

THE CITY OF FARGO, NORTH DAKOTA PROACTIVE \* PRACTICAL \* PRUDENT

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#### THE OFFICE OF THE MAYOR, DR. TIMOTHY J. MAHONEY

Members of the Fargo community and Fargo City Commissioners,

The City of Fargo's Approved 2021 Budget is attached. I would like to express my appreciation to the department heads, division heads, commissioners and the budget team for their excellent work in arriving at a budget plan that will work for Fargo.

During our departmental meetings, many ideas, recommendations and conversations occurred to create the document before you today. Throughout this process, we have all remained devoted to providing the high quality of services our residents have come to expect, while also continuing our commitment to being fiscally mindful with taxpayers' money.

In just the last few years, Fargo has been nationally recognized with many honors. The following is just a sampling of these rankings:

- #1 Hottest Job Market {ZipRecruiter, 2020}
- #1 Best City to Start a Career {Zippia, 2020}
- #8 Best City for Renters {WalletHub, 2020}
- #10 Best Run Cities {WalletHub, 2019}
- #10 Happiest Places to Live {WalletHub, 2020}

We all should be especially proud of the "best run cities" ranking. This comparison placed Fargo in direct competition with the nation's most populous cities, including major metros. Fargo is a regional leader and the nation is taking notice.

It is without question that 2020 has been a year like no other. Throughout the City's response to the COVID-19 virus, our team has continued to provide award-winning services every day to our residents and visitors. In fact, the City remains under an emergency declaration to this day. In crafting this budget, we tackled several fiscal challenges including:

- Expected reductions in municipal highway funds
- Expected reductions in state aid distribution
- An unknown pandemic timeline
- Maintaining a prudent budget while managing growth

However, we also are fortunate to serve a community that continues a strong trajectory of growth and resilience. Even during an unprecedented pandemic, the following are a handful of positive economic indicators for a strong future for Fargo:

- Building permit values are double from the previous year
- Sales tax revenue is outpacing the previous year
- Property tax revenue is remaining steady

In consideration of all of these factors and with the input of the Fargo City Commission, the Approved 2021 Budget addresses the needs of a community that has placed itself on the radar as one of the Midwest's most vibrant urban centers while also being financially cognizant of the uncertainty caused by the COVID-19 virus.

#### A PROACTIVE, PRACTICAL AND PRUDENT BUDGET

The budget team embraced the themes of proactive, practical and prudent for the 2021 budget. We were laser-focused on five overarching themes in our recommendations:

- 1. Focus on critical needs
- 2. Maintain high service levels
- 3. Continue infrastructure investments
- 4. Maintain replacement and repair schedules
- 5. Nurture community relationships

These themes were reflective in shaping six major priorities and initiatives for our metro:

- 1. F-M Area Flood Diversion Project
- 2. Red River Valley Water Supply Project
- 3. Wastewater expansion and regionalization
- 4. Interactive utility billing rollout
- 5. Planning for the future Fargo Fire Station Number 8
- 6. Workforce Development

The Fargo community has almost 40 recognized neighborhoods and we need to continually work together to ascertain ways of empowering and energizing residents to become civic leaders within these neighborhoods to allow Fargo to thrive.

We are committed to advancing on the Core Neighborhoods Plan formation, the Land Development Code (LDC) diagnostic analysis, implementing the updated infrastructure funding policy, continuing to expand community relationships and inclusivity efforts, expanding utility regionalization and maintaining our street-level excellence.

#### **SUMMARIZING THE 2021 BUDGET**

We are funding the commitments made by the City Commission, continuing our steadfast commitment to in-town flood and drought protection projects and investing in organization-wide

capital improvement projects. Staff members have identified short-term and long-term needs to produce better budgets in the future.

This budget does not include any increase in tax mills for 2021. The City has had a stable City mill levy history for the past several years; in fact, mills have been reduced by 5.25 since 2013.

The Approved 2021 Budget includes an increase of \$2.50 per month in the residential wastewater rate, which were factored into the Wastewater revenue fee models. Without our successful utility regionalization efforts, this rate increase would have likely been higher. The residential rate in 2021 will be the same as it was in 2013. The Forestry Division is also enacting a modest fee increase of \$0.48 per month in 2021. This increase will allow the City to continue offering its very popular curbside brush chipping program. Without this additional revenue, the program would have been substantially curtailed.

For the General Fund budget, 77% is dedicated to the salaries and benefits of our employees. Simply put, street-level services require people. To provide the excellent services we do, personnel is a critical and very large component of our budget. A net addition of 2.25 new full-time employees from the General Fund were approved from the 20.25 positions requested. For the enterprise departments, a total of 13 full-time positions were requested and two were approved. With the two retirements in the Civic Center not being filled, this results in a net zero increase for the enterprise funds. Due to financial uncertainties associated with the COVID-19 virus, the Approved 2021 Budget does not include any competitive wage adjustments for City employees in 2021.

#### **FARGO: OUR STORY OF SUCCESS**

We are incredibly fortunate to serve the citizens of Fargo in our roles as elected leaders. We are incredibly grateful for the vital ingredients that allow us to achieve great things in our community. Among these are a strong tax base fueled by economic activity, steady population growth, robust activity in the construction sector and street level excellence at reasonable rates. When combined, these factors produce a synergy that makes Fargo a community where people choose to live, work and play.

This is Fargo. This is our story of success. We are incredibly proud of our public employees, grateful to our citizens and appreciative of our strong business community. Fargo remains the envy of the Upper Midwest. Together, let's take this community to even greater heights.

Sincerely yours,

**Dr. Timothy J. Mahoney**Mayor of the City of Fargo

# THE BOARD OF FARGO CITY COMMISSIONERS



DR. TIM MAHONEY Mayor

Elected: 2005, 2006, 2010, 2014, 2015, 2018

Term Expires: June 2022

Department Liaison: City Commission, City Finance, Human Resources, Public Works

and Police

Committee Liaison: Ambulance Service Oversight, Cass County Planning Commission, Community Development, Diversion Authority, Finance, Greater F-M Economic Development Corporation, Lake Agassiz Water Authority, Position Evaluation, Public Works Projects Evaluation, Tax Exempt Review, Utility and Vector Control



**DAVE PIEPKORN Deputy Mayor & Commissioner** 

Elected: 2008, 2014, 2018

Department Liaison: Engineering, FARGODOME, Inspections and Strategic Planning & Research

Committee Liaison: Diversion Authority, Fargo Dome Authority Finance, City Finance, Greater F-M Economic Development Corporation, Alternate to Lake Agassiz Water Authority, Metropolitan Council of Governments, Position Evaluation, Renaissance Zone Authority and Tax Exempt Review

Board Liaison: Auditorium, **Downtown Community** Partnership, Fargo Dome Authority, Parking, Red River Basin and Special Assessment



**TONY GEHRIG** Commissioner

Elected: 2015, 2018 Term Expires: June 2022

Department Liaison: Buildings & Grounds, Enterprise/Utilities, Fire, Information Services and Library

Committee Liaison: Alternate to Diversion Authority, Liquor Control, Metropolitan Council of Governments and Utility

Board Liaison: Fargo Youth Initiative, Library and Red River Basin



ARLETTE PRESTON Commissioner

Elected: 2020

Term Expires: June 2024

Department Liaison: Health and

Planning

Committee Liaison: Cass Clay Food Commission, Alternate to Diversion Authority, Metro Area Transit Coordinating Board, Metropolitan Council of Governments and Renaissance Zone Authority

Board Liaison: Adjustments, Appeals, Civil Service, Health and Historic Preservation



JOHN STRAND Commissioner

Elected: 2016, 2020 Term Expires: June 2024

Department Liaison:

Communications & Governmental

Affairs and Transit

Committee Liaison: Community Development, Diversion Authority, Metro Area Transit Coordinating Board, Metropolitan Council of Governments and Traffic Technical Advisory

Board Liaison: Airport Authority. Arts & Culture, Civil Service, Housing Authority, Human Relations and Native American





#### PRINCIPAL OFFICIALS FOR THE CITY OF FARGO

#### **ELECTED OFFICIALS**

Dr. Tim Mahoney Mayor Term Expires in June of 2022 **Dave Piepkorn** Deputy Mayor Term Expires in June of 2022 Commissioner Term Expires in June of 2022 **Tony Gehrig Arlette Preston** Commissioner Term Expires in June of 2024 John Strand Commissioner Term Expires in June of 2024 **Steve Dawson** Municipal Judge Term Expires in June of 2024

#### THE MAYOR'S CABINET

Bruce P. Grubb City Administrator

Michael J. Redlinger Assistant City Administrator

**Kember Anderson** Executive Assistant to the Commission

Julie Bommelman Transit Director

**Kent Costin** *Director of Finance* 

**Nicole Crutchfield** Director of Planning & Development

Brenda Derrig City Engineer

Timothy Dirks Library Director

Steve Dirksen Fire Chief

Ben Dow Director of Operations (Public Works)

Desi Fleming Director of Farqo Cass Public Health

James Gilmour Director of Strategic Planning & Research

Ron Gronneberg Chief Information Officer

Troy Hall Water Utility Director

Jim HausauerWaste Water Utility DirectorTerry LudlumSolid Waste Utility Director

Jill Minette Director of Human Resources

**Brock Morrison** Director of Facilities Management

**Gregg Schildberger** Director of Communications & Governmental Affairs

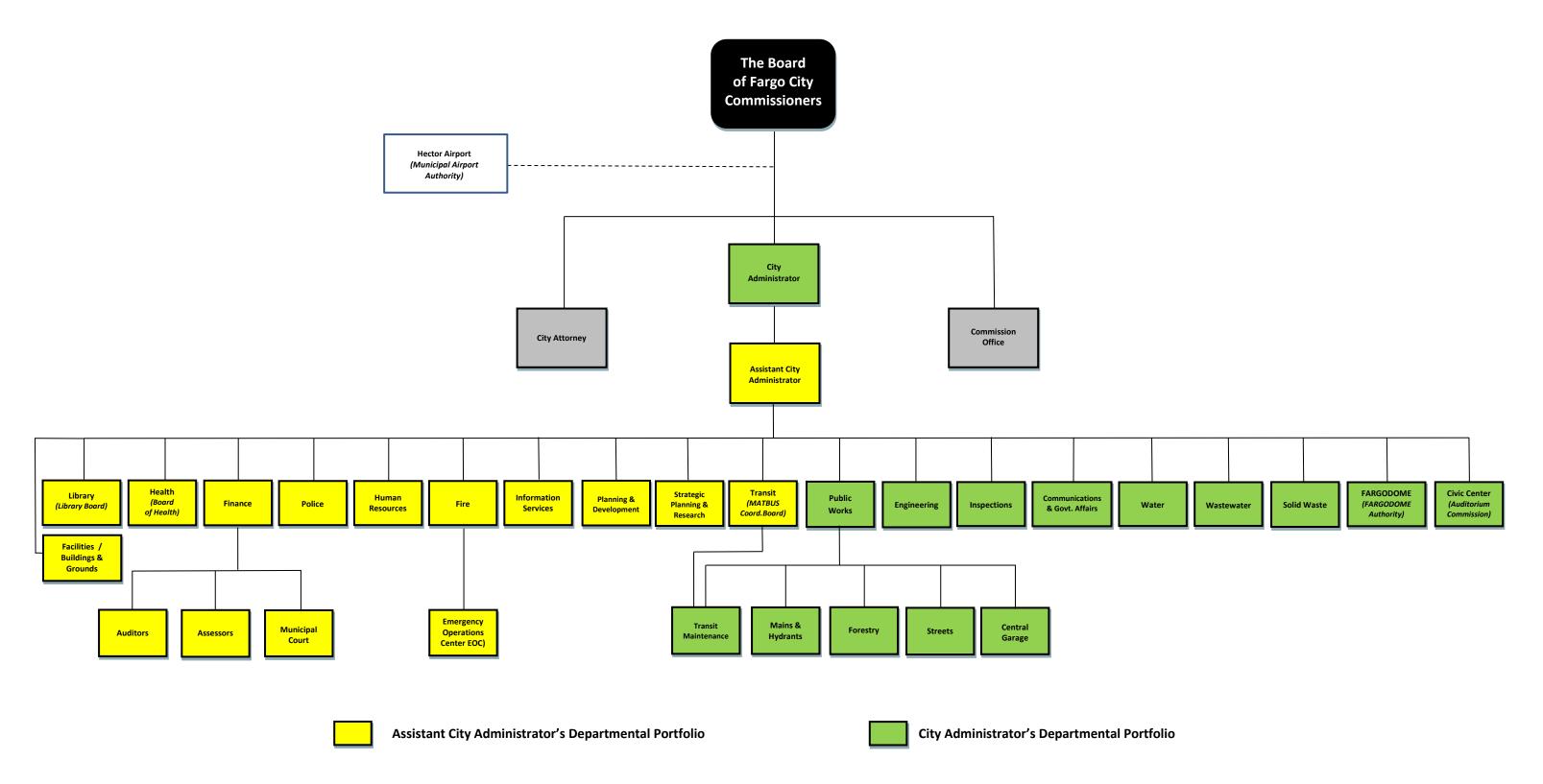
**Rob Sobolik** General Manager of the FARGODOME

**Bruce Taralson** Inspections Director

**Vacant** Chief of Police



# The City of Fargo's Organizational Chart



# **City of Fargo Budget Development Process**

A budget timeline and related budget development tasks are summarized in the chart below

| Overview of Budget Process                               | Jan     | Feb    | Mar.   | April   | May     | June   | July   | Aug    | Sept.   | Oct.   | Nov.    | Dec.   |
|--|---------|--------|--------|---------|---------|--------|--------|--------|---------|--------|---------|--------|
| Reporting Financial Results                              |         |        |        |         |         |        |        |        |         |        |         |        |
| Prepare CAFR and Complete Audit                          | ******* | *****  | ****** | ******  | ******  | *****  |        |        |         |        | ******  | ****** |
| Present Financial Results to City Commission             |         |        | ]      |         |         | ****** | ***    |        |         |        |         |        |
| GFOA Certificate of Excellence in Reporting Award        |         |        |        |         |         | ****** | ***    |        |         |        |         |        |
| Publish CAFR and Post to Municipal Disclosure Repository |         |        |        |         |         |        | ****   |        |         |        |         |        |
| Ongoing Strategic Planning                               |         |        |        |         |         |        |        |        |         |        |         |        |
| Assessment of Community Needs                            | ******* | ****** | ****** | ******* | ******  | ****** | ****** | ****** | ******* | ****** | ******* | ****** |
| Update of Utility Infrastructure Master Plan             |         | ****** | ****** | *****   |         |        |        |        |         |        |         |        |
| Update of Capital Improvement Plans                      | ******  | ****** | ****** | ******  | ******  | ****** | ****** | ****** | ******* | ****** | ******* | ****** |
| Timelines Developed for Long Term Financings             | ******  |        |        |         |         |        |        |        |         |        |         |        |
| Budget Development Activities                            |         |        |        |         |         |        |        |        |         |        |         |        |
| Monitor Revenues and Expenditures                        | ******* | *****  | ****** | ******  | ******  | *****  | ****** | ****** | ******  | ****** | ******* | ****** |
| Assessment of Economic Conditions                        | ******  | ****** | *****  | ******  | ******  | ****** | ****** | ****** | ******  | ****** | ******* | ****** |
| Board of Equalization Property Tax Valuations            |         |        | *****  |         |         |        |        |        |         |        |         |        |
| Finance Department Revenue Projections                   |         |        |        | ******* | ******* | ****** | ****** | *****  |         |        |         |        |
| Departmental Budget Instructions / Calendar Set          |         |        |        |         | *****   |        |        |        |         |        |         |        |
| Departmental Budget Proposals Developed                  |         |        |        |         | ******  | ****** |        |        |         |        |         |        |
| Budget Team Meetings with Department Heads               |         |        |        |         |         | ****** |        |        |         |        |         |        |
| Preparation of Mayor's Preliminary Budget                |         |        |        | ******  | ******  | ****** | ****** | *****  |         |        |         |        |
| Mayor's Preliminary Budget Message Finalized             |         |        |        |         |         |        |        | *****  |         |        |         |        |
| Budget Adoption Process                                  |         |        |        |         |         |        |        |        |         |        |         |        |
| Mayor's Preliminary Budget Filed with Commission         |         |        |        |         |         |        | **     |        |         |        |         |        |
| Commission Adoption of Preliminary Budget                |         |        |        |         |         |        | *      | *      |         |        |         |        |
| Notice of Budget Hearings Published                      |         |        |        |         |         |        |        |        | **      |        |         |        |
| Public Hearings on Tax Levies and Preliminary Budget     |         |        |        |         |         |        |        |        | **      |        |         |        |
| Approval of Final Budget (October 7th)                   |         |        |        |         |         |        |        |        |         | **     |         |        |
| Certification of Tax Levies and Final Budget             |         |        |        |         |         |        |        |        |         | **     |         |        |

# CITY OF FARGO BUDGETED FUNDS STRUCTURE

|              | GOVERNMENTAL<br>FUNDS                      |                     |                           |  |  |  |  |  |
|--------------|--|---------------------|---------------------------|--|--|--|--|--|
| GENERAL (1)  | SPECIAL<br>REVENUE (15)                    | DEBT<br>SERVICE (5) | CAPITAL<br>PROJECTS (10)  |  |  |  |  |  |
| General      | City Share Assessments                     | Tax Increment       | General Infrastructure    |  |  |  |  |  |
| (Major Fund) | Noxious Weed Control                       | Improvement Bonds   | (Major Fund)              |  |  |  |  |  |
|              | Convention Bureau                          | (Major Fund)        | Building Fund             |  |  |  |  |  |
|              | Regional Training Center                   | Sidewalks           | General Capital           |  |  |  |  |  |
|              | Court Forfeits                             | Sales Tax Bonds     | Grant Equipment           |  |  |  |  |  |
|              | Skyway Maintenance                         | (Major Fund)        | Disaster Recovery         |  |  |  |  |  |
|              | Parking Authority                          | Other Revenue Debt  | Street Infrastructure     |  |  |  |  |  |
|              | Parking Repairs                            |                     | Water Infrastructure      |  |  |  |  |  |
|              | Community Development                      |                     | Wastewater Infrastructure |  |  |  |  |  |
|              | <b>HUD Home Program</b>                    |                     | Flood Sales Tax           |  |  |  |  |  |
|              | Neighborhood Stabilization                 |                     | FM Diversion Sales Tax    |  |  |  |  |  |
|              | <b>HUD Home Participating Jurisdiction</b> |                     |                           |  |  |  |  |  |
|              | Downtown BID                               |                     |                           |  |  |  |  |  |
|              | NRI Loans                                  |                     |                           |  |  |  |  |  |
|              | Baseball Stadium                           |                     |                           |  |  |  |  |  |

| PROPRIETARY<br>FUNDS    |                             |  |  |  |  |  |  |
|-------------------------|-----------------------------|--|--|--|--|--|--|
| MAJOR<br>ENTERPRISE (7) | NON-MAJOR<br>ENTERPRISE (5) |  |  |  |  |  |  |
| Water                   | SE Cass Sewer               |  |  |  |  |  |  |
| (Major Fund)            | Vector Control              |  |  |  |  |  |  |
| Wastewater              | Street Lighting             |  |  |  |  |  |  |
| Storm Sewer             | Forestry                    |  |  |  |  |  |  |
| Solid Waste             | Civic Center                |  |  |  |  |  |  |
| FargoDome               |                             |  |  |  |  |  |  |
| Municipal Airport       |                             |  |  |  |  |  |  |
| Transit                 |                             |  |  |  |  |  |  |

| TRUST<br>FUNDS     | AGENCY<br>FUNDS               |
|--------------------|-------------------------------|
| ENSION<br>RUST (2) | (4)                           |
| Employee           | Performance Deposits          |
| Police             | Park District Special Assmts. |
|                    | FM Diversion Authority        |
|                    | Red River Regional Dispatch   |
|                    | -                             |

#### **Budgeted Funds Information:**

- North Dakota Century Code (NDCC) 40-40 requires budget approval for General, Special Revenue and Debt Service Funds
- City of Fargo budgets for funds required in NDCC 40-40 plus enterprise funds, and pension trust funds
- Capital project funds are not budgeted as projects are authorized in capital improvement plans or as developed and approved individually
- Agency Funds are not budgeted
- Major funds are identified in the chart above and are categorized based upon being more than 10% of the consolidated budget total as further described on the next page
- All capital project and debt service funds are consolidated in the presentation of our Comprehensive Annual Financial Report (CAFR)

#### **Major Fund Descriptions:**

#### **General Fund:**

The General Fund accounts for all financial resources not allocated to other funds. Majority of revenues derived from State Intergovernmental revenues, property taxes, and charges for services.

#### **Debt Service:**

#### **Improvement Bond Fund:**

This sub fund accounts for all refunding improvement bond funds required by bond covenants from individual Refunding Improvement Bond issues. It accounts for all special assessments levied for the payment of bonded indebtedness.

#### Sales Tax Bonds Fund:

The Sales Tax Bond sub Fund accounts for all resources and related debt payments associated with sales tax revenue bonds. This fund is structured to comply with various bond covenants associated with individual sales tax backed debt issues. Sales tax resources are voter approved and have been authorized for a twenty to sixty year period. Three authorizations are currently

#### Water Fund:

This fund accounts for the activities (revenues, operating and capital expenses) of the City's water system. The City receives user fee revenues derived from sale of water and other related services to the general public.

| City of Fargo, North Dakota    |               |                           |            |                |                |                 |                  |
|--------------------------------|---------------|---------------------------|------------|----------------|----------------|-----------------|------------------|
| Summary of All Budgeted Funds  |               | <b>Governmental Funds</b> |            | Proprieta      | ary Funds      | Fiduciary Funds |                  |
| FY 2021                        | General       | Debt                      | Special    | Water          | Non Major      | Pension         | Consolidated     |
|                                | Fund          | Service                   | Revenue    | Utility        | Utilities      | Funds           | Totals           |
| Revenues & Transfers In        |               |                           |            |                |                |                 |                  |
| Property Taxes                 | \$ 30,665,000 | \$ 2,376,000              | \$ 721,000 | \$ -           | \$ 1,188,550   | \$ -            | \$ 34,950,550    |
| Sales Taxes                    | -             | 12,570,000                | -          | -              | -              | -               | 12,570,000       |
| Other Taxes                    | -             | -                         | 1,265,400  | -              | -              | -               | 1,265,400        |
| Special Assessments            | -             | 38,586,100                | 620,000    | -              | 30,000         | -               | 39,236,100       |
| Franchise Fees                 | 5,326,200     | -                         | -          | -              | -              | -               | 5,326,200        |
| Licenses & Permits             | 5,724,400     | -                         | -          | -              | -              | -               | 5,724,400        |
| Federal Intergovernmental      | 1,666,500     | -                         | 1,284,421  | -              | 22,876,356     | -               | 25,827,277       |
| State/Local Intergovernmental  | 16,798,037    | -                         | 40,999     | -              | 1,315,000      | -               | 18,154,036       |
| Charges for Services           | 15,574,112    | -                         | 2,678,200  | -              | 13,298,646     | -               | 31,550,958       |
| Fines & Forfeits               | 2,267,500     | -                         | 100,000    | -              | 60,000         | -               | 2,427,500        |
| Investment Income              | 3,279,200     | 708,000                   | 3,600      | 29,316         | 2,634,210      | 8,542,500       | 15,196,826       |
| Miscellaneous                  | 3,929,650     | 504,563                   | 686,356    | 15,252         | 521,500        | -               | 5,657,321        |
| Transfers In                   | 11,309,401    | 11,923,983                | 82,545     | 946,560        | 3,017,490      | -               | 27,279,979       |
| Public Utility Revenue         | -             | -                         | -          | 26,417,500     | 40,902,000     | -               | 67,319,500       |
| Utility Byproduct Sales        | -             | -                         | -          | -              | 1,597,000      | -               | 1,597,000        |
| Pension Contributions          | -             | -                         | -          | -              | -              | 7,674,708       | 7,674,708        |
| Total Revenues & Transfers In  | 96,540,000    | 66,668,646                | 7,482,521  | 27,408,628     | 87,440,752     | 16,217,208      | 301,757,755      |
| Financial Uses:                |               |                           |            |                |                |                 |                  |
| General Government             | 20,697,225    | -                         | -          | -              | -              | -               | 20,697,225       |
| Public Safety                  | 42,955,011    | -                         | 200,000    | -              | -              | -               | 43,155,011       |
| Public Works                   | 12,963,251    | -                         | 379,504    | -              | -              | -               | 13,342,755       |
| Public Health & Welfare        | 12,565,910    | -                         | 24,683     | -              | -              | -               | 12,590,593       |
| Recreation & Culture           | 4,913,917     | -                         | 2,022,400  | -              | 6,844,016      | -               | 13,780,333       |
| Urban Development              | -             | -                         | 1,299,909  | -              | -              | -               | 1,299,909        |
| Public Transportation          | -             | -                         | 1,277,845  | -              | 17,328,629     | -               | 18,606,474       |
| General Support                | 1,213,009     | -                         | -          | -              | -              | -               | 1,213,009        |
| Unallocated                    | (1,653,490)   | -                         | -          | -              | -              | -               | (1,653,490)      |
| Public Utilities               | -             | -                         | -          | 14,334,945     | 20,250,857     | -               | 34,585,802       |
| Capital Outlay                 | 346,090       | -                         | 110,000    | 545,525        | 17,798,800     | -               | 18,800,415       |
| Debt Service Normal Redemption | -             | 30,367,538                | -          | 2,932,800      | 2,371,538      | -               | 35,671,876       |
| Debt Service Early Redemption  | -             | 20,125,000                | -          | -              | -              | -               | 20,125,000       |
| Debt Service - Interest & Fees | -             | 21,330,687                | 3,000      | 2,341,925      | 2,274,849      | -               | 25,950,461       |
| Plan Administration            | -             | -                         | -          | -              | -              | 528,000         | 528,000          |
| Plan Benefits                  | -             | -                         | -          | -              | -              | 7,896,000       | 7,896,000        |
| Transfers Out                  | 3,440,077     | 13,655,000                | 1,933,695  | 6,222,310      | 16,029,170     | -               | 41,280,252       |
| Total Financial Uses           | 97,441,000    | 85,478,225                | 7,251,036  | 26,377,505     | 82,897,859     | 8,424,000       | 307,869,625      |
| Surplus (Deficit)              | (901,000)     | (18,809,579)              | 231,485    | 1,031,123      | 4,542,893      | 7,793,208       | (6,111,870)      |
| Fund/Equity Balance, Beginning | 38,669,229    | 98,137,152                | 603,900    | 214,282,930    | 569,819,732    | 129,122,570     | 1,050,635,513    |
| Fund/Equity Balance, Ending    | \$ 37,768,229 | \$ 79,327,573             | \$ 835,385 | \$ 215,314,053 | \$ 574,362,625 | \$ 136,915,778  | \$ 1,044,523,643 |

Notes: - NDCC 40-40 defines Municipal Budget laws

Non Major Utility Funds includes Wastewater, Storm Sewer, Solid Waste, Street Lighting, Forestry, Vector Control, SE Cass, Fargodome and Airport Authority. Budget approval required pursuant to City Home Rule Charter

<sup>-</sup> All Debt Service fund balances are restricted for future debt payments in accordance with bond covenants

<sup>-</sup> Capital project funds are considered non budgeted funds pursuant to NDCC 40-40

<sup>-</sup> Proprietary Fund Equity = Total Net Assets

| City of Fargo, North Dakota                 |                             |                |           |                |                | GOVERNME    | NTAL FUNDS  |               |         |                       |                  |            |
|---|-----------------------------|----------------|-----------|----------------|----------------|-------------|-------------|---------------|---------|-----------------------|------------------|------------|
| Three Year Summary of All Funds             | General F                   | und (Major Fun | d)        | Debt Ser       | vice Fund ( Ma | jor Fund)   | No          | n Major Funds |         | Total Go              | vernmental Funds |            |
| (In Thousands of Dollars)                   | 2019                        | 2020           | 2021      | 2019           | 2020           | 2021        | 2019        | 2020          | 2021    | 2019                  | 2020             | 2021       |
|   | Actual                      | Budget         | Budget    | Actual         | Budget         | Budget      | Actual      | Budget        | Budget  | Actual                | Budget           | Budget     |
|   | (Unaudited)                 |                |           | (Unaudited)    |                |             | (Unaudited) |               |         | (Unaudited)           |                  |            |
| Revenues & Transfers In                     |                             |                |           |                |                |             |             |               |         |                       |                  |            |
| Property Taxes                              | \$ 26,124.5 \$              | 29,068.0 \$    | 30,665.0  | \$ 4,636.5 \$  | 1,881.0        | \$ 2,376.0  | \$ 584.8 \$ | 619.3 \$      | 721.0   | \$ 31,345.8 \$        | 31,568.3 \$      | 33,762.0   |
| Sales Taxes                                 | -                           | -              | -         | 12,933.2       | 12,569.9       | 12,570.0    | -           | -             | -       | 12,933.2              | 12,569.9         | 12,570.0   |
| Other Taxes                                 | -                           | -              | -         | -              | -              | -           | 2,353.1     | 1,502.0       | 1,265.4 | 2,353.1               | 1,502.0          | 1,265.4    |
| Special Assessments                         | -                           | -              | -         | 43,475.5       | 40,531.2       | 38,586.1    | 421.7       | 450.0         | 620.0   | 43,897.2              | 40,981.2         | 39,206.1   |
| Franchise Fees                              | 5,074.9                     | 5,324.0        | 5,326.2   | -              | -              | -           | -           | -             | -       | 5,074.9               | 5,324.0          | 5,326.2    |
| Licenses & Permits                          | 4,493.2                     | 5,320.3        | 5,724.4   | =              | -              | -           | -           | -             | -       | 4,493.2               | 5,320.3          | 5,724.4    |
| Federal Intergovernmental                   | 4,983.5                     | 10,299.0       | 1,666.5   | -              | -              | -           | 1,024.7     | 1,215.4       | 1,284.4 | 6,008.2               | 11,514.3         | 2,950.9    |
| State/Local Intergovernmental               | 20,284.9                    | 24,515.0       | 16,798.0  | 7,709.2        | 7,299.9        | -           | 53.0        | 41.0          | 41.0    | 28,047.1              | 31,855.9         | 16,839.0   |
| Charges for Services                        | 15,484.0                    | 14,907.7       | 15,574.1  | -              | -              | -           | 2,197.3     | 1,997.0       | 2,678.2 | 17,681.3              | 16,904.7         | 18,252.3   |
| Fines & Forfeits                            | 1,858.2                     | 1,745.5        | 2,267.5   | -              | -              | -           | 92.4        | 100.0         | 100.0   | 1,950.6               | 1,845.5          | 2,367.5    |
| Investment Income                           | 5,821.1                     | 3,480.7        | 3,279.2   | 1,265.0        | 600.0          | 708.0       | 0.3         | -             | 3.6     | 7,086.4               | 4,080.7          | 3,990.8    |
| Miscellaneous                               | 1,293.4                     | 1,726.6        | 3,929.7   | 14.3           | 727.9          | 504.6       | 169.1       | 324.0         | 686.4   | 1,476.8               | 2,778.5          | 5,120.6    |
| Transfers In                                | 13,555.5                    | 13,808.0       | 11,309.4  | 2,990.2        | 9,992.5        | 11,924.0    | 240.2       | 158.5         | 82.5    | 16,785.9              | 23,959.1         | 23,315.9   |
| Public Utility Revenue                      | -                           | -              | -         | -              | -              | -           | -           | -             | -       | -                     | -                | _          |
| Utility Byproduct Sales                     | =                           | -              | -         | =              | -              | -           | -           | -             | -       | -                     | -                | _          |
| Loans/Bonds/Capital Leases Issued           | _                           | -              | _         | 14,321.3       | -              | _           | _           | -             | -       | 14,321.3              | -                | _          |
| Capital Contributions                       | _                           | -              | _         | -              | -              | _           | _           | -             | _       | -                     | -                | _          |
| Total Revenues & Transfers In               | 98,973.2                    | 110.194.7      | 96,540.0  | 87,345.2       | 73,602.5       | 66,668.6    | 7,136.6     | 6,407.2       | 7,482.5 | 193,455.0             | 190.204.4        | 170,691.2  |
| Financial Uses:                             | 00,010                      |                | 00,01010  | 0.70.0.0       | ,              |             | 1,2000      | 0,1011=       | 1,102.0 | 200,10010             |                  |            |
| General Government                          | 17,981.2                    | 19,819.1       | 20,697.2  | _              | _              | _           | _           | _             | _       | 17,981.2              | 19,819.1         | 20,697.2   |
| Public Safety                               | 38,545.3                    | 41,906.9       | 42,955.0  | _              | _              | _           | 194.6       | 200.0         | 200.0   | 38,739.8              | 42,106.9         | 43,155.0   |
| Public Works                                | 12,998.7                    | 12,751.5       | 12,963.3  | 1,050.8        | _              | _           | 671.0       | 127.6         | 379.5   | 14,720.5              | 12,879.1         | 13.342.8   |
| Public Health & Welfare                     | 11,623.8                    | 12,260.4       | 12,565.9  | -              | _              | _           | 32.0        | 22.3          | 24.7    | 11,655.8              | 12,282.7         | 12,590.6   |
| Recreation & Culture                        | 5,505.1                     | 5,513.6        | 4,913.9   | -              | -              | -           | 3,006.9     | 2,027.0       | 2,022.4 | 8,512.0               | 7,540.6          | 6,936.3    |
| Urban Development                           | -                           | -              | .,525.5   | 65.2           | _              | _           | 1,157.2     | 1,334.8       | 1,299.9 | 1,222.4               | 1,334.8          | 1,299.9    |
| Public Transportation                       | 8,386.0                     | 9,180.5        | _         | -              | _              | _           | 1,067.6     | 1,118.7       | 1,277.8 | 9,453.5               | 10,299.2         | 1,277.8    |
| General Support                             | 1,069.6                     | 1,248.8        | 1,213.0   | _              | _              | _           | -           | -             | -,2,7,0 | 1,069.6               | 1,248.8          | 1,213.0    |
| Unallocated                                 | -                           | (2,115.7)      | (1,653.5) | _              |                |             |             |               | -       | -                     | (2,115.7)        | (1,653.5)  |
| Public Utilities                            | _                           | (2,113.7)      | (1,033.3) | _              |                |             | _           |               | -       | _                     | (2,113.7)        | (1,033.3   |
| Capital Outlay                              | 488.2                       | 443.9          | 346.1     |                |                |             | 22.6        |               | 110.0   | 510.8                 | 443.9            | 456.1      |
| Debt Service Normal Redemption              | 139.2                       | -              | -         | 27,243.9       | 32,249.0       | 30,367.5    | -           | _             | -       | 27,383.1              | 32,249.0         | 30,367.5   |
| Debt Service Farly Redemption & Refinancing | 139.2                       |                |           | 1,335.0        | 32,243.0       | 20,125.0    |             |               | -       | 1,335.0               | 32,243.0         | 20,125.0   |
| Debt Service - Interest & Fees              | 3.4                         | -              | -         | 25,049.0       | 23,934.7       | 21,330.7    | -<br>-      | -             | 3.0     | 25,052.4              | 23,934.7         | 21,333.7   |
|   | 5.4                         | -              | -         | 25,049.0       | 23,934.7       | 21,550.7    | -           | -             | 3.0     | 23,032.4              | 25,954.7         | 21,333.7   |
| Non Operating Expenses Transfers Out        | 4,395.2                     | 3,892.9        | 3,440.1   | -<br>12,035.1  | 14,493.9       | 13,655.0    | 1,124.9     | 1,284.8       | 1,933.7 | -<br>17,555.2         | 19,671.6         | 19,028.8   |
| Total Financial Uses                        | 4,395.2<br><b>101,135.7</b> | 104,902.0      | 97,441.0  | 66,779.1       | 70.677.6       | 85.478.2    | 7,276.7     | 6.115.2       | 7,251.0 | 17,555.2<br>175,191.5 | 181,694.8        | 19,028.8   |
|   | •                           | •              | •         | •              | -,-            | ,           |             | -, -          | •       | ,                     | •                | ,          |
| Surplus (Deficit)                           | (2,162.5)                   | 5,292.7        | (901.0)   | 20,566.1       | 2,924.9        | (18,809.6)  | (140.1)     | 292.0         | 231.5   | 18,263.5              | 8,509.5          | (19,479.1) |
| Fund/Equity Balance, Beginning              | 35,539.0                    | 33,376.5       | 38,669.2  | 74,646.2       | 95,212.3       | 98,137.2    | 452.0       | 311.9         | 603.9   | 110,637.3             | 128,900.7        | 137,410.3  |
| Intra-fund Transfer                         | -                           | -              | -         | -              | -              | -           | -           | -             | -       | -                     | -                | -          |
| Fund/Equity Balance, Ending                 | \$ 33,376.5 \$              | 38,669.2 \$    | 37,768.2  | \$ 95,212.3 \$ | 98,137.2       | \$ 79,327.6 | \$ 311.9 \$ | 603.9 \$      | 835.4   | \$ 128,900.7 \$       | 137,410.3 \$     | 117,931.2  |

