopic Crane.

**WARRANTY:** Shall be stated in **writing** on the form provided.

**DELIVERY:** Proposer must perform a complete pre-delivery service prior to delivery of equipment. All units are F.O.B., Fargo Central Garage.

**Proposer must state the number of days for delivery from time of order. If the delivery date is not met, a \$150.00 per day may be accessed against the purchase price with the total not to exceed 2.5% of purchase price.**

**TRAINING** Upon delivery to end-user the proposer will provide instruction to operators on proper operation and daily maintenance.

Training on repair procedures shall be provided by a factory qualified representative to the applicable city repair technician(s). A list of training courses shall be presented at the time of the RFP. The topic of training will be discussed and approved by the City of Fargo Staff. Onsite training (if applicable) at the City of Fargo Central Garage should be scheduled at time of order.

**Proposer** The proposer shall provide a certification of liability coverage with the proposal. The policy shall have a minimum general liability limit of \$500,000 with the City of Fargo listed as certificate holder.

**A detailed specification of body and crane must be included by the proposer when responding to the RFP. The RFP will not be accepted if this criterion is not met.**

**\*\*Preference may be given to Proposer who has a local dealer with a reasonable amount of parts inventory for the unit that has been proposed and a complete service facility. On new models or equipment not previously purchased by the City of Fargo, the selection committee may elect to have a demonstration of the models being considered.**

# **Telescopic Crane Truck Bidding Specifications**

## **1.0 INTENT**

It is the intent of this specification to provide for the purchase of one (1) Service Truck with Telescopic Crane to be used by the Waste Water Department.

The City of Fargo Waste Water Department has evaluated different styles of Telescopic Crane Trucks and has determined that this published specification is best suited for the WWD needs in terms of quality and features. This specification shall not be interpreted as restrictive but rather as a measure of quality and performance against which all other Telescopic Crane Trucks will be compared.

In comparing proposals, comparison will not be confined to price only. The successful proposer will be one whose product is judged as best serving the interests of the WWD when price, product, quality and delivery are considered. The WWD also reserves the right to reject any or all proposals or any part thereof, and to waive any minor technicalities. A contract will be awarded to the proposer submitting the lowest responsible proposal meeting the requirements.

## **2.0 EQUIVALENT PRODUCT**

Proposals will be accepted for consideration on any make or model that is equal or superior to the Telescopic Crane Truck specified. Decisions of equivalency will be at the sole interpretation of the WWD. A blanket statement that equipment proposed will meet all requirements will not be sufficient to establish equivalence. An original manufacturer's brochure of the proposed product is to be submitted with proposal.

## **3.0 INTERPRETATIONS**

In order to be fair to all proposers, no oral interpretations will be given to any proposer, as to the meaning of the specification documents or any part thereof. Every request for such a consideration shall be made in writing. Based on such inquiry, the WWD may choose to issue an Addendum in accordance with local state laws.

## **4.0 GENERAL**

The specification herein states the minimum requirements of the WWD. All proposals must be regular in every respect. Unauthorized conditions, limitations, or provisions shall be cause for rejection. The WWD will consider as irregular or non-responsive any and all proposals that are not prepared and submitted in accordance with the proposal document and specification, or any proposal lacking sufficient technical literature to enable the WWD to make a reasonable determination of compliance to the specification. It shall be the proposer's responsibility to carefully examine each item of the specification. Failure to offer a completed proposal or failure to respond to each section of the technical specification (COMPLY: YES NO) will cause the proposal to be rejected without review as non-responsive. All variances, exceptions and/or deviations shall be fully described in the appropriate section. Deceit in responding to the specification will be cause for rejection.