| City of Fargo, North Dakota                 |                 |                   |              |                 | PROPR                  | RIETARY FUNDS |                 |                   |           | CONSO           | LIDATED TOTALS  |            |
|---|-----------------|-------------------|--------------|-----------------|------------------------|---------------|-----------------|-------------------|-----------|-----------------|-----------------|------------|
| Three Year Summary of All Funds             | Water U         | Itility (Major Fu | nd)          | Non             | <b>Major Utilities</b> |               | Total I         | Proprietary Funds | ;         | GOVERNMENTA     | L & PROPRIETARY | FUNDS      |
| (In Thousands of Dollars)                   | 2019            | 2020              | 2021         | 2019            | 2020                   | 2021          | 2019            | 2020              | 2021      | 2019            | 2020            | 2021       |
|   | Actual          | Budget            | Budget       | Actual          | Budget                 | Budget        | Actual          | Budget            | Budget    | Actual          | Budget          | Budget     |
|   | (Unaudited)     |                   |              | (Unaudited)     |                        |               | (Unaudited)     |                   |           | (Unaudited)     |                 |            |
| Revenues & Transfers In                     |                 |                   |              |                 |                        |               |                 |                   |           |                 |                 |            |
| Property Taxes                              | \$ - \$         | - (               | - \$         | \$ 1,065.6 \$   | 1,126.0 \$             | 1,188.6       | 1,065.6 \$      | 1,126.0 \$        | 1,188.6   | \$ 32,411.3 \$  | 32,694.3 \$     | 34,950.6   |
| Sales Taxes                                 | =               | -                 | -            | -               | -                      | -             | -               | -                 | -         | 12,933.2        | 12,569.9        | 12,570.0   |
| Other Taxes                                 | -               | -                 | -            | -               | -                      | -             | -               | -                 | -         | 2,353.1         | 1,502.0         | 1,265.4    |
| Special Assessments                         | -               | -                 | -            | -               | 30.0                   | 30.0          | -               | 30.0              | 30.0      | 43,897.2        | 41,011.2        | 39,236.1   |
| Franchise Fees                              | -               | -                 | •            | -               | -                      | -             | •               | -                 | -         | 5,074.9         | 5,324.0         | 5,326.2    |
| Licenses & Permits                          | -               | -                 | -            | -               | -                      | -             | -               | -                 | -         | 4,493.2         | 5,320.3         | 5,724.4    |
| Federal Intergovernmental                   | -               | -                 | -            | 1,022.0         | 14,400.0               | 22,876.4      | 1,022.0         | 14,400.0          | 22,876.4  | 7,030.2         | 25,914.3        | 25,827.3   |
| State/Local Intergovernmental               | -               | -                 | -            | 263.3           | 290.0                  | 1,315.0       | 263.3           | 290.0             | 1,315.0   | 28,310.4        | 32,145.9        | 18,154.0   |
| Charges for Services                        | -               | -                 | -            | 16,641.1        | 13,541.8               | 13,298.6      | 16,641.1        | 13,541.8          | 13,298.6  | 34,322.5        | 30,446.5        | 31,551.0   |
| Fines & Forfeits                            | -               | -                 | -            | -               | -                      | 60.0          | -               | -                 | 60.0      | 1,950.6         | 1,845.5         | 2,427.5    |
| Investment Income                           | 12.6            | 33.5              | 29.3         | 8,127.3         | 2,634.2                | 2,634.2       | 8,139.9         | 2,667.7           | 2,663.5   | 15,226.3        | 6,748.4         | 6,654.3    |
| Miscellaneous                               | 6.868           | 15.3              | 15.3         | 247.5           | 395.5                  | 521.5         | 254.3           | 410.8             | 536.8     | 1,731.1         | 3,189.2         | 5,657.3    |
| Transfers In                                | -               | 898.3             | 946.6        | 150.0           | 9,799.0                | 3,017.5       | 150.0           | 10,697.3          | 3,964.1   | 16,935.9        | 34,656.3        | 27,280.0   |
| Public Utility Revenue                      | 22,744.6        | 25,082.2          | 26,417.5     | 35,855.5        | 39,655.0               | 40,902.0      | 58,600.1        | 64,737.2          | 67,319.5  | 58,600.1        | 64,737.2        | 67,319.5   |
| Utility Byproduct Sales                     | -               | -                 | -            | 1,220.6         | 1,605.0                | 1,597.0       | 1,220.6         | 1,605.0           | 1,597.0   | 1,220.6         | 1,605.0         | 1,597.0    |
| Loans/Bonds/Capital Leases Issued           | -               | -                 | -            | -               | -                      | -             | -               | -                 | -         | 14,321.3        | -               | -          |
| Capital Contributions                       | 2,866.6         | -                 | -            | 15,348.4        | -                      | -             | 18,215.0        | -                 | -         | 18,215.0        | -               | -          |
| Total Revenues & Transfers In               | 25,630.6        | 26,029.3          | 27,408.6     | 79,941.3        | 83,476.5               | 87,440.8      | 105,571.9       | 109,505.7         | 114,849.4 | 299,026.9       | 299,710.1       | 285,540.5  |
| Financial Uses:                             |                 |                   |              |                 |                        |               |                 |                   |           |                 |                 |            |
| General Government                          | -               | -                 | -            | -               | -                      | -             | -               | -                 | -         | 17,981.2        | 19,819.1        | 20,697.2   |
| Public Safety                               | -               | -                 | -            | -               | -                      | -             | -               | -                 | -         | 38,739.8        | 42,106.9        | 43,155.0   |
| Public Works                                | -               | -                 | -            | -               | -                      | -             | -               | -                 | -         | 14,720.5        | 12,879.1        | 13,342.8   |
| Public Health & Welfare                     | -               | -                 | -            | -               | -                      | -             | -               | -                 | -         | 11,655.8        | 12,282.7        | 12,590.6   |
| Recreation & Culture                        | -               | -                 | -            | -               | 6,279.6                | 6,844.0       | -               | 6,279.6           | 6,844.0   | 8,512.0         | 13,820.2        | 13,780.3   |
| Urban Development                           | -               | -                 | -            | -               | -                      | -             | -               | -                 | -         | 1,222.4         | 1,334.8         | 1,299.9    |
| Public Transportation                       | -               | -                 | -            | -               | 8,143.2                | 17,328.6      | -               | 8,143.2           | 17,328.6  | 9,453.5         | 18,442.4        | 18,606.5   |
| General Support                             | -               | -                 | -            | -               | -                      | -             | -               | -                 | -         | 1,069.6         | 1,248.8         | 1,213.0    |
| Unallocated                                 | -               | -                 | -            | -               | -                      | -             | -               | -                 | -         | -               | (2,115.7)       | (1,653.5)  |
| Public Utilities                            | 14,876.1        | 14,251.9          | 14,334.9     | 34,996.4        | 19,551.1               | 20,250.9      | 49,872.6        | 33,803.0          | 34,585.8  | 49,872.6        | 33,803.0        | 34,585.8   |
| Capital Outlay                              | -               | 1,810.6           | 545.5        | -               | 29,091.2               | 17,798.8      | -               | 30,901.8          | 18,344.3  | 510.8           | 31,345.7        | 18,800.4   |
| Debt Service Normal Redemption              | -               | 2,501.0           | 2,932.8      | -               | 2,741.6                | 2,371.5       |                 | 5,242.6           | 5,304.3   | 27,383.1        | 37,491.6        | 35,671.9   |
| Debt Service Early Redemption & Refinancing | -               | -                 | -            | -               | -                      | -             | -               | -                 | -         | 1,335.0         | -               | 20,125.0   |
| Debt Service - Interest & Fees              | 2,410.6         | 2,451.5           | 2,341.9      | 1,503.4         | 3,378.5                | 2,274.8       | 3,914.0         | 5,830.0           | 4,616.8   | 28,966.4        | 29,764.7        | 25,950.5   |
| Depreciation                                | 6,091.3         | -                 | -            | 23,816.7        | -                      | -             | 29,908.0        | -                 | -         | 29,908.0        | -               | -          |
| Non Operating Expenses                      | -               | -                 | -            | 264.2           | -                      | -             | 264.2           | -                 | -         | 264.2           | -               | -          |
| Transfers Out                               | 10,764.7        | 7,395.3           | 6,222.3      | 12,091.0        | 19,615.0               | 16,029.2      | 22,855.7        | 27,010.3          | 22,251.5  | 40,410.9        | 46,681.8        | 41,280.3   |
| Total Financial Uses                        | 34,142.7        | 28,410.3          | 26,377.5     | 72,671.8        | 88,800.2               | 82,897.9      | 106,814.5       | 117,210.5         | 109,275.4 | 282,006.0       | 298,905.3       | 299,445.6  |
| Surplus (Deficit)                           | (8,512.1)       | (2,381.0)         | 1,031.1      | 7,269.5         | (5,323.7)              | 4,542.9       | (1,242.6)       | (7,704.7)         | 5,574.0   | 17,020.9        | 804.8           | (13,905.1) |
| Fund/Equity Balance, Beginning              | 225,176.0       | 216,663.9         | 214,282.9    | 567,873.9       | 575,143.5              | 569,819.7     | 793,050.0       | 791,807.4         | 784,102.7 | 903,687.2       | 920,708.1       | 921,512.9  |
| Intra-fund Transfer                         | -               | -                 | =            | -               |                        | -             | -               | -                 | -         | -               | -               | -          |
| Fund/Equity Balance, Ending                 | \$ 216,663.9 \$ | 214,282.9         | \$ 215,314.1 | \$ 575,143.5 \$ | 569,819.7 \$           | 574,362.6     | \$ 791,807.4 \$ | 784,102.7 \$      | 789,676.7 | \$ 920,708.1 \$ | 921,512.9 \$    | 907,607.9  |

#### **Major Revenue Sources Review and Discussion**

The Government Finance Officers Association (GFOA) best budget practices guidance recommends a discussion of major revenue source as an integral part of the budget document. A discussion of each major revenue source is provided to assist budget users in understanding where our funding is derived and how it is predicted in the annual budget process. The revenue categories are listed in order by the amount from largest to smallest and this discussion covers 76% of City-wide revenues.

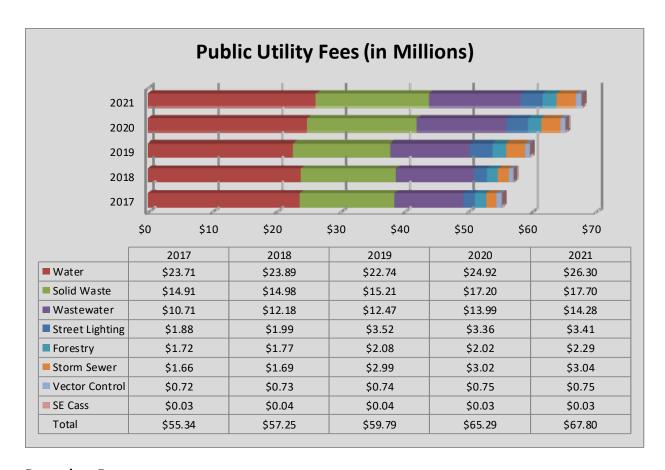
### **Public Utility Revenue**

#### **Utility Fees**

The City provides municipal utilities including water, wastewater, solid waste, storm sewer, street lighting, vector control and forestry services. All fees are established by resolution of the City Commission and are set at levels to sustain our utility services. We anticipate collecting \$66.89 million in public utility fees in 2021, up from \$65.29 in 2020. In 2019, Fargo became a wastewater service provider to the City of West Fargo. Budgeting methodology for public utility fees include historical analysis of growth and demand for new services as new subdivisions develop. The City is a regional water service provider to Cass Rural Water Users District that operates in our southern areas as well as providing water services to smaller cities adjacent to Fargo, including West Fargo.

We are also cognizant of what other cities charge for these utility services and participate in a regional rate study each year that compares several rate structures in other nearby cities as well as using innovative methods to keep our rates as low as possible.

Long term master planning for both operational and capital planning is updated annually. Sales tax resources and utility rate revenues are used to fund expensive infrastructure. Current sales tax authorization for revenue allocated from sales tax expires in 2028.



#### **Byproduct Revenue**

Fargo has been a leader in innovation by leveraging our utility operations to maximum benefit. Innovative projects include converting methane gas from our landfill to electricity, selling surplus methane gas to a local business, and reusing wastewater for ethanol production. All of these initiatives are producing additional revenue as byproducts of our traditional utility operations. Long-term agreements are in place and these operations continued to be a mutual benefit to our citizens and private partners. A total of \$1.6 million is being budgeted for 2021.

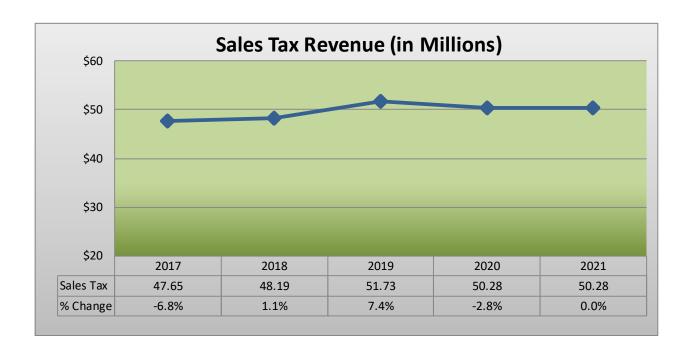
#### **Sales Taxes**

Sales taxes have been voter approved and are managed in accordance with the City's Home Rule Charter sections 3(S), (T) and (U). All sales tax collected are dedicated by Charter for infrastructure projects and financing. Section 3(T) and (U) are dedicated for exclusive use on flood risk mitigation projects while section 3(S) has a broader definition of infrastructure. The combined sales tax rate levied by the City of Fargo is 2%. The State of North Dakota currently levies 5% sales and use tax and Cass County collects another .5% for flood risk mitigation. The State Tax Commission's Office collects local sales tax revenues under contract with the City and is remitted monthly. The City uses historical trending and a local economic assessment process in projecting future sales tax revenues. The City uses the same sales tax exemptions methodology as deployed by the State of North Dakota. We are forecasting revenue of \$50.28 million in 2021, a 0% increase.

There is significant economic uncertainty with the COVID-19 pandemic and therefore we chose to budget our 2021 collections flat. We are currently experiencing a spike in sales tax collections mid-year of 9% over the 2020 levels.

All sales tax resources are dedicated for infrastructure funding. A portion of our sales tax revenue is pledged to long term debt repayment for projects already constructed. Of the total expected sales tax revenue of \$50.28 million, \$12.57 million is budgeted in the debt service funds and the remaining amount of \$37.71 is allocated to the capital project fund. North Dakota State law does not require that capital project funds be included in our annual budget so the portion allocated to this fund group is not shown in our consolidated budget totals.

In November, 2016 the citizens of the City of Fargo voted to extend our sales tax authority for HRC Sections 3(T) and 3(U) until 2084. This will provide a long-term funding source for the FM Area Diversion Project which was approved by the Army Corp of Engineers in July, 2016. The City also dedicated an additional ½ cent sales tax, HRC Section 3(U), for flood control commencing January 1, 2017. The sales tax will be dedicated through the life of the project.



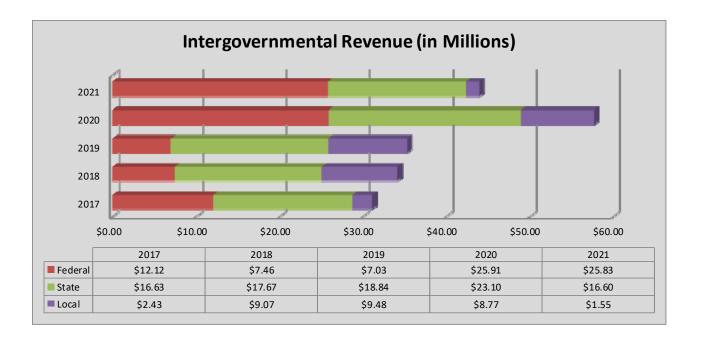
#### **Intergovernmental Revenues**

Intergovernmental revenues come directly from other governmental units. Funding is received from federal, state and local agencies. Revenues are commonly received in the form of grants for specific purposes or may be more general in nature.

We are currently experiencing a significant decline in State of North Dakota shared revenues resulting from the COVID-19 pandemic impacts and the overall decline of State revenues. State Intergovernmental revenues have been revised to reflect these conditions at mid-year as detailed in the mid-year budget recommendations chart on page 195.

The Coronavirus Aid, Relief, and Economic Security (CARES) Act was passed by Congress with overwhelming, bipartisan support March 27, 2020. A summary of Federal and State grant awards approved to date is provided below. Fargo will continue to apply for funding as it becomes available based upon Federal and State authorization.

| Agency  | <b>Grant Award Amount</b> | Purpose  |
|---|---------------------------|--|
| Federal Aviation<br>Administration                            | \$21,637,515              | 100% cost reimbursement of gross operating expenses of the Fargo Municipal Airport through 2023          |
| Federal Transit<br>Administration                             | \$7,936,636               | 100% reimbursement of any transit operating or capital expenditure                                       |
| Department of Justice   | \$195,828                 | 100% reimbursement of overtime related to COVID-19 activities  |
| State of North Dakota –<br>COVID-19 Stimulus Pass-<br>through | \$8,687,816               | 100% reimbursement for<br>Fargo Cass Public Health and<br>the Red River Valley Task<br>Force             |
| State of North Dakota –<br>COVID-19 Stimulus Pass-<br>through | \$6,700,000               | 100% reimbursement of Police department salaries and benefits with no restrictions on spending authority |
| Department of Health and<br>Human Services                    | \$1,353                   | Medicare reimbursement   |
| Department of Housing and<br>Urban Development                | \$ 464,253                | Maintain operations, rental assistance, supportive services and other necessary actions                  |
| North Dakota Department of<br>Emergency Services              | \$26,000                  | Day to day management of the homeless shelter  |
| Federal Emergency Management Agency                           | n/a                       | 75% cost share of COVID-19 emergency expenditures  |
| Total Awards YTD  | \$45,649,401              |  |



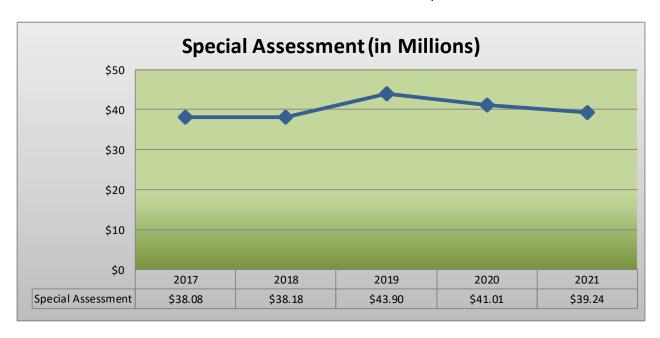
The City budgets for grant revenue based upon approved grant agreements. Budgets are modified during the year as new grants are awarded and approved by the Board of City Commissioners. State intergovernmental revenues are estimated based upon financial statistics reported by the State of North Dakota or other entities, historical trending and an assessment of the statewide economy. We do not use an external economist to predict State revenues sources; however, our existing budget process contains a mid-year revenue revision if needed. The City has an excellent record of accomplishment in overall revenue budgeting results.

#### **Special Assessments**

Special assessments are a widely used method of funding infrastructure projects in North Dakota.

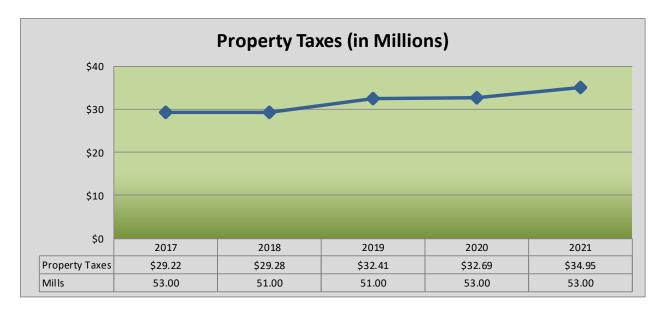
Those who benefit from infrastructure projects help pay for these capital improvements. Special assessment benefit districts are established during the project planning phase and final project costs are allocated to property parcels after the projects are completed based upon the benefits they receive. Assessments are accounted for on a project specific basis and therefore we are able to predict our certified assessment revenues with a high degree of certainty. Most assessments are collected over a twenty-five-year period that mirrors the useful life of the infrastructure asset. A property owner may choose to prepay their entire assessment. Accumulated prepaid assessments are restricted within debt service funds for the payment of long-term debt.

The amount budgeted for special assessment revenue in 2021 of \$39.24 million is based upon projects currently on the assessment rolls and an allowance for assessment prepayments. This revenue source will continue to rise as our community continues to grow. Funds collected from certified assessment collections (annual payments) plus assessment prepayment accumulations are sufficient to cover our annual debt service requirements.



#### **Property Taxes**

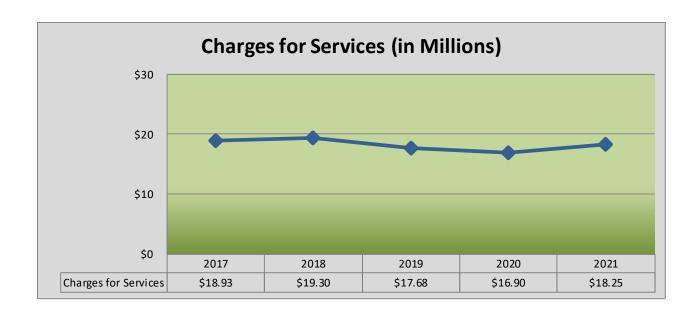
The City's Home Rule Charter contains a tax mill cap of 64 mills. The 2021 approved budget recommends keeping the mill levy the same. The City Commission reduced the mill levy in 2016, 2017 and 2018 at times when market values increased faster than our normal property tax growth rates. Tax collections are based upon the mill levy established by the Board of City Commissioners which is evaluated as part of our annual budget process. Tax collections are estimated based upon the final property tax rolls and are collected by Cass County and remitted to the City as they become due in February. We are projecting total property tax collections of \$34.95 million an increase of 6.9% for all City funds. There is no change in the tax mill rate recommended for 2021



### **Charge for Services**

#### **Charge for Services**

The trend for all charge for services revenue accounts is shown in the following graph. We anticipate overall revenue levels to decrease slightly due to a smaller than normal infrastructure capital improvement plan resulting from a change in our infrastructure funding policy amended in 2019.



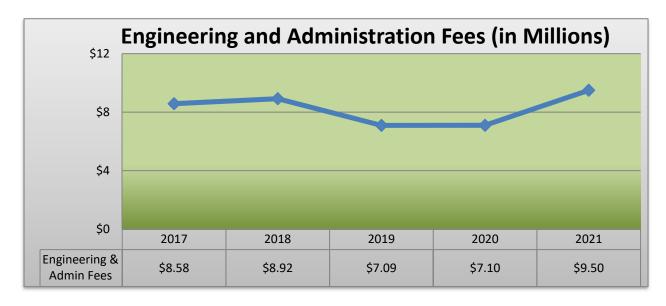
#### **Building Permits**

The City charges a variety of fees associated with the delivery of services to our citizens. Building permits are one of the most prominent of our fees. They are an important indicator of our economic strength and the level of construction activity in our local economy. Fees are established by the City Commission and are updated periodically. The City of Fargo is currently experiencing a very high level of construction activity with some building categories trending 200% higher than 2020 levels.



#### **Capital Project Engineering and Administrative Fees**

Engineering and administrative fees are charged for the management and delivery of capital projects. These fees are part of our base revenues associated with the design, development, construction and administration of a robust infrastructure deployment program. The table below shows the trend of this revenue source. We expect revenue sources to increase in 2021 due to a strong capital improvement program including significant expansion of our utility infrastructure to serve the long term needs of our City.



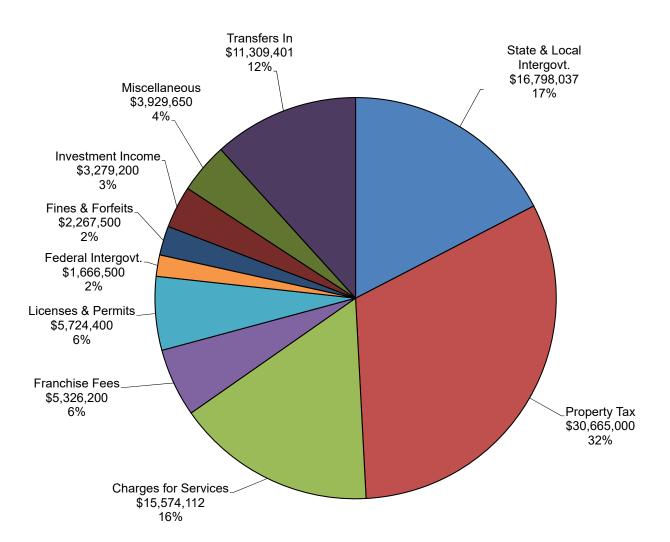
| Fund Balance Definitions   | Fiscal Trends and Comments   |
|--|--|
| Fund balance is the difference between assets and liabilities and is one of many measurements of an entities overall financial strength.  Pursuant to the Governmental Accounting Standards Board standard fund balances are categorized as follows:  Non-spendable – Cannot be spent as is legally restricted.  Restricted – Subject to externally imposed restrictions, laws, bond covenants or other means.  Committed – Constrained by action of the Board of City Commissioners. Cannot be used for other purposes unless approved at the same level of authority.  Assigned – Intended to be used for a specific purpose. Intent can be expressed by City Commission or someone to whom authority has been delegated.  Unassigned – Unrestricted and available to appropriate. | <ul> <li>The City maintains reserves in accordance with our fund balance policies.</li> <li>The Revenue Stabilization Fund is currently \$1 million that represents the minimum reserve required by policy. There are no draws upon this fund in the 2021 budget.</li> <li>There continues to be significant accumulation of resources in our Debt Service funds associated with the prepayment of special assessments.</li> <li>A schedule of projected changes in governmental fund balances is included in the following pages by fund type. Capital project funds have been excluded since they are not required to be included in the budget pursuant to North Dakota budget law.</li> <li>The format used to present this section of the budget follows the Government Finance Association's Best Budget Practices and is designed to provide reader a highlevel overview of our financial trends over multiple fiscal years.</li> </ul> |

# Schedule of Changes in Governmental Fund Balances

| 2018 37,846,574 96,930,254 98,794,511 443,296 35,539,021 (2,307,553) 40 2019 35,539,021 98,973,163 101,135,674 - 33,376,510 (2,162,511) 40 2020 33,376,510 110,194,739 104,902,020 - 38,669,229 5,292,719 10 2021 38,669,229 96,540,000 97,441,000 - 37,768,229 (901,000) - 3  Special Revenue Funds  2017 1,543,490 6,776,734 7,426,237 - 893,987 (649,503) -44 2018 893,987 6,536,566 6,978,519 - 452,034 (441,953) -44 2019 452,034 7,136,611 7,276,705 - 311,940 (140,094) -3 2020 311,940 6,407,164 6,115,204 - 603,900 291,960 99 2021 603,900 7,482,521 7,251,036 - 835,385 231,485 330  Debt Service Funds  2017 108,619,474 124,594,986 152,204,468 - 81,009,992 (27,609,482) -25 2018 81,009,992 71,800,839 78,164,627 - 74,646,204 (6,363,788) -3 2019 74,646,204 87,345,204 66,779,113 - 95,212,295 20,566,091 28 2020 95,212,295 73,602,457 70,677,600 - 98,137,152 2,924,857 3 2021 98,137,152 66,668,646 85,478,225 - 79,327,573 (18,809,579) -15  Total All Budgeted Governmental Funds 2017 149,559,468 224,025,957 252,634,872 1,200,000 119,750,553 (29,808,915) -20 2018 119,750,553 175,267,659 183,937,657 443,296 110,637,259 (9,113,294) -44 2019 110,637,259 193,454,978 175,191,492 - 128,900,745 18,263,486 13 2020 128,900,745 190,204,360 181,694,824 - 137,410,281 8,509,536 13  | Fund                        | Year       | Fund<br>Balance<br>January 1 | Revenues &<br>Transfers In | Expenditures &<br>Transfers Out | Intra-fund<br>Transfer | Fund<br>Balance<br>December 31 | Increase /<br>(Decrease) | % Change<br>In Fund<br>Balance |
|--|-----------------------------|------------|------------------------------|----------------------------|---------------------------------|------------------------|--------------------------------|--------------------------|--------------------------------|
| 2017 39,396,504 92,654,237 93,004,167 1,200,000 37,846,574 (1,549,930) 44 2018 37,846,574 96,930,254 98,794,511 443,296 35,539,021 (2,307,553) 4 2019 35,539,021 98,973,163 101,135,674 - 33,765,510 (2,162,511) 4 2020 33,376,510 110,194,739 104,902,020 - 38,669,229 95,292,719 11 2021 38,669,229 96,540,000 97,441,000 - 37,768,229 (901,000) 5  Special Revenue Funds  2017 1,543,490 6,776,734 7,426,237 - 893,987 (649,503) 42 2018 893,987 6,536,566 6,978,519 - 452,034 (441,953) 48 2019 452,034 7,136,611 7,276,705 - 311,940 (140,094) 33 2020 311,940 6,407,164 6,115,204 - 603,900 291,960 99 2021 603,900 7,482,521 7,251,036 - 835,385 231,485 33   Debt Service Funds  2017 108,619,474 124,594,986 152,204,468 - 81,009,992 (27,609,482) - 22 2018 81,009,992 71,800,839 78,164,627 - 74,646,204 (6,363,788) 4 2019 74,646,204 87,345,204 66,779,113 - 95,212,295 20,566,091 22 2020 95,212,295 73,602,457 70,677,600 - 98,137,152 2,924,857 3 2021 98,137,152 66,668,646 85,478,225 - 79,327,573 (18,809,579) -15   Total All Budgeted Governmental Funds  2017 149,559,468 224,025,957 252,634,872 1,200,000 119,750,553 (29,808,915) -20 2018 119,750,553 175,267,659 183,937,657 443,296 110,637,259 (9,113,294) 4 2019 110,637,259 193,454,978 175,191,492 - 128,900,745 18,263,486 13 2020 128,900,745 190,204,360 181,694,824 - 137,410,281 8,509,536 13   | Conoral Fund                |            |                              |                            |                                 |                        |                                |                          |                                |
| 2018 37,846,574 96,930,254 98,794,511 443,296 35,539,021 (2,307,553) 4-0 40,000 35,539,021 98,973,163 101,135,674 - 33,376,510 (2,162,511) 4-0 40,000,000 38,669,229 38,669,229 96,540,000 97,441,000 - 37,768,229 (901,000) - 38,669,229 96,540,000 97,441,000 - 37,768,229 (901,000) - 37,768,229 (901,0 | General Fund                | 2017       | 20 206 504                   | 02 654 227                 | 02 004 167                      | 1 200 000              | 27 946 574                     | (1 540 020)              | -4%                            |
| 2019 35,539,021 98,973,163 101,135,674 - 33,376,510 (2,162,511) - 62,020 33,376,510 110,194,739 104,902,020 - 38,669,229 5,292,719 11 2021 38,669,229 96,540,000 97,441,000 - 37,768,229 (901,000) - 37,768,22 |                             |            |                              |                            | , ,                             |                        | , ,                            |                          | -4%<br>-6%                     |
| 2020 33,376,510 110,194,739 104,902,020 - 38,669,229 5,292,719 10 2021 38,669,229 96,540,000 97,441,000 - 37,768,229 (901,000) - 3  Special Revenue Funds  2017 1,543,490 6,776,734 7,426,237 - 893,987 (649,503) -47 2018 893,987 6,536,566 6,978,519 - 452,034 (441,953) -48 2019 452,034 7,136,611 7,276,705 - 311,940 (140,094) -33 2020 311,940 6,407,164 6,115,204 - 603,900 291,960 99 2021 603,900 7,482,521 7,251,036 - 835,385 231,485 33  Debt Service Funds  2017 108,619,474 124,594,986 152,204,468 - 81,009,992 (27,609,482) -22 2018 81,009,992 71,800,839 78,164,627 - 74,646,204 (6,363,788) -4 2019 74,646,204 87,345,204 66,779,113 - 95,212,295 20,566,091 22 2020 95,212,295 73,602,457 70,677,600 - 98,137,152 2,924,857 3 2021 98,137,152 66,668,646 85,478,225 - 79,327,573 (18,809,579) -15  Total All Budgeted Governmental Funds  2017 149,559,468 224,025,957 252,634,872 1,200,000 119,750,553 (29,808,915) -26 2018 119,750,553 175,267,659 183,937,657 443,296 110,637,259 (9,113,294) -8 2019 110,637,259 193,454,978 175,191,492 - 128,900,745 18,263,486 13 2020 128,900,745 190,204,360 181,694,824 - 137,410,281 8,509,536 13   |                             |            | , ,                          |                            |                                 | 443,230                |                                |                          | -6%                            |
| Special Revenue Funds   Spec   |                             |            |                              |                            |                                 | -                      |                                |                          | 16%                            |
| 2017 1,543,490 6,776,734 7,426,237 - 893,987 (649,503) -4. 2018 893,987 6,536,566 6,978,519 - 452,034 (441,953) -4. 2019 452,034 7,136,611 7,276,705 - 311,940 (140,094) -3. 2020 311,940 6,407,164 6,115,204 - 603,900 291,960 9. 2021 603,900 7,482,521 7,251,036 - 835,385 231,485 3.     Debt Service Funds  |                             |            |                              |                            |                                 | -                      |                                |                          | -2%                            |
| 2017 1,543,490 6,776,734 7,426,237 - 893,987 (649,503) -4. 2018 893,987 6,536,566 6,978,519 - 452,034 (441,953) -4. 2019 452,034 7,136,611 7,276,705 - 311,940 (140,094) -3. 2020 311,940 6,407,164 6,115,204 - 603,900 291,960 9. 2021 603,900 7,482,521 7,251,036 - 835,385 231,485 3.     Debt Service Funds  | Special Revenue Funds       |            |                              |                            |                                 |                        |                                |                          |                                |
| 2019 452,034 7,136,611 7,276,705 - 311,940 (140,094) -33 2020 311,940 6,407,164 6,115,204 - 603,900 291,960 94 2021 603,900 7,482,521 7,251,036 - 835,385 231,485 38   Debt Service Funds  2017 108,619,474 124,594,986 152,204,468 - 81,009,992 (27,609,482) -25 2018 81,009,992 71,800,839 78,164,627 - 74,646,204 (6,363,788) -4 2019 74,646,204 87,345,204 66,779,113 - 95,212,295 20,566,091 28 2020 95,212,295 73,602,457 70,677,600 - 98,137,152 2,924,857 3 2021 98,137,152 66,668,646 85,478,225 - 79,327,573 (18,809,579) -15  Total All Budgeted Governmental Funds  2017 149,559,468 224,025,957 252,634,872 1,200,000 119,750,553 (29,808,915) -20 2018 119,750,553 175,267,659 183,937,657 443,296 110,637,259 (9,113,294) -8 2019 110,637,259 193,454,978 175,191,492 - 128,900,745 18,263,486 13 2020 128,900,745 190,204,360 181,694,824 - 137,410,281 8,509,536 75   | •                           | 2017       | 1,543,490                    | 6,776,734                  | 7,426,237                       | -                      | 893,987                        | (649,503)                | -42%                           |
| 2019 452,034 7,136,611 7,276,705 - 311,940 (140,094) -33 2020 311,940 6,407,164 6,115,204 - 603,900 291,960 94 2021 603,900 7,482,521 7,251,036 - 835,385 231,485 38   Debt Service Funds  2017 108,619,474 124,594,986 152,204,468 - 81,009,992 (27,609,482) -25 2018 81,009,992 71,800,839 78,164,627 - 74,646,204 (6,363,788) -8 2019 74,646,204 87,345,204 66,779,113 - 95,212,295 20,566,091 20 2020 95,212,295 73,602,457 70,677,600 - 98,137,152 2,924,857 3 2021 98,137,152 66,668,646 85,478,225 - 79,327,573 (18,809,579) -15  Total All Budgeted Governmental Funds  2017 149,559,468 224,025,957 252,634,872 1,200,000 119,750,553 (29,808,915) -26 2018 119,750,553 175,267,659 183,937,657 443,296 110,637,259 (9,113,294) -8 2019 110,637,259 193,454,978 175,191,492 - 128,900,745 18,263,486 13 2020 128,900,745 190,204,360 181,694,824 - 137,410,281 8,509,536 75   |                             | 2018       | 893,987                      | 6,536,566                  | 6,978,519                       | -                      | 452,034                        |                          | -49%                           |
| Debt Service Funds  2017 108,619,474 124,594,986 152,204,468 - 81,009,992 (27,609,482) -25,2018 81,009,992 71,800,839 78,164,627 - 74,646,204 (6,363,788) -8,2019 74,646,204 87,345,204 66,779,113 - 95,212,295 20,566,091 28,2020 95,212,295 73,602,457 70,677,600 - 98,137,152 2,924,857 3,2021 98,137,152 66,668,646 85,478,225 - 79,327,573 (18,809,579) -15,202,203 110,637,259 110,637,259 193,454,978 175,191,492 - 128,900,745 18,263,486 17,202 128,900,745 190,204,360 181,694,824 - 137,410,281 8,509,536 7.  |                             | 2019       | 452,034                      | 7,136,611                  | 7,276,705                       | -                      | 311,940                        | (140,094)                | -31%                           |
| Debt Service Funds  2017 108,619,474 124,594,986 152,204,468 - 81,009,992 (27,609,482) -25 2018 81,009,992 71,800,839 78,164,627 - 74,646,204 (6,363,788) -8 2019 74,646,204 87,345,204 66,779,113 - 95,212,295 20,566,091 28 2020 95,212,295 73,602,457 70,677,600 - 98,137,152 2,924,857 3 2021 98,137,152 66,668,646 85,478,225 - 79,327,573 (18,809,579) -15  Total All Budgeted Governmental Funds  2017 149,559,468 224,025,957 252,634,872 1,200,000 119,750,553 (29,808,915) -26 2018 119,750,553 175,267,659 183,937,657 443,296 110,637,259 (9,113,294) -8 2019 110,637,259 193,454,978 175,191,492 - 128,900,745 18,263,486 17 2020 128,900,745 190,204,360 181,694,824 - 137,410,281 8,509,536 75  |                             | 2020       | 311,940                      | 6,407,164                  | 6,115,204                       | -                      | 603,900                        | 291,960                  | 94%                            |
| 2017 108,619,474 124,594,986 152,204,468 - 81,009,992 (27,609,482) -25   2018 81,009,992 71,800,839 78,164,627 - 74,646,204 (6,363,788) -8   2019 74,646,204 87,345,204 66,779,113 - 95,212,295 20,566,091 28   2020 95,212,295 73,602,457 70,677,600 - 98,137,152 2,924,857 3   2021 98,137,152 66,668,646 85,478,225 - 79,327,573 (18,809,579) -15    Total All Budgeted Governmental Funds  2017 149,559,468 224,025,957 252,634,872 1,200,000 119,750,553 (29,808,915) -20   2018 119,750,553 175,267,659 183,937,657 443,296 110,637,259 (9,113,294) -8   2019 110,637,259 193,454,978 175,191,492 - 128,900,745 18,263,486 17   2020 128,900,745 190,204,360 181,694,824 - 137,410,281 8,509,536 7   |                             | 2021       | 603,900                      | 7,482,521                  | 7,251,036                       | -                      | 835,385                        | 231,485                  | 38%                            |
| 2018 81,009,992 71,800,839 78,164,627 - 74,646,204 (6,363,788) -8 2019 74,646,204 87,345,204 66,779,113 - 95,212,295 20,566,091 28 2020 95,212,295 73,602,457 70,677,600 - 98,137,152 2,924,857 3 2021 98,137,152 66,668,646 85,478,225 - 79,327,573 (18,809,579) -19  Total All Budgeted Governmental Funds  2017 149,559,468 224,025,957 252,634,872 1,200,000 119,750,553 (29,808,915) -20 2018 119,750,553 175,267,659 183,937,657 443,296 110,637,259 (9,113,294) -8 2019 110,637,259 193,454,978 175,191,492 - 128,900,745 18,263,486 17 2020 128,900,745 190,204,360 181,694,824 - 137,410,281 8,509,536 7  | Debt Service Funds          |            |                              |                            |                                 |                        |                                |                          |                                |
| 2019 74,646,204 87,345,204 66,779,113 - 95,212,295 20,566,091 28 2020 95,212,295 73,602,457 70,677,600 - 98,137,152 2,924,857 3 2021 98,137,152 66,668,646 85,478,225 - 79,327,573 (18,809,579) -19  Total All Budgeted Governmental Funds  2017 149,559,468 224,025,957 252,634,872 1,200,000 119,750,553 (29,808,915) -20 2018 119,750,553 175,267,659 183,937,657 443,296 110,637,259 (9,113,294) -8 2019 110,637,259 193,454,978 175,191,492 - 128,900,745 18,263,486 17 2020 128,900,745 190,204,360 181,694,824 - 137,410,281 8,509,536 7  |                             | 2017       | 108,619,474                  | 124,594,986                | 152,204,468                     | -                      | 81,009,992                     | (27,609,482)             | -25%                           |
| 2020 95,212,295 73,602,457 70,677,600 - 98,137,152 2,924,857 2021 98,137,152 66,668,646 85,478,225 - 79,327,573 (18,809,579) -19  Total All Budgeted Governmental Funds  2017 149,559,468 224,025,957 252,634,872 1,200,000 119,750,553 (29,808,915) -20 2018 119,750,553 175,267,659 183,937,657 443,296 110,637,259 (9,113,294) -8 2019 110,637,259 193,454,978 175,191,492 - 128,900,745 18,263,486 17 2020 128,900,745 190,204,360 181,694,824 - 137,410,281 8,509,536 7   |                             | 2018       | 81,009,992                   | 71,800,839                 | 78,164,627                      | -                      | 74,646,204                     | (6,363,788)              | -8%                            |
| Total All Budgeted Governmental Funds  2017 149,559,468 224,025,957 252,634,872 1,200,000 119,750,553 (29,808,915) -20 2018 119,750,553 175,267,659 183,937,657 443,296 110,637,259 (9,113,294) -8 2019 110,637,259 193,454,978 175,191,492 - 128,900,745 18,263,486 17 2020 128,900,745 190,204,360 181,694,824 - 137,410,281 8,509,536 7   |                             | 2019       | 74,646,204                   | 87,345,204                 | 66,779,113                      | -                      | 95,212,295                     | 20,566,091               | 28%                            |
| Total All Budgeted Governmental Funds  2017 149,559,468 224,025,957 252,634,872 1,200,000 119,750,553 (29,808,915) -20 2018 119,750,553 175,267,659 183,937,657 443,296 110,637,259 (9,113,294) -8 2019 110,637,259 193,454,978 175,191,492 - 128,900,745 18,263,486 17 2020 128,900,745 190,204,360 181,694,824 - 137,410,281 8,509,536 7   |                             | 2020       | 95,212,295                   | 73,602,457                 | 70,677,600                      | -                      | 98,137,152                     | 2,924,857                | 3%                             |
| 2017 149,559,468 224,025,957 252,634,872 1,200,000 119,750,553 (29,808,915) -20 2018 119,750,553 175,267,659 183,937,657 443,296 110,637,259 (9,113,294) -8 2019 110,637,259 193,454,978 175,191,492 - 128,900,745 18,263,486 17 2020 128,900,745 190,204,360 181,694,824 - 137,410,281 8,509,536 7  |                             | 2021       | 98,137,152                   | 66,668,646                 | 85,478,225                      | -                      | 79,327,573                     | (18,809,579)             | -19%                           |
| 2018       119,750,553       175,267,659       183,937,657       443,296       110,637,259       (9,113,294)       -8         2019       110,637,259       193,454,978       175,191,492       -       128,900,745       18,263,486       17         2020       128,900,745       190,204,360       181,694,824       -       137,410,281       8,509,536       7  | Total All Budgeted Governme | ntal Funds |                              |                            |                                 |                        |                                |                          |                                |
| 2018       119,750,553       175,267,659       183,937,657       443,296       110,637,259       (9,113,294)       -8         2019       110,637,259       193,454,978       175,191,492       -       128,900,745       18,263,486       17         2020       128,900,745       190,204,360       181,694,824       -       137,410,281       8,509,536       7  | •                           |            | 149,559,468                  | 224,025,957                | 252,634,872                     | 1,200,000              | 119,750,553                    | (29,808,915)             | -20%                           |
| 2019       110,637,259       193,454,978       175,191,492       -       128,900,745       18,263,486       17         2020       128,900,745       190,204,360       181,694,824       -       137,410,281       8,509,536       7  |                             |            |                              |                            |                                 |                        |                                |                          | -8%                            |
| 2020 128,900,745 190,204,360 181,694,824 - 137,410,281 8,509,536   |                             |            |                              |                            |                                 | •                      |                                |                          | 17%                            |
|  |                             |            |                              |                            |                                 | _                      |                                |                          | 7%                             |
|  |                             |            |                              |                            |                                 | _                      |                                |                          | -14%                           |

| Fund Description  | Fiscal Trends   |
|---|---|
| The General Fund accounts for all revenues and expenditures of the City of Fargo that are not accounted for in other funds and is the largest and most important operating fund.                | <ul> <li>Budget strategy is focused on continuation<br/>of providing high quality services and<br/>lowering the budget growth and modest<br/>use of fund balance.</li> </ul>  |
| Our revenue sources include a diverse blend of taxes, licenses & permits, intergovernmental revenues, charges for services, fines and forfeits, interest and other revenues.                    | <ul> <li>Property tax values continue to increase as<br/>a result of a high level of residential and<br/>commercial construction. We expect this<br/>trend to continue.</li> </ul>  |
| Major functional programs include General<br>Governmental Services, Public Safety, Public<br>Works, Public Health and Welfare, Recreation &<br>Culture, Public Transportation, General Support, | <ul> <li>Construction activity and building permit<br/>revenues predicted to remain stable in our<br/>current environment.</li> </ul>   |
| and Capital Outlay.   | There are consistent demands upon our allocable resources for items related to growth such as municipal facilities, staffing and operational costs.   |
|   | <ul> <li>All Transit functions were reclassified out of<br/>the General Fund to Enterprise funds in<br/>2021 to provide more transparency for this<br/>major function. A majority of funding is<br/>provided by Federal Transit Administration<br/>operating and capital grants.</li> </ul> |
|   | <ul> <li>Revenues have been weakened by the<br/>COVID-19 impact to the economy. The City<br/>of Fargo received several COVID-19 Federal<br/>and State grants in 2020 that will help<br/>bolster our overall operating performance<br/>and cover our COVID-19 expenditures.</li> </ul>       |
|   | Mid-year budgeted revenue adjustments<br>are listed on page 197.  |
|   | <ul> <li>General Fund balance goals will be<br/>maintained in accordance with our fund<br/>balance policies.</li> </ul>   |

# CITY OF FARGO, NORTH DAKOTA 2021 GENERAL FUND BUDGETED REVENUES



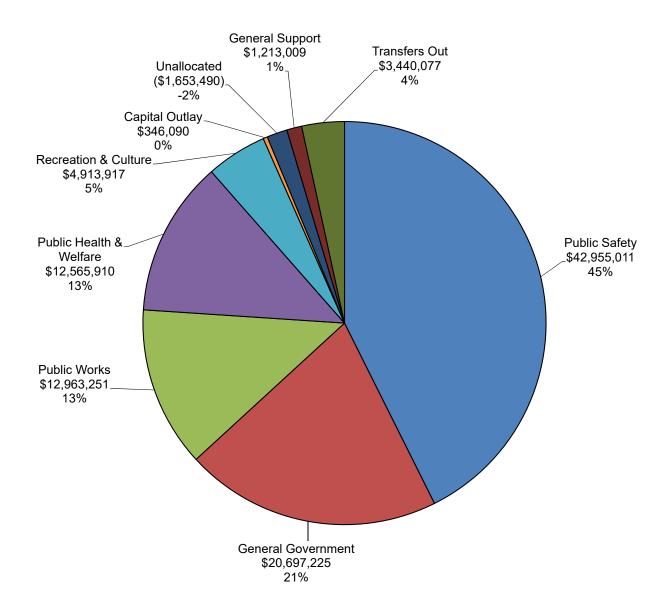
# CITY OF FARGO, NORTH DAKOTA GENERAL FUND REVENUE ANALYSIS BY SOURCE

| Revenue Source       | 2020<br>Approved<br>Budget | 2021<br>Approved<br>Budget | \$<br>Change   | %<br>Change |
|----------------------|----------------------------|----------------------------|----------------|-------------|
| Property Taxes       | \$ 28,714,000              | \$ 30,665,000              | 1,951,000      | 6.8%        |
| Franchise Fees       | 5,400,000                  | 5,326,200                  | (73,800)       | -1.4%       |
| Licenses & Permits   | 5,042,250                  | 5,724,400                  | 682,150        | 13.5%       |
| Federal Grants       | 4,474,260                  | 1,666,500                  | (2,807,760)    | -62.8%      |
| State Share Revenues | 19,057,679                 | 15,284,761                 | (3,772,918)    | -19.8%      |
| Local Grant Revenues | 1,714,244                  | 1,513,276                  | (200,968)      | -11.7%      |
| Charges for Services | 16,217,253                 | 15,574,112                 | (643,141)      | -4.0%       |
| Fines                | 2,437,500                  | 2,267,500                  | (170,000)      | -7.0%       |
| Interest             | 3,958,200                  | 3,279,200                  | (679,000)      | -17.2%      |
| Miscellaneous        | 1,848,614                  | 3,929,650                  | 2,081,036      | 112.6%      |
| Transfers In         | 14,286,000                 | 11,309,401                 | (2,976,599)    | -20.8%      |
| Totals               | \$ 103,150,000             | \$ 96,540,000              | \$ (6,610,000) | -6.4%       |

# CITY OF FARGO, NORTH DAKOTA GENERAL FUND RESOURCES HISTORY

| REVENUE SOURCES                  | 2017<br>ACTUAL | 2018<br>ACTUAL | 2019<br>ACTUAL<br>(UNAUDITED) | 2020<br>APPROVED<br>BUDGET | 2021<br>APPROVED<br>BUDGET |
|----------------------------------|----------------|----------------|-------------------------------|----------------------------|----------------------------|
| Property Tax                     | \$ 23,844,015  | \$ 24,550,955  | \$ 26,124,467                 | \$ 28,714,000              | \$ 30,665,000              |
|                                  | 29.4%          | 29.4%          | 30.7%                         | 32.3%                      | 36.0%                      |
| Franchise Fees                   | 5,108,969      | 5,264,570      | 5,074,869                     | 5,400,000                  | 5,326,200                  |
|                                  | 6.3%           | 6.3%           | 5.9%                          | 6.1%                       | 6.2%                       |
| Licenses & Permits               | 4,628,182      | 5,198,722      | 4,493,214                     | 5,042,250                  | 5,724,400                  |
|                                  | 5.7%           | 6.2%           | 5.3%                          | 5.7%                       | 6.7%                       |
| Federal Intergovt.               | 5,300,819      | 4,729,401      | 4,983,530                     | 4,474,260                  | 1,666,500                  |
|                                  | 6.6%           | 5.7%           | 5.8%                          | 5.0%                       | 2.0%                       |
| State & Local Intergovt.         | 17,871,426     | 19,013,601     | 20,284,886                    | 20,771,923                 | 16,798,037                 |
|                                  | 22.1%          | 22.8%          | 23.7%                         | 23.4%                      | 19.7%                      |
| Charges for Services             | 17,042,076     | 17,214,422     | 15,484,003                    | 16,217,253                 | 15,574,112                 |
|                                  | 21.1%          | 20.6%          | 18.1%                         | 18.2%                      | 18.3%                      |
| Fines & Forfeits                 | 2,104,662      | 2,095,543      | 1,858,190                     | 2,437,500                  | 2,267,500                  |
|                                  | 2.6%           | 2.5%           | 2.2%                          | 2.7%                       | 2.7%                       |
| Investment Income                | 3,942,045      | 4,444,435      | 5,821,118                     | 3,958,200                  | 3,279,200                  |
|                                  | 4.9%           | 5.3%           | 6.8%                          | 4.5%                       | 3.8%                       |
| Miscellaneous                    | 1,033,911      | 978,005        | 1,293,434                     | 1,848,614                  | 3,929,650                  |
|                                  | 1.3%           | 1.2%           | 1.5%                          | 2.1%                       | 4.6%                       |
| Total Revenues                   | \$ 80,876,105  | \$ 83,489,654  | \$ 85,417,711                 | \$ 88,864,000              | \$ 85,230,599              |
|                                  | 100.0%         | 100.0%         | 100.0%                        | 100.0%                     | 100.0%                     |
| Operating Transfers In           | 11,778,132     | 13,440,600     | 13,555,452                    | 14,286,000                 | 11,309,401                 |
| Total Revenues &<br>Transfers In | \$ 92,654,237  | \$ 96,930,254  | \$ 98,973,163                 | \$ 103,150,000             | \$ 96,540,000              |

# CITY OF FARGO, NORTH DAKOTA 2021 GENERAL FUND BUDGETED EXPENDITURES



# CITY OF FARGO, NORTH DAKOTA GENERAL FUND EXPENDITURES BY OBJECT

|                           | 2020<br>Approved | 2021<br>Approved | %                      | Change from 2020 Approved Budget to 2021 Approved Budget |                   |  |
|---------------------------|------------------|------------------|------------------------|--|-------------------|--|
| Expense Category          | Budget           | Budget           | of Total               | \$   | %                 |  |
| Salaries                  | \$ 55,510,636    | \$ 55,744,532    | 57.2%                  | \$ 233,896   | 0.4%              |  |
| Benefits                  | 18,575,374       | 19,386,701       | 57.2 <i>%</i><br>19.9% | 811,327  | 4.4%              |  |
| Other Services            | 11,436,383       | 7,283,866        | 7.5%                   | (4,152,517)  | -36.3%            |  |
| Capital Outlay            | 639,435          | 346,090          | 0.4%                   | (4,132,317)  | -36.3 %<br>-45.9% |  |
| Transfer For Debt Service | 2,920,410        | 3,363,532        | 3.5%                   | 443,122  | 15.2%             |  |
| Other Transfers           | 542,484          | 76,545           | 0.1%                   | (465,939)  | -85.9%            |  |
| Major Cost Categories     | 89,624,722       | 86,201,266       | 88.5%                  | (3,423,456)  | -3.8%             |  |
| major occi catogenes      | 00,021,122       | 00,201,200       | 33.070                 | (0,120,100)  | 0.070             |  |
| Energy                    | 2,745,917        | 1,852,567        | 1.9%                   | (893,350)  | -32.5%            |  |
| Repairs and Maintenance   | 3,865,341        | 3,174,391        | 3.3%                   | (690,950)  | -17.9%            |  |
| General Supplies          | 2,657,833        | 2,624,008        | 2.7%                   | (33,825)   | -1.3%             |  |
| Rentals                   | 1,406,721        | 1,434,281        | 1.5%                   | 27,560   | 2.0%              |  |
| Major Supplies            | 764,676          | 731,676          | 0.8%                   | (33,000)   | -4.3%             |  |
| Miscellaneous             | 665,005          | 557,755          | 0.6%                   | (107,250)  | -16.1%            |  |
| Travel & Education        | 906,512          | 663,219          | 0.7%                   | (243,293)  | -26.8%            |  |
| Insurance                 | 757,755          | 570,699          | 0.6%                   | (187,056)  | -24.7%            |  |
| Communications            | 458,128          | 413,348          | 0.4%                   | (44,780)   | -9.8%             |  |
| Advertising and Printing  | 264,390          | 217,790          | 0.2%                   | (46,600)   | -17.6%            |  |
| Debt Service              | 18,000           | -                | 0.0%                   | (18,000)   | -100.0%           |  |
| Unallocated               | (1,000,000)      | (1,000,000)      | -1.0%                  | -  | 0.0%              |  |
| Minor Cost Categories     | 13,510,278       | 11,239,734       | 11.5%                  | (2,270,544)  | -16.8%            |  |
| Totals                    | \$ 103,135,000   | \$ 97,441,000    | 100.0%                 | \$ (5,694,000)   | -5.5%             |  |

# CITY OF FARGO, NORTH DAKOTA GENERAL FUND EXPENDITURES AND TRANSFERS HISTORY

| FUNCTIONAL<br>COST CATEGORY          | 2017<br>ACTUAL | 2018<br>ACTUAL | 2019<br>ACTUAL<br>(UNAUDITED) | 2020<br>APPROVED<br>BUDGET | 2021<br>APPROVED<br>BUDGET |
|--------------------------------------|----------------|----------------|-------------------------------|----------------------------|----------------------------|
| General<br>Government                | \$ 16,709,859  | \$ 17,159,027  | \$ 17,981,222                 | \$ 19,443,907              | \$ 20,697,225              |
| Government                           | 18.2%          | 18.4%          | 18.6%                         | 19.5%                      | 21.9%                      |
| Public<br>Safety                     | 36,823,018     | 37,462,432     | 38,545,250                    | 41,216,307                 | 42,955,011                 |
| odiety                               | 40.3%          | 40.2%          | 39.8%                         | 41.4%                      | 45.7%                      |
| Public<br>Works                      | 10,710,691     | 11,285,970     | 12,998,730                    | 12,751,518                 | 12,963,251                 |
|                                      | 11.7%          | 12.1%          | 13.4%                         | 12.8%                      | 13.8%                      |
| Public Health<br>& Welfare           | 11,533,635     | 11,380,244     | 11,623,812                    | 11,993,613                 | 12,565,910                 |
|                                      | 12.6%          | 12.2%          | 12.0%                         | 12.0%                      | 13.4%                      |
| Recreation<br>& Culture              | 4,896,092      | 5,297,412      | 5,505,097                     | 5,302,618                  | 4,913,917                  |
|                                      | 5.4%           | 5.7%           | 5.7%                          | 5.3%                       | 5.2%                       |
| Unallocated                          | -              | -              | -                             | (2,115,652)                | (1,653,490)                |
|                                      | 0.0%           | 0.0%           | 0.0%                          | -2.1%                      | -1.8%                      |
| Public<br>Transportation             | 7,374,024      | 7,892,018      | 8,385,961                     | 9,161,560                  | -                          |
|                                      | 8.1%           | 8.5%           | 8.7%                          | 9.2%                       | 0.0%                       |
| General<br>Support                   | 1,151,575      | 1,192,789      | 1,069,637                     | 1,278,800                  | 1,213,009                  |
| Сарроп                               | 1.3%           | 1.3%           | 1.1%                          | 1.3%                       | 1.3%                       |
| Capital<br>Outlay                    | 2,178,422      | 1,503,034      | 630,765                       | 639,435                    | 346,090                    |
|                                      | 2.4%           | 1.6%           | 0.7%                          | 0.6%                       | 0.4%                       |
|                                      | 100.0%         | 100.0%         | 100.0%                        | 100.0%                     | 99.9%                      |
| Total<br>Expenditures                | \$ 91,377,316  | \$ 93,172,926  | \$ 96,740,474                 | \$ 99,672,106              | \$ 94,000,923              |
| Transfers<br>Out to Other Funds      | 2,826,851      | 6,064,881      | 4,395,200                     | 3,462,894                  | 3,440,077                  |
| Total Expenditures and Transfers Out | \$ 94,204,167  | \$ 99,237,807  | \$ 101,135,674                | \$ 103,135,000             | \$ 97,441,000              |

City of Fargo General Fund Revenue Projection Accuracy (In Millions) Summary of Last Ten Fiscal Years

| Fiscal<br>Year | Original<br>Budget | Revised<br>Budget | Actual   | Variance<br>\$ | Variance<br>% |
|----------------|--------------------|-------------------|----------|----------------|---------------|
| rour           | Daugot             | Dadgot            | 7 totaar | <u> </u>       | 70            |
| 2019           | 98.5               | 100.6             | 99.0     | (1.6)          | -1.6%         |
| 2018           | 95.1               | 95.6              | 96.9     | 1.3            | 1.4%          |
| 2017           | 91.6               | 92.8              | 92.6     | (0.2)          | -0.2%         |
| 2016           | 94.3               | 94.0              | 94.4     | 0.4            | 0.4%          |
| 2015           | 90.0               | 92.1              | 92.5     | 0.4            | 0.4%          |
| Five Year      | 469.5              | 475.1             | 475.4    | 0.3            | 0.1%          |
|                |                    |                   |          |                |               |
| 2014           | 84.9               | 88.2              | 92.9     | 4.7            | 5.3%          |
| 2013           | 80.5               | 89.7              | 90.1     | 0.4            | 0.4%          |
| 2012           | 75.7               | 80.4              | 81.7     | 1.3            | 1.6%          |
| 2011           | 69.9               | 77.2              | 80.7     | 3.5            | 4.5%          |
| 2010           | 69.2               | 72.3              | 75.3     | 3.0            | 4.1%          |
| Five Year      | 380.2              | 407.8             | 420.7    | 12.9           | 3.2%          |
|                |                    |                   |          |                | . = 4         |
| Ten Year       | \$ 849.7           | \$ 882.9          | \$ 896.1 | \$ 13.2        | 1.5%          |

# Analysis Notes:

Larger variances shown in 2010 and 2011 are a result of rapidly increasing State intergovernmental revenues derived from a very strong North Dakota economy which were unprecedented and very difficult to predict.

Larger variance shown in 2014 was the result of a record year for building permits issued. The total value of building permits issued was \$1.012 billion which is an all time record for the City. There was also a large increase in charges for services due to a large volume and demand for infrastructure in new housing developments.

Data has been extracted from audited financial statements which are posted online @ www.fargond.gov

City of Fargo General Fund Expense Projection Accuracy (In Millions) Summary of Last Ten Fiscal Years

| Fiscal<br>Year | Original<br>Budget | Revised<br>Budget | Actual      | V  | ariance<br>\$ | Variance<br>% |
|----------------|--------------------|-------------------|-------------|----|---------------|---------------|
|                |                    |                   |             |    |               |               |
| 2019           | \$<br>98.2         | \$<br>101.5       | \$<br>101.1 | \$ | 0.4           | 0.4%          |
| 2018           | 96.4               | 100.3             | 99.3        |    | 1.0           | 1.0%          |
| 2017           | 95.7               | 98.6              | 94.2        |    | 4.4           | 4.5%          |
| 2016           | 94.1               | 97.8              | 94.2        |    | 3.6           | 3.7%          |
| 2015           | 89.8               | 95.0              | 90.8        |    | 4.2           | 4.4%          |
| Five Year      | 474.2              | 493.2             | 479.6       |    | 13.6          | 2.8%          |
|                |                    |                   |             |    |               |               |
| 2014           | 84.9               | 93.5              | 89.4        |    | 4.1           | 4.4%          |
| 2013           | 80.8               | 93.9              | 90.8        |    | 3.1           | 3.3%          |
| 2012           | 75.0               | 85.4              | 82.7        |    | 2.7           | 3.2%          |
| 2011           | 69.8               | 78.2              | 73.6        |    | 4.6           | 5.9%          |
| 2010           | 68.9               | 75.2              | 73.2        |    | 2.0           | 2.7%          |
| Five Year      | 379.4              | 426.2             | 409.7       |    | 16.5          | 3.9%          |
|                |                    |                   |             |    |               |               |
| Ten Year       | \$<br>853.6        | \$<br>919.4       | \$<br>889.3 | \$ | 30.1          | 3.3%          |

# **Analysis Notes:**

Expenditure variances have decreased from 2017 through 2019 due to more conservative budgeting strategies.

Data has been extracted from audited financial statements which are posted online @ www.fargond.gov

### **Description of Service Provided**

### **Current or Emerging Issues**

The City Administrator's office serves in the lead staff position responsible for policy and overall operations of the City. It also serves as the primary liaison position between Departments and the City Commission. The administrative staff included in this budget consists of the City Administrator, Assistant City Administrator and Strategic Planning Director which are appointed positions. Responsibilities include leadership, direction and ongoing support for City operations including economic development initiatives. In addition, administrative staff represent the City on numerous other Agencies and Authorities including:

#### **External:**

FM Diversion Authority
Lake Agassiz Water Authority
Local Governmental & Educational Units
Metropolitan Council of Governments
Fargodome Building Committee
Newman Outdoor Field Management Committee
Red River Valley Dispatch Center
North Dakota Water Coalition
Devils Lake Outlet Management Committee

#### Internal:

Mayor's Budget Team
Mayor's Cabinet
Finance Committee
Public Works Projects Evaluation Committee
Utility Committee
Position Evaluation Committee
Tax Exempt Review Committee
Renaissance Zone Committee
Community Development Committee
Parking Commission

Other ad hoc committees assigned by the Mayor and City Commissioners.

In early 2021, the North Dakota Legislature will began another legislative session in advance of the 2021-2023 biennium. A considerable amount of time is anticipated to be spent by staff monitoring bills and participating in the session, particularly with respect to changes in law and state funding.

## Major goals in 2021 include the following:

- Continue construction of FM Diversion
   Project including In-City Flood Protection
- Begin early out construction of certain components of the Red River Valley Water Supply Project
- Increased focus on public safety and community engagement
- Completion and implementation of the Core
- Neighborhood Plan
- Increased focus on neighborhoods
- Increased focus on workforce and affordable housing
- Redevelopment planning for the former MidAmerican Steel site
- Increased focus on economic development opportunities
- Continue construction of a Wastewater Treatment Plant expansion
- Utilization of converted landfill gas to natural gas
- Etc.

# **City Administration**

|                          | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----------------|------------------|-----------------|------------------|
| Expenditures             | (Unaudited)    | Budget           | Budget          | Budget           |
| Salaries                 | \$ 529,694     | \$ 542,442       | \$ 542,442      | \$ 575,622       |
| Benefits                 | 110,131        | 127,896          | 127,896         | 127,177          |
| Other Services           | 55,075         | 140,200          | 140,200         | 40,200           |
| Repairs and Maintenance  | -              | 500              | 500             | 500              |
| Rentals                  | -              | -                | -               | -                |
| Insurance                | 1,145          | 730              | 730             | 730              |
| Communications           | 1,601          | 1,400            | 1,400           | 1,400            |
| Advertising and Printing | -              | 1,900            | 1,900           | 1,900            |
| Travel & Education       | 4,869          | 20,700           | 20,700          | 13,775           |
| Energy                   | -              | -                | -               | -                |
| General Supplies         | 961            | 2,600            | 2,600           | 2,600            |
| Major Supplies           | -              | -                | -               | -                |
| Miscellaneous            | 1,618          | 2,500            | 2,500           | 2,500            |
| Capital Outlay           | 3,427          | -                | -               | -                |
| Debt Service             | -              | -                | -               | -                |
| Transfers                | -              | -                | -               | -                |
| Unallocated              | -              | -                | -               | -                |
| TOTAL                    | \$ 708,521     | \$ 840,868       | \$ 840,868      | \$ 766,404       |
|                          |                |                  |                 |                  |
|                          | 2019           | 2020             | 2020            | 2021             |
| Authorized Positions     | Actual         | Approved         | Revised         | Approved         |
| Full Time Employees      | 3              | 3                | 3               | 3                |
| Part Time Benefited      | -              | -                | -               | -                |
| Contracted Employees     |                |                  |                 |                  |
| TOTAL                    | 3              | 3                | 3               | 3                |

#### **Description of Service Provided Current or Emerging Issues** The Human Resources Department is responsible **Performance Management** for the direction of all human resource programs The HR Team plans to focus on performance including the following: management, reinforcing the importance of on-going feedback in order for employees to **Recruiting and Promotional Processes** be engaged and successful in their positions, **New Employee Orientation** ultimately providing the best service possible Compensation to our citizens. A Performance Management Platform provides a tool to automate the Job Classification performance management process, creating **Job Descriptions** efficiencies for managers and a more engaging, **Benefit Administration** impactful experience for employees. Policy Development **Employee Engagement** Performance Management A critical need exists to begin to measure the **Employee Relations** level of engagement and satisfaction for City of Safety and WSI Administration Fargo employees through an employee **Training and Development** engagement survey. The survey results would Compliance with Federal, state and local give administration, HR and department heads laws and regulations. the data needed to determine focus areas for continuous improvement in the employment experience. Mission, Vision, Values In collaboration with City Administration, the HR Team would like to lead the effort to develop an organizational mission statement, vision and values. This process is a critical component to overall organizational development.

| Description                  | 2019 Actual | 2020 Expected | 2021 Projected |
|------------------------------|-------------|---------------|----------------|
| Total Employees              | 1,787       | 1,800         | 1,850          |
| Total Positions Posted       | 122         | 115           | 125            |
| Total Applicants             | 2,815       | 2,900         | 3,000          |
| Employment Actions Processed | 1,178       | 1,200         | 1,300          |

## **Human Resources**

|                          | <br>2019<br>Actual | 2020<br>Approved |    | 2020<br>Revised |    | 2021<br>Approved |
|--------------------------|--------------------|------------------|----|-----------------|----|------------------|
| Expenditures             | naudited)          | Budget           | 4  | Budget          | 4  | Budget           |
| Salaries                 | \$<br>637,761      | \$<br>675,157    | \$ | 675,157         | \$ | 687,212          |
| Benefits                 | 155,666            | 168,913          |    | 168,913         |    | 183,797          |
| Other Services           | 188,670            | 228,050          |    | 228,050         |    | 254,050          |
| Repairs and Maintenance  | -                  | -                |    | -               |    | -                |
| Rentals                  | 3,487              | 4,500            |    | 4,500           |    | 4,500            |
| Insurance                | 2,479              | 2,185            |    | 2,185           |    | 2,185            |
| Communications           | 3,186              | 4,600            |    | 4,600           |    | 4,600            |
| Advertising and Printing | 27,181             | 34,450           |    | 34,450          |    | 34,450           |
| Travel & Education       | 43,872             | 59,850           |    | 59,850          |    | 49,975           |
| Energy                   | -                  | -                |    | -               |    | -                |
| General Supplies         | 5,553              | 6,400            |    | 6,400           |    | 6,400            |
| Major Supplies           | -                  | -                |    | -               |    | -                |
| Miscellaneous            | 15,442             | 77,500           |    | 77,500          |    | 51,500           |
| Capital Outlay           | 3,164              | -                |    | -               |    | -                |
| Debt Service             | -                  | -                |    | -               |    | -                |
| Transfers                | -                  | -                |    | -               |    | -                |
| Unallocated              | -                  | -                |    | -               |    | -                |
| TOTAL                    | \$<br>1,086,461    | \$<br>1,261,605  | \$ | 1,261,605       | \$ | 1,278,669        |
|                          |                    |                  |    |                 |    |                  |
|                          | 2019               | 2020             |    | 2020            |    | 2021             |
| Authorized Positions     | Actual             | Approved         |    | Revised         | I  | Approved         |
| Full Time Employees      | <br>8              | 8                |    | 8               |    | 8                |
| Part Time Benefited      | -                  | -                |    | -               |    | -                |
| Contracted Employees     | -                  | -                |    | -               |    | -                |
| TOTAL                    | 8                  | 8                |    | 8               |    | 8                |

#### **Description of Service Provided Current or Emerging Issues** The Information Services Department provides Security issues across all devices and technology innovations, solutions, services, and support software platforms. to all City of Fargo Departments and the Red River Regional Dispatch Center. IS also provides the same Managing Tablets and Smart Phones. services to the Family HealthCare. Mobility of applications and access The major services delivered are: to software. Security across all our hardware, software & Security for the mobile workplace. communications technologies. Support end users with the Helpdesk services to Cloud/Software-as-a-Service (SAAS) all technology needs. services and solutions changing the Maintain and support hardware and software software being used and solutions systems and lifecycle deployments. being provided. Administer network infrastructure, servers, phone and deliver expansion for growth. Increase dependency on GIS Manage the systems and software of all information and applications to departments, including off-the-shelf and custom support workflow processes in the build software, integrations and data. field. Manage and support the Public Safety software system used by all law enforcement and fire Data Privacy/Transparency. agencies in Cass and Clay Counties. Lead and design custom-built software solutions Increased demands for greater for internal business process and public services. bandwidth (both wireless and Provide, maintain and analyze GIS solutions, wired). maps, aerial imagery, and data sets used throughout the city and regional area for city, Use of Internet-of-Things (IOT) regional, state, and federal projects. devices. Support and maintain the H.T.E. Accounting system on the IBM midrange platform. Emergence of Artificial Intelligence

### **Operational Measures**

HealthCare.

| Description       | 2019 Actual | 2020 Expected | 2021 Projected |
|-------------------|-------------|---------------|----------------|
| Help Desk Tickets | 11,679      | 14,557        | 17,435         |

Plan and support the technology needs for all city

departments, the dispatch center, and Family

and Machine Learning.

Use of Data Analytics tools.

## **Information Services**

|                          | 2019<br>Actual  | 2020<br>Approved | 2020<br>Revised | ļ  | 2021<br>Approved |
|--------------------------|-----------------|------------------|-----------------|----|------------------|
| Expenditures             | naudited)       | Budget           | Budget          |    | Budget           |
| Salaries                 | \$<br>1,726,511 | \$<br>1,808,459  | \$<br>1,808,459 | \$ | 1,835,127        |
| Benefits                 | 440,513         | 473,733          | 473,733         |    | 529,552          |
| Other Services           | 32,772          | 21,000           | 21,000          |    | 15,000           |
| Repairs and Maintenance  | 935,341         | 1,106,392        | 1,106,392       |    | 1,166,392        |
| Rentals                  | -               | 1,000            | 1,000           |    | 1,000            |
| Insurance                | 8,031           | 5,895            | 5,895           |    | 5,895            |
| Communications           | 142,721         | 130,560          | 130,560         |    | 130,560          |
| Advertising and Printing | -               | -                | -               |    | -                |
| Travel & Education       | 25,740          | 21,000           | 21,000          |    | 11,350           |
| Energy                   | 754             | 1,443            | 1,443           |    | 703              |
| General Supplies         | 11,564          | 19,000           | 19,000          |    | 13,000           |
| Major Supplies           | -               | -                | -               |    | -                |
| Miscellaneous            | 1,745           | 4,550            | 4,550           |    | 4,550            |
| Capital Outlay           | 96,519          | -                | -               |    | -                |
| Debt Service             | -               | -                | -               |    | -                |
| Transfers                | -               | -                | -               |    | -                |
| Unallocated              | -               | -                | -               |    | -                |
| TOTAL                    | \$<br>3,422,211 | \$<br>3,593,032  | \$<br>3,593,032 | \$ | 3,713,129        |
|                          |                 |                  |                 |    |                  |
|                          | 2019            | 2020             | 2020            |    | 2021             |
| Authorized Positions     | Actual          | Approved         | Revised         | Į. | Approved         |
| Full Time Employees      | 24              | 24               | 24              |    | 24               |
| Part Time Benefited      | -               | -                | -               |    | -                |
| Contracted Employees     | -               | -                | -               |    | -                |
| TOTAL                    | 24              | 24               | 24              |    | 24               |

### **Description of Service Provided**

The Department of Communications & Governmental Affairs provides **proactive administrative and technical assistance** to the Mayor, Commissioners, department heads and the media. The office also plans, coordinates and provides management direction to other departmental public information officers (PIOs) regarding the timely dissemination of information.

Communications & Governmental Affairs oversees external communications for the City of Fargo, including media relations, multimedia promotional campaigns, the City websites, overall web presence, social media outlets, branding, citizen engagement platforms, organizational communication policies, printed publications and the operation of government access television channels.

The department also manages **internal communications**, including the quarterly employee newsletter, the intranet site, electronic communications and printed publications. It also maintains the City's **crisis communication plan** and directs communications efforts across departments during City emergencies.

### Major services delivered include:

- Citizen engagement
- Media relations
- Employee outreach
- Promotional campaigns
- City websites
- FargoOne mobile app
- Social media
- Communication policies
- Publications
- Operation of government access TV channels, including production of 25 monthly meetings
- Operating and generating content for City Hall's external and internal public information displays
- Creation of educational videos and Public Service Announcements (PSAs)
- Oversight of external communications contractors working on behalf of the City

### **Current or Emerging Issues**

- With more than 40 social media platforms, it is vital for the City to consider its unified presence while also encouraging each department or division to share creative content with its citizens. This involves planning, scheduling, engaging, responding and analyzing results.
- The restructuring of the department (and the addition of the Creative Services Division) is allowing the department to expand into live streaming of meetings on the web, in addition to public access television networks. It is important for the City to reach its citizens via interactive outlets.
- Brand cohesiveness continues to be a challenge across the various departments of the City. This department will continually reinforce efforts to solidify the City's commitment to a unified brand presence.
- The process for submitting and processing Freedom of Information Act (FOIA) requests has been streamlined to improve efficiencies and effectiveness of information distribution internally and externally.