**5.0 Chassis**

**YES**

**NO**

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|--|-------|-------|
| 1. Chassis shall be new Ford F-450 chassis, 4x4, DRW, 60" CA. white in color   | _____ | _____ |
| 2. 6.7 L Diesel Engine with Block heater and winter front  | _____ | _____ |
| 3. Extended Cab  | _____ | _____ |
| 4. Automatic Transmission; skid plate package  | _____ | _____ |
| 5. Power windows / Power locks / remote keyless entry  | _____ | _____ |
| 6. Air Conditioning / Cruise / Tilt steering wheel / AM/FM/BT  | _____ | _____ |
| 7. Exterior power/heated mirrors, trailer towing type  | _____ | _____ |
| 8. Back-up camera  | _____ | _____ |
| 9. Inverter located in back seat on the floor.   | _____ | _____ |
| 10. (2) Two integrated LED strobe lights on front of chassis, wired to same paddle switch as rear strobes.               | _____ | _____ |
| 11. Third brake light strobe light integrated on roof of chassis, wired to same paddle switch as front and rear strobes. | _____ | _____ |

**5.1 Body**

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|---|-------|-------|
| 1. Body shall be constructed of steel with a steel floor and four (4) tie downs.                    | _____ | _____ |
| 2. Rock Guards shall be constructed of 12 gauge aluminum tread plate.                               | _____ | _____ |
| 3. Body shall be completely dipped in prime paint system to guarantee greater corrosion resistance. | _____ | _____ |
| 4. Back up alarm.   | _____ | _____ |
| 5. Body shall have minimum 24,000 ft. lb. crane reinforcement.                                      | _____ | _____ |

	<u>YES</u>	<u>NO</u>
6. Body shall have 6 compartments: <ul style="list-style-type: none"> <li>• 2 vertical per side</li> <li>• 1 horizontal per side</li> <li>• Compartment depth of 20"</li> </ul>	_____	_____
7. Body shall have a minimum height of 60" in the front compartment on each side and a minimum height of 40" in the rear sections.	_____	_____
8. LineX non-skid bed surface and compartment top or approved equal	_____	_____
9. Retractable work light mounted left rear.	_____	_____
10. LED lighted compartments.	_____	_____
11. Integrated LED stop / tail / turn / reverse / strobe lights.	_____	_____
12. One (1) Removable rear mounted vise bracket mounted curb side.	_____	_____
13. Body shall be white in color.	_____	_____
14. The street side horizontal compartment shall include an 18 drawer parts storage unit.	_____	_____
15. The forward compartment on both sides should include a heavy duty steel mechanic drawer unit. Minimum configuration: <ul style="list-style-type: none"> <li>• (5) 3" drawers</li> <li>• (3) 5" drawers</li> <li>• (1) 7" drawer</li> </ul> List configuration: 3": _____ 5": _____ 7": _____	_____	_____
16. The street side rear vertical shall have shelving along with heat integrated into compartment.	_____	_____
17. The curb side horizontal to have one standard shelving unit.	_____	_____
18. The curb side rear vertical shall have hooks for safety harnesses.	_____	_____
19. Stainless steel paddle style latches.	_____	_____



**WARRANTY**

Base Chassis Manufacture:

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Body:

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Crane:

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Other:

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**\*Please fill out all applicable lines. "See Enclosed" is not acceptable\***

**OPTION:**

Rustproofing / Undercoating complete finished unit.



**PROPOSAL FORM**

March 11<sup>th</sup>, 2020

Crane Truck

City of Fargo – Division of Wastewater

**CHASSIS:**

Make: \_\_\_\_\_

Model: \_\_\_\_\_

**BODY:**

Make: \_\_\_\_\_

Model: \_\_\_\_\_

**CRANE:**

Make: \_\_\_\_\_

Model: \_\_\_\_\_

**Chassis Price:**

\$ \_\_\_\_\_

**Body / Crane Price:**

\$ \_\_\_\_\_

**Complete Unit Price:**

\$ \_\_\_\_\_

**Option:**

Rustproofing / Undercoating Price: \$ \_\_\_\_\_

**Delivery Date**

Number of days for delivery from date of order: \_\_\_\_\_

Company \_\_\_\_\_

By: \_\_\_\_\_  
(Name) (Signature)

\_\_\_\_\_  
(Title) (Phone) (Date)