### Department goals for 2021:

- Residential Engagement A focus will be placed on the cultivation of communications that educate and inspire residents to become involved, engaged and aware of the services and opportunities the City offers. Multimedia capabilities can be utilized to provide citizens with in-depth knowledge of the services which are available to them, but may not be as readily known.
- Social media programming efforts will be undertaken to curate, plan and evaluate engaging content across the City's platforms to maximize engagement and public comment activations.
- Employee internal communications the City's greatest asset is its employees and this department will research and integrate new communication approaches to educate, motivate and activate its team members through information dissemination.

| Description            | 2017 Actual | 2018 Actual | 2019 Actual |
|------------------------|-------------|-------------|-------------|
| Website Hits           | 2,635,927   | 2,424,353   | 2,646,277   |
| Unique Website Users   | 565,904     | 448,066     | 640,287     |
| COF Facebook Followers | 4,182       | 4,513       | 7,377       |
| COF Twitter Followers  | 11,030      | 11,466      | 12,030      |

## **Communications & Governmental Affairs**

| Expenditures             | <b>(</b> L | 2019<br>Actual<br>Jnaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|------------|------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 | \$         | 254,551                      | \$<br>279,966              | \$<br>279,966             | \$<br>353,312              |
| Benefits                 |            | 60,313                       | 70,961                     | 70,961                    | 102,156                    |
| Other Services           |            | 79,945                       | 99,820                     | 99,820                    | 104,820                    |
| Repairs and Maintenance  |            | -                            | -                          | -                         | 175,000                    |
| Rentals                  |            | -                            | -                          | -                         | -                          |
| Insurance                |            | 666                          | 730                        | 730                       | 730                        |
| Communications           |            | 3,932                        | 2,350                      | 2,350                     | 2,350                      |
| Advertising and Printing |            | 1,488                        | 3,250                      | 3,250                     | 3,250                      |
| Travel & Education       |            | 9,428                        | 14,400                     | 14,400                    | 8,400                      |
| Energy                   |            | -                            | -                          | -                         | -                          |
| General Supplies         |            | 861                          | 1,000                      | 1,000                     | 1,000                      |
| Major Supplies           |            | -                            | -                          | -                         | -                          |
| Miscellaneous            |            | 14,113                       | 15,000                     | 15,000                    | 15,000                     |
| Capital Outlay           |            | 30,236                       | -                          | -                         | -                          |
| Debt Service             |            | -                            | -                          | -                         | -                          |
| Transfers                |            | -                            | -                          | -                         | -                          |
| Unallocated              |            | -                            | -                          | -                         | -                          |
| TOTAL                    | \$         | 455,533                      | \$<br>487,477              | \$<br>487,477             | \$<br>766,018              |
| Authorized Positions     |            | 2019<br>Actual               | 2020<br>Approved           | 2020<br>Revised           | 2021<br>Approved           |
| Full Time Employees      |            | 4                            | 4                          | 4                         | 5                          |
| Part Time Benefited      |            | -                            | -                          | -                         | -                          |
| Contracted Employees     |            | -                            | -                          | -                         | -                          |
| TOTAL                    |            | 4                            | 4                          | 4                         | 5                          |

| Description of Service Provided  | Current or Emerging Issues   |
|--|--|
| General legal services – upon request by all departments and elected officials.  | Departmental trends/issues/or upcoming initiatives:  |
| <ul> <li>Litigation oversight:         <ul> <li>Coordinate and support legal defense of claims against (and by) the city</li> <li>NDIRF covers most claims (Serkland)</li> </ul> </li> <li>Additional affiliated or related services:         <ul> <li>FargoDome Authority</li> <li>FM HRA</li> <li>FM Diversion Authority</li> <li>Flood Property Acquisitions</li> <li>Red River Regional Dispatch Center</li> </ul> </li> </ul> | <ul> <li>Demand for legal services continues to grow</li> <li>Large projects continue to be a focus</li> <li>City Attorney Office has responded to significant demand for legal services for Code Enforcement including dangerous buildings, hoarding issues, etc., and for open record assistance</li> <li>Expected turnaround time is evershortening. This requires deeper level of resources to absorb demands for service</li> <li>COVID-19 legal services (will assist in budget for year 2020 if paid from separate source)</li> </ul> |

## **City Attorney**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 | \$ -                          | \$ -                       | \$ -                      | \$ -                       |
| Benefits                 | -                             | -                          | -                         | -                          |
| Other Services           | 850,797                       | 758,000                    | 758,000                   | 758,000                    |
| Repairs and Maintenance  | -                             | -                          | -                         | -                          |
| Rentals                  | -                             | -                          | -                         | -                          |
| Insurance                | -                             | -                          | -                         | -                          |
| Communications           | -                             | -                          | -                         | -                          |
| Advertising and Printing | -                             | -                          | -                         | -                          |
| Travel & Education       | -                             | -                          | -                         | -                          |
| Energy                   | -                             | -                          | -                         | -                          |
| General Supplies         | -                             | -                          | -                         | -                          |
| Major Supplies           | -                             | -                          | -                         | -                          |
| Miscellaneous            | -                             | -                          | -                         | -                          |
| Capital Outlay           | -                             | -                          | -                         | -                          |
| Claims                   | -                             | 15,000                     | 15,000                    | -                          |
| Transfers                | -                             | -                          | -                         | -                          |
| Unallocated              | -                             |                            | _                         | _                          |
| TOTAL                    | \$ 850,797                    | \$ 773,000                 | \$ 773,000                | \$ 758,000                 |

| Description of Service Provided   | Current or Emerging Issues  |
|---|---|
| Prosecution of all violations of city ordinance in Municipal Court and Cass County District Court (occasional appeals to ND Supreme Court)  Includes:  Health Department matters (tobacco compliance and alcohol serving compliance)  Limited advising of police officers | <ul> <li>Since 2015, have had single full-time prosecutor and with assistance from contracted lawyers and from City Attorney office. Addition in 2018 of new associate, combined with out-sourced prosecution assistance as needed for coverage provide the necessary bench depth.</li> <li>Volume is down from past years</li> <li>Established track record of returning unused budgeted funds.</li> </ul> |

# **City Prosecution**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 | \$ -                          | \$ -                       | \$ -                      | \$ -                       |
| Benefits                 | -                             | -                          | -                         | -                          |
| Other Services           | 335,612                       | 390,460                    | 390,460                   | 390,460                    |
| Repairs and Maintenance  | -                             | -                          | -                         | -                          |
| Rentals                  | -                             | -                          | -                         | -                          |
| Insurance                | 733                           | 900                        | 900                       | 900                        |
| Communications           | -                             | -                          | -                         | -                          |
| Advertising and Printing | -                             | -                          | -                         | -                          |
| Travel & Education       | -                             | -                          | -                         | -                          |
| Energy                   | -                             | -                          | -                         | -                          |
| General Supplies         | -                             | -                          | -                         | -                          |
| Major Supplies           | -                             | -                          | -                         | -                          |
| Miscellaneous            | -                             | -                          | -                         | -                          |
| Capital Outlay           | 1,680                         | -                          | -                         | -                          |
| Debt Service             | -                             | -                          | -                         | -                          |
| Transfers                | -                             | -                          | -                         | -                          |
| Unallocated              | _                             |                            | _                         | _                          |
| TOTAL                    | \$ 338,025                    | \$ 391,360                 | \$ 391,360                | \$ 391,360                 |

## **Baseball Stadium**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 | \$ -                          | \$ -                       | \$ -                      |                            |
| Benefits                 | -                             | -                          | -                         |                            |
| Other Services           | -                             | 25,000                     | 25,000                    |                            |
| Repairs and Maintenance  | (20,783)                      | 25,000                     | 25,000                    |                            |
| Rentals                  | -                             | -                          | -                         |                            |
| Insurance                | 6,552                         | 6,000                      | 6,000                     |                            |
| Communications           | -                             | -                          | -                         |                            |
| Advertising and Printing | 237                           | -                          | -                         |                            |
| Travel & Education       | -                             | -                          | -                         |                            |
| Energy                   | -                             | -                          | -                         |                            |
| General Supplies         | -                             | -                          | -                         |                            |
| Major Supplies           | -                             | -                          | -                         |                            |
| Miscellaneous            | -                             | 2,000                      | 2,000                     |                            |
| Capital Outlay           | 83,611                        | -                          | -                         |                            |
| Debt Service             | 3,133                         | 3,000                      | 3,000                     |                            |
| Transfers                | -                             | -                          | -                         |                            |
| Unallocated              | -                             | -                          | -                         |                            |
| TOTAL                    | \$ 72,750                     | \$ 61,000                  | \$ 61,000                 | \$ -                       |

Reclassification of Baseball Stadium to a Special Revenue Fund in 2021.

#### **Description of Service Provided Current or Emerging Issues** The Auditor's Office provides fiscal administration We delivered our Comprehensive Annual services in support of our governmental functions. Financial Report (CAFR) and related It also provides services to the Red River Regional independent audit report with a clean opinion Dispatch Center, Hector International Airport, and and no audit findings. We expect the same the FM Diversion Authority pursuant to fiscal results going forward. Fargo earned the GFOA services agreements. Certificate of Excellence in Financial Reporting award for the past 21 years. The major services delivered include: Our credit card bill payment method business General Accounting and Payroll strategy continues to grow producing a rebate Budgeting of \$235,000 in 2019. Life to date rebates Capital Financing & Debt Management received total \$1,467,636. Comprehensive Annual Financial Report Investment returns are historically low due to **Treasury Management** the current economic environment. Insurance and Risk Management **Auditing and Financial Reporting** We are implementing a new state of the art **Special Assessments** utility billing system that will go live in the City Utility Billing fourth guarter of 2020. Many new customer **Licenses & Permits** friendly features are included as a way of **Records Management** improving our customer experience and Defined Benefit Pension Administration becoming more efficient managing our utility Financial Policy Development business functions. Fiscal agent for the FM Diversion Fiscal agent for the Red River Dispatch Future software updates include replacement of outdated legacy systems used in defined Fiscal agent for Hector International benefit pension administration and our core Airport financial and budgeting systems.

| Description               | 2019 Actual  | 2020 Expected  | 2021 Projected |
|---------------------------|--------------|----------------|----------------|
| Vendor Checks Processed   | 8,000        | 7,500          | 7,000          |
| Credit Card Payments      | \$19 million | \$22 million   | \$25 million   |
| Credit Card Annual Rebate | \$235,000    | \$300,000      | \$350,000      |
| Number of Bond Issues     | 2            | 2              | 2              |
| Bond Issuance Amounts     | \$51.2M      | \$46.5 million | \$35 million   |
| Number of Financial       | 205,000      | 210,000        | 220,000        |
| Documents Digitized       |              |                |                |

# **City Auditor**

|                          | 2019<br>Actual  |    | 2020<br>Approved | 2020<br>Revised | A  | 2021<br>Approved |
|--------------------------|-----------------|----|------------------|-----------------|----|------------------|
| Expenditures             | naudited)       |    | Budget           | Budget          |    | Budget           |
| Salaries                 | \$<br>1,031,123 | \$ | 1,071,523        | \$<br>1,071,523 | \$ | 1,084,757        |
| Benefits                 | 270,913         |    | 292,470          | 292,470         |    | 316,267          |
| Other Services           | 79,555          |    | 95,400           | 95,400          |    | 88,900           |
| Repairs and Maintenance  | 1,003           |    | 1,300            | 1,300           |    | 1,450            |
| Rentals                  | 2,715           |    | 2,700            | 2,700           |    | 2,760            |
| Insurance                | 3,074           |    | 4,000            | 4,000           |    | 3,500            |
| Communications           | 1,107           |    | 480              | 480             |    | 540              |
| Advertising and Printing | 2,244           |    | 9,000            | 9,000           |    | 10,500           |
| Travel & Education       | 25,600          |    | 17,335           | 17,335          |    | 9,855            |
| Energy                   | -               |    | -                | -               |    | -                |
| General Supplies         | 11,820          |    | 9,500            | 9,500           |    | 10,000           |
| Major Supplies           | -               |    | -                | -               |    | -                |
| Miscellaneous            | 891             |    | 1,000            | 1,000           |    | 1,000            |
| Capital Outlay           | -               |    | -                | -               |    | -                |
| Debt Service             | -               |    | -                | -               |    | -                |
| Transfers                | -               |    | -                | -               |    | -                |
| Unallocated              | -               |    | -                | -               |    | -                |
| TOTAL                    | \$<br>1,430,045 | \$ | 1,504,708        | \$<br>1,504,708 | \$ | 1,529,529        |
|                          |                 |    |                  |                 |    |                  |
|                          | 2019            |    | 2020             | 2020            |    | 2021             |
| Authorized Positions     | Actual          | 1  | Approved         | Revised         | I  | Approved         |
| Full Time Employees      | 12              |    | 12               | 12              |    | 12               |
| Part Time Benefited      | -               |    | -                | -               |    | -                |
| Contracted Employees     | -               |    | -                | -               |    | -                |
| TOTAL                    | 12              |    | 12               | 12              |    | 12               |

### **Description of Service Provided Current or Emerging Issues** The Fargo Municipal Court has jurisdiction over COVID-19 pandemic has brought up many criminal and non-criminal violations of Fargo City temporary changes for Municipal Court. Ordinances. These include class B misdemeanors, infractions, and traffic violations (as defined by the From March 19 through May 3, Municipal Court Fargo Municipal Code) that occur within the City of was closed to the public and holding only in-Fargo. custody court sessions. Municipal Court currently holds 5-6 court sessions From May 4 through June 7, Municipal Court per day on Tues, Wed and Thurs, and 1 session per was open to the public and holding only inday on Monday and Friday. Courtroom custody court sessions. appearances can total over 100 per day. Municipal Court began operating at full capacity The Clerk's office is responsible for administration as allowed by COVID-19 restrictions and city of court records according to state and local guidelines. statute, rules and policies. Fargo Police Department altered their patrol The major services delivered include: schedules so that they had a limited amount of officers working traffic control. This decreased **Court Case Management** the amount of traffic citations. Filing of Court Cases and Documents Due to the limited capacity of the Cass County Management of the Court Calendar Jail, officers have not been booking individuals **Court Policy Development** into jail on warrants, but rather issuing promise **Court Sentence Programming** to appear notices with a new appearance date. Monitoring of Court Sentences **Payments of Traffic Tickets** Fine Collection Management of Warrants and Summons Online access to court cases. Public terminal provides access to scanned court documents.

| Description                      | 2019 Actual   | 2020 Expected | 2021 Projected |
|----------------------------------|---------------|---------------|----------------|
| Warrants Issued                  | 2,066         | 1,272         | 2,000          |
| Total collections                | \$1.2 million | \$1 million   | \$1.2 million  |
| Cases filed                      | 15,082        | 10,000        | 15,500         |
| # of documents filed and scanned | 115,780       | 90,571        | 120,000        |
| Hearings scheduled               | 12,954        | 9,747         | 13,000         |

# **Municipal Court**

| Expenditures             | (1) | 2019<br>Actual<br>naudited) | 2020<br>Approved<br>Budget |    | 2020<br>Revised<br>Budget |    | 2021<br>Approved<br>Budget |
|--------------------------|-----|-----------------------------|----------------------------|----|---------------------------|----|----------------------------|
| Salaries                 | \$  | 486,147                     | \$<br>506,330              | \$ | 506,330                   | \$ | 518,118                    |
| Benefits                 | 7   | 127,923                     | 137,828                    | 7  | 137,828                   | 7  | 167,303                    |
| Other Services           |     | 229,855                     | 224,010                    |    | 224,010                   |    | 224,010                    |
| Repairs and Maintenance  |     | 2,588                       | 4,400                      |    | 4,400                     |    | 4,400                      |
| Rentals                  |     | -                           | -                          |    | -                         |    | -                          |
| Insurance                |     | 2,061                       | 685                        |    | 685                       |    | 685                        |
| Communications           |     | -                           | 640                        |    | 640                       |    | -                          |
| Advertising and Printing |     | 1,210                       | 1,500                      |    | 1,500                     |    | 1,500                      |
| Travel & Education       |     | 3,532                       | 4,085                      |    | 4,085                     |    | 3,060                      |
| Energy                   |     | 23,154                      | 26,500                     |    | 26,500                    |    | 26,500                     |
| General Supplies         |     | 2,173                       | 4,000                      |    | 4,000                     |    | 3,640                      |
| Major Supplies           |     | -                           | -                          |    | -                         |    | -                          |
| Miscellaneous            |     | _                           | 1,200                      |    | 1,200                     |    | 1,200                      |
| Capital Outlay           |     | 862                         | -,                         |    | -,                        |    | -,                         |
| Debt Service             |     | -                           | _                          |    | _                         |    | _                          |
| Transfers                |     | _                           | _                          |    | _                         |    | _                          |
| Unallocated              |     | _                           | _                          |    | _                         |    | _                          |
| TOTAL                    | \$  | 879,505                     | \$<br>911,178              | \$ | 911,178                   | \$ | 950,416                    |
|                          | ·   | ,                           | ,                          | ·  | ,                         | ·  | ,                          |
|                          |     | 2019                        | 2020                       |    | 2020                      |    | 2021                       |
| Authorized Positions     |     | Actual                      | Approved                   |    | Revised                   |    | Approved                   |
| Full Time Employees      |     | 7                           | 7                          |    | 7                         |    | 7                          |
| Part Time Benefited      |     | 1                           | 1                          |    | 1                         |    | 1                          |
| Contracted Employees     |     | -                           | -                          |    | -                         |    | -                          |
| TOTAL                    |     | 8                           | 8                          |    | 8                         |    | 8                          |

| Description of Service Provided  | Current or Emerging Issues   |
|--|--|
| Class B misdemeanors are the only offenses under   | Current trends are to sentence first time  |
| Fargo Municipal Code subject to imprisonment.  | offenders to incarceration at Centre or electronic   |
| These carry a maximum imprisonment penalty of 30 days.   | monitoring. A majority of these include DUI and DUS sentences. Sentences served on electronic monitoring are generally of a short duration due |
| Most offenses do not carry a minimum mandatory imprisonment. Mandatory sentencing means the    | to being self-pay in advance.  |
| Judge does not have the choice to impose a lesser sentence.                                    | The Cass County Jail now offers a GPS program to allow for residents of the jail to serve their sentence electronically as opposed to in-house |
| Offenses requiring mandatory minimum   | for those that qualify. This program charges   |
| imprisonment include:  | Municipal Court \$50 a day compared to \$85 a day  |
| Driving Under Suspension – suspension a  result of a DIU requires 4 days.                      | for those serving in-house.  |
| result of a DUI requires 4 days imprisonment.  | Fargo Police Department is now enforcing State   |
| <ul> <li>DUI – second offense within 7 years<br/>requires 10 days imprisonment.</li> </ul>     | rules regarding intoxicated individuals who refuse to go to detox. When these individuals refuse detox, they must be housed in the Cass County |
| Incarceration services are provided by Cass County   | Jail to ensure their safety, as well as the public's   |
| and Centre Inc. The City funds these costs from  | safety.  |
| General Fund appropriation based upon  | But the COVID 10 and the in the Covi Covid   |
| incarceration service agreements in place.   | Due to the COVID-19 pandemic, the Cass County Jail has limited space for individuals serving   |
| Centre Inc provides minimum security   | sentences. This has decreased the amount of  |
| incarceration at a lesser cost to the City than traditional jail. Centre inmates are sometimes | individuals sentenced to jail time.  |
| assessed court costs if there is an indication that  | Centre Inc. temporarily closed its doors to new  |
| the person has the ability to pay, which further reduces the cost to the City.                 | individuals being sentenced by the court in order to combat the COVID-19 pandemic.   |
| In-home electronic monitoring is an additional option which is self-pay by the defendant.      |  |

| Description                          | 2019 Actual               | 2020 Expected | 2021 Projected |
|--------------------------------------|---------------------------|---------------|----------------|
| Days served in Cass County Jail      | 5,141                     | 4,833         | 6,000          |
|                                      | (plus 563 served in intox |               |                |
|                                      | and 143 on GPS)           |               |                |
| Days served in Centre                | 1,022                     | 774           | 1,200          |
| Days served on electronic monitoring | 1,081                     | 896           | 1,100          |

## Incarceration

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 | \$ -                          | \$ -                       | \$ -                      | \$ -                       |
| Benefits                 | -                             | -                          | -                         | -                          |
| Other Services           | 545,060                       | 835,000                    | 835,000                   | 760,000                    |
| Repairs and Maintenance  | -                             | -                          | -                         | -                          |
| Rentals                  | -                             | -                          | -                         | -                          |
| Insurance                | -                             | -                          | -                         | -                          |
| Communications           | -                             | -                          | -                         | -                          |
| Advertising and Printing | -                             | -                          | -                         | -                          |
| Travel & Education       | -                             | -                          | -                         | -                          |
| Energy                   | -                             | -                          | -                         | -                          |
| General Supplies         | -                             | -                          | -                         | -                          |
| Major Supplies           | -                             | -                          | -                         | -                          |
| Miscellaneous            | -                             | -                          | -                         | -                          |
| Capital Outlay           | -                             | -                          | -                         | -                          |
| Debt Service             | -                             | -                          | -                         | -                          |
| Transfers                | -                             | -                          | -                         | -                          |
| Unallocated              | _                             |                            |                           | _                          |
| TOTAL                    | \$ 545,060                    | \$ 835,000                 | \$ 835,000                | \$ 760,000                 |

#### **Description of Service Provided Current or Emerging Issues** The City Assessor's Office is responsible for Work processes are continually being maintenance and circulation of all property ownership analyzed and modified to create and legal description boundary information in the City positive, productive, and efficient of Fargo. The Assessor's Office also appraises the value outcomes. of property in the city as well as administers all We are currently advancing our property tax exemptions. efforts in using technology for field data collection, remote data The major services delivered include: access/editing, and developing Assist the public in understanding and utilizing extended mass appraisal capabilities available tax exemptions. for commercial property valuation. Provide property tax and valuation estimates Effects of the current pandemic have to developers, real estate professionals, and affected field operations resulting in taxpayers. developing temporary innovative Assist and coordinate valuation efforts of means of collecting needed property proposed projects for future development & data. private/public financing concerns. Recent and current retirements of long term staff in the department will Provide the legislature information on assessment valuation, procedure, and somewhat affect operations until administration matters. replacements are in place and proficient in department operations. Provide projected valuation information to local taxing jurisdictions for budgeting and

### **Operational Measures**

levying purposes.

| Description                        | 2018 Actual      | 2019 Actual      | 2020 Projected   |
|------------------------------------|------------------|------------------|------------------|
| True & Full Property Valuation     | \$15,103,997,000 | \$15,746,231,000 | \$16,360,528,000 |
| Taxable Valuation                  | \$573,107,770    | \$600,315,296    | \$627,434,813    |
| Estimated Property Taxes Generated | \$153,416,369    | \$163,569,717    | \$170,955,248    |
| Estimated City Taxes Generated     | \$27,766,255     | \$30,225,012     | \$31,590,735     |
| Number of Parcels                  | 36,322           | 36,641           | 36,848           |

- These amounts will differ somewhat due to timing of value estimates, mill levy calculations, and actual tax payments.
- Current year projected taxes to be generated are based on the previous year certified mill levy.
- Taxable Valuation represents 9% of True & Full Value for residential property and 10% of True & Full for all other property classes.

## **City Assessor**

|                          |    | 2019<br>Actual | 2020               | 2020<br>Revised |    | 2021               |
|--------------------------|----|----------------|--------------------|-----------------|----|--------------------|
| Expenditures             | (U | naudited)      | Approved<br>Budget | Budget          | ,  | Approved<br>Budget |
| Salaries                 | \$ | 888,269        | \$<br>939,842      | \$<br>939,842   | \$ | 914,674            |
| Benefits                 |    | 250,159        | 274,187            | 274,187         |    | 271,293            |
| Other Services           |    | -              | 16,040             | 16,040          |    | 23,040             |
| Repairs and Maintenance  |    | -              | 2,600              | 2,600           |    | 1,200              |
| Rentals                  |    | 5,584          | 5,112              | 5,112           |    | 5,112              |
| Insurance                |    | 4,236          | 5,000              | 5,000           |    | 5,000              |
| Communications           |    | 4,359          | 4,320              | 4,320           |    | 4,920              |
| Advertising and Printing |    | 328            | 2,040              | 2,040           |    | 840                |
| Travel & Education       |    | 16,572         | 23,980             | 23,980          |    | 14,780             |
| Energy                   |    | 1,169          | 2,000              | 2,000           |    | 1,200              |
| General Supplies         |    | 10,635         | 15,100             | 15,100          |    | 11,100             |
| Major Supplies           |    | -              | -                  | -               |    | -                  |
| Miscellaneous            |    | 3              | 600                | 600             |    | 600                |
| Capital Outlay           |    | 5,072          | -                  | -               |    | -                  |
| Debt Service             |    | -              | -                  | -               |    | -                  |
| Transfers                |    | -              | -                  | -               |    | -                  |
| Unallocated              |    | -              | -                  | -               |    | -                  |
| TOTAL                    | \$ | 1,186,386      | \$<br>1,290,821    | \$<br>1,290,821 | \$ | 1,253,759          |
|                          |    |                |                    |                 |    |                    |
|                          |    | 2019           | 2020               | 2020            |    | 2021               |
| Authorized Positions     |    | Actual         | Approved           | Revised         | I  | Approved           |
| Full Time Employees      |    | 11             | 11                 | 11              |    | 11                 |
| Part Time Benefited      |    | -              | -                  | -               |    | -                  |
| Contracted Employees     |    | -              | -                  | -               |    | -                  |
| TOTAL                    |    | 11             | 11                 | 11              |    | 11                 |

| Description of Service Provided  | Current or Emerging Issues  |
|--|---|
| General Support is a Divisional cost center that pools costs that have not been allocated to other General Fund departmental budgets.  Cost categories include worker's compensation, communications, auditing fees, banking fees, credit card fees, security services, automobile and animal impounding, insurance, investment management fees, office supplies, publishing and other administrative costs.  The Finance Department manages this cost center. | <ul> <li>The auditing budget will provide for proactive forensic auditing procedures to be developed and applied to our financial data. This is in addition to our normal annual financial audit process.</li> <li>Insurance costs will increase with the addition of new City facilities and adding and new policies.</li> <li>City staff continue to refine our digital records management processes to reduce the cost of records administration. Electronic management of records reduces our administrative and supply costs.</li> <li>Work continues to make accounting and financial reporting more efficient by investing in state of the art report writing software.</li> </ul> |

| Description          | 2019 Actual | 2020 Expected | 2021 Projected |
|----------------------|-------------|---------------|----------------|
| Workers Compensation | \$330,429   | \$375,000     | \$460,000      |
| Premiums             |             |               |                |
| Independent Audit    | 59,742      | 60,000        | 62,000         |
| Animal Impounding    | 146,330     | 150,000       | 155,000        |
| Automobile           | 35,605      | 35,000        | 35,000         |
| Impounding           |             |               |                |

# **General Support**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
|                          |                               |                            | \$ -                      |                            |
| Salaries                 | \$ -                          | \$ -                       |                           | \$ -                       |
| Benefits                 | 330,429                       | 460,000                    | 460,000                   | 430,000                    |
| Other Services           | 416,699                       | 371,800                    | 371,800                   | 369,800                    |
| Repairs and Maintenance  | 5,868                         | 9,000                      | 9,000                     | 9,000                      |
| Rentals                  | -                             | -                          | -                         | -                          |
| Insurance                | 199,037                       | 224,000                    | 224,000                   | 255,209                    |
| Communications           | (840)                         | -                          | -                         | -                          |
| Advertising and Printing | 32,999                        | 38,000                     | 38,000                    | 28,000                     |
| Travel & Education       | 500                           | -                          | -                         | -                          |
| Energy                   | -                             | -                          | -                         | -                          |
| General Supplies         | 78,840                        | 95,000                     | 95,000                    | 95,000                     |
| Major Supplies           | -                             | -                          | -                         | -                          |
| Miscellaneous            | -                             | 81,000                     | 51,000                    | 26,000                     |
| Capital Outlay           | -                             | -                          | -                         | -                          |
| Debt Service             | -                             | -                          | -                         | -                          |
| Transfers                | -                             | -                          | -                         | -                          |
| Unallocated              | -                             | -                          | -                         | -                          |
| TOTAL                    | \$ 1,063,532                  | \$ 1,278,800               | \$ 1,248,800              | \$ 1,213,009               |

#### **Description of Service Provided Current or Emerging Issues** Buildings & Grounds (Facilities Management) Building maintenance work requests will become oversees all maintenance functions at: automated and integrated into the City's centralized asset management (CityWorks). The Work Order City Hall system was developed in-house with IS, Public Civic Center/Sky Commons & Works and B&G. This system will kick off in July DCP/BID/Diversion/Interstate Offices 2020. The system allows for a work request to be Main Library entered electronically and routed to B&G staff via Carlson Library CityWorks. This will allow for proper assignment, Northport Library prioritization, cost allocation, and provide a **Municipal Court** historical record. GTC Police Department HQ Staff shortage – B&G currently has (5) vacant FTE. BSE White Building/IT Retainage and recruitment were both a challenge in Fargo Cass Public Health early 2020. Gladys Ray Shelter and Harm Reduction Current structure: **Public Safety Building** Facilities Director – City Hall Skyway (4) Maintenance Attendant III – City Hall (2) vacant buildings - PD / Health (2) Maintenance Attendant I – City Hall (1) Maintenance Attendant I - FCPH B&G also assists with troubleshooting, consultations, (3) Maintenance Attendant I – CH responds to emergency maintenance issues, and Custodians contractor selection at:

(7) fire stations

- RoCo, Island Park, Radisson, GTC, and Mercantile ramps
- Newman Outdoor Field

Maintenance functions include but not limited to: HVAC systems, plumbing, electrical, mechanical, inspections, testing, security, service for alarm systems, sprinkler systems, emergency generators, fire extinguishers, elevators, grounds-keeping, sidewalks, cleaning, and parking lots. We are also available for consultation with all City Departments regarding maintenance, roofs, asbestos, indoor air quality concerns, recommended vendors, etc.

**Vacant FTE Positions** 

- (3) Maintenance Attendant I
- (2) Maintenance Attendant II

Due to staff shortages, City Hall has contracted cleaning service through October 2020. We are working on a strategy for City Hall along with several other facilities on cleaning contracts. The restoration of (3) FTE positions in 3<sup>rd</sup> quarter of 2020 would help maintain our baseline services to focus on enhanced cleaning measures/demand now and into 2021.

An Office Associate position of some type for PCards, AP, payroll, and other support tasks would help the department immensely.

| Description                  | 2019 Actual | 2020 Expected | 2021 Projected |
|------------------------------|-------------|---------------|----------------|
| Number of Buildings Serviced | 19          | 15            | 15             |
| Building Repairs             | \$114,000   | \$107,000     | \$107,000      |
| Energy                       | \$252,000   | \$315,000     | \$315,000      |

# **Buildings & Grounds**

| Expenditures             | <b>/</b> 11 | 2019<br>Actual<br>naudited) |    | 2020<br>Approved<br>Budget |    | 2020<br>Revised<br>Budget |    | 2021<br>Approved<br>Budget |
|--------------------------|-------------|-----------------------------|----|----------------------------|----|---------------------------|----|----------------------------|
| Salaries                 | \$          | 597,930                     | \$ | 684,769                    | \$ | 736,062                   | \$ | 743,486                    |
| Benefits                 | Ş           | 198,922                     | Ş  | 255,555                    | Ą  | 275,122                   | ٦  | 325,549                    |
| Other Services           |             | 641,329                     |    | 651,978                    |    | 651,978                   |    | 846,978                    |
|                          |             | 226,594                     |    | •                          |    | •                         |    | 213,000                    |
| Repairs and Maintenance  |             | •                           |    | 213,000                    |    | 213,000                   |    |                            |
| Rentals                  |             | 6,080                       |    | 7,000                      |    | 7,000                     |    | 18,000                     |
| Insurance                |             | 4,531                       |    | 5,210                      |    | 5,210                     |    | 5,210                      |
| Communications           |             | 4,519                       |    | 4,200                      |    | 4,200                     |    | 4,200                      |
| Advertising and Printing |             | -                           |    | -                          |    | -                         |    | -                          |
| Travel & Education       |             | 3,762                       |    | 5,200                      |    | 5,200                     |    | 4,200                      |
| Energy                   |             | 199,935                     |    | 322,000                    |    | 322,000                   |    | 282,000                    |
| General Supplies         |             | 113,913                     |    | 193,430                    |    | 193,430                   |    | 193,430                    |
| Major Supplies           |             | -                           |    | -                          |    | -                         |    | -                          |
| Miscellaneous            |             | 22,130                      |    | 15,000                     |    | 15,000                    |    | 15,000                     |
| Capital Outlay           |             | 7,408                       |    | -                          |    | -                         |    | -                          |
| Debt Service             |             | -                           |    | -                          |    | -                         |    | -                          |
| Transfers                |             | -                           |    | -                          |    | -                         |    | -                          |
| Unallocated              |             | -                           |    | -                          |    | -                         |    | -                          |
| TOTAL                    | \$          | 2,027,053                   | \$ | 2,357,342                  | \$ | 2,428,202                 | \$ | 2,651,053                  |
|                          |             | 2019                        |    | 2020                       |    | 2020                      |    | 2021                       |
| Authorized Positions     |             | Actual                      | 1  | Approved                   |    | Revised                   |    | Approved                   |
| Full Time Employees      |             | 14                          |    | 14                         |    | 15                        |    | 15                         |
| Part Time Benefited      |             | -                           |    | -                          |    | -                         |    | -                          |
| Contracted Employees     |             | <u>-</u>                    |    | <u>-</u>                   |    | <u>-</u>                  |    | -                          |
| TOTAL                    |             | 14                          |    | 14                         |    | 15                        |    | 15                         |

### **Description of Service Provided**

The department has completed the second year of implementing the transition from two to four divisions:

1) Current planning 2) Long-range planning 3)

Community development 4) Urban development. The primary focus is consolidating our planning activities for one department wide strategic work plan to reflect cross-sector work.

Long-Range Planning – Comprehensive planning activities integrates: transportation, utilities, demographic analysis, neighborhood planning, park plans, and area plans. Serves as liaison to governmental entities; such as, school districts and the Fargo Park District, Cass County, and FM MetroCOG and other state and local entities.

**Current Planning** – Development Entitlement Review is the primary focus, leading and keeping track of applications for annexations, text amendments, map amendments, conditional use permits, variances, and alternative access plans. Administration includes providing information and customer service to developers, builders, property owners.

Community Development Planning —Oversees policies related to homeless prevention, supportive housing and non-profit network development for social services. Includes the administration and implementation of housing and community development programs funded by HUD programs.

**Urban Development Planning** - Oversees activities for physical development, such as design standards, incentive programs, ROW amenities, park amenities, site plan review and arts and culture.

Special Commissions & Boards – Staff supports 13 boards and commissions: City Commission, Planning Commission, Community Development Committee, Historic Preservation Commission, Human Relations Commission, Native American Commission, Arts and Culture Commission, Fargo Youth Initiative, Downtown Task Force, House Moving Board, Board of Adjustment, Parking Commission and Renaissance Zone Authority.

### **Current or Emerging Issues**

- The Land Development Code diagnostic study will be completed Fall 2020. This concludes with suggestions on how much of the current code should be modified and integrated into the 2021-22 work plan.
- The Core Neighborhood Plan has an expected completion date of Winter 2020. Recommended implementation strategies will be integrated into the 2021 work plan. A future land use plan is also expected as an outcome.
- Regional infrastructure and land use planning in collaboration with the Engineering Department continues into 2021 as we work on each quadrant of the city with different regional studies. These will be integrated into the future land use plan.
- Census 2020 complete count committee will finalize their work in Fall. Marketing and data sharing will be integrated into 2021 planning efforts and communication strategies.
- Entitlement development will be steady and consistent with focus on more "how-to guides".
- Adoption of the consolidated 5 year plan (2020-2025) is expected Fall 2020. Primary goals will focus on housing and COVID-19 response.
- Two new affordable housing projects will break ground and three single or duplex housing projects will break ground with city sponsored HUD activities.
- EPA Brownfield grant is expected to be completed end of 2020. Next phase will include the former Mid-America Steel site and grant writing for future clean-up assistance.
- Work will continue with the Fargo Housing Authority as the senior high-rise is deaquisitioned.
- 2020 built stronger relationships with our federal partners. Continued agency collaboration will continue
- Integration of more technology, especially with digital plan review software and ability to work mobile.
- Completed a 5 year Renaissance Zone plan update. Future needs include comprehensive parcel data review.
- Increased communication and coordination is required to fully support our boards and commissions. We are working on integrating a universal work plan for the entire department.

| Description                         | 2019 Actual | 2020 Expected | 2021 Projected |
|-------------------------------------|-------------|---------------|----------------|
| Planning Commission Cases           | 62          | 72            | 100            |
| Planning Commission Meetings        | 12          | 12            | 12             |
| Planning Commission Brown Bag       | 4           | 3             | 4              |
| Meetings                            |             |               |                |
| PC Executive Committee Meetings     | 12          | 12            | 12             |
| Native American Commission Meetings | 11          | 7             | 11             |
| NAC Executive Meetings              | 12          | 11            | 11             |
| Arts & Culture Commission Meetings  | 10          | 7             | 11             |
| ACC Executive Meetings              | 21          | 14            | 12             |
| Board of Adjustment Meetings        | 7           | 5             | 7              |
| Community Development Committee     | 6           | 6             | 8              |
| Historic Preservation Commission    | 4           | 6             | 7              |
| Meetings                            |             |               |                |
| Human Relations Commission Meetings | 9           | 6             | 9              |
| Parking Commission Meetings         | 7           | 5             | 7              |
| Renaissance Zone Authority Meetings | 5           | 4             | 5              |
| Pre-development Meetings            | 48          | 35            | 42             |
| Site Plan Reviews                   | 243         | 220           | 230            |
| Parking Spaces in City Facilities   | 1,762       | 1,802         | 2,222          |

# **Planning and Development**

| Expenditures             | (U | 2019<br>Actual<br>naudited) |    | 2020<br>Approved<br>Budget |    | 2020<br>Revised<br>Budget | Å  | 2021<br>Approved<br>Budget |
|--------------------------|----|-----------------------------|----|----------------------------|----|---------------------------|----|----------------------------|
| Salaries                 | \$ | 938,584                     | \$ | 986,677                    | \$ | 986,677                   | \$ | 1,027,928                  |
| Benefits                 | ,  | 225,574                     | ,  | 258,994                    | т  | 258,994                   | ,  | 283,108                    |
| Other Services           |    | 352,600                     |    | 487,620                    |    | 869,628                   |    | 424,000                    |
| Repairs and Maintenance  |    | -                           |    | <i>.</i><br>-              |    | -                         |    | -                          |
| Rentals                  |    | 2,364                       |    | 2,500                      |    | 2,500                     |    | 2,500                      |
| Insurance                |    | 3,616                       |    | 4,000                      |    | 4,000                     |    | 4,000                      |
| Communications           |    | 1,473                       |    | 2,300                      |    | 2,300                     |    | 2,300                      |
| Advertising and Printing |    | 6,202                       |    | 8,100                      |    | 8,100                     |    | 8,100                      |
| Travel & Education       |    | 32,741                      |    | 29,750                     |    | 32,300                    |    | 17,700                     |
| Energy                   |    | -                           |    | -                          |    | -                         |    | -                          |
| General Supplies         |    | 2,413                       |    | 3,000                      |    | 9,000                     |    | 3,500                      |
| Major Supplies           |    | -                           |    | -                          |    | -                         |    | -                          |
| Miscellaneous            |    | 945                         |    | 2,000                      |    | 2,000                     |    | 2,000                      |
| Capital Outlay           |    | 8,045                       |    | -                          |    | -                         |    | -                          |
| Debt Service             |    | -                           |    | -                          |    | -                         |    | -                          |
| Transfers                |    | -                           |    | -                          |    | -                         |    | -                          |
| Unallocated              |    | -                           |    | -                          |    | -                         |    | -                          |
| TOTAL                    | \$ | 1,574,557                   | \$ | 1,784,941                  | \$ | 2,175,499                 | \$ | 1,775,136                  |
|                          |    | 2019                        |    | 2020                       |    | 2020                      |    | 2021                       |
| Authorized Positions     |    | Actual                      |    | Approved                   |    | Revised                   | I  | Approved                   |
| Full Time Employees      |    | 14                          |    | 14                         |    | 15                        |    | 16                         |
| Part Time Benefited      |    | 1                           |    | 1                          |    | 1                         |    | -                          |
| Contracted Employees     |    | 1                           |    | 1                          |    | 1                         |    | 1                          |
| TOTAL                    |    | 16                          |    | 16                         |    | 17                        |    | 17                         |

### **Description of Service Provided**

## **Current or Emerging Issues**

The Inspections Division provides building inspection, zoning and code enforcement services through review of building plans and the issuance of permits of various types for construction approval. Types of permits issued include building construction, energy, electrical, plumbing, HVAC, and signs. This is a law enforcement function of the City.

#### Services provided:

- Review of construction plans
- Permit issuance Building, mechanical, plumbing, electrical, signs, etc.
- Construction inspections
- Inspections of existing residential rentals of all types
- Inspections for junk and junked vehicle complaints
- Interpretations of code requirements
- Day care inspections
- Code enforcement working on complaint response- Junk, vehicle, parking surface, zoning, signs, and misc.
- Zoning Inspections
- Certificate of Occupancy issuance
- Records retention
- Working with citizens, architects, engineers and contractors on building code issues, residential zoning issues, fences, detached accessory structures, and building systems issues, etc.
- Proctored exams North Dakota Reciprocal HVAC Journeyman and Master Exams.

- An all-pervasive issue is the scope, diversity, and number of building projects coming into the community as well as the need to maintain the resources to provide the expected service in a manner that satisfies demand effectively and assures the continued safety of our built community. Increasing geographic distance adds to the complexity of providing inspections in the timely and thorough manner to which our customers and citizens are accustomed.
- Rental inspections are a priority for the Inspections
  Department. We are currently looking for new ways to
  find new rental properties not currently being
  inspected. Categories of inspections are expected to
  increase, and Inspections added a Code Enforcement
  Inspector in 2019.
- Another current issue is maintenance of the city's stock of existing buildings through enforcement of its minimum standards. Downtown growth and existing and affordable housing continues to be an issue.
- An increasing reliance on digital records requires more connectivity on the part of the Inspections Department. New software has allowed customers to submit permit applications and request inspections online. Flexible digital tools are being reviewed to allow for digital plan submittal and digital plan review. The Inspections department continues to move towards implementing new and additional online services to accommodate the Public's growing reliance on online services. As our goals continue to progress, Inspections is considering future upgrades and hopes to become a 100% digital platform, eliminating the use of all paper. Due to digital plan review and storage, paper record retention was reduced by 50% at the end of 2019. All paper records are expected to be digitized and storage expenses eliminated by the end of 2020.
- The area south of Interstate 94 and west of 45<sup>th</sup> Street will continue to develop rapidly with a wide variety of hotel, apartment, retail, and service industry projects intended to serve both the new hospital and the large amount of residential development in the southern end of the city.

| Description              | 2019 Actual      | 2020 Expected | 2021 Projected |
|--------------------------|------------------|---------------|----------------|
| Plan Reviews             | 792*             | 800           | 810            |
| Permits (all types)      | 8,735**          | 9,000         | 9,050          |
| Inspections (all types)  | 23,000           | 25,000        | 26,500         |
| Day Care Inspections     | 47               | 50            | 52             |
| Apartment Inspections    | 16,200 units *** | 18,000 units  | 19,000 units   |
| Vehicle Removals         | 36               | 40            | 50             |
| Vehicles Towed           | 6                | 5             | 5              |
| Code Enforcement Cases   | 331              | 360           | 360            |
| Dangerous Buildings (DB) | 14               | 12            | 10             |
| Unsafe Structures (US)   | 8                | 6             | 6              |
| City Demolition of DB    | 1                | 1             | 1              |
| Owner Demolition of DB   | 7                | 4             | 3              |
| Structures Repaired      | 11               | 7             | 6              |
| DB Cases to City Comm.   | 3                | 3             | 3              |
| Current DB & US Cases    | 12               | 11            | 10             |

<sup>\*</sup>On this form, 2019 Residential Plan Reviews totaled 311, and Commercial Plan Reviews totaled 481.

<sup>\*\*</sup>Previous to 2018, Inspections did not track electrical permits, but was tracked by the State of North Dakota. By the end of year 2020, having one full year of LAMA use, the software will track ALL permits.

<sup>\*\*\*</sup> In 2019, the Inspections Department focused on performing rental housing inspections in the Core Neighborhoods. Most rentals in the Core Neighborhoods are older homes consisting of 1, 2 and 3 units. The number shown is an estimation due to a few factors. The transition to new LAMA software in April of 2019 and required software training. The transition to LAMA for rental inspections took an additional period of time due to software complications.

## Inspections

|                          |      | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | ,   | 2021<br>Approved |
|--------------------------|------|----------------|------------------|-----------------|-----|------------------|
| Expenditures             |      | naudited)      | Budget           | Budget          |     | Budget           |
| Salaries                 | \$   | 1,610,739      | \$<br>1,749,728  | \$<br>1,749,728 | \$  | 1,761,045        |
| Benefits                 |      | 482,165        | 536,713          | 536,713         |     | 585,086          |
| Other Services           |      | 56,839         | 10,150           | 10,150          |     | 10,150           |
| Repairs and Maintenance  |      | 723            | 500              | 500             |     | 500              |
| Rentals                  |      | 2,910          | 2,000            | 2,000           |     | 2,000            |
| Insurance                |      | 9,067          | 8,565            | 8,565           |     | 8,565            |
| Communications           |      | 14,251         | 17,000           | 17,000          |     | 17,000           |
| Advertising and Printing |      | 3,205          | 2,000            | 2,000           |     | 2,000            |
| Travel & Education       |      | 36,151         | 43,700           | 43,700          |     | 26,500           |
| Energy                   |      | 15,668         | 23,075           | 23,075          |     | 14,475           |
| General Supplies         |      | 6,405          | 8,000            | 8,000           |     | 8,000            |
| Major Supplies           |      | -              | -                | -               |     | -                |
| Miscellaneous            |      | 3,082          | 10,000           | 10,000          |     | 6,000            |
| Capital Outlay           |      | 1,153          | -                | -               |     | -                |
| Debt Service             |      | -              | -                | -               |     | -                |
| Transfers                |      | -              | -                | -               |     | -                |
| Unallocated              |      | -              | -                | -               |     | -                |
| TOTAL                    | \$   | 2,242,358      | \$<br>2,411,431  | \$<br>2,411,431 | \$  | 2,441,321        |
|                          |      |                |                  |                 |     |                  |
|                          | 2019 |                | 2020             | 2020            |     | 2021             |
| Authorized Positions     |      | Actual         | Approved         | Revised         | - 1 | Approved         |
| Full Time Employees      |      | 24             | 24               | 25              |     | 25               |
| Part Time Benefited      |      | -              | -                | -               |     | -                |
| Contracted Employees     |      | -              | -                | -               |     | -                |
| TOTAL                    |      | 24             | 24               | 25              |     | 25               |

## **Transit Service Fixed Route**

|                          | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----------------|------------------|-----------------|------------------|
| Expenditures             | (Unaudited)    | Budget           | Budget          | Budget           |
| Salaries                 | \$ 283,478     | \$ 309,413       | \$ 309,413      |                  |
| Benefits                 | 72,144         | 79,336           | 79,336          |                  |
| Other Services           | 2,920,228      | 3,408,440        | 3,427,408       |                  |
| Repairs and Maintenance  | 4,689          | 10,700           | 10,700          |                  |
| Rentals                  | -              | -                | -               |                  |
| Insurance                | 177,875        | 183,865          | 183,865         |                  |
| Communications           | 18,013         | 19,000           | 19,000          |                  |
| Advertising and Printing | 13,181         | 21,300           | 21,300          |                  |
| Travel & Education       | 7,820          | 18,950           | 18,950          |                  |
| Energy                   | 3,019          | 2,000            | 2,000           |                  |
| General Supplies         | 1,440          | 2,600            | 2,600           |                  |
| Major Supplies           | -              | -                | -               |                  |
| Miscellaneous            | 840            | 1,000            | 1,000           |                  |
| Capital Outlay           | -              | -                | -               |                  |
| Debt Service             | -              | -                | -               |                  |
| Transfers                | -              | -                | -               |                  |
| Unallocated              | -              | 1                | -               |                  |
| TOTAL                    | \$ 3,502,727   | \$ 4,056,604     | \$ 4,075,572    | \$ -             |
|                          | 2240           | 2222             | 2222            | 2004             |
| Authorized Positions     | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|                          | Actual 4       | Approved 4       | Reviseu 4       | Approved         |
| Full Time Employees      | 4              | 4                | 4               |                  |
| Part Time Benefited      | -              | -                | -               |                  |
| Contracted Employees     | -              | -                | -               |                  |
| TOTAL                    | 4              | 4                | 4               | -                |

## **Paratransit**

|                          |    | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----|----------------|------------------|-----------------|------------------|
| Expenditures             | (U | Inaudited)     | Budget           | Budget          | Budget           |
| Salaries                 | \$ | 117,101        | \$<br>120,813    | \$<br>120,813   |                  |
| Benefits                 |    | 33,687         | 36,394           | 36,394          |                  |
| Other Services           |    | 810,006        | 798,165          | 798,165         |                  |
| Repairs and Maintenance  |    | -              | -                | -               |                  |
| Rentals                  |    | -              | -                | -               |                  |
| Insurance                |    | 17,281         | 20,100           | 20,100          |                  |
| Communications           |    | 8,645          | 9,800            | 9,800           |                  |
| Advertising and Printing |    | -              | -                | -               |                  |
| Travel & Education       |    | 1,652          | 2,500            | 2,500           |                  |
| Energy                   |    | 99,875         | 110,000          | 110,000         |                  |
| General Supplies         |    | 7,004          | 8,700            | 8,700           |                  |
| Major Supplies           |    | -              | -                | -               |                  |
| Miscellaneous            |    | 515            | 500              | 500             |                  |
| Capital Outlay           |    | -              | -                | -               |                  |
| Debt Service             |    | -              | -                | -               |                  |
| Transfers                |    | -              | -                | -               |                  |
| Unallocated              |    | -              | -                | -               |                  |
| TOTAL                    | \$ | 1,095,766      | \$<br>1,106,972  | \$<br>1,106,972 | \$ -             |
|                          |    |                |                  |                 |                  |
|                          |    | 2019           | 2020             | 2020            | 2021             |
| Authorized Positions     |    | Actual         | Approved         | Revised         | Approved         |
| Full Time Employees      |    | 3              | 3                | 3               |                  |
| Part Time Benefited      |    | -              | -                | -               |                  |
| Contracted Employees     |    | -              | -                | -               |                  |
| TOTAL                    |    | 3              | 3                | 3               | -                |

# **Ground Transportation Terminal**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 | \$ -                          | \$ -                       | \$ -                      |                            |
| Benefits                 | -                             | -                          | -                         |                            |
| Other Services           | 440,407                       | 436,780                    | 436,780                   |                            |
| Repairs and Maintenance  | 5,640                         | 30,500                     | 30,500                    |                            |
| Rentals                  | -                             | -                          | -                         |                            |
| Insurance                | 4,233                         | 3,180                      | 3,180                     |                            |
| Communications           | 324                           | -                          | -                         |                            |
| Advertising and Printing | -                             | -                          | -                         |                            |
| Travel & Education       | -                             | -                          | -                         |                            |
| Energy                   | 24,499                        | 27,808                     | 27,808                    |                            |
| General Supplies         | 20,406                        | 18,500                     | 18,500                    |                            |
| Major Supplies           | -                             | -                          | -                         |                            |
| Miscellaneous            | 682                           | 1,500                      | 1,500                     |                            |
| Capital Outlay           | -                             | -                          | -                         |                            |
| Debt Service             | -                             | -                          | -                         |                            |
| Transfers                | -                             | -                          | -                         |                            |
| Unallocated              | -                             | -                          | -                         |                            |
| TOTAL                    | \$ 496,191                    | \$ 518,268                 | \$ 518,268                | \$ -                       |

# **Transit Planning**

| Expenditures             | 2019<br>Actual<br>(Unaudite | d)  | 2020<br>pproved<br>Budget | 2020<br>Revised<br>Budget | 202<br>Appro<br>Budį | oved |
|--------------------------|-----------------------------|-----|---------------------------|---------------------------|----------------------|------|
| Salaries                 | \$ 40,                      | 771 | \$<br>42,827              | \$<br>42,827              |                      |      |
| Benefits                 | 11,3                        | 384 | 12,392                    | 12,392                    |                      |      |
| Other Services           |                             | -   | 20,100                    | 20,100                    |                      |      |
| Repairs and Maintenance  |                             | -   | -                         | -                         |                      |      |
| Rentals                  |                             | -   | -                         | -                         |                      |      |
| Insurance                |                             | -   | -                         | -                         |                      |      |
| Communications           |                             | -   | -                         | -                         |                      |      |
| Advertising and Printing |                             | -   | -                         | -                         |                      |      |
| Travel & Education       |                             | -   | -                         | -                         |                      |      |
| Energy                   |                             | -   | -                         | -                         |                      |      |
| General Supplies         |                             | -   | -                         | -                         |                      |      |
| Major Supplies           |                             | -   | -                         | -                         |                      |      |
| Miscellaneous            |                             | -   | -                         | -                         |                      |      |
| Capital Outlay           |                             | -   | -                         | -                         |                      |      |
| Debt Service             |                             | -   | -                         | -                         |                      |      |
| Transfers                |                             | -   | -                         | -                         |                      |      |
| Unallocated              |                             | -   | -                         | -                         |                      |      |
| TOTAL                    | \$ 52,                      | 155 | \$<br>75,319              | \$<br>75,319              | \$                   | -    |

# **Transit Maintenance Organization**

|                          | А  | 2019<br>ctual | 2020<br>Approved | 2020<br>Revised |    | 2021<br>pproved |
|--------------------------|----|---------------|------------------|-----------------|----|-----------------|
| Expenditures             |    | udited)       | Budget           | Budget          |    | Budget          |
| Salaries                 | \$ | 77,128        | \$<br>80,844     | \$<br>80,844    |    |                 |
| Benefits                 |    | 22,063        | 23,966           | 23,966          |    |                 |
| Other Services           |    | -             | 600              | 600             |    |                 |
| Repairs and Maintenance  |    | -             | -                | -               |    |                 |
| Rentals                  |    | -             | -                | -               |    |                 |
| Insurance                |    | -             | -                | -               |    |                 |
| Communications           |    | 1,030         | 500              | 500             |    |                 |
| Advertising and Printing |    | 7,680         | 6,000            | 6,000           |    |                 |
| Travel & Education       |    | 305           | 3,850            | 3,850           |    |                 |
| Energy                   |    | -             | -                | -               |    |                 |
| General Supplies         |    | -             | 600              | 600             |    |                 |
| Major Supplies           |    | -             | -                | -               |    |                 |
| Miscellaneous            |    | -             | -                | -               |    |                 |
| Capital Outlay           |    | -             | -                | -               |    |                 |
| Debt Service             |    | -             | -                | -               |    |                 |
| Transfers                |    | -             | -                | -               |    |                 |
| Unallocated              |    | -             | -                | -               |    |                 |
| TOTAL                    | \$ | 108,206       | \$<br>116,360    | \$<br>116,360   | \$ | -               |
|                          |    |               |                  |                 |    |                 |
|                          | 2  | 019           | 2020             | 2020            |    | 2021            |
| Authorized Positions     | Α  | ctual         | Approved         | Revised         | Α  | pproved         |
| Full Time Employees      |    | 1             | 1                | 1               |    |                 |
| Part Time Benefited      |    | -             | -                | -               |    |                 |
| Contracted Employees     |    | -             | -                | -               |    |                 |
| TOTAL                    |    | 1             | 1                | 1               |    | -               |

Reclassification of Transit to an Enterprise Fund in 2021.

# **Transit Maintenance Facility**

|                          | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----------------|------------------|-----------------|------------------|
| Expenditures             | (Unaudited)    | Budget           | Budget          | Budget           |
| Salaries                 | \$ 875,633     | \$ 913,030       | \$ 913,030      |                  |
| Benefits                 | 251,357        | 285,955          | 285,955         |                  |
| Other Services           | 48,434         | 66,200           | 66,200          |                  |
| Repairs and Maintenance  | 969,822        | 932,000          | 932,000         |                  |
| Rentals                  | -              | -                | -               |                  |
| Insurance                | 12,905         | 9,120            | 9,120           |                  |
| Communications           | 14,380         | 15,000           | 15,000          |                  |
| Advertising and Printing | 3,815          | 3,500            | 3,500           |                  |
| Travel & Education       | 9,364          | 12,200           | 12,200          |                  |
| Energy                   | 863,511        | 980,482          | 980,482         |                  |
| General Supplies         | 45,395         | 47,300           | 47,300          |                  |
| Major Supplies           | -              | -                | -               |                  |
| Miscellaneous            | 25,599         | 23,250           | 23,250          |                  |
| Capital Outlay           | 1,258          | -                | -               |                  |
| Debt Service             | -              | -                | -               |                  |
| Transfers                | -              | -                | -               |                  |
| Unallocated              | -              | -                | -               |                  |
| TOTAL                    | \$ 3,121,473   | \$ 3,288,037     | \$ 3,288,037    | \$ -             |
|                          |                |                  |                 |                  |
|                          | 2019           | 2020             | 2020            | 2021             |
| Authorized Positions     | Actual         | Approved         | Revised         | Approved         |
| Full Time Employees      | 15             | 15               | 15              |                  |
| Part Time Benefited      | 2              | 2                | 2               |                  |
| Contracted Employees     | -              | -                | -               |                  |
| TOTAL                    | 17             | 17               | 17              | -                |

Reclassification of Transit to an Enterprise Fund in 2021.

| Description of Services Provided   | Current or Emerging Issues  |
|--|---|
| <ul> <li>Economic Development initiative have been consolidated into a new cost center in the 2020 budget. This presentation helps to quantify the City's efforts in support of various third party stakeholders.</li> <li>In the past these appropriations were accounted for in other Divisional budgets.</li> </ul> | <ul> <li>The City Commission approved the following major economic development initiatives that overlap multiple fiscal years.</li> <li>Fueling the Future is a workforce project. The City pledged support of this project of \$500,000, payable in annual installments of \$100,000 starting in 2020.</li> <li>The Workforce Academy facility is another workforce enhancement and skills training center. The City is providing a pledge of \$1,500,000, payable in annual installments of \$300,000 per year starting in 2021.</li> <li>Other appropriates include funding for Emerging Prairie, North Dakota State School of Science, and the Greater Fargo Moorhead Economic Development Corporation.</li> <li>Fargo business leaders are expending considerable efforts to enhance our labor force as our business community continues to expand.</li> </ul> |

# **Economic Development**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 |                               |                            |                           | \$ -                       |
| Benefits                 |                               |                            |                           | -                          |
| Other Services           |                               |                            |                           | 457,500                    |
| Repairs and Maintenance  |                               |                            |                           | -                          |
| Rentals                  |                               |                            |                           | -                          |
| Insurance                |                               |                            |                           | -                          |
| Communications           |                               |                            |                           | -                          |
| Advertising and Printing |                               |                            |                           | -                          |
| Travel & Education       |                               |                            |                           | -                          |
| Energy                   |                               |                            |                           | -                          |
| General Supplies         |                               |                            |                           | -                          |
| Major Supplies           |                               |                            |                           | -                          |
| Miscellaneous            |                               |                            |                           | -                          |
| Capital Outlay           |                               |                            |                           | -                          |
| Debt Service             |                               |                            |                           | -                          |
| Transfers                |                               |                            |                           | -                          |
| Unallocated              |                               |                            |                           | -                          |
| TOTAL                    | \$ -                          | \$ -                       | \$ -                      | \$ 457,500                 |

All Economic Development expenditures have been consolidated in this Division for the 2021 budget to improve transparency for this function.

| Description of Service Provided  | Current or Emerging Issues  |  |  |  |  |  |
|--|---|--|--|--|--|--|
| Engineering  |   |  |  |  |  |  |
| Municipal infrastructure inventory and long-<br>range planning   | Many miscellaneous areas of requests for information and for assistance. This area is consistent each year.   |  |  |  |  |  |
| Citizen support services including property line, fence, sanitary sewer issues and inquiries, etc.  Coordination and management of cross functional agreements with other units of local, state, and federal government  Maintains infrastructure records in excess of 100 years old  Special Assessments-Benefit Calculations and spreading of those benefits  Manage and update Infrastructure Funding Policies  Right of Way Acquisition, including permanent and temporary easements | Efforts are ongoing to improve access to digital records.  Service provided for both new developments and reconstruction projects, including within the downtown area. Needs in this area have been escalating to keep up with the demand. Many duties have been pushed to the City Attorney's office to assist us with agreements.  We have been working to streamline this process. It is still a very time consuming but we continue to make improvements to the process.  Special assessment communications with our taxpayers are being improved due to the changes adopted as a result of the Special Assessment Task Force study efforts that concluded in 2019. |  |  |  |  |  |
| Annual Reporting   |   |  |  |  |  |  |
| Engineering Services Division  |   |  |  |  |  |  |
| Support Platting Process with Technical Analysis of proposed plats  Pre Development Support for Developers   | Redevelopment requests keep increasing which often means new plats for existing areas must be reviewed. City services in these areas need to be upgraded to meet the demands of redevelopment. The outlook for 2020 is that the new developments will continue at similar levels with redevelopment staying higher.   |  |  |  |  |  |
| Site plan reviews  | With a number of plats and numerous infill projects, we have a  |  |  |  |  |  |
| Provides mapping support City-wide  Surveying, building, lawn grades, and sidewalk.  Right of Way Occupancy and Encroachment Management including the development of appropriate agreement documents  Excavation permitting  Small Cell Ordinance  | high level of coordination for pre development meetings and site plan reviews. This has taken staff away from the normal design activities. The size and complexity of site plans has increased the time needed for staff review. Many of the site plans are redevelopment and additional time is needed for coordination and in many cases use of the right of way requires additional agreements.   |  |  |  |  |  |

Mapping Utility locations & Providing field locates for City Owned Utilities

Sidewalk construction and reconstruction program

IT communication and software support

Survey has been increasingly busy as we continue to support the elevations certificates for the new flood map along with the numerous construction projects and sidewalks, driveways, and rear yard grades. The City continues to provide survey to the impacted properties for elevation certificates that they may need for insurance purposes.

More ROW encroachments are being processed as a result of reconstruction projects and redevelopment of zero setback lots. There are more large construction projects that require extensive right of way use agreements with the owner/developer. The number of remodel projects in the core area of Fargo is increasing and requires agreements or permits so the contractor can use the right of way to stage their activities, especially in zero setback areas. In some areas, developers are asking for vacation of right of way or modification of existing easements which require new agreements.

Construction activity, redevelopment, along with City growth, have increased our responsibilities in permitting and locating. There has been a continuous demand for Right of Occupancy Requests associated with private utilities. This year we also have an increase of Excavation Permits supporting our Small Cell Permits.

With the new Small Cell ordinance, we have an approved attachment agreement with Mobilitie. In July of 2019 we entered into an agreement with Verizon for small cell deployment in our community. Verizon is working on about 15 installations in 2020 with larger numbers forecasted in the future. Small Cell installations started in 2019 and we expect the rate of installations will increase in every year as providers start building their network in cities our size. There is additional staff time required to review pole details and routing fiber and power to the Small Cell.

We are also seeing a high number of right of way route requests to support the increase in service for cellular companies. Two contract employees are still working on locates and inspection of work in the right of way. There continues to be a large need to keep both contract employees for an additional year as we evaluate the Small Cell roll out along with locating and routing demands. In addition, Xcel gas has indicated that they have older gas pipes in the ground that will need to be replaced over the next few years. Xcel power has indicated that they might need to upgrade some of their system to support the growing downtown. We have not expanded our locating department with permanent staff since the inception of ONE CALL over 15 years ago.

We continue to support walkability in our City by adding new sidewalks in areas and rehabilitating sidewalks that do not meet ADA and safety standards. We also continue to support sidewalk construction in redevelopment areas.

As the City implements new programs, we need staff that is trained to manage and assist other staff with questions. This is crucial in keeping up with the demand whether it be project related, survey requests, locates, inspections, or resident question support.

| Description of Service Provided                                 | Current or Emerging Issues  |  |  |  |  |
|---|---|--|--|--|--|
| Design and Construction Division                                |   |  |  |  |  |
| Design and construction administration                          | Responsible for consistency of practices in the design and installation of infrastructure.  |  |  |  |  |
| Bidding process   | Working to implement online bidding.  |  |  |  |  |
| Construction specifications and standards                       | Primary responsibility for keeping City construction practices up with industry standards.  |  |  |  |  |
| Reconstruction and rehabilitation of municipal                  |   |  |  |  |  |
| infrastructure  | There is an ever-growing demand for greater communication with the public during the project design and construction  |  |  |  |  |
| New Development –Design and Construction                        | phases. Our current process did not allow time for much, if   |  |  |  |  |
| Administration and Construction Inspection                      | any, input from the public during the design phase, which we are working to improve. Our project managers not only  |  |  |  |  |
| Oversight of Consultants that have been hired                   | manage projects, they also assist with the project inspection.  This limits their ability to devote the necessary time for  |  |  |  |  |
| to perform Design, Construction                                 | communication that our residents desire. This also affects our  |  |  |  |  |
| Administration, and Construction Inspection                     | ability to focus on project design far enough in advance of construction to allow for public input during the design.   |  |  |  |  |
| Pavement Management Program                                     | Duit on buildere les en servents feu infranteursture  |  |  |  |  |
|   | Driven by developer requests for infrastructure.  We anticipate bidding \$8 Million in new development, but this  |  |  |  |  |
| Oversight and management of a strategy for                      | will be dependent on actual requests. This does not include   |  |  |  |  |
| Water Main Replacement  | carry over from 2020. This area continues to be demanding as the areas being developed are established areas that do not  |  |  |  |  |
| Coordination of Sewer Spot Repair projects                      | have infrastructure or are on the perimeters of our existing  |  |  |  |  |
| with Public Works   | infrastructure.   |  |  |  |  |
| Day to day implementation and management of sewer repair policy | The overall pavement condition index for the City is good. However, to preserve an acceptable rating, we need to continue to invest in the Pavement Rehabilitation Program. |  |  |  |  |

| Description                   | 2019 Actual | 2020 Expected | 2021 Projected |
|-------------------------------|-------------|---------------|----------------|
| Excavation Permits            | 1,997       | 2,000         | 2,500          |
| Right of Occupancy Permits    | 26          | 30            | 45             |
| One Call Tickets              | 15,227      | 19,000        | 20,000         |
| Elevation Certificate Surveys | 196         | 500           | 600            |
| Sidewalk Survey               | 292         | 400           | 425            |
| Approach Survey               | 272         | 450           | 475            |
| Yard Grades                   | 255         | 250           | 280            |
| Sidewalk Inspections          | 372         | 400           | 475            |
| Approach Inspections          | 332         | 375           | 400            |
| Encroachment Agreements       | 8           | 12            | 15             |
| ROW Use Agreement             | 8           | 15            | 20             |

# Engineering

| Expenditures             | (L | 2019<br>Actual<br>Inaudited) | 2020<br>Approved<br>Budget |    | 2020<br>Revised<br>Budget | ı  | 2021<br>Approved<br>Budget |
|--------------------------|----|------------------------------|----------------------------|----|---------------------------|----|----------------------------|
| Salaries                 | \$ | 3,683,931                    | \$<br>4,021,284            | \$ | 4,021,284                 | \$ | 4,054,781                  |
| Benefits                 |    | 916,287                      | 1,002,549                  | ·  | 1,002,549                 |    | 1,072,166                  |
| Other Services           |    | 32,700                       | 63,500                     |    | 63,500                    |    | 53,500                     |
| Repairs and Maintenance  |    | 27,899                       | 32,800                     |    | 32,800                    |    | 32,800                     |
| Rentals                  |    | 3,367                        | 2,500                      |    | 2,500                     |    | 2,500                      |
| Insurance                |    | 21,161                       | 18,935                     |    | 18,935                    |    | 21,935                     |
| Communications           |    | 29,286                       | 37,300                     |    | 37,300                    |    | 37,300                     |
| Advertising and Printing |    | 8,922                        | 18,350                     |    | 18,350                    |    | 14,850                     |
| Travel & Education       |    | 43,010                       | 70,637                     |    | 70,637                    |    | 39,246                     |
| Energy                   |    | 24,696                       | 42,837                     |    | 42,837                    |    | 22,537                     |
| General Supplies         |    | 26,281                       | 60,750                     |    | 60,750                    |    | 56,750                     |
| Major Supplies           |    | -                            | -                          |    | -                         |    | -                          |
| Miscellaneous            |    | 1,757                        | 20,100                     |    | 20,100                    |    | 12,100                     |
| Capital Outlay           |    | 4,907                        | -                          |    | -                         |    | -                          |
| Debt Service             |    | -                            | -                          |    | -                         |    | -                          |
| Transfers                |    | -                            | -                          |    | -                         |    | -                          |
| Unallocated              |    | -                            | -                          |    | -                         |    | -                          |
| TOTAL                    | \$ | 4,824,204                    | \$<br>5,391,542            | \$ | 5,391,542                 | \$ | 5,420,465                  |
|                          |    | 2019                         | 2020                       |    | 2020                      |    | 2021                       |
| Authorized Positions     |    | Actual                       | Approved                   |    | Revised                   | 1  | Approved                   |
| Full Time Employees      |    | 39                           | 39                         |    | 39                        |    | 39                         |
| Part Time Benefited      |    | 1                            | 1                          |    | 1                         |    | 1                          |
| Contracted Employees     |    | 2                            | -                          |    | 2                         |    | 2                          |
| TOTAL                    |    | 42                           | 40                         |    | 42                        |    | 42                         |

### **Description of Service Provided Current or Emerging Issues** The Traffic Engineering Department includes the City Improved intersection traffic controls at Transportation Engineer. The Department is jointly intersections, whether it be flashing yellow operated and managed as part of the City's left turn arrows at traffic signals or it be Engineering Department. The Traffic Engineering roundabouts at other intersections, will Department is responsible for the following activities: continue to be recommended for Design, operation, and management of the implementation. City's traffic signal & intelligent transportation The Complete Street design concept, or system streets planned and designed for all users, Conducting traffic studies & traffic calming will continue to be recommended for program implementation, as recommended in the Construction administration of traffic signals, GO2030 comp plan. pavement markings and traffic safety devices Coordinate and staff the City's Traffic **Technical Advisory Committee** Review traffic related features of site plans, plats and long range plans, most notably access control for driveways and intersections to city roadways. Coordination & planning with NDDOT & Metro COG Federal Aid transportation improvement projects Coordination with contractors on lane/road closures, and other entities for special event traffic control Responsible for shared use path planning and construction Responsible for management of city bridges Six full time staff, all located in City Hall.

| Description                | 2019 Actual | 2020 Expected | 2021 Projected |  |  |  |
|----------------------------|-------------|---------------|----------------|--|--|--|
| Traffic Signals on Network | 187         | 186           | 186            |  |  |  |
| Construction Projects      | 14          | 16            | 10             |  |  |  |
| Designed                   |             |               |                |  |  |  |

# **Traffic Engineering**

|                          | 2019<br>Actual |         | 2020<br>Approved | 2020<br>Revised |        | 2021<br>Approved |
|--------------------------|----------------|---------|------------------|-----------------|--------|------------------|
| Expenditures             | (Unaudited)    |         | Budget           | Budget          | Budget |                  |
| Salaries                 | \$             | 599,125 | \$<br>607,007    | \$<br>607,007   | \$     | 611,875          |
| Benefits                 |                | 132,040 | 139,669          | 139,669         |        | 150,189          |
| Other Services           |                | 127,503 | 114,300          | 114,300         |        | 167,168          |
| Repairs and Maintenance  |                | 300     | -                | -               |        | -                |
| Rentals                  |                | -       | -                | -               |        | -                |
| Insurance                |                | 6,984   | 3,645            | 3,645           |        | 3,645            |
| Communications           |                | 6,538   | 5,500            | 5,500           |        | 5,500            |
| Advertising and Printing |                | 321     | -                | -               |        | -                |
| Travel & Education       |                | 4,401   | 13,650           | 13,650          |        | 7,350            |
| Energy                   |                | 9,495   | 5,000            | 5,000           |        | 5,000            |
| General Supplies         |                | 2,215   | 400              | 400             |        | 400              |
| Major Supplies           |                | -       | -                | -               |        | -                |
| Miscellaneous            |                | 3,349   | 12,150           | 12,150          |        | 12,150           |
| Capital Outlay           |                | -       | -                | -               |        | -                |
| Debt Service             |                | -       | -                | -               |        | -                |
| Transfers                |                | -       | -                | -               |        | -                |
| Unallocated              |                | -       | -                | -               |        | -                |
| TOTAL                    | \$             | 892,271 | \$<br>901,321    | \$<br>901,321   | \$     | 963,277          |
|                          |                |         |                  |                 |        |                  |
|                          |                | 2019    | 2020             | 2020            |        | 2021             |
| Authorized Positions     |                | Actual  | Approved         | Revised         |        | Approved         |
| Full Time Employees      |                | 6       | 6                | 6               |        | 6                |
| Part Time Benefited      |                | -       | -                | -               |        | -                |
| Contracted Employees     |                | -       | -                | -               |        | -                |
| TOTAL                    |                | 6       | 6                | 6               |        | 6                |

## **Description of Services Provided Current or Emerging Issues** The Public Works Street Department strives and commercial development, the Street diligently to preserve and enhance the social and environmental quality of life in the City of Fargo. Through effective, efficient, and quality service, the department not only maintains but also focuses on equipment. The street department staff are improving public infrastructure that will assist in safeguarding the health, safety and welfare of all citizens. The Street Department provides a wide range of services essential to the public, which can vary from street and utility repair to fighting major floods and snowstorms. Overall, the department's primary responsibilities can be categorized into the following activities: Transportation (NDDOT). Street & Bridge Maintenance: Asphalt & Concrete Street Repair Mudjacking **Gravel Street & Alley Maintenance** including dust control facility was built in 1968 and has had no Sweeping Snow Removal & Anti Ice Measures for all plumbing and electrical since the original construction. **Public Streets** Maintenance & Snow Removal of all City

- Gravity Sanitary Sewer System Maintenance & **Televising**
- Storm Sewer System Maintenance & **Televising**

Owned Sidewalks

- Right-of-Way Grooming
- Street Sign Designation Replacement & Repair
- Sidewalk Ordinance Enforcement
- Parking Restriction Enforcement

- With the continuous expansion of both residential Department has reached a point in which service levels are declining due to lack of employees and extremely dedicated and always up for a challenge, but we are going to burn them out if we cannot provide relief in the future. Without requested resources, service levels will continue to drop and "request for service" numbers will continue to rise.
- Retention of current staff is a growing concern. Recent market studies show that Fargo salaries for equipment operators is not competitive with other regional cities or the North Dakota Department of
- The Public Works facility has reached a point in which an expansion, remodel or replacement is needed to bring the workspace into ADA compliance, provide facilities for female employees and add needed office space to accommodate staffing. The improvements made to the office spaces, HVAC,
  - When built, ADA requirements were not a factor so the building was not designed to accommodate handicapped individuals
  - When the building was built in 1968 the design focus was around an all-male workforce so only male locker room facilities were constructed and we cannot accommodate our female workforce.
  - In 1968 the amount of office work space constructed was designed and built for staffing levels at that time. Now almost 50 years later we have optimized the space to accommodate as many people as possible.

| Description                        | 2019 Actual | 2020 Expected<br>Based on Capital Improvement<br>Projects | 2021 Projected |
|------------------------------------|-------------|---|----------------|
| Miles of Roadway Maintained        | 507         | 5 miles   | 7 miles        |
| Miles of Sanitary Sewer Maintained | 435.91      | 2.5 miles   | 3 miles        |
| Miles of Storm Sewer Maintained    | 506.46      | 3.12 miles  | 4 miles        |
| Storm Lifts Stations Maintained    | 82          | 2 lift stations   | 1 lift station |
| Acres Mowed                        | 970.43      | 6.81 acres  | 10 acres       |

# **Street Department**

|                          |    | 2019<br>Actual |    | 2020<br>Approved | 2020<br>Revised |    | 2021<br>Approved |
|--------------------------|----|----------------|----|------------------|-----------------|----|------------------|
| Expenditures             | (U | Inaudited)     |    | Budget           | Budget          | ,  | Budget           |
| Salaries                 | \$ | 3,947,462      | \$ | 3,637,841        | \$<br>3,637,841 | \$ | 3,731,504        |
| Benefits                 |    | 1,005,169      |    | 1,103,697        | 1,103,697       |    | 1,153,744        |
| Other Services           |    | 1,298,234      |    | 538,070          | 538,070         |    | 605,570          |
| Repairs and Maintenance  |    | 37,499         |    | 64,600           | 64,600          |    | 64,600           |
| Rentals                  |    | 325,572        |    | 317,106          | 317,106         |    | 317,106          |
| Insurance                |    | 65,883         |    | 62,795           | 62,795          |    | 65,295           |
| Communications           |    | 11,695         |    | 8,800            | 8,800           |    | 10,800           |
| Advertising and Printing |    | 169            |    | 500              | 500             |    | 500              |
| Travel & Education       |    | 14,886         |    | 19,700           | 19,700          |    | 11,900           |
| Energy                   |    | 467,694        |    | 467,741          | 467,741         |    | 441,141          |
| General Supplies         |    | 378,484        |    | 415,750          | 415,750         |    | 412,250          |
| Major Supplies           |    | 677,755        |    | 700,676          | 700,676         |    | 705,676          |
| Miscellaneous            |    | 27,637         |    | 22,700           | 22,700          |    | 22,700           |
| Capital Outlay           |    | -              |    | -                | -               |    | -                |
| Debt Service             |    | -              |    | -                | -               |    | -                |
| Transfers                |    | -              |    | -                | -               |    | -                |
| Unallocated              |    | -              |    | -                | -               |    | -                |
| TOTAL                    | \$ | 8,258,139      | \$ | 7,359,976        | \$<br>7,359,976 | \$ | 7,542,786        |
|                          |    |                |    |                  |                 |    |                  |
|                          |    | 2019           |    | 2020             | 2020            |    | 2021             |
| Authorized Positions     |    | Actual         | 1  | Approved         | Revised         | ļ  | Approved         |
| Full Time Employees      |    | 55             |    | 57               | 57              |    | 58               |
| Part Time Benefited      |    | -              |    | -                | -               |    | -                |
| Contracted Employees     |    | -              |    | -                | -               |    | -                |
| TOTAL                    |    | 55             |    | 57               | 57              |    | 58               |

| Description of Service Provided  | Current or Emerging Issues   |
|--|--|
| Central Garage provides a wide range of services to the City of Fargo by operating a maintenance facility as well as parts storeroom at the Public Works campus. Overall the department's primary responsibilities can be categorized into the following activities: | <ul> <li>Developing a fully burdened labor rate for accurate service efficiencies.</li> <li>The nationwide technician shortage is still in effect. The trend is expected to continue, as the number entering the workforce is not keeping up with the number of technicians retiring.</li> <li>We are experiencing substantial increases in costs associated with equipment maintenance, especially related to diesel emissions.</li> <li>Key to overall Fleet condition is to have an adequately funded Vehicle Replacement Fund. A well-managed replacement program will reduce maintenance and fuel costs as well as reducing down time. The General Fund Departments account for over \$35M in vehicles and equipment. Assuming a 15-year life cycle, to maintain this schedule requires a budget of \$2.3M per year.</li> </ul> |

| Description                     | 2019 Actual | 2020 Expected | 2021 Projected |
|---------------------------------|-------------|---------------|----------------|
| Repairs less than 1 day         | 80%         | 78%           | 78%            |
| Repairs 1 to 2 days             | 8%          | 8%            | 8%             |
| Repairs more than 2 days        | 12%         | 13%           | 13%            |
| Fleet Availability              | 94%         | 93%           | 93%            |
| Billable Labor Hours            | 22,880      | 24,960        | 24,960         |
| Number of Work Orders Generated | 9,000       | 9,000         | 9,000          |
| Fuel Contract Savings           | \$200,000   | (\$80,000)    | Unknown        |

# **Central Garage**

|                          |    | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----|----------------|------------------|-----------------|------------------|
| Expenditures             | (U | naudited)      | Budget           | Budget          | Budget           |
| Salaries                 | \$ | 1,301,695      | \$<br>1,572,830  | \$<br>1,521,537 | \$<br>1,560,970  |
| Benefits                 |    | 442,294        | 567,245          | 547,678         | 570,668          |
| Other Services           |    | 50,396         | 35,900           | 35,900          | 41,900           |
| Repairs and Maintenance  |    | 980,338        | 1,005,752        | 1,005,752       | 1,075,752        |
| Rentals                  |    | 12,000         | 13,393           | 13,393          | 13,393           |
| Insurance                |    | 10,808         | 11,150           | 11,150          | 11,150           |
| Communications           |    | 4,024          | 4,300            | 4,300           | 4,300            |
| Advertising and Printing |    | 475            | 400              | 400             | 400              |
| Travel & Education       |    | 10,793         | 28,300           | 28,300          | 15,150           |
| Energy                   |    | 74,701         | 197,794          | 197,794         | 197,794          |
| General Supplies         |    | 17,297         | 41,850           | 41,850          | 41,850           |
| Major Supplies           |    | -              | -                | -               | -                |
| Miscellaneous            |    | 18,169         | 25,000           | 25,000          | 26,000           |
| Capital Outlay           |    | -              | -                | -               | -                |
| Debt Service             |    | -              | -                | -               | -                |
| Transfers                |    | -              | -                | -               | -                |
| Unallocated              |    | -              | -                | -               | -                |
| TOTAL                    | \$ | 2,922,990      | \$<br>3,503,914  | \$<br>3,433,054 | \$<br>3,559,327  |
|                          |    |                |                  |                 |                  |
|                          |    | 2019           | 2020             | 2020            | 2021             |
| Authorized Positions     |    | Actual         | Approved         | Revised         | Approved         |
| Full Time Employees      |    | 24             | 25               | 24              | 24               |
| Part Time Benefited      |    | -              | -                | -               | -                |
| Contracted Employees     |    | -              | -                | -               | -                |
| TOTAL                    |    | 24             | 25               | 24              | 24               |

### **Description of Service Provided**

The fire department provides fire prevention, emergency medical response and fire suppression response to the citizens, businesses, and visitors to the City of Fargo.

- The Fire Marshal oversees the Fire Prevention division. Six Deputy Fire Marshals are assigned the duties of inspections, fire investigations, plan review, and public education. Public education provides fire and life safety programs to area schools and business.
- 2. An Assistant Fire Chief oversees the Operations division. 108 (One hundred eight) personnel assigned to this division perform the duties of emergency medical services, fire suppression, hazardous materials, technical rescue response, and other response activities. The Operations personnel also perform annual commercial building inspections and hydrant flushing for the nearly 7,000 fire hydrants in Fargo.
- An Assistant Fire Chief oversees the Support Services division. Two fire captains and the emergency manager assist in carrying out the duties of training, planning, personnel administration, accreditation, and emergency management.

### **Current or Emerging Issues**

### 2021 Departmental Goals

- Respond to all Emergency calls within 6:20 from the time a citizen calls 911.
- 2. Contain fires to the room of origin 90% of the time.
- Study opportunities to improve Emergency Medical Service in an effective yet efficient manner.
- 4. Develop a plan for hydrant flushing to reduce maintenance and fuel costs.
- 5. Begin work on Fire Station 8.
- 6. Develop career development programs for all promotable positions.
- 7. Conduct a Training Facility Assessment and look at future options.

#### **Critical Issues**

- Fire Station 2 is in need of an update. It was recommended by the accreditation team in 2015 that we look to move the station. There is not a suitable area for the station to be moved to. A remodel of the building is needed.
- Calls for assistance continue to increase. The increase is most noticeable in the downtown and South Fargo areas. The City will need a station in South Fargo within the next 2 years to meet service demands.
- Alternative response models for EMS responses need to be assessed.
- All Self Contained Breathing Apparatus (SCBA) that
  were purchased on a grant in 2007 are reaching the end
  of life. SCBA have a 15 year life span based on the air
  bottles and the new technology. We have applied for an
  Assistance to Firefighters Grant. If we are not successful
  a major purchase of \$700,000 will need to be made in
  2022 and 2023.

### **Emerging Issues**

- The fire burn building located with Station 4 is in need of repairs. The building is over 55 years old and the interior protective coating is starting to fall off. The facility needs to be made usable in the interim but a new facility is needed.
- With the community growth we continue to upgrade and add to our warning system. New sirens are needed as well as replacement.
- Using new technologies to provide a safer work environment.
- Ensure full operational status of the UAS program.

| Description   | 2019 Actual   | 2020 Expected       | 2021 Projected      |
|---|---------------|---------------------|---------------------|
| Calls for Service   | 11,563        | 12,000              | 12,000              |
| Number of Stations  | 7             | 7                   | 7                   |
| Number of Apparatus   | 16            | 16                  | 16                  |
| Property Preserved  | \$144,425,234 | \$161,000,000       | \$169,050,000       |
| Property Lost   | \$2,409,508   | \$2,250,000         | \$2,300,000         |
| Call to 1 <sup>st</sup> Unit Arrival at 90 <sup>th</sup> Percentile | 8 min 12 sec  | 6 min 20 sec (goal) | 6 min 20 sec (goal) |
| Percentage of Time Goal is Met                                      | 89.8%         | 90%                 | 90%                 |
| Hydrants Flushed  | 7,150         | 7,150               | 7,150               |
| Suppression Inspections   | 5,599         | 5,500               | 5,500               |
| Bureau Inspections  | 1,400         | 1,425               | 1,425               |
| ISO Rating  | 1             | 1                   | 1                   |

# **Fire Department**

|                          | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----------------|------------------|-----------------|------------------|
| Expenditures             | (Unaudited)    | Budget           | Budget          | Budget           |
| Salaries                 | \$ 9,007,125   | \$ 9,443,151     | \$ 9,466,951    | \$ 9,876,243     |
| Benefits                 | 3,519,437      | 3,800,271        | 3,800,271       | 4,170,421        |
| Other Services           | 96,137         | 172,500          | 195,500         | 149,500          |
| Repairs and Maintenance  | 170,080        | 175,500          | 187,000         | 178,000          |
| Rentals                  | 8,465          | -                | 11,000          | 9,000            |
| Insurance                | 43,476         | 42,200           | 42,200          | 42,200           |
| Communications           | 18,072         | 22,500           | 21,000          | 20,000           |
| Advertising and Printing | 3,804          | 9,500            | 9,500           | 7,500            |
| Travel & Education       | 95,180         | 79,000           | 79,000          | 51,250           |
| Energy                   | 218,986        | 232,492          | 232,492         | 200,092          |
| General Supplies         | 133,768        | 121,100          | 154,350         | 126,100          |
| Major Supplies           | -              | -                | -               | -                |
| Miscellaneous            | 129,478        | 138,000          | 138,000         | 153,000          |
| Capital Outlay           | 41,027         | -                | 87,500          | -                |
| Debt Service             | -              | -                | -               | -                |
| Transfers                | -              | -                | -               | -                |
| Unallocated              | -              | -                | -               | -                |
| TOTAL                    | \$ 13,485,035  | \$ 14,236,214    | \$ 14,424,764   | \$ 14,983,306    |
|                          |                |                  |                 |                  |
|                          | 2019           | 2020             | 2020            | 2021             |
| Authorized Positions     | Actual         | Approved         | Revised         | Approved         |
| Full Time Employees      | 123            | 123              | 124             | 124              |
| Part Time Benefited      | -              | -                | -               | -                |
| Contracted Employees     | -              | -                | -               | -                |
| TOTAL                    | 123            | 123              | 124             | 124              |

### **Description of Service Provided**

### **Current or Emerging Issues**

The Fargo Police Department provides the community with a wide range of basic, complex and emergency policing services, which includes investigating and resolving crime, enforcing the city's traffic regulations, responding to calls-for-service received from the public and mitigating public-safety concerns coming to our attention.

The Fargo Police Department is divided into three operational divisions, each of which is commanded by a deputy chief:

The Field Services Division consists of the three Patrol Shifts, Truck Regulatory Officer, Municipal Court Bailiff, Parks Officer, Airport Officers and Community Service Officers. The Field Services Division is divided into four patrol districts, each of which is managed by a police lieutenant who is responsible for police operations within their district. Each district is further divided into three patrol beats where the officers assigned each area are supervised by a police sergeant.

**The Investigations Division** consists of the following teams: Personal Crimes, Property Crimes, Financial Crimes, Intelligence, Narcotics and Street Crimes.

The Administrative Division oversees training, budgets, grants, H.R., crime prevention, public information officer, media and marketing. This year we moved the following officers over to the Administrative Division and created the Community Engagement Team consisting of the School Resource Officers, Cultural Liaison Officers and Community Trust Officers.

The department utilizes processes known as "CompStat" and "Intelligence Led Policing". These processes facilitate the use of data and intelligence information to assess when and where department resources are deployed, thus making the most effective and efficient use of those resources.

As Fargo continues its rapid and vibrant expansion the public-safety issues associated with this growth will continue to increase as well.

In order to maintain a relatively low crime rate throughout the city, the police department will need to add both sworn and non-sworn personnel at a rate that meets the city's growth rate (I have included a five year outlook describing the necessary personnel needed for the future).

In addition to adding personnel to keep up with the city's growth, the department's on-going initiatives to mitigate crime through engagement/public interaction, prevention education, and public awareness will be the best approach in maintaining the existing quality of life status throughout the city.

The first 2 quarters of 2020, we have adopted special operations in order to protect our personnel and the public we serve from the COVID-19 Pandemic. In the two months we have had these operations in place, our statistics have dropped in some areas while rising in others. This pandemic is something we've never experienced before and it is difficult to project future crime statistics because of this being a new experience.

| Description       | 2019 Actual | 2020 Expected | 2021 Projected |
|-------------------|-------------|---------------|----------------|
| Calls-for-Service | 93,590      | 98,902        | 104,516        |
| Total Offenses    | 12,091      | 12,683        | 13,304         |
| Traffic Crashes   | 3,972       | 3,984         | 3,997          |

# **Police Department**

|                          | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----------------|------------------|-----------------|------------------|
| Expenditures             | (Unaudited)    | Budget           | Budget          | Budget           |
| Salaries                 | \$ 14,294,136  | \$ 15,265,047    | \$ 15,333,305   | \$ 15,777,549    |
| Benefits                 | 4,558,923      | 5,069,240        | 5,069,240       | 5,420,374        |
| Other Services           | 223,935        | 238,850          | 254,118         | 238,850          |
| Repairs and Maintenance  | 131,893        | 151,531          | 151,531         | 151,531          |
| Rentals                  | 870,710        | 958,200          | 958,200         | 958,200          |
| Insurance                | 98,830         | 85,000           | 85,000          | 85,000           |
| Communications           | 149,352        | 145,648          | 145,648         | 145,648          |
| Advertising and Printing | 14,245         | 34,500           | 34,500          | 34,500           |
| Travel & Education       | 147,369        | 190,078          | 193,673         | 179,828          |
| Energy                   | 340,590        | 266,777          | 266,777         | 388,157          |
| General Supplies         | 202,444        | 244,115          | 244,115         | 244,115          |
| Major Supplies           | -              | -                | -               | -                |
| Miscellaneous            | 142,210        | 183,355          | 183,355         | 183,355          |
| Capital Outlay           | 173,888        | -                | 414,920         | -                |
| Debt Service             | -              | -                | -               | -                |
| Transfers                | -              | -                | -               | -                |
| Unallocated              | -              | -                | -               | -                |
| TOTAL                    | \$ 21,348,525  | \$ 22,832,341    | \$ 23,334,382   | \$ 23,807,107    |
|                          |                |                  |                 |                  |
|                          | 2019           | 2020             | 2020            | 2021             |
| Authorized Positions     | Actual         | Approved         | Revised         | Approved         |
| Full Time Employees      | 205            | 209              | 209             | 209              |
| Part Time Benefited      | -              | -                | -               | -                |
| Contracted Employees     | _              | -                | -               | -                |
| TOTAL                    | 205            | 209              | 209             | 209              |

#### **Description of Service Provided Current or Emerging Issues** Currently there are 152 employees of Fargo Cass Public Vision: Healthy People in Healthy Communities Health (105 FT, 33 PT, 14 variable) working across eight division areas. Our programs and services have remained Mission: To prevent disease and injury, promote consistent, adapting as needed based on current wellness, and protect community health community needs, utilization, and funding availability. Currently there are 152 employees (104 FT, 34 PT, Looking ahead to 2021, our focus areas for the health 14 variable) department, as well as current or emerging issues are as Services provided include: Since March of 2020, Fargo Cass Public Health has been the • Environmental Health: Aquatic facilities, Body lead local agency in the COVID 19 pandemic response, art, Restaurant inspections, Childcare Centers, functioning under the NDDoH. We would anticipate the Pet stores, Hotels, Tanning facilities, Mobile distribution of a vaccine for COVID as a collaborative effort home parks with ND Department of Health and local Public Health late • PH Emergency Preparedness & Response 2020 or early 2021. WIC Nutritional Supplement Program FCPH has completed the application process and submitted • Health Promotion: Substance use prevention, a work plan to further address the required metrics for Obesity prevention, Tobacco prevention, National Public Health Accreditation. We anticipate Worksite Wellness, Breastfeeding education and hearing by July 1, 2020. support • Clinic based services: Family Planning, Our Harm Reduction division continues to see the impacts Immunizations, Women's Way, Ryan White of substance use/abuse within our community. The • Nursing: Adult Health, Maternal Child Health, Coroner's 2019 overdose death statistics for Cass County Nurse Family Partnership, School Nursing, had 16 opioid-related overdoses and 17 meth-related Correctional Health overdoses. We had 55 alcohol-related deaths. There was a Disease Control: Tuberculosis, Sexually 72% increase in naloxone/Narcan distribution over the past Transmitted Disease, HIV year. Although we have made strides in decreasing drug • Employee Health overdose deaths, there is still work to be done with Opioid • Harm Reduction: Gladys Ray Shelter, Withdrawal and Methamphetamine use in the community. Management, Syringe Services, Veteran's Drop-In Binge drinking among adults and young adults in Cass Center, Mobile Outreach, Downtown Homeless County remains very high. We are hoping to expand some Outreach of our substance use grant funding to address alcohol use Administration: Grants management, National in our community for the year ahead. Vaping remains a Accreditation, Quality Improvement, Performance public health issue. Management HIV/Hepatitis C and sexually transmitted infections continue to rise in our community, especially throughout the pandemic. FCPH has received extra Family Planning funds to increase our client numbers, and have initiated a marketing campaign along with outreach services. **3-5 Year Needs:** We continue to have community partner discussions regarding a downtown drop-in center. Gladys Ray continues to have space needs and building issues. Some renovations will take place this next year with CBDG funds. Due to COVID, the main back lot at FCPH renovation was put on hold. This is an immediate safety

as feasible.

concern going forward and needs to be mitigated as soon

| Description                    | 2019 Actual | 2020 Expected | 2021 Projected |
|--------------------------------|-------------|---------------|----------------|
| Federal Grants Managed by FCPH | 28          | 24            | 25             |
| State Aid Percentage for LPH   | 5%          | 5%            | 5%             |
| Clinic and Nursing encounters  | 40,515      | 40,000        | 43,000         |
| WIC encounters                 | 17,049      | 16,730        | 17,000         |
| SSP clients                    | 492         | 700           | 875            |
| Environ Licenses               | 1,890       | 1,954         | 1,900          |

# Fargo Cass Public Health

|                          |    | 2019<br>Actual |    | 2020<br>Approved | 2020<br>Revised  |    | 2021<br>Approved |
|--------------------------|----|----------------|----|------------------|------------------|----|------------------|
| Expenditures             | (L | Jnaudited)     |    | Budget           | Budget           | 4  | Budget           |
| Salaries                 | \$ | 7,829,061      | \$ | 7,834,130        | \$<br>8,096,243  | \$ | 8,012,900        |
| Benefits                 |    | 2,088,599      |    | 2,215,104        | 2,280,002        |    | 2,514,493        |
| Other Services           |    | 692,973        |    | 687,320          | 753,970          |    | 720,440          |
| Repairs and Maintenance  |    | 32,330         |    | 19,900           | 19,900           |    | 23,900           |
| Rentals                  |    | 16,253         |    | 16,210           | 16,210           |    | 18,210           |
| Insurance                |    | 29,604         |    | 25,365           | 25,365           |    | 25,365           |
| Communications           |    | 35,763         |    | 46,480           | 46,480           |    | 46,480           |
| Advertising and Printing |    | 13,492         |    | 16,100           | 16,100           |    | 15,500           |
| Travel & Education       |    | 102,225        |    | 145,600          | 153,340          |    | 80,600           |
| Energy                   |    | 100,602        |    | 108,304          | 112,304          |    | 103,304          |
| General Supplies         |    | 448,831        |    | 451,700          | 475,048          |    | 509,100          |
| Major Supplies           |    | 24,523         |    | 23,000           | 23,000           |    | 26,000           |
| Miscellaneous            |    | 1,134          |    | 1,000            | 1,000            |    | 1,000            |
| Capital Outlay           |    | 10,822         |    | -                | -                |    | -                |
| Debt Service             |    | -              |    | -                | -                |    | -                |
| Transfers                |    | -              |    | -                | -                |    | -                |
| Unallocated              |    | -              |    | -                | -                |    | -                |
| TOTAL                    | \$ | 11,426,212     | \$ | 11,590,213       | \$<br>12,018,962 | \$ | 12,097,292       |
|                          |    |                |    |                  |                  |    |                  |
|                          |    | 2019           |    | 2020             | 2020             |    | 2021             |
| Authorized Positions     |    | Actual         | 1  | Approved         | Revised          |    | Approved         |
| Full Time Employees      |    | 96             |    | 96               | 97               |    | 97               |
| Part Time Benefited      |    | 37             |    | 37               | 35               |    | 35               |
| Contracted Employees     |    | -              |    | -                | -                |    | -                |
| TOTAL                    |    | 133            |    | 133              | 132              |    | 132              |

#### **Description of Service Provided Current or Emerging Issues Technology Access to include Public Internet, Wireless** Current and ongoing impacts of the COVID 19 **Internet and Printing:** pandemic: All Library locations provide public Internet stations, The Fargo Public Library is facing significant impacts to wireless access and printing for a small fee. Staff is also its traditional service model due to pandemic. The available to assist patrons with technology related current reopening plan offers reduced services and programing both onsite and in the community. questions. **Access to Books and AV Materials:** Continued growth of the community and user The library provides collections of current and diverse expectations: print and audiovisual items for all ages. The continued growth of the community adds the challenge of expanding programming and collections **Access to Statewide E-Content:** with limited resources. The citizens of Fargo continue The library is part of a statewide E-book consortia to request additional programming and services. We known as Library 2GO. Our membership allows the have expanded our community engagement citizens of Fargo to have access to E-content from programming in order to intersect with the diverse twenty-eight different libraries statewide. City of Fargo and growing population of Fargo. residents also have access to the Hoopla. **Continue Growth in the demand for Electronic Community Engagement Programming:** Content i.e. E-books: The library staff have aggressively attended numerous The continued growth of the number of mobile community events in order to reach the wider devices in our community has fueled the continued community. We are able to provide remote library demand for more E-book and E-Audio book offerings services to include card registration, item checkout, and from our Library 2GO consortia, Hoopla and RB Digital both adult and children's programming. platforms. Fargo Public Library strives to be a leader in providing high demand collections in the many **Children's Early Literacy Programming:** formats available. To be successful in this regard the The library's children's department provides a number library will need to continue to expand the breadth of programs designed to promote early literacy skills and size of its electronic collections. such as Baby Rhyme Time, Story time for Preschoolers and Toddlers as well as Ready to Read workshops for Continued challenges with serving vulnerable parents and guardians. populations. The library continues to seek proactive solutions to the **Cultural Events:** challenges of serving citizens who suffer from various The library provides a wide variety of cultural events forms of mental illness and addiction. Along with the such as the Fall Jazz Concert series, author visits, story increased staffing and security presence, the library tellers and film series. will look to partner with community resources to identify solutions. **Inter-Library Loan Services:** Fargo residents are able to receive materials from other

libraries around the country through our Inter-library

loans services.

#### **Access to Electronic Databases:**

The library provides a wide variety of online resources. The topics include: Auto Repair, Books and Reading, Encyclopedias, Genealogy, Health Resources, Investing, Language Learning, Legal Resources, Library Catalogs, Local History, Magazines and Newspapers, Non Profits, Research, Small Business, Teachers and Educators, Test Preparation and Skill Improvements.

### **Reference and Readers Advisory Services:**

The library provides staff dedicated to assisting patron's informational needs.

### **Community Gathering Spaces:**

Each library location has meeting/program space available for community businesses, organizations and individual citizens.

# Recreational and Educational Programming for all Ages:

Along with the cultural programs discussed above, the library continually provides the community a diverse offering of programs for all ages.

http://www.cityoffargo.com/CityInfo/Departments/Library/CalendarofEvents

#### **Outreach Services:**

The library provides library materials to citizens to over twenty retirement and assistant living facilities and also to a number of homebound individuals.

| Description           | 2019 Actual | 2020 Expected* | 2021 Projected |
|-----------------------|-------------|----------------|----------------|
| E Content Circulation | 157,799     | 198,827        | 244,557        |
| Items Circulated      | 889,366     | 580,000        | 907,153        |
| Library Visits        | 491,941     | 275,000        | 500,000        |
| Program Attendance    | 33,518      | 32,000         | 35,000         |

<sup>\*2020</sup> usage decrease due to the COVID19 Pandemic closing.

# **Fargo Public Library**

|                          |    | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised |    | 2021<br>Approved |
|--------------------------|----|----------------|------------------|-----------------|----|------------------|
| Expenditures             | (U | Inaudited)     | Budget           | Budget          | 4  | Budget           |
| Salaries                 | \$ | 2,502,337      | \$<br>2,582,067  | \$<br>2,582,067 | \$ | 2,594,912        |
| Benefits                 |    | 713,162        | 774,553          | 774,553         |    | 826,718          |
| Other Services           |    | 153,890        | 149,629          | 149,629         |    | 153,529          |
| Repairs and Maintenance  |    | 66,645         | 75,866           | 75,866          |    | 75,866           |
| Rentals                  |    | 72,067         | 66,000           | 66,000          |    | 74,000           |
| Insurance                |    | 26,551         | 21,555           | 21,555          |    | 21,555           |
| Communications           |    | 48,423         | 70,450           | 70,450          |    | 70,450           |
| Advertising and Printing |    | 28,927         | 27,000           | 27,000          |    | 27,000           |
| Travel & Education       |    | 25,380         | 30,200           | 30,200          |    | 16,700           |
| Energy                   |    | 128,473        | 169,664          | 169,664         |    | 169,664          |
| General Supplies         |    | 863,252        | 876,423          | 876,423         |    | 881,423          |
| Major Supplies           |    | -              | -                | -               |    | -                |
| Miscellaneous            |    | 5,207          | 2,100            | 2,100           |    | 2,100            |
| Capital Outlay           |    | -              | -                | -               |    | -                |
| Debt Service             |    | -              | -                | -               |    | -                |
| Transfers                |    | -              | -                | -               |    | -                |
| Unallocated              |    | -              | -                | -               |    | -                |
| TOTAL                    | \$ | 4,634,314      | \$<br>4,845,507  | \$<br>4,845,507 | \$ | 4,913,917        |
|                          |    |                |                  |                 |    |                  |
|                          |    | 2019           | 2020             | 2020            |    | 2021             |
| Authorized Positions     |    | Actual         | Approved         | Revised         |    | Approved         |
| Full Time Employees      |    | 32             | 32               | 32              |    | 32               |
| Part Time Benefited      |    | 22             | 22               | 22              |    | 22               |
| Contracted Employees     |    | -              | -                | -               |    | -                |
| TOTAL                    |    | 54             | 54               | 54              |    | 54               |

### **Description of Service Provided Current or Emerging Issues** The City Commission Office provides administrative In June of 2020 our office will be swearing in services in support of the governing body including the two City Commissioners. Mayor and City Commissioners as well as the City Administrator, Assistant City Administrator, Manager of Conversations will continue in the hopes of Communications and Public Affairs and the Director of adding an Agenda/Meeting Management Strategic Planning and Research. The Office also serves System, which will integrate with Laserfiche, as the contact between constituents and their elected in the coming year. officials. In January 2021, the 67th Assembly of the The major services delivered include: ND Legislature will commence. City Commission agenda creation Compilation of agenda packets to include review of recommended motions to assure appropriate action by Commission Preparation of on-line agenda packets to link agenda items with background information Preparation of City Commission minutes Proper follow-up of City Commission actions taken at meetings Review of pending legislation prior to and during Legislative sessions and work with Legislators and various Departments Ensure proper media notification of meetings to conform with open meeting laws Liaison between City departments and the Commissioners Liaison between the public and Commissioners Arrange meetings for the Mayor, City Commissioners, the City Administrator and Assistant City Administrator. **Preparation of Proclamations** Preparation of various documents for the Mayor, Commissioners, City Administrator,

### **Operational Measures**

Assistant City Administrator and Director of

Strategic Planning and Research

| Description        | 2019 Actual | 2020 Expected | 2021 Projected |
|--------------------|-------------|---------------|----------------|
| Agenda Preparation | 28          | 26            | 28             |
| Minute Preparation | 28          | 26            | 28             |
| Number of Calls    | 1,651       | 1,750         | 1,850          |

# **City Commission**

|                          | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----------------|------------------|-----------------|------------------|
| Expenditures             | (Unaudited)    | Budget           | Budget          | Budget           |
| Salaries                 | \$ 367,638     | \$ 361,959       | \$ 390,563      | \$ 485,894       |
| Benefits                 | 116,303        | 122,807          | 127,857         | 183,636          |
| Other Services           | 3,848          | 11,000           | 11,000          | 11,000           |
| Repairs and Maintenance  | -              | 500              | 500             | 500              |
| Rentals                  | 4,095          | 6,000            | 6,000           | 6,000            |
| Insurance                | 1,429          | 1,945            | 1,945           | 1,945            |
| Communications           | 3,203          | 5,000            | 5,000           | 5,000            |
| Advertising and Printing | 25,232         | 27,000           | 27,000          | 27,000           |
| Travel & Education       | 102,038        | 122,100          | 122,100         | 101,600          |
| Energy                   | -              | -                | -               | -                |
| General Supplies         | 2,953          | 4,350            | 4,350           | 4,350            |
| Major Supplies           | -              | -                | -               | -                |
| Miscellaneous            | 27,005         | 20,000           | 20,000          | 20,000           |
| Capital Outlay           | 116            | -                | -               | -                |
| Debt Service             | -              | -                | -               | -                |
| Transfers                | -              | -                | -               | -                |
| Unallocated              | -              | -                | -               | -                |
| TOTAL                    | \$ 653,860     | \$ 682,661       | \$ 716,315      | \$ 846,925       |
|                          |                |                  |                 |                  |
|                          | 2019           | 2020             | 2020            | 2021             |
| Authorized Positions     | Actual         | Approved         | Revised         | Approved         |
| Full Time Employees      | 3              | 3                | 3               | 4                |
| Part Time Benefited      | 5              | 5                | 5               | 5                |
| Contracted Employees     | -              | -                | 1               | -                |
| TOTAL                    | 8              | 8                | 9               | 9                |

# **Fargo Civic Center**

|                          | 2019        | 2020       | 2020       | 2021     |
|--------------------------|-------------|------------|------------|----------|
|                          | Actual      | Approved   | Revised    | Approved |
| Expenditures             | (Unaudited) | Budget     | Budget     | Budget   |
| Salaries                 | \$ 208,701  | \$ 216,000 | \$ 216,000 |          |
| Benefits                 | 76,609      | 84,946     | 84,946     |          |
| Other Services           | 25,048      | 20,000     | 20,000     |          |
| Repairs and Maintenance  | 196,752     | 3,000      | 3,000      |          |
| Rentals                  | 2,034       | 2,500      | 2,500      |          |
| Insurance                | 1,124       | 1,000      | 1,000      |          |
| Communications           | 459         | -          | -          |          |
| Advertising and Printing | -           | -          | -          |          |
| Travel & Education       | -           | -          | -          |          |
| Energy                   | 110,972     | 80,000     | 80,000     |          |
| General Supplies         | 4,392       | 6,665      | 6,665      |          |
| Major Supplies           | 23,277      | 41,000     | 41,000     |          |
| Miscellaneous            | 970         | 2,000      | 2,000      |          |
| Capital Outlay           | -           | -          | -          |          |
| Debt Service             | -           | -          | -          |          |
| Transfers                | -           | -          | -          |          |
| Unallocated              | -           | -          | -          |          |
| TOTAL                    | \$ 650,338  | \$ 457,111 | \$ 457,111 | \$ -     |
|                          |             |            |            |          |
|                          | 2019        | 2020       | 2020       | 2021     |
| Authorized Positions     | Actual      | Approved   | Revised    | Approved |
| Full Time Employees      | 4           | 3          | 3          |          |
| Part Time Benefited      | -           | -          | -          |          |
| Contracted Employees     | -           | -          | -          |          |
| TOTAL                    | 4           | 3          | 3          | -        |

Reclassification of Civic to an Enterprise Fund in 2021.

#### **Description of Service Provided Current or Emerging Issues** The Social Service funds grant program was not The City of Fargo Planning and Development fully activated in 2020 due to the need for HUD Department, through the Community Development reprioritization and to focus on the HUD Division and Urban Development Division, oversees allocations due to timeliness warnings. Community this fund. This fund has provided financial assistance to members and organizations are also not-for-profit organizations that benefit youth, arts, human services and others. In 2016, Social Services and misunderstanding the difference between the Arts were separated into their own allocations (line HUD programs and the Social Service program revisions. As such, staff needs to develop and items). Historically these funds were allocated from a percentage of the mill levy. Currently they are a set administer new grant guidance and community dollar amount and have been for approximately 5 training. years. Between 2016-2020, there have been shifts and Vital community partners perform very difficult modernization of the programs. The driving factor is a community development work but do not have result of changes in HUD rules and the desire to organizational stability. The Planning Department continue these programs (such as special assessment staff becomes the liaisons during these gaps of assistance). In addition, as staff learns about the social services. As we use social service funds to service system gaps and regional coordination needs, continue to build partnership capacity, we see two focus has shifted from a grants allocation program to a key partners to date: The Arts Partnership and system analysis model with the underlying goal of Indigenous Association. Both of these capacity building through social infrastructure for organizations function at a regional level with the eventual regional scaling. City of Fargo as one of the jurisdictional partners. In 2016, the Arts funds were separated into its own line One current issue continuing to come forward is item as "Other Services" and are currently the identification of barriers and access to equity, administered by the Arts and Culture Commission. work, transportation and housing. The Planning Annually, a percentage of this fund is allocated to The Department staff supports, facilitates, and Arts Partnership (TAP) for the City Arts regranting collaborates with members of our community to program. In early 2018, the City Commission adopted implement strategies to overcome these barriers;

### **Operational Measures**

is to implement this plan.

the first Public Arts Master Plan. The near future work

| Description      | 2018 Actual | 2019 Actual | 2020 Expected |
|------------------|-------------|-------------|---------------|
|                  | Social      | Services    |               |
| Amount of Awards | \$253,000   | \$253,000   | \$253,000     |
| Number of Awards | 26          | 18          | 5             |
|                  | ,           | Arts        |               |
| Amount of Awards | \$150,000   | \$150,000   | \$150,000     |
| Number of Awards | 3           | 5           | 4             |

however, resources are limited.

## **Social Service & Arts**

| Expenditures             | 2019<br>Actual<br>naudited) |    | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget |         | 2021<br>Approved<br>Budget |  |
|--------------------------|-----------------------------|----|----------------------------|---------------------------|---------|----------------------------|--|
| Salaries                 | \$<br>-                     | \$ | -                          | \$                        | -       | \$<br>7,214                |  |
| Benefits                 | -                           | •  | -                          | -                         | -       | 3,004                      |  |
| Other Services           | 337,369                     |    | 403,400                    |                           | 403,400 | 458,400                    |  |
| Repairs and Maintenance  | -                           |    | -                          |                           | -       | -                          |  |
| Rentals                  | -                           |    | -                          |                           | -       | -                          |  |
| Insurance                | -                           |    | -                          |                           | -       | -                          |  |
| Communications           | -                           |    | -                          |                           | -       | -                          |  |
| Advertising and Printing | -                           |    | -                          |                           | -       | -                          |  |
| Travel & Education       | -                           |    | -                          |                           | -       | -                          |  |
| Energy                   | -                           |    | -                          |                           | -       | -                          |  |
| General Supplies         | -                           |    | -                          |                           | -       | -                          |  |
| Major Supplies           | -                           |    | -                          |                           | -       | -                          |  |
| Miscellaneous            | -                           |    | -                          |                           | -       | -                          |  |
| Capital Outlay           | -                           |    | -                          |                           | -       | -                          |  |
| Debt Service             | -                           |    | -                          |                           | -       | -                          |  |
| Transfers                | -                           |    | -                          |                           | -       | -                          |  |
| Unallocated              | -                           |    | -                          |                           | -       | -                          |  |
| TOTAL                    | \$<br>337,369               | \$ | 403,400                    | \$                        | 403,400 | \$<br>468,618              |  |

| Description of Service Provided  | Current or Emerging Issues  |
|--|---|
| Capital assets are a key part of providing quality services to our citizens. Resources need to be allocated in amounts sufficient to meet the demands of our growing City.   | General Fund capital outlay is funded at levels commensurate with the 2019 budget. Additional capital funding has been included in our capital project fund.  |
| All General Fund capital outlay requests are accumulated in a capital outlay division for ease of budgeting and tracking. There is a detailed schedule of capital outlay requests and related funding in later section of this document. | Management continues to evaluate equipment replacement schedules to determine optimum useful life strategies. Replacement lives have been extended in prior budget cycles due to fiscal constraint on our overall budget process. |
| Department Heads are responsible to forecast their need for capital items to include buildings, heavy equipment, vehicles, equipment, software and other items that may be unique to their service delivery.                             |   |
| The Budget Team reviews all capital requests and allocates budgetary resources for the highest priority initiatives. In some cases, a fixed dollar amount is allocated and Department Heads can determine which items will be purchased. |   |

# **Capital Outlay**

|                               | 2019         | 2020       | 2020       | 2021       |
|-------------------------------|--------------|------------|------------|------------|
|                               | Actual       | Approved   | Revised    | Approved   |
| Expenditures                  | (Unaudited)  | Budget     | Budget     | Budget     |
| City Auditor                  | \$ 90,293    | \$ 26,000  | \$ 76,000  | \$ -       |
| City Assessor                 | -            | -          | -          | 5,250      |
| Buildings & Grounds           | -            | 6,000      | 6,000      | -          |
| Transit                       | 9,444        | 30,000     | -          | -          |
| Planning                      | 372          | 30,000     | -          | 5,000      |
| Inpsections                   | -            | -          | -          | 18,000     |
| Engineering                   | 40,026       | 36,600     | 20,750     | 49,000     |
| Streets & Sewers              | 58,796       | -          | -          | -          |
| Central Garage                | 87,437       | 51,000     | 5,000      | 5,000      |
| Fire Department               | 22,449       | 32,500     | 17,500     | 102,500    |
| Police Department             | 61,029       | 15,000     | 15,000     | -          |
| Health Department             | 1,763        | 16,500     | 16,500     | 10,000     |
| Public Library                | 21,528       | 23,000     | -          | 30,000     |
| City Commission               | -            | -          | -          | 62,000     |
| Human Resources               | -            | 24,000     | 24,000     | -          |
| Municipal Court               | -            | 2,335      | 2,335      | 54,340     |
| Civic                         | 5,750        | -          | -          | -          |
| Public Information            | 9,196        | 25,000     | 25,000     | -          |
| Street Rehabilitation         | 8,677        | -          | -          | -          |
| Miscellaneous General Capital | 229,016      | -          | -          | -          |
| City Administartion           | -            | -          | -          | 5,000      |
| Grant Funded Items            | 71,634       | -          | -          | -          |
| Reimburseable Expense         | 24,142       | -          | -          | -          |
| IT Capital Pool               | 300,249      | 321,500    | 235,850    | -          |
| TOTAL                         | \$ 1,041,801 | \$ 639,435 | \$ 443,935 | \$ 346,090 |

| Description of Service Provided   | Current or Emerging Issues   |
|---|--|
| The Unallocated Division is used during the budget process to posit budgetary resources that will be categorized into Divisional budgets after the budget has been approved.  This procedure allows for efficient completion of the preliminary budget and integration of the approved budget into our core budget system.  Reclassification of unallocated items occurs after the final budget has been approved by the Board of City Commissioners. | <ul> <li>Departments generally spend below approved budget levels by 2% - 3% each year. We believe that this trend will continue as part of our normal operations, and therefore this estimate these savings have been accounted for in this cost center. This allowance will be lowered in 2021 as we continue to decrease our overall budget appropriations.</li> <li>The City executes fixed price contracts for most of our overall fuel consumption to eliminate market fluctuation risk. We have saved approximately \$1.2 million over the past five years using this cost containment strategy. This process will continue in 2021 and estimated savings are allocated in this cost center. We have presently contracted for the entire 2021 budget year and locked in fixed prices.</li> <li>The Budget Team estimates the overall General Fund spend level that is lower than individual Departmental budgets during our budget development process. This is incorporated into our final General Fund budget due to a history of spending somewhat less than budgeted each fiscal year.</li> </ul> |

# **Unallocated**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 | \$ -                          | \$ (742,500)               | \$ (742,500)              |                            |
| Benefits                 | -                             | 200,000                    | 200,000                   | -                          |
| Other Services           | -                             | (82,899)                   | (82,899)                  | (82,899)                   |
| Repairs and Maintenance  | -                             | -                          | -                         | -                          |
| Rentals                  | -                             | -                          | -                         | -                          |
| Insurance                | - 1                           | -                          | -                         | -                          |
| Communications           | - 1                           | (100,000)                  | (100,000)                 | (100,000)                  |
| Advertising and Printing | - 1                           | -                          | -                         | -                          |
| Travel & Education       | - 1                           | (70,253)                   | (70,253)                  | -                          |
| Energy                   | - 1                           | (320,000)                  | (320,000)                 | -                          |
| General Supplies         | - 1                           | -                          | -                         | -                          |
| Major Supplies           | - 1                           | -                          | -                         | -                          |
| Miscellaneous            | 6,104                         | -                          | -                         | -                          |
| Capital Outlay           | - 1                           | -                          | -                         | -                          |
| Debt Service             |                               | -                          | -                         | -                          |
| Transfers                | -                             | -                          | -                         | -                          |
| Unallocated              | _                             | (1,000,000)                | (1,000,000)               | (1,000,000)                |
| TOTAL                    | \$ 6,104                      | \$ (2,115,652)             | \$ (2,115,652)            | \$ (1,653,490)             |

| Description of Service Provided   | Current or Emerging Issues   |
|---|--|
| Fund transfers move General Fund resources to other governmental funds for specific purposes as appropriated by the Board of City Commissioners.  Specific uses include local share of capital grants, debt service obligations, special revenue funding and cost sharing of City capital projects.  Certain budgeted expenditures are reclassified during the Comprehensive Annual Financial Report as transfers to other funds. | Transfers for debt service obligations total \$2,812,532 to finance the following facilities:  City Hall, Osgood Fire Station, Fargo Cass Public Health, and our newly acquired Police Department Headquarters.  Pay-go capital funding of \$551,000 is budgeted for projects already authorized that will be closed out by 2021.  Transfers to Special Revenue Funds total \$76,545 to provide resources to the Downtown Business Improvement District and the Police Regional Training Center. |

# **Transfers To Other Funds**

|                          | 2019         |           | 2020 |           | 2020    |           | 2021     |           |
|--------------------------|--------------|-----------|------|-----------|---------|-----------|----------|-----------|
|                          | Actual       |           |      |           | Revised |           | Approved |           |
| Expenditures             | <del>U</del> | naudited) |      | Budget    |         | Budget    |          | Budget    |
| To Special Revenue Funds | \$           | 76,545    | \$   | 76,545    | \$      | 76,545    | \$       | 76,545    |
| To Debt Service Funds    |              | 2,254,400 |      | 2,639,763 |         | 2,443,763 |          | 2,812,532 |
| To Capital Project Funds |              | 2,064,255 |      | 746,586   |         | 1,372,586 |          | 551,000   |
| TOTAL                    | \$           | 4,395,200 | \$   | 3,462,894 | \$      | 3,892,894 | \$       | 3,440,077 |

| Fund Description   | Fiscal Trends and Comments   |
|--|--|
| There are fifteen Special Revenue Funds maintained by the City of Fargo.  Special Revenue Funds are used to account for specific revenues that are legally restricted to expenditures of a particular purpose. | <ul> <li>The Robert Street parking facility (ROCO) is providing much needed parking capacity in the Downtown area. The Parking Authority fund absorbed some of the construction costs incurred in 2018 that created a fund balance deficit. Parking revenues will restore this fund balance in future fiscal years. Revenues for this facility are exceeded our budget projections.</li> <li>The Mercantile ramp project is presently under construction in downtown Fargo. This mixed-use facility will increase our parking capacity to meet the growing needs of businesses in our Downtown. It is expected to open in October, 2020.</li> <li>Stadium suite rental revenues will recover the stadium fund deficit over a long-term period.</li> <li>COVID-19 impacted revenue streams linked to our Convention and Visitor's Bureau for lodging taxes and for Newman Outdoor Stadium in 2020. Mid-year revenue budget amendments are recommended to lower our original revenue projections.</li> </ul> |

#### CITY OF FARGO, NORTH DAKOTA SPECIAL REVENUE FUNDS 2021 BUDGET SUMMARY

|  |      | 1/1/2020      | 2020         | 2020             | 2020          | 2020                 | 1/1/2021     | 2021         | 2021           | 1/1/2022     |
|--|------|---------------|--------------|------------------|---------------|----------------------|--------------|--------------|----------------|--------------|
|  |      | Unaudited     | Budgeted     | Mid Year Revenue | Budgeted      | Mid Year Expenditure | Projected    | Budgeted     | Budgeted       | Projected    |
| Fund Name                                | Fund | Fund Balance  | Revenues     | Adjustments      | Expenditures  | Adjustments          | Fund Balance | Revenues     | Expenditures   | Fund Balance |
|  |      |               |              |                  |               |                      |              |              |                | 1            |
| City Share of Special Assessments        | 202  | \$ 531,534 \$ | \$ 619,300   | \$ -             | \$ (586,000)  | -                    | \$ 564,834   | \$ 659,000   | \$ (799,000)   | \$ 424,834   |
| Noxious Weed Control                     | 203  | 8,100         | -            | -                | (8,373)       | -                    | (273)        | 62,000       | (46,750)       | 14,977       |
| Convention & Visitors Bureau Operating   | 206  | 29,366        | 2,331,000    | (829,000)        | (2,331,000)   | 829,000              | 29,366       | 1,265,400    | (1,265,400)    | 29,366       |
| Regional Law Enforcement Training Center | 208  | 276,805       | 100,000      | -                | (100,000)     | -                    | 276,805      | 100,000      | (100,000)      | 276,805      |
| Court Forfeits                           | 215  | 49,765        | 100,000      | -                | (100,000)     | -                    | 49,765       | 100,000      | (100,000)      | 49,765       |
| Skyway Maintenance                       | 219  | 84,696        | 120,000      | -                | (130,000)     | -                    | 74,696       | 120,000      | (204,000)      | (9,304       |
| Downtown Business Improvement District   | 221  | 98,045        | 373,000      |                  | (330,000)     | -                    | 141,045      | 543,000      | (500,000)      | 184,045      |
| NRI Loan Program                         | 230  | 188,812       | 157,500      |                  | (8,650)       | <u> </u>             | 337,662      | 41,500       | (8,650)        | 370,512      |
| Community Development                    | 231  | 167,330       | 765,623      | -                | (822,693)     | -                    | 110,260      | 796,187      | (819,752)      | 86,695       |
| HUD HOME Program                         | 233  | 15,102        | 30,000       | -                | (13,602)      | -                    | 31,500       | 10,000       | -              | 41,500       |
| Neighborhood Stabilization               | 234  | 59,000        | -            | -                | (71,100)      | -                    | (12,100)     | -            | -              | (12,100)     |
| Home Participating Jurisdiction          | 239  | 242,727       | 555,741      |                  | (442,577)     | -                    | 355,891      | 596,234      | (497,690)      | 454,435      |
| Parking Authority                        | 240  | (372,331)     | 1,948,000    | -                | (1,899,209)   | =                    | (323,540)    | 2,973,200    | (2,670,073)    | (20,413)     |
| Parking Authority Repair & Replacement   | 241  | (72,839)      | 36,000       | -                | (36,000)      | -                    | (72,839)     | -            | (33,721)       | (106,560)    |
| Baseball Stadium                         | 268  | (994,172)     | 200,000      | (100,000)        | (130,000)     | 65,000               | (959,172)    | 216,000      | (206,000)      | (949,172)    |
| Total Special Revenue Funds              |      | \$ 311,940    | \$ 7,336,164 | \$ (929,000)     | \$(7,009,204) | \$ 894,000           | \$ 603,900   | \$ 7,482,521 | \$ (7,251,036) | \$ 835,385   |

|                          | 2020 - 2021<br>Budget | 2019 - 2020<br>Budget | 2018 - 2019<br>Budget |  |  |
|--------------------------|-----------------------|-----------------------|-----------------------|--|--|
| REVENUES                 | -                     |                       |                       |  |  |
| Fargo Lodging Tax        | \$ 843,600            | \$ 1,554,100          | \$ 1,528,100          |  |  |
| In-Kind Contribution     | 125,000               | 125,000               | 125,000               |  |  |
| Moorhead Lodging Tax     | 90,415                | 169,000               | 175,050               |  |  |
| West Fargo Lodging Tax   | 108,500               | 192,200               | 166,000               |  |  |
| Gift Shop Revenue        | 44,700                | 76,050                | 66,000                |  |  |
| FMVG Advertising Revenue | 12,500                | 12,500                | 12,500                |  |  |
| Interest Income          | 10,910                | 12,008                | 9,166                 |  |  |
| Housing Bureau Revenue   | 271,160               | 296,145               | 284,825               |  |  |
| Miscellaneous            | 2,500                 | 2,500                 | 2,500                 |  |  |
| Spending from Reserves   | -                     | 54,400                | 38,200                |  |  |
| Frostival Event Revenue  | -                     | -                     | 15,000                |  |  |
| Experiences              | 7,200                 | 7,200                 | -                     |  |  |
| TOTAL REVENUES           | 1,516,485             | 2,501,103             | 2,422,341             |  |  |

## **EXPENDITURES**

## **Salaries Expenditures**

| Salaries                   | 698,620 | 701,740   | 670,000 |
|----------------------------|---------|-----------|---------|
| Temporary Salaries         | 5,200   | 101,627   | 91,632  |
| Overtime                   | -       | 4,800     | 900     |
| Payroll Taxes              | 53,842  | 61,458    | 58,265  |
| Retirement                 | 20,959  | 21,052    | 20,100  |
| HSA                        | 12,600  | 14,232    | -       |
| Unemployment               | 8,365   | 8,365     | 8,365   |
| Workers Comp               | 1,650   | 1,650     | 1,650   |
| Health-Dental Ins/Benefits | 83,190  | 90,171    | 102,408 |
| Total Salaries             | 884,426 | 1,005,095 | 953,320 |

|  | 2020 - 2021 | 2020 - 2021 2019 - 2020 |         |  |  |
|--|-------------|-------------------------|---------|--|--|
|  | Budget      | Budget                  | Budget  |  |  |
| Administration Expenditures                | 1           |                         |         |  |  |
| Professional Fees                          | 14,030      | 14,030                  | 30,480  |  |  |
| Accounting Services                        | 21,960      | 21,960                  | 19,320  |  |  |
| Insurance                                  | 11,531      | 11,531                  | 13,547  |  |  |
| Postage & Shipping                         | 16,000      | 18,000                  | 18,000  |  |  |
| Utilities                                  | 30,450      | 30,450                  | 31,129  |  |  |
| Telecommunications/PR                      | 19,200      | 33,600                  | 32,180  |  |  |
| Office Repairs & Maintenance               | -           | -                       | 1,800   |  |  |
| Office & Clerical Supplies                 | 5,800       | 8,020                   | 8,920   |  |  |
| Other Supplies                             | -           | -                       | 3,075   |  |  |
| Maintenance Supplies                       | 5,060       | 5,460                   | 2,385   |  |  |
| VIC Supplies                               | 4,600       | 7,800                   | 10,000  |  |  |
| Airport Info Center                        | -           | 6,000                   | -       |  |  |
| Scholarship                                | 2,000       | 2,000                   | 1,000   |  |  |
| Maintenance Contracts - Office & Equipment | 1,320       | 1,320                   | 1,320   |  |  |
| Software Leases                            | 8,536       | 7,040                   | 7,562   |  |  |
| Dues & Subscriptions                       | 31,645      | 30,815                  | 27,874  |  |  |
| Miscellaneous                              | -           | 1,200                   | 1,200   |  |  |
| Gift Shop Merchandise                      | 9,550       | 40,000                  | 40,000  |  |  |
| Bank & Credit Card Fees                    | 1,200       | 1,200                   | 2,400   |  |  |
| Rent                                       | 131,000     | 131,000                 | 125,000 |  |  |
| Airfare                                    | 7,000       | 10,300                  | 5,900   |  |  |
| Lodging, Meals, Misc.                      | 12,100      | 13,200                  | 11,200  |  |  |
| Tradeshow Expenses                         | 17,350      | 20,350                  | 15,600  |  |  |
| Entertaining                               | 1,700       | 2,450                   | 2,350   |  |  |
| Relationship Building                      | 1,200       | 1,800                   | 1,800   |  |  |
| Donations & Contributions                  | -           | 1,200                   | 3,000   |  |  |
| Travel - Vehicle                           | 3,540       | 4,450                   | 3,535   |  |  |
| Promotional Products                       | -           | 600                     | 600     |  |  |
| Registration Fees                          | 5,495       | 7,065                   | 6,350   |  |  |
| Staff Clothing                             | -           | 300                     | 800     |  |  |
| Promotional Sponsorships                   | 21,050      | 22,900                  | 29,250  |  |  |
| Walk of Fame                               | -           | -                       | 1,050   |  |  |
| Total Administration                       | 383,317     | 456,041                 | 458,627 |  |  |

|                                 | 2020 - 2021 | 2019 - 2020 | 2018 - 2019 |
|---------------------------------|-------------|-------------|-------------|
|                                 | Budget      | Budget      | Budget      |
| Convention Sales Expenditures   |             | 1           |             |
| Software Leases & Subscriptions | 13,500      | 13,500      | 13,500      |
| Dues & Subscriptions            | 5,429       | 18,278      | 25,430      |
| Airfare                         | 1,845       | 6,600       | 6,600       |
| Lodging, meals, misc.           | 3,850       | 9,350       | 10,500      |
| Tradeshow Expenses              | -           | 2,050       | 3,300       |
| Entertaining                    | 240         | 240         | 420         |
| Relationship Building           | 480         | 540         | 850         |
| Travel - Vehicle                | 960         | 960         | 1,250       |
| Promotional Products            | -           | 1,000       | 1,000       |
| Event Assistance                | 25,050      | 33,100      | 30,000      |
| Event Hospitality               | -           | 1,200       | 1,200       |
| Registration Fees               | 7,915       | 22,238      | 24,202      |
| Continuing Education            | -           | 500         | 500         |
| Staff Clothing                  | 200         | 550         | 200         |
| Fam Tours/Site Inspections      | 500         | 1,000       | 1,500       |
| Promotional Sponsorships        | 1,500       | 5,750       | 7,500       |
| Total Convention Sales          | 61,469      | 116,856     | 127,952     |
| Tourism Sales Expenditures      |             |             |             |
| Dues & Subscriptions            | 7,500       | 4,000       | 4,000       |
| Airfare                         | 700         | 700         | 700         |
| Lodging, Meals, Misc.           | 560         | 550         | 450         |
| Tradeshow Expenses              | 250         | 250         | 250         |
| Entertaining                    | 500         | 500         | 500         |
| Promotional Products            | 250         | 250         | 250         |
| FAM Tours/Site Inspections      | 1,300       | 2,500       | 2,500       |
| Promotional Sponsorships        | -           | 250         | 250         |
| Total Tourism Sales             | 11,060      | 9,000       | 8,900       |

|   | 2020 - 2021 | 2018 - 2019 |         |
|---|-------------|-------------|---------|
|   | Budget      | Budget      | Budget  |
| Marketing Expenditures                  |             |             |         |
| Marketing Software Leases/Subscriptions | 29,472      | 70,172      | 43,540  |
| Dues & Subscriptions                    | 830         | 830         | 1,050   |
| Miscellaneous                           | -           | -           | 900     |
| Contract Labor                          | 4,500       | 11,700      | 8,350   |
| Airfare                                 | -           | 4,200       | 4,300   |
| Lodging, Meals, Miscellaneous           | 800         | 7,950       | 8,600   |
| Entertaining                            | 3,350       | 5,000       | 2,500   |
| Relationship Building                   | -           | 480         | 480     |
| Travel-Vehicle                          | 420         | 900         | 1,250   |
| Advertising                             | -           | =           | 4,500   |
| Newspaper                               | -           | 2,000       | -       |
| Magazine                                | 18,675      | 38,901      | 38,074  |
| Convention Program Ads                  | -           | =           | 330     |
| Photography/Film                        | 199         | 750         | 11,800  |
| Internet Advertising                    | 117,675     | 123,675     | 96,475  |
| Directories                             | -           | -           | 4,750   |
| Promotional Products                    | 12,500      | 18,000      | 2,000   |
| Brochures & Guides                      | -           | -           | 8,000   |
| Frostival Annual Event Expense          | -           | -           | 13,750  |
| Visitor Guide                           | 45,000      | 55,000      | 55,000  |
| Visitor Guide Distribution              | 3,700       | 3,700       | 16,225  |
| City Maps                               | 3,790       | 3,790       | 3,600   |
| Website                                 | 5,229       | 11,129      | 32,221  |
| Agency Fees                             | -           | 12,000      | 19,100  |
| Registration Fees                       | 675         | 8,570       | 8,380   |
| Continuing Education                    | 600         | 900         | 400     |
| Printing - Gen. & Admin                 | 20,296      | 25,646      | 20,450  |
| Special Promotions                      | 4,250       | 8,710       | 8,000   |
| Marketing Research                      | -           | 600         | 600     |
| Staff Clothing                          | -           | -           | 500     |
| Promotional Sponsorships                | 2,000       | 2,000       | 2,500   |
| Event Assistance                        | 42,000      | 38,500      | -       |
| Total Marketing Sales                   | 315,961     | 455,103     | 417,625 |

|                              | 2020 - 2021 | 2020 - 2021 2019 - 2020 |         |
|------------------------------|-------------|-------------------------|---------|
|                              | Budget      | Budget                  | Budget  |
| Athletic Sales Expenditure   | T           |                         |         |
| Dues & Subscriptions         | 2,670       | 2,530                   | 2,530   |
| Miscellaneous                | -           | 10                      | 10      |
| Airfare                      | 2,010       | 7,830                   | 5,500   |
| Lodging, Meals, Misc         | 4,600       | 14,700                  | 14,850  |
| Tradeshow Expenses           | 550         | 550                     | 550     |
| Entertaining                 | 900         | 1,200                   | 2,525   |
| Relationship Building        | 1,100       | 2,475                   | 1,275   |
| Travel - Vehicle             | 1,020       | 1,450                   | 2,050   |
| Promotional Products         | 3,000       | 4,800                   | 4,800   |
| Event Assistance             | 19,250      | 14,450                  | 18,000  |
| Event Hospitality            | 15,150      | 17,850                  | 22,550  |
| Registration Fees            | 8,390       | 16,965                  | 13,770  |
| Continuing Education         | 900         | 2,400                   | 2,700   |
| Bid Fees                     | -           | 2,000                   | 1,000   |
| Staff Clothing               | -           | 800                     | 800     |
| Fam Tours                    | -           | 1,000                   | 1,000   |
| Promotional Sponsorships     | 3,000       | 3,500                   | 3,000   |
| Total Athletic Sales         | 62,540      | 94,510                  | 96,910  |
| Housing Bureau Expenditures  | 1 40 000 1  | 40.400                  | 40.450  |
| Housing Bureau/Meeting Max   | 48,000      | 49,100                  | 48,450  |
| Housing Bureau Activity      | 185,860     | 201,525                 | 191,725 |
| Total Housing Bureau         | 233,860     | 250,625                 | 240,175 |
| Event Services Expenditures  |             |                         |         |
| In Town Delivery Service     | 400         | 240                     | 360     |
| Dues & Subscriptions         | 95          | 140                     | 140     |
| Airfare                      | -           | 650                     | 650     |
| Lodging, Meals, Misc         | 150         | 1,300                   | 1,300   |
| Relationship Building        | -           | 240                     | 120     |
| Travel - Vehicle             | 180         | 180                     | 645     |
| Promotional Products         | -           | 5,000                   | 5,000   |
| Event Hospitality            | 250         | 630                     | 8,630   |
| Banners and Supplies         | 6,000       | 10,440                  | 12,000  |
| Badges                       | 24,000      | 25,717                  | 25,200  |
| Registration Fees            | 300         | 1,520                   | 1,614   |
| Continuing Education         | -           | 250                     | 500     |
| Event Services In-Town Meals | 50          | 150                     | 200     |
| Staff Clothing               | 100         | 275                     | -       |
| Total Event Services         | 31,525      | 46,732                  | 56,359  |

|                                 |        | 2020 - 2021 | 2019 - 2020  | 2018 - 2019  |
|---------------------------------|--------|-------------|--------------|--------------|
|                                 | Budget |             | Budget       | Budget       |
| Special Events Expenditures     |        |             |              |              |
| Dues & Subscriptions            |        | -           | 45           | 45           |
| Airfare                         |        | -           | 600          | -            |
| Lodging, meals, misc.           |        | -           | 1,050        | 1,500        |
| Entertaining                    |        | 1           | 300          | 420          |
| Relationship Building           |        | -           | 480          | 840          |
| Vehicle Mileage                 |        | -           | 540          | 1,800        |
| Promotional Products            |        | 810         | 1,000        | 1,000        |
| Annual Events                   |        | 18,870      | 19,250       | 17,400       |
| Event Assistance                |        | 11,500      | 21,000       | -            |
| Event Hospitality               |        | -           | 120          | 1,200        |
| Registration Fees               |        | -           | 1,595        | 1,235        |
| Continuing Education            |        | -           | 250          | 500          |
| Staff Clothing                  |        | -           | 275          | 500          |
| Frostival Insurance & Permits   |        | -           | -            | 1,600        |
| Frostival Base Camp             |        | -           | -            | 18,455       |
| Frostival Icicle Island         |        | -           | -            | 1,500        |
| Frostival Kids Winter Boot Camp |        | -           | -            | 4,500        |
| Frostival Frozen Fortress       |        | -           | -            | 1,600        |
| Frostival Volunteers            |        | -           | -            | 3,420        |
| Frostival General Supplies      |        | -           | -            | 4,800        |
| Total Event Services            |        | 31,180      | 46,505       | 62,315       |
|                                 |        |             |              |              |
| TOTAL REVENUES                  | \$     | 1,516,485   | \$ 2,501,103 | \$ 2,422,341 |
| TOTAL EXPENSES                  | \$     | 2,015,338   | \$ 2,480,467 | \$ 2,422,183 |
|                                 |        |             |              |              |
| VARIANCE                        | \$     | (498,853)   | \$ 20,636    | \$ 158       |

## 2019 - 2021 FMCVB CAPITAL BUDGET

|  | 2020 - 2021 |         | 20 | 19 - 2020 | 20 | 18 - 2019 |
|--|-------------|---------|----|-----------|----|-----------|
| REVENUES                               | В           | UDGET   | E  | BUDGET    |    | BUDGET    |
| REVENUES                               |             |         |    |           |    |           |
| Fargo Lodging Tax *                    | \$          | 421,800 | \$ | 777,050   | \$ | 764,050   |
| West Fargo Lodging Tax **              |             | 54,250  |    | 96,100    |    | 83,000    |
| Interest Income                        |             | 27,300  |    | 7,067     |    | 7,067     |
| TOTAL REVENUES                         |             | 503,350 |    | 880,217   |    | 854,117   |
|  |             |         |    |           |    |           |
| EXPENDITURES                           |             |         |    |           |    |           |
| Furnishings - Asset (Unknown)          |             | 3,000   |    | 3,000     |    | 3,000     |
| Technology Purchases - Asset           |             | 6,000   |    | 6,000     |    | -         |
| Bldg & Grounds Improv Asset            |             | -       |    | 40,000    |    | -         |
| Vehicle - Asset (trade-in)             |             | -       |    | 30,000    |    | -         |
| Capital Grant Program                  |             | 150,000 |    | 430,000   |    | 436,250   |
| Insurance (City Policies)              |             | 6,350   |    | 6,350     |    | 7,000     |
| Telecommunications Expense             |             | 4,500   |    | 9,000     |    | 2,450     |
| Technology Maintenance/Upgrades        |             | 44,350  |    | 47,350    |    | 38,002    |
| Building Repair/Maintenance/Upgrades   |             | 30,150  |    | 32,950    |    | 20,750    |
| Office Repair/Maintenance/Upgrades     |             | 2,400   |    | 3,600     |    | 2,900     |
| Grounds Maintenance                    |             | 35,600  |    | 35,600    |    | 35,350    |
| Maintenance Contracts - Office & Equip |             | 32,550  |    | 32,550    |    | 32,000    |
| Depreciation                           |             | 73,200  |    | 73,200    |    | 73,200    |
| Real Estate Specials and Drains        |             | 1,300   |    | 1,300     |    | 5,000     |
| Bid Fees/Event Assistance              |             | 110,450 |    | 87,400    |    | 85,000    |
| TOTAL EXPENSES                         |             | 499,850 |    | 838,300   |    | 740,902   |
|  |             |         |    |           |    |           |
| TOTAL REVENUES                         | \$          | 503,350 | \$ | 880,217   | \$ | 854,117   |
| TOTAL EXPENSES                         | \$          | 499,850 | \$ | 838,300   | \$ | 740,902   |
| VARIANCE                               | \$          | 3,500   | \$ | 41,917    | \$ | 113,215   |

<sup>\*</sup> Fargo Lodging Tax based on 1/2 of 2% estimate on operating budget

<sup>\*\*</sup> West Fargo Lodging Tax based on 1/2 of 2% estimate on operating budget

| Fund Description  | Fiscal Trends and Comments  |
|---|---|
| Debt Service Funds are used to accumulate resources for the payment of long-term debt.  Financial resources are provided from various sources depending upon what type of debt is issued and what revenue streams are pledged for debt repayment.  The City of Fargo has several different debt types currently outstanding and routinely issues additional bonds for infrastructure capital financing.  Fargo is highly rated by Moody's Investors Service. Moody's currently assigns an Aa2 rating for Fargo's refunding improvement bonds. Their credit rating reports cite strong economic data and consistently managed financial results. | <ul> <li>Adequate financial resources are available to pay all scheduled debt service payments and maintain the City's bond covenant requirements.</li> <li>Future debt issuance include continuation of Refunding Improvement Bonds for the growth and expansion of City infrastructure in 2021. The amount issued is dependent upon projects authorized by the City Commission and the status of their completion. We typically issue this type of debt in amounts in the \$30 to \$40 million range.</li> <li>The City will pursue State Revolving Loan Fund financing in 2021 for our reconstruction programs. This program offers low interest loans currently at 2%. This is in lieu of our tradition bond sale process.</li> <li>Two Capital Financing Bond issues with the State of North Dakota Public Finance Authority and a direct bank loan with Wells Fargo will be defeased in 2020 by the City of Fargo in conjunction with the FM Diversion financing plans. This will lower our overall debt profile significantly. The FM Diversion Authority will be issuing their own debt obligations in late 2020 to refinance the currently outstanding debt held by the City of Fargo and Cass County in support of this flood mitigation project.</li> <li>The City anticipates the maintenance of our existing bond ratings with our rating agencies based upon the overall strength of our economy.</li> <li>We have budgeted and intend exercise our call options for Refunding Improvement Bonds Series 2012A and 2015D with special assessment prepayments.</li> </ul> |

## CITY OF FARGO, NORTH DAKOTA GOVERNMENTAL DEBT SERVICE FUNDS SUMMARY BUDGET DATA

| Sources & Uses of Funds   |    | Approved<br>Budget<br>2020 |    | Proposed<br>Budget<br>2021 |
|---|----|----------------------------|----|----------------------------|
| Revenues:   |    |                            |    |                            |
| Tax Increment District Property Taxes                           | \$ | 1,881,000                  | \$ | 2,376,000                  |
| Special Assessments Certified                                   | Ψ  | 32,906,000                 | *  | 35,126,000                 |
| Special Assessment Prepayments                                  |    | 6,475,200                  |    | 3,460,100                  |
| Sales Taxes   |    | 12,569,912                 |    | 12,570,000                 |
| Metro Diversion Authority Reimbursement                         |    | 7,299,915                  |    | -                          |
| Developer Bond Repayment (Block Nine)                           |    | 727,906                    |    | 504,563                    |
| Interest on Debt Service Reserves                               |    | 600,000                    |    | 708,000                    |
| Transfer In From General Fund for GO Debt                       |    | 2,443,763                  |    | 2,812,532                  |
| Transfer In From Special Revenue                                |    | 737,765                    |    | 1,129,974                  |
| Transfer in From Debt Service                                   |    | 861,000                    |    | 2,081,600                  |
| Transfer For Sales Tax Bond Payments and Reserves               |    | 5,949,996                  |    | 5,899,877                  |
| Total Revenues  | \$ | 72,452,457                 | \$ | 66,668,646                 |
| Total Revenues  | Ф  | 12,452,451                 | Þ  | 00,000,040                 |
| Expenditures & Transfers:                                       |    |                            |    |                            |
| General Obligation Bond Principal                               |    | 1,590,000                  |    | 1,874,000                  |
| General Obligation Bond Interest & Fees                         |    | 1,134,591                  |    | 1,226,165                  |
| Annual Appropriation Bond Principal                             |    | -                          |    | 445,000                    |
| Annual Appropriation Bond Interest & Fees                       |    | 730,906                    |    | 1,114,547                  |
| Non Appropriation Bonds Principal                               |    | 353,000                    |    | 357,538                    |
| Non Appropriation Bonds Interest and Fees                       |    | 1,105,737                  |    | 93,819                     |
| Refunding Improvement Bond Principal                            |    | 20,328,000                 |    | 20,805,000                 |
| Refunding Improvement Bond Early Defeasance                     |    | ,,                         |    | 20,125,000                 |
| Refunding Improvement Bond Interest & Fees                      |    | 16,725,383                 |    | 17,376,279                 |
| Sales Tax Revenue Bonds and Notes Principal                     |    | 8,097,000                  |    | 4,510,000                  |
| Sales Tax Revenue Bonds and Notes Interest & Fees               |    | 4,151,111                  |    | 1,389,877                  |
| Tax Increment District Development Obligations                  |    | 1,881,000                  |    | 2,376,000                  |
| Debt Residual Expenditures                                      |    | 87,000                     |    | 130,000                    |
| Transfer Debt Residuals   |    | 1,450,000                  |    | 550,000                    |
| Transfer To Debt Service Funds                                  |    | 5,949,996                  |    | 6,393,477                  |
| Transfer Sidewalk and Sewer Assessments to Capital Project Fund |    | 474,000                    |    | 535,000                    |
| Transfer Sales Tax Surplus to Capital Project Funds             |    | 6,619,916                  |    | 6,176,523                  |
| Total Expenditures & Transfers                                  | \$ | 70,677,640                 | \$ | 85,478,225                 |

## CITY OF FARGO, NORTH DAKOTA 2021 DEBT SERVICE BUDGET REFUNDING IMPROVEMENT (SPECIAL ASSESSMENT) BONDS

|   |      |        | IFIED<br>CIAL | UNCERTIFIEI<br>SPECIAL | )    |          | OTHE     | ₹   | TRANSFER   |          |            |
|---|------|--------|---------------|------------------------|------|----------|----------|-----|------------|----------|------------|
| BOND ISSUES                               | FUND | AS     | SMT.          | ASSMT.                 |      | INTEREST | SOURC    | ES  | IN         |          | TOTALS     |
| Revenues:                                 |      |        |               |                        |      |          |          |     |            |          |            |
| General Debt Service                      | 310  | \$     | 337,000       | \$ 33,70               | 0 \$ | 17,000   | \$       | _   | \$ -       | \$       | 387,700    |
| General Sidewalk                          | 379  |        | 76,000        | -                      |      | 10,000   |          | -   | -          |          | 86,000     |
| General Sewer                             | 388  |        | 449,000       | -                      |      | -        |          | -   | -          |          | 449,000    |
| 2000 Storm Sewer SRF                      | 342  |        | 64,000        | 6,40                   | 0    | -        |          | -   | -          |          | 70,400     |
| 2005 RIB Refunding Series (2014D)         | 355  | 1,     | 140,000       | 114,00                 | 0    | 70,000   |          | -   | -          |          | 1,324,000  |
| 2016 RIB Series B (Refunding)             | 362  | 2,     | 146,000       | 214,60                 | 0    | 21,000   |          | -   | -          |          | 2,381,600  |
| 2010 B RIB (2014 E RIB)                   | 363  | 1,     | 311,000       | 131,10                 | 0    | 36,000   |          | -   | -          |          | 1,478,100  |
| 2010 RIB Series C                         | 364  |        | 378,000       | 37,80                  | 0    | -        | 773,0    | 000 | -          |          | 1,188,800  |
| 2011 RIB Series A                         | 365  | 1,     | 144,000       | 114,40                 | 0    | 7,000    |          | -   | -          |          | 1,265,400  |
| 2011 RIB Series C                         | 366  | 1,     | 001,000       | 100,10                 | 0    | 18,000   |          | -   | -          |          | 1,119,100  |
| 2011 RIB Series B                         | 324  |        | 319,000       | 31,90                  | 0    | -        |          | -   | -          |          | 350,900    |
| 2011 RIB Series D                         | 325  |        | 633,000       | 63,30                  | 0    | -        |          | -   | -          |          | 696,300    |
| 2011 RIB Series E (Refunding)             | 367  |        | 732,000       | 73,20                  | 0    | 46,000   |          | -   | -          |          | 851,200    |
| 2012 RIB Series A (Refunding 03D,04C,04E) | 368  | 2,     | 726,000       | 272,60                 | 0    | 64,000   | 151,0    | 000 | -          |          | 3,213,600  |
| 2013 RIB Series C                         | 369  | 1,     | 135,000       | 113,50                 | 0    | 26,000   |          | -   | -          |          | 1,274,500  |
| 2014 RIB Series D                         | 370  | 2,     | 657,000       | 265,70                 | 0    | 18,000   |          | -   | -          |          | 2,940,700  |
| 2014 RIB Series F                         | 371  | 2,     | 484,000       | 248,40                 | 0    | 12,000   |          | -   | -          |          | 2,744,400  |
| 2014 Taxable RIB Series G                 | 372  |        | 504,000       | 50,40                  | 0    | 12,000   |          | -   | -          |          | 566,400    |
| 2014 Taxable RIB Series G                 | 373  | 1,     | 782,000       | 178,20                 | 0    | 67,000   |          | -   | -          |          | 2,027,200  |
| 2015 RIB A Refunding (2006B & 2007B)      | 374  | 1,     | 795,000       | 179,50                 | 0    | 22,000   |          | -   | -          |          | 1,996,500  |
| 2015 RIB Series D                         | 375  | 2,     | 021,000       | 202,10                 | 0    | 74,000   |          | -   | -          |          | 2,297,100  |
| 2016 RIB Series C                         | 326  | 2,     | 625,000       | 262,50                 | 0    | 44,000   |          | -   | -          |          | 2,931,500  |
| 2017 RIB Series C                         | 328  | 2,     | 410,000       | 241,00                 | 0    | 65,000   |          | -   | -          |          | 2,716,000  |
| 2018 RIB Series D                         | 329  | 2,     | 170,000       | 217,00                 | 0    | 53,000   |          | -   | -          |          | 2,440,000  |
| 2018 RIB Series F (BND)                   | 332  |        | 825,000       | 82,50                  | 0    | 4,000    |          | -   | -          |          | 911,500    |
| 2019 RIB Series A                         | 333  | 1,     | 262,000       | 126,20                 | 0    | 22,000   |          | -   | -          |          | 1,410,200  |
| 2019 Storm Sewer SRF Series C             | 334  |        | -             |                        | -    | -        |          | -   | 21,800     | l        | 21,800     |
| 2019 Storm Sewer SRF Series D             | 334  |        | -             |                        | -    | -        |          | -   | 471,800    | l        | 471,800    |
| 2020 RIB Series B (Future Issue)          | 336  | 1,     | 000,000       | 100,00                 | 0    | -        |          | •   | -          | <u> </u> | 1,100,000  |
| TOTAL RIB FUND REVENUES                   |      | \$ 35, | 126,000       | \$ 3,460,10            | 0 \$ | 708,000  | \$ 924,0 | 000 | \$ 493,600 | \$       | 37,707,900 |

|   |      | ORIGINAL   | ANNUAL        | ANNUAL        | EARLY         | PAYING    | TRANSFERS    |               |
|---|------|------------|---------------|---------------|---------------|-----------|--------------|---------------|
| BOND ISSUES                               | FUND | ISSUE      | PRINCIPAL     | INTEREST      | DEFEASANCE    | AGENT     | OUT          | TOTALS        |
| Expenditures & Transfers :                |      |            |               |               |               |           |              |               |
| General Debt Service                      | 310  | \$ -       | \$ -          | \$ -          | \$ -          | \$ -      | \$ 550,000   | \$ 550,000    |
| General Sidewalk                          | 379  | -          | -             | -             | -             | -         | 86,000       | 86,000        |
| General Sewer                             | 388  | -          | -             | -             | -             | -         | 449,000      | 449,000       |
| 2005 RIB Refunding Series (2014D)         | 355  | 12,640,000 | 770,000       | 360,275       | -             | 1,800     | · -          | 1,132,075     |
| 2016 RIB Series B (Refunding 2009C)       | 362  | 27,485,000 | 1,595,000     | 813,663       | -             | 1,800     | -            | 2,410,463     |
| 2010 B RIB (2014 E RIB)                   | 363  | 19,440,000 | 775,000       | 528,682       | -             | 1,800     | -            | 1,305,482     |
| 2010 RIB Series C                         | 364  | 8,250,000  | 580,000       | 166,900       | -             | 1,800     | -            | 748,700       |
| 2011 RIB Series A & B                     | 365  | 17,485,000 | 725,000       | 592,738       | 13,595,000    | 2,400     | -            | 14,915,138    |
| 2011 RIB Series C                         | 366  | 19,400,000 | 595,000       | 591,963       | -             | 1,800     | -            | 1,188,763     |
| 2011 RIB Series E (Refunding)             | 367  | 8.385.000  | 665,000       | 151,913       | _             | 1.800     | _            | 818.713       |
| 2012 RIB Series A (Refunding 03D,04C,04E) | 368  | 34,180,000 | 2,580,000     | 673,226       | 3,820,000     | 2,400     | -            | 7,075,626     |
| 2013 RIB Series C                         | 369  | 16,705,000 | -             | 557,874       | · · · -       | 1,800     | -            | 559,674       |
| 2014 RIB Series D                         | 370  | 52,400,000 | 1,325,000     | 1,393,625     | _             | 1,800     | _            | 2,720,425     |
| 2014 RIB Series F                         | 371  | 40.445.000 | 1,300,000     | 1,533,300     | _             | 1.800     | _            | 2,835,100     |
| 2014 Taxable RIB Series G                 | 372  | 8,355,000  | 275,000       | 268,200       |               | 1,800     | _            | 545,000       |
| 2015 RIB A Refunding (2006B & 2007B)      | 373  | 18,250,000 | 1,325,000     | 522,637       | -             | 1,800     | -            | 1,849,437     |
| 2015 RIB Series B (Refunding 2008E)       | 374  | 15,325,000 | 1,475,000     | 494.937       | _             | 1.800     | _            | 1,971,737     |
| 2015 RIB Series D                         | 375  | 34.675.000 | 1.170.000     | 1.051.044     | 2.410.000     | 2.400     | _            | 4,633,444     |
| 2016 RIB Series C                         | 326  | 41,745,000 | 1,300,000     | 1,259,376     | -             | 1,800     | _            | 2,561,176     |
| 2017 RIB Series C                         | 328  | 39.850.000 | 1,255,000     | 1,218,000     |               | 1.800     | _            | 2,474,800     |
| 2017 RIB Series D (Refunding 2013C)       | 369  | 11,340,000 | -             | 424,782       |               | 1,800     | -            | 426,582       |
| 2018 RIB Series D                         | 329  | 42.965.000 | 1.250.000     | 1,455,268     | _             | 1.800     | _            | 2,707,068     |
| 2018 RIB Series F (BND)                   | 332  | 15,000,000 | 475,000       | 298,000       |               | 2,400     | _            | 1,075,400     |
| 2019 RIB Series A                         | 333  | 37,260,000 | 1,100,000     | 1,293,000     | ,             | 1,800     | _            | 2,394,800     |
| 2019 RIB Series B                         | 365  | 13,940,000 | -             | 339,476       |               | 1,800     | _            | 341,276       |
| 2019 Storm Sewer SRF Series C             | 334  | 500.000    | 10.000        | 10,000        |               | 1.800     | _            | 21,800        |
| 2019 Storm Sewer SRF Series D             | 334  | 10,500,000 | 260,000       | 210,000       |               | 1,800     | _            | 471,800       |
| 2020 RIB Series B                         | 336  | 35,000,000 | -             | 1,120,000     | -             | 1,800     | -            | 1,121,800     |
| TOTAL EXPENDITURES & TRANSFERS            |      |            | \$ 20,805,000 | \$ 17,328,879 | \$ 20,125,000 | \$ 47,400 | \$ 1,085,000 | \$ 59,391,279 |

## CITY OF FARGO, NORTH DAKOTA 2021 DEBT SERVICE REVENUES AND EXPENDITURES SALES TAX REVENUE DEBT SERVICE FUNDS BUDGETS

|   |            |            |              | SALES TAX                 | OTHER *    |           |              |                           |
|---|------------|------------|--------------|---------------------------|------------|-----------|--------------|---------------------------|
| BOND FUNDS:   | FUND       |            |              | COLLECTIONS               | SOURCES    |           |              | TOTALS                    |
| REVENUES  |            |            |              |                           |            |           |              |                           |
| SRF UTILITY WATER PROJECTS BONDS<br>SRF UTILITY WASTEWATER PROJECTS BONDS | 607<br>608 |            |              | \$ 6,285,000<br>6,285,000 | \$ -       |           |              | \$ 6,285,000<br>6,285,000 |
| SKF UTILITY WASTEWATER PROJECTS BONDS                                     | 000        |            |              | 0,265,000                 | -          |           |              | 0,265,000                 |
| TOTAL SALES TAX COLLECTIONS   |            |            |              | \$ 12,570,000             | \$ -       |           |              | \$ 12,570,000             |
|   |            |            |              |                           |            |           |              |                           |
|   |            |            |              |                           |            |           |              |                           |
|   |            | ORIGINAL   | ANNUAL       | ANNUAL                    | STATE      | PAYING    | TRANSFER     |                           |
| BOND ISSUES OUTSTANDING:  | FUND       | ISSUANCE   | PRINCIPAL    | INTEREST                  | ADMIN. FEE | AGENT     | OUT          | TOTALS                    |
| EXPENDITURES & TRANSFERS  |            |            |              |                           |            |           |              |                           |
| SRF UTILITY PROJECTS WATER BONDS  | 607        |            |              | -                         | -          | -         | \$ 5,398,724 | \$ 5,398,724              |
| SRF UTILITY PROJECTS WASTEWATER BONDS                                     | 608        |            | -            | -                         | -          | -         | 777,799      | 777,799                   |
| SRF STORM SEWER RIB REPAYMENT   | 608        |            | -            | -                         | -          | -         | 493,600      | 493,600                   |
| SRF NOTES: (UTILITY INFRASTRUCTURE)                                       |            |            |              |                           |            |           |              |                           |
| SALES TAX REVENUE BONDS, SERIES 2008A                                     | 630        | 45,467,409 | 3,500,000    | 889,000                   | 177,800    | 1,800     | _            | 4,568,600                 |
| SALES TAX REVENUE BONDS, SERIES 2008B                                     | 610        | 7,380,422  | 530,000      | 153,126                   | 27,150     | 1,800     | _            | 712,076                   |
| SALES TAX REVENUE BONDS, SERIES 2008C                                     | 632        | 1,630,000  | 95,000       | 20,750                    | 4,150      | 1,800     | -            | 121,700                   |
| SALES TAX REVENUE BONDS, SERIES 2008D                                     | 612        | 2,270,000  | 140,000      | 27,000                    | 5,400      | 1,800     | -            | 174,200                   |
| SALES TAX REVENUE BONDS, SERIES 2010A                                     | 634        | 699,374    | 40,000       | 1,875                     | 1,875      | 1,800     | -            | 45,550                    |
| SALES TAX REVENUE BONDS, SERIES 2010D                                     | 636        | 3,486,075  | 205,000      | 59,126                    | 11,825     | 1,800     | -            | 277,751                   |
| TOTAL SRF SALES TAX BONDS   |            | 60,933,280 | 4,510,000    | 1,150,877                 | 228,200    | 10,800    | -            | 5,899,877                 |
| TOTAL SALES TAX OBLIGATIONS   | \$         | 60,933,280 | \$ 4,510,000 | \$ 1,150,877              | \$ 228,200 | \$ 10,800 | \$ 6,176,523 | \$ 12,076,400             |

| REVENUE BOND DEBT SERVICE COVERAGE RAT  | ΠΟS:       |                     |    |                              |                                |                |          |                  | DEBT<br>COVERAGE<br>%            |
|---|------------|---------------------|----|------------------------------|--------------------------------|----------------|----------|------------------|----------------------------------|
| SRF SALES TAX REVENUE WATER (2 issues)<br>SRF SALES TAX REVENUE WASTEWATER (4 issue | es)        | Water<br>Wastewater |    |                              |                                |                |          |                  | 709%<br>125%                     |
| REVENUE BOND RESERVE REQUIREMENTS:  |            |                     | R  | NANCING<br>ESERVE<br>EQUIRED | RESERVE<br>BALANCI<br>1/1/2021 | E              | DEPOSITS | DEPOSIT<br>NO.   | RESERVE<br>BALANCE<br>12/31/2021 |
| SALES TAX REVENUE BONDS, SERIES 2008A   | 631        | Wastewater          | \$ | 4,442,000                    |                                | 2,000          | -        | 5 of 5           | 4,442,000                        |
| SALES TAX REVENUE BONDS, SERIES 2008B   | 611        | Water               |    | 704,317                      |                                | 4,317          | -        | 5 of 5           | 704,317                          |
| SALES TAX REVENUE BONDS, SERIES 2008C<br>SALES TAX REVENUE BONDS. SERIES 2008D      | 633<br>613 | Wastewater<br>Water |    | 118,375<br>173,250           |                                | 8,375<br>3.250 | -        | 5 of 5<br>5 of 5 | 118,375<br>173,250               |
| SALES TAX REVENUE BONDS, SERIES 2006D   | 635        | Wastewater          |    | 47,794                       |                                | 3,250<br>7,794 | -        | 5 of 5           | 47,794                           |
| SALES TAX REVENUE BONDS, SERIES 2010D   | 637        | Wastewater          |    | 281,875                      |                                | 1,875          | <br>-    | 5 of 5           | 281,875                          |
| STATUS OF BOND RESERVE FUNDING  |            |                     | \$ | 5,767,611                    | \$ 5,767                       | 7,611          | \$<br>   |                  | \$ 5,767,611                     |

#### CITY OF FARGO, NORTH DAKOTA 2021 OTHER GOVERNMENTAL DEBT

| Obligations  | FUND | OTHER<br>SOURCES | TRANSFER<br>IN | TOTALS       |
|--|------|------------------|----------------|--------------|
| Revenues:  |      |                  |                |              |
| 2009 G.O. Development Bond (Fire Station # 7)                  | 384  | \$ -             | \$ 201,587     | \$ 201,587   |
| 2015 G.O. Development Bond, Series E (ROCO Parking)            | 376  | <u>-</u>         | 738,990        | 738,990      |
| 2016 G.O. Development Bond Series A (City Hall)                | 396  | -                | 1,783,788      | 1,783,788    |
| 2020 G.O. Development Bond - (City Projects)                   | 3XX  | -                | 375,800        | 375,800      |
| 2018 Annual Appropriations Bonds, Series E (Block 9)           | 391  | 504,563          | 664,000        | 1,168,563    |
| 2020 Taxable Annual Appropriation Bonds, Series A (Mercantile) | 335  | -                | 390,984        | 390,984      |
| 2014 US Bank Direct Loan (Public Health Building)              | 390  | -                | 451,357        | 451,357      |
| TOTAL REVENUES   |      | \$ 504.563       | \$ 4.606.506   | \$ 5,111,069 |

|  |      | ORIGINAL   |              |              | PAYING    | TRANSFER |              |
|--|------|------------|--------------|--------------|-----------|----------|--------------|
| BOND ISSUES  | FUND | ISSUE      | PRINCIPAL    | INTEREST     | /FISCAL   | OUT      | TOTALS       |
| General Obligation Bonds                                       |      |            |              |              |           |          |              |
| 2009 G.O. Development Bonds (Fire Station # 7)                 | 384  | 2.875.000  | 150.000      | 49,787       | 1,800     | _        | 201,587      |
| 2015 G.O. Development Bond, Series E (ROCO Parking)            | 376  | 10.230.000 | 460.000      | 277.190      | 1,800     | _        | 738,990      |
| 2016 G.O. Development Bond, Series A (City Hall)               | 396  | 25,640,000 | 1,045,000    | 736,988      | 1,800     | -        | 1,783,788    |
| 2020 G.O. Development Bond - (City Projects)                   | 3XX  | 5,375,000  | 219,000      | 155,000      | 1,800     | -        | 375,800      |
| Annual Appropriation Bonds                                     |      |            |              |              |           |          |              |
| 2018 Taxable Annual Appropriation Bonds, Series E (Block 9)    | 391  | 17,315,000 | 445,000      | 721,763      | 1,800     | -        | 1,168,563    |
| 2020 Taxable Annual Appropriation Bonds, Series A (Mercantile) | 335  | 11,525,000 | =            | 389,184      | 1,800     | -        | 390,984      |
| Non Appropriation Bonds  |      |            |              |              |           |          |              |
| 2014 US Bank Direct Loan (Public Health Building)              | 390  | 6,000,000  | 357,538      | 92,019       | 1,800     | -        | 451,357      |
| TOTAL EXPENDITURES & TRANSFERS                                 | \$   | 78,960,000 | \$ 2,676,538 | \$ 2,421,931 | \$ 12,600 | \$ -     | \$ 5,111,069 |

## CITY OF FARGO, NORTH DAKOTA 2021 TAX INCREMENT FINANCING REVENUE AND DISTRICT OBLIGATIONS

| TAX INCREMENT DISTRICTS                            | FUND | CURRENT<br>MARKET VALUE | BASE YEAR<br>MARKET VALUE | YEAR<br>STARTED | TIF<br>PROPERTY<br>TAXES |
|--|------|-------------------------|---------------------------|-----------------|--------------------------|
| Revenues:  |      |                         |                           |                 |                          |
| TAX INCREMENT (C-1)                                | 301  | \$ 22,806,600           | \$ 2,846,200              |                 | \$ 274,000               |
| TAX INCREMENT (GREAT NORTHERN DEPOT)               | 303  | 1,331,000               | 284,700                   |                 | 15,000                   |
| TAX INCREMENT 2002-01 (ND HORSEPARK)               | 306  | 12,265,000              | 86,040                    | 2002            | 151,000                  |
| TAX INCREMENT 2005-01 (FAYLAND)                    | 309  | 62,546,700              | 102,000                   | 2005            | 773,000                  |
| TAX INCREMENT 2006-01 (BRISTOL ON BDWY)            | 311  | 6,979,000               | 408,100                   | 2006            | 86,000                   |
| TAX INCREMENT 2007-01 (FM DEVELOPMENT PHASE I)     | 314  | 2,633,000               | 208,080                   | 2007            | 33,000                   |
| TAX INCREMENT 2007-02 (FEDER 12TH AVE N)           | 315  | 2,385,600               | 316,980                   | 2007            | 28,000                   |
| TAX INCREMENT 2008-01 (FM DEVELOPMENT II)          | 320  | 4,254,000               | 334,140                   | 2008            | 54,000                   |
| TAX INCREMENT 2011-01 (SHOTWELL)                   | 321  | 6,664,000               | 462,444                   | 2011            | 77,000                   |
| TAX INCREMENT 2012-01 (914 LLC)                    | 323  | 2,639,000               | 195,900                   | 2012            | 33,000                   |
| TAX INCREMENT 2016-03 (JUNCTION 9)                 | 330  | 2,446,000               | 1,011,000                 | 2018            | 20,000                   |
| TAX INCREMENT 2015-01 (710 LOFTS)                  | 304  | 1,703,000               | 163,400                   | 2016            | 21,000                   |
| TAX INCREMENT 2014-01 (BUTLER BUSINESS PARK)       | 302  | 13,525,300              | 2,117,700                 | 2016            | 141,000                  |
| TAX INCREMENT 2015-03 (ROBERT STREET PARKING RAMP) | 307  | 710,000                 | 236,000                   | 2016            | 6,000                    |
| TAX INCREMENT 2016-01 (BLOCK 9)                    | 327  | 53,145,100              | 4,367,089                 | 2019            | 664,000                  |
| TOTAL TAX INCREMENT REVENUES                       |      | \$ 196,033,300          | \$ 13,139,773             |                 | \$ 2,376,000             |

|  |      |     | YMENT OF  |
|--|------|-----|-----------|
| TAX INCREMENT DISTRICTS                            | FUND | OBL | LIGATIONS |
| Expenditures & Transfers :                         |      |     |           |
| TAX INCREMENT (C-1)                                | 301  | \$  | 274,000   |
| TAX INCREMENT (GREAT NORTHERN DEPOT)               | 303  |     | 15,000    |
| TAX INCREMENT 2002-01 (ND HORSEPARK)               | 306  |     | 151,000   |
| TAX INCREMENT 2005-01 (FAYLAND)                    | 309  |     | 773,000   |
| TAX INCREMENT 2006-01 (BRISTOL ON BDWY)            | 311  |     | 86,000    |
| TAX INCREMENT 2007-01 (FM DEVELOPMENT PHASE I)     | 314  |     | 33,000    |
| TAX INCREMENT 2007-02 (FEDER 12TH AVE N)           | 315  |     | 28,000    |
| TAX INCREMENT 2008-01 (FM DEVELOPMENT II)          | 320  |     | 54,000    |
| TAX INCREMENT 2011-01 (SHOTWELL)                   | 321  |     | 77,000    |
| TAX INCREMENT 2012-01 (914 LLC)                    | 323  |     | 33,000    |
| TAX INCREMENT 2016-03 (JUNCTION 9)                 | 330  |     | 20,000    |
| TAX INCREMENT 2015-01 (710 LOFTS)                  | 304  |     | 21,000    |
| TAX INCREMENT 2016-01 (BUTLER BUSINESS PARK)       | 302  |     | 141,000   |
| TAX INCREMENT 2015-03 (ROBERT STREET PARKING RAMP) | 307  |     | 6,000     |
| TAX INCREMENT 2016-01 (BLOCK 9)                    | 327  |     | 664,000   |
| TOTAL EXPENDITURES & TRANSFERS                     |      | s   | 2,376,000 |

### **Fund Description and Purpose**

Capital Project funds are used to account for ongoing investment in municipal capital assets. Currently, the State of North Dakota's budget law does not require a budget for capital project funds, and therefore none is presented.

Fargo is a large regional economic center that requires quality infrastructure. Continued and systematic expansion of the City creates the need for extended collector roadways, local neighborhood streets, bridges, flood control assets, sanitary sewer, storm sewer, and water and wastewater infrastructure. Because of continued need for infrastructure, voters have approved a local sales tax to help fund these expensive projects. Sales taxes are our largest single revenue source.

A formalized and long-term capital improvement plan that spans a twenty-year planning horizon is updated annually for all municipal utility water and wastewater systems assets. A master planning effort links the needs of critical infrastructure projects to funding sources. Projects related to the utility master plan are incorporated into the budget approval process, and are listed on the capital request lists in this document.

General infrastructure planning for streets & roadways, subdivision underground utilities, pavement management, sidewalk construction, flood control projects, and other non-utility projects are administered by the City Engineering Department. A capital improvement plan is prepared annually at year-end, which provides authorization to proceed with the subsequent year's construction season. This is approved by the Board of City Commission outside of the annual budget process.

All assets in excess of \$5,000 with an expected life of at least two years are capitalized and reported in the annual financial statements.

#### **Fiscal Trends and Comments**

- The State Legislature passed a funding bill called "Prairie Dog" in the last session that will help fund our critical infrastructure. Unfortunately, the State's economic resources have declined and projected funding will not materialize until 2022. There are no Prairie Dog funds included in the 2021 budget.
- Work continues on a multi-year flood control capital improvement plan to raise our flood levees to a higher level and seeking a permanent long-term solution to protecting ourselves from flooding.
- Voters approved a long-term extension of our sales taxes dedicated to flood control in Fargo and Cass County to fund the FM Diversion project in 2016. Existing tax authorizations were extended until 2084.
- A new downtown mixed use parking facility is presently under construction. We expected this facility to be operational in October, 2020.
- The water main replacement program will resume in 2021 after being delayed in 2019 due to ongoing discussion and policy review for our special assessment process. A new special assessment funding policy was adopted in 2019 effective in 2020.

| Fund Description   | Fiscal Trends and Comments   |
|--|--|
| The City of Fargo operates thirteen Enterprise Funds to provide traditional municipal utility services to our citizens and other business like operations. There are approximately 43,000 customers serviced in our municipal utility services.  They include Water, Wastewater, Solid Waste, Forestry, Street Lighting, Storm Sewer, Vector Control, Southeast Cass Sewer, Transit, Civic Center, Municipal Airport and the FargoDome.  The Water fund is the largest municipal utility and is shown as a major fund in this budget document.  Enterprise funds are operated on a business-like basis and each fund carries all assets within the fund with final measurement of net assets.  The Board of City Commissioners monitor utility rates that are adjusted as needed to sustain our enterprise operations. Revenue adequacy models are prepared for Water and Wastewater funds and are used as a guide for establishing rates. | <ul> <li>Fargo became a regional water services provide under contract with the City of West Fargo beginning in June, 2016, and became a wastewater provider for West Fargo and Horace in 2020. Revenues will increase in proportion to this new customer base.</li> <li>A recent comparison of Fargo's utility bill for an average household for water, wastewater and storm sewer fees showed that Fargo's fees were in the lower quadrant of fees charged by other North Dakota cities.</li> <li>Local sales tax revenues and utility rate revenues pay for capital projects associated with utility infrastructure and, as a result, Fargo has been able to keep utility rates constant for the past several years. Our sales tax authorization for this use run through 2028.</li> <li>Transit and the Civic Center business functions have been reclassified as enterprise funds in 2021 to create an improved transparency. Previously, they were accounted for in the General Fund. This improves administrative efficiency and a greater ability to monitor operating performance.</li> <li>A water treatment plant expansion was completed in 2019 that will increase Fargo's treatment and distribution capacity to 45 mgd.</li> <li>A major wastewater treatment plant expansion is currently under construction and will be financed by State Revolving Fund loans.</li> <li>The Fargodome long-term capital fund is currently \$43 million. This is reserved for the long-term care, expansion and maintenance of the Dome.</li> <li>Wastewater Treatment Plant expansion is currently underway and will be financed by a State Revolving Loan.</li> </ul> |

# CITY OF FARGO, NORTH DAKOTA PROPRIETARY FUNDS REVENUE ANALYSIS BY FUND

| Utility Funds  | 2020<br>Approved<br>Budget  | 2021<br>Approved<br>Budget   | \$<br>Change   | %<br>Change  |
|--|---|--|--|--|
| Water<br>Water Debt Service Reserve  | \$ 25,131,000<br>898,275  | \$ 26,462,068<br>946,560   | \$ 1,331,068<br>48,285   | 5.3%<br>5.4%   |
| Total Major Utility Funds  | 26,029,275  | 27,408,628   | 1,379,353  | 5.3%   |
| Non Major Utility Funds:  Airport Solid Waste Wastewater Transit Fargodome Street Lighting Forestry Storm Sewer Vector Control Civic Center Southeast Cass | 33,149,488<br>17,941,000<br>14,235,000<br>-<br>8,481,971<br>3,508,000<br>2,352,000<br>3,024,000<br>751,000<br>-<br>34,000 | 22,503,387<br>18,441,000<br>15,517,940<br>12,887,363<br>7,927,562<br>3,582,000<br>2,632,000<br>3,035,000<br>754,000<br>126,500<br>34,000 | (10,646,101)<br>500,000<br>1,282,940<br>12,887,363<br>(554,409)<br>74,000<br>280,000<br>11,000<br>3,000<br>126,500 | -32.1%<br>2.8%<br>9.0%<br>N/A<br>-6.5%<br>2.1%<br>11.9%<br>0.4%<br>0.4%<br>N/A<br>0.0% |
| Total Other Utility Funds  | 83,476,459  | 87,440,752   | 3,964,293  | 4.7%   |
| Total All Utility Funds  | \$ 109,505,734  | \$ 114,849,380   | \$ 5,343,646   | 4.9%   |

Transit and Civic Center funds have been reclassified as enterprise funds in 2021. They were previously accounted for in the General Fund.

# CITY OF FARGO, NORTH DAKOTA PROPRIETARY FUNDS REVENUE ANALYSIS BY SOURCE

| Revenue Source  | 2020<br>Approved<br>Budget |  | 2021<br>Approved<br>Budget |  | \$<br>Change  | %<br>Change                             |
|---|----------------------------|--|----------------------------|--|---|---|
| Property Taxes Special Assessments Federal Grants State and Local Revenues Charges for Services Fines & Forfeits Investment Income Miscellaneous Transfer In Public Utility Revenue Byproduct Sales | \$                         | 1,126,000<br>30,000<br>14,400,000<br>290,000<br>13,541,809<br>-<br>2,667,698<br>410,752<br>10,697,275<br>64,737,200<br>1,605,000 | \$                         | 1,188,550<br>30,000<br>22,876,356<br>1,315,000<br>13,298,646<br>60,000<br>2,663,526<br>536,752<br>3,964,050<br>67,319,500<br>1,597,000 | \$<br>62,550<br>-<br>8,476,356<br>1,025,000<br>(243,163)<br>60,000<br>(4,172)<br>126,000<br>(6,733,225)<br>2,582,300<br>(8,000) | N/A<br>-0.2%<br>30.7%<br>-62.9%<br>4.0% |
| Total   | \$                         | 109,505,734  | \$                         | 114,849,380  | \$<br>5,343,646   | 4.9%                                    |

# CITY OF FARGO, NORTH DAKOTA PROPRIETARY FUNDS EXPENDITURE ANALYSIS BY FUND

| Utility Funds  | 2020<br>Approved<br>Budget  | 2021<br>Approved<br>Budget   | \$<br>Change   | %<br>Change                                    |
|--|---|--|--|--|
| Major Fund:  |   |  |  |  |
| Water<br>Water SRF Debt Service Reserve  | \$ 27,622,741<br>-  | \$ 26,377,505<br>-   | \$ (1,245,236)<br>-  | -4.5%<br>0.0%                                  |
| Total Major Utility Fund   | 27,622,741  | 26,377,505   | (1,245,236)  | -4.5%  |
| Other Utility Funds:  Airport Solid Waste Wastewater Transit Fargodome Street Lighting Forestry Storm Sewer Vector Control Civic Center Southeast Cass | 34,660,220<br>17,098,612<br>17,746,979<br>-<br>7,620,526<br>3,563,200<br>2,524,213<br>3,030,901<br>711,171<br>-<br>58,405 | 20,447,057<br>16,671,475<br>16,000,635<br>12,906,572<br>6,968,711<br>3,703,291<br>2,590,573<br>2,383,812<br>711,971<br>458,078<br>55,684 | (14,213,163)<br>(427,137)<br>(1,746,344)<br>12,906,572<br>(651,815)<br>140,091<br>66,360<br>(647,089)<br>800<br>458,078<br>(2,721) | -2.5%<br>-9.8%<br>N/A<br>-8.6%<br>3.9%<br>2.6% |
| Total Other Utility Funds  | 87,014,227  | 82,897,859   | (4,116,368)  | -4.7%  |
| Total All Utility Funds  | \$ 114,636,968  | \$ 109,275,364   | \$ (5,361,604)   | -4.7%  |

# CITY OF FARGO, NORTH DAKOTA PROPRIETARY FUNDS EXPENSE ANALYSIS BY COST CATEGORY (ALL FUNDS)

| Expense Category   | ,  | 2020<br>Approved<br>Budget   | 2021<br>Approved<br>Budget   | \$<br>Change   | è  | %<br>Change  |
|--|----|--|--|--|--|--|
| Salaries Benefits Other Services Repairs and Maintenance Rentals/ Leases Insurance Communications Advertising / Printing Travel / Education / Dues Energy General Supplies Major Supplies Miscellaneous Capital Outlay Debt Service Transfers To Other Funds | \$ | 15,378,555<br>4,353,353<br>9,691,470<br>3,500,591<br>1,170,080<br>731,093<br>108,559<br>382,465<br>307,495<br>6,746,782<br>1,758,228<br>3,846,725<br>250,388<br>28,698,290<br>11,072,619<br>26,640,275 | \$<br>17,602,132<br>5,355,904<br>14,318,613<br>4,595,595<br>1,310,966<br>1,038,239<br>156,629<br>388,463<br>281,177<br>7,642,705<br>1,953,478<br>3,822,725<br>291,821<br>18,344,325<br>9,921,112<br>22,251,480 | 2,223,5<br>1,002,5<br>4,627,1<br>1,095,0<br>140,8<br>307,1<br>48,0<br>5,9<br>(26,3<br>895,9<br>195,2<br>(24,0<br>41,4<br>(10,353,9<br>(1,151,5<br>(4,388,7 | 551<br>143<br>004<br>386<br>146<br>070<br>998<br>318)<br>923<br>250<br>000)<br>133<br>965)<br>507) | 14.5% 23.0% 47.7% 31.3% 12.0% 42.0% 44.3% 1.6% -8.6% 13.3% 11.1% 0.0% 16.5% -36.1% -10.4% -16.5% |
| Totals   | \$ | 114,636,968  | \$<br>109,275,364  | \$ (5,361,6  | 604)   | -4.7%  |

## CITY OF FARGO, NORTH DAKOTA MUNICIPAL AIRPORT AUTHORITY SUMMARY BUDGET

| Fund  | 2020<br>Approved<br>Budget              | 2021<br>Approved<br>Budget            | \$<br>Change                              | %<br>Change |
|---|---|---------------------------------------|---|-------------|
| Operation & Maintenance<br>Construction<br>Passenger Facility Surcharge | \$ 5,957,420<br>26,702,800<br>2,000,000 | \$ 6,536,257<br>13,210,800<br>700,000 | \$ 578,837<br>(13,492,000)<br>(1,300,000) |             |
| Totals  | \$ 34,660,220                           | \$ 20,447,057                         | \$ (14,213,163)                           | -41.0%      |

## **Description of Service Provided** The Water Treatment Plant (WTP) is responsible for operating and maintaining a state-of-the-art 45 million gallon per day (MGD) surface water treatment facility and all reserve storage facilities that supplement the City's water distribution system. The reserve storage facilities include 11 elevated storage tanks and 2 ground storage reservoirs and pumping stations with a total capacity of 20 million gallons. The water treatment plant supplies safe drinking water to the City of Fargo, portions of the Cass Rural Water Users District (consecutive user), and the City of West Fargo as of June 1, 2016. The City's surface water treatment facility utilizes water from the Red and Sheyenne Rivers. River water is piped to the WTP from pumping stations located on both the Red and Sheyenne

The City's surface water treatment facility utilizes water from the Red and Sheyenne Rivers. River water is piped to the WTP from pumping stations located on both the Red and Sheyenne Rivers. At the WTP, the water goes through a series of treatment processes through two different plants. The lime softening plant including pretreatment, lime and soda ash softening, ozone disinfection and filtration. The membrane plant includes pretreatment, Ultrafiltration membranes (UF), Reverse Osmosis (RO), and ozone with Granular Activated Carbon

Following treatment, the finished water is pumped through the City's water distribution system to meet the daily and peak demand of consumers.

### **Current or Emerging Issues**

In 2019, the City completed construction on a WTP expansion project. The membrane plant is now operational with a Reverse Osmosis (RO) system in service since September 2018. The project involved installation of a parallel membrane treatment plant, which expanded the overall treatment capacity to 45 MGD. The capital expense associated with the WTP expansion was financed with a low-interest State Revolving Fund (SRF) loan. The ND State Water Commission (SWC) provided \$30 million in grant funds toward design and construction. The SRF loan payment replaced the paid off lime softening plant loan and is overall budget neutral.

The Water Utility is realizing water production cost efficiencies using the new WTP expansion. For the 3<sup>rd</sup> consecutive year, the 2021 WTP operation budget request is an overall reduction compared to the previous year. Over the past few years, the water quality in the Red River has been the poorest on record from a high hardness perspective. The membrane plant with RO has been extremely useful for both water quality and production cost during this period of poor river water quality.

There are several regionalization-related capital projects in planning, design, or construction. The Water Utility has been awarded about \$44 million in grant funding for capital projects since 2012. In 2020, two grants have been awarded from the SWC and FEMA in the amounts of \$2.81 million and \$3.57 million, respectively.

#### **Operational Measures**

(GAC) filters.

| Description                | 2019 Actual               | 2020 Expected         | 2021 Projected        |
|----------------------------|---------------------------|-----------------------|-----------------------|
| Average Day Demand         | 13,000,000 gallons        | 13,700,000 gallons    | 14,200,000 gallons    |
| Peak Day Demand            | 30,200,000 gallons (2016) | 30,000,000 gallons    | 30,000,000 gallons    |
| Total Water Produced       | 4,750,000,000 gallons     | 5,000,000,000 gallons | 5,000,000,000 gallons |
| Consecutive User Demand    | 1,150,000,000 gallons     | 1,150,000,000 gallons | 1,200,000,000 gallons |
| Water Meter Count          | 29,674                    | 29,800                | 29,925                |
| Ultraviolet System Install | 0% Complete               | 40% Complete          | 100% Complete         |
| Downtown Water Tower       | 0% Complete               | 0% Complete           | 40% Complete          |

## **Water Treatment**

|                          |    | 2019<br>Actual |    | 2020<br>Approved | 2020<br>Revised  |    | 2021<br>Approved |
|--------------------------|----|----------------|----|------------------|------------------|----|------------------|
| Expenditures             | (U | naudited)      | ,  | Budget           | Budget           | ,  | Budget           |
| Salaries                 | \$ | 2,227,438      | \$ | 2,405,710        | \$<br>2,405,710  | \$ | 2,452,473        |
| Benefits                 |    | 751,385        |    | 875,844          | 875,844          |    | 929,095          |
| Other Services           |    | 1,799,705      |    | 1,368,776        | 1,368,776        |    | 1,735,000        |
| Repairs and Maintenance  |    | 457,615        |    | 268,000          | 268,000          |    | 398,000          |
| Rentals                  |    | 8,193          |    | 5,000            | 5,000            |    | 5,000            |
| Insurance                |    | 114,732        |    | 90,000           | 90,000           |    | 133,000          |
| Communications           |    | 16,059         |    | 16,800           | 16,800           |    | 18,000           |
| Advertising and Printing |    | 16,362         |    | 14,000           | 14,000           |    | 19,000           |
| Travel & Education       |    | 55,590         |    | 54,500           | 54,500           |    | 43,000           |
| Energy                   |    | 1,351,438      |    | 1,887,000        | 1,887,000        |    | 1,522,000        |
| General Supplies         |    | 478,457        |    | 237,000          | 237,000          |    | 292,000          |
| Major Supplies           |    | 2,815,188      |    | 3,000,000        | 3,000,000        |    | 2,900,000        |
| Miscellaneous            |    | 30,033         |    | 23,500           | 23,500           |    | 23,500           |
| Capital Outlay           |    | 249,227        |    | 231,000          | 231,000          |    | 77,000           |
| Debt Service             |    | 264            |    | -                | -                |    | -                |
| Transfers                |    | 10,428,445     |    | 7,395,275        | 7,395,275        |    | 6,222,310        |
| TOTAL                    | \$ | 20,800,131     | \$ | 17,872,405       | \$<br>17,872,405 | \$ | 16,769,378       |
|                          |    |                |    |                  |                  |    |                  |
|                          |    | 2019           |    | 2020             | 2020             |    | 2021             |
| Authorized Positions     |    | Actual         | ı  | Approved         | Revised          | ı  | Approved         |
| Full Time Employees      |    | 33             |    | 35               | 35               |    | 35               |
| Part Time Benefited      |    | -              |    | -                | -                |    | -                |
| Contracted Employees     |    | -              |    | -                | -                |    | -                |
| TOTAL                    |    | 33             |    | 35               | 35               |    | 35               |

#### **Description of Service Provided Current or Emerging Issues** The Mains and Hydrants Department provides a Cityworks has been implemented for over wide range of services essential to the public, three years. The data collected has been which can vary from fire hydrant repair to repair of better than ever and has provided the broken water mains and even assisting with benefit of detailed analysis of the flood/snow events. department's operation. However, the ways in which data has been collected and used The major services delivered include: have changed. For example, iPads are being utilized in the field for organizing workflow Repair of Water Main Failures and uploading detailed photos with notes of Fire Hydrant Maintenance Program assets. The utilization of GPS technology has brought a higher level of accuracy to Water Main Valve Exercising Program documenting the work in the field. Water Main Valve Maintenance Street Patch Repair Mains & Hydrants has become more Water Service Inspection proactive in day-to-day operations. Water New Construction/Rehab Inspection service lines prone to freezing are being **Boulevard Restoration and Repair** lowered and the gate-turning program **Water Service Repairs** reduces the overall neighborhood impact in Water Main & Service Locations the event of a water main break. In addition, Water Main Tapping Service lead service lines that need maintenance are Water Transmission Line Valve being replaced instead of repaired. The Maintenance crews will be now working on transmission

## **Operational Measures**

**Assisting other Departments** 

| Description                   | 2019 Actual | 2020 Expected | 2021 Projected |
|-------------------------------|-------------|---------------|----------------|
| Water Main Breaks             | 40          | 45            | 48             |
| Service Leaks/Frozen/Replaced | 63/27/30    | 96            | 111            |
| Water Main Valves Repaired    | 26          | 24            | 40             |
| Water Main Taps               | 51          | 90            | 95             |
| Hydrant Repair/Replaced       | 173         | 155           | 160            |
| Water Service Inspections     | 312         | 410           | 450            |
| Water Main Gates Exercised    | 0           | 100           | 100            |

line valves as well. These activities require

more attention to detail.

## Water Mains & Hydrants

|                          | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----------------|------------------|-----------------|------------------|
| Expenditures             | (Unaudited)    | Budget           | Budget          | Budget           |
| Salaries                 | \$ 768,268     | \$ 852,863       | \$ 852,863      | \$ 832,383       |
| Benefits                 | 243,597        | 266,386          | 266,386         | 284,322          |
| Other Services           | 344,659        | 180,000          | 180,000         | 195,000          |
| Repairs and Maintenance  | 45,989         | 47,800           | 47,800          | 47,800           |
| Rentals                  | 100,000        | 112,300          | 112,300         | 112,300          |
| Insurance                | -              | -                | -               | -                |
| Communications           | 6,831          | 7,600            | 7,600           | 7,600            |
| Advertising and Printing | 323            | 1,175            | 1,175           | 1,175            |
| Travel & Education       | 7,951          | 16,300           | 16,300          | 9,550            |
| Energy                   | 77,660         | 74,069           | 74,069          | 74,069           |
| General Supplies         | 178,431        | 172,900          | 172,900         | 177,900          |
| Major Supplies           | 117,356        | 139,500          | 139,500         | 144,500          |
| Miscellaneous            | 7,042          | 9,612            | 9,612           | 9,612            |
| Capital Outlay           | 15,146         | 305,085          | 592,635         | 212,525          |
| Debt Service             | -              | -                | -               | -                |
| Transfers                | -              | -                | -               | -                |
| TOTAL                    | \$ 1,913,253   | \$ 2,185,590     | \$ 2,473,140    | \$ 2,108,736     |
| Authorized Positions     | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
| Full Time Employees      | 12             | 12               | 12              | 12               |
| Part Time Benefited      | -              | -                | -               | -                |
| Contracted Employees     | -              | -                | -               | -                |
| TOTAL                    | 12             | 12               | 12              | 12               |

## **Description of Service Provided** The Water Meters division is responsible for procuring and installing all public water meters in the City of Fargo ranging in size from 5/8-inches to 10-inches. The division is also responsible for the replacement, calibration and maintenance of all public water meters in the City. At the request of the Auditor's Office, the division conducts all water service shut-off or turn-on activities. In addition, the Auditor's Office also requests the division to assist with gathering monthly meter reading data for billing purposes. The meter count at the end of 2019 was as follows: **Meter Size** Count 5/8 13,403 3/4 12,417 1 856 1-1/2 1,350 2 1,231

295

89 20

3

10

29,674

### **Current or Emerging Issues**

The Water Meters division currently obtains (reads) individual monthly meter data via manual reads, handheld touch pad devices or mobile radio devices. At this time, the meter reading technology distribution is as follows:

Manual Read Meters 3
Touch Pad Read Meters 18,481
Mobile Read Meters 11,190

The meters division has been researching/evaluating newer technology for obtaining monthly meter data. The newer technology is referred to as a fixed network where all meter data can be obtained from a central location. The division is researching a migrateable system to allow continued use of the City's existing radio read meters.

#### **Operational Measures**

3

4

6

8 10

**TOTAL** 

| Description        | 2019 Actual       | 2020 Expected | 2021 Projected |
|--------------------|-------------------|---------------|----------------|
| New Meters         | 205               | 200           | 200            |
| Meters Replaced    | 30                | 20            | 20             |
| Registers Replaced | 112               | 180           | 180            |
| R900's Replaced    | 134               | 100           | 100            |
| Frozen Meters      | 74/41/33/55/69/79 | 75            | 75             |
| Total Meter Count  | 29,548            | 29,750        | 29,950         |

## **Water Meters**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 | \$ 279,814                    | \$ 278,330                 | \$ 278,330                | \$ 277,630                 |
| Benefits                 | 98,995                        | 105,530                    | 105,530                   | 115,288                    |
| Other Services           | 5,862                         | 10,000                     | 10,000                    | 10,000                     |
| Repairs and Maintenance  | 26,887                        | 29,256                     | 29,256                    | 29,800                     |
| Rentals                  | 27,600                        | 27,600                     | 27,600                    | 27,600                     |
| Insurance                | 27,000                        | 27,000                     | 27,000                    | 27,000                     |
| Communications           | 3,087                         | 2 120                      | 2 120                     | 2 140                      |
|                          | •                             | 2,139                      | 2,139                     | 2,149                      |
| Advertising and Printing | 144                           | 500                        | 500                       | 500                        |
| Travel & Education       | -                             | -                          | -                         | -                          |
| Energy                   | 13,408                        | 15,300                     | 15,300                    | 13,000                     |
| General Supplies         | 6,699                         | 5,550                      | 5,550                     | 5,950                      |
| Major Supplies           | -                             | -                          | -                         | -                          |
| Miscellaneous            | 1,787                         | 2,400                      | 2,400                     | 2,400                      |
| Capital Outlay           | 150,744                       | 185,000                    | 185,000                   | 256,000                    |
| Debt Service             | -                             | -                          | -                         | -                          |
| Transfers                | 1                             | -                          | -                         | -                          |
| TOTAL                    | \$ 615,027                    | \$ 661,605                 | \$ 661,605                | \$ 740,317                 |
| Authorized Positions     | 2019<br>Actual                | 2020<br>Approved           | 2020<br>Revised           | 2021<br>Approved           |
| Full Time Employees      | 4                             | 4                          | 4                         | 4                          |
| Part Time Benefited      | -                             | -                          | -                         | -                          |
| Contracted Employees     | -                             | -                          | -                         | -                          |
| TOTAL                    | 4                             | 4                          | 4                         | 4                          |

#### **153Description of Service Provided Current or Emerging Issues** Utility Billing Services provides administration, There is significant, steady growth in the use analysis, and payment processing services for the of automatic payments as shown in the city's utility bills. operational data table below. Management strategy is to promote automated payment Water Meter Reading & Analysis methods. Utility Bill Account Assessment and Production Population projections expect continued steady growth in utility billing accounts. The City of Fargo is servicing approximately 34,000 utility accounts. Fargo is a regional The City will go live with a new state of the art provider of water to the City of West Fargo utility billing software system in 2020, serving 11,000 utility customers. providing a higher level of customer service and operational data. Customer payment options include EFT debits, credit cards, and online. Automated payment Additional regional customer opportunities options are available. exist. The City of West Fargo and the City of Harwood are new water and wastewater In 2019 Storm Sewer utility started billing based customers. This resulted in an on impervious surface. increase in active utility accounts.

## **Operational Measures**

| Description             | 2019 Actual  | 2020 Expected | 2021 Projected |
|-------------------------|--------------|---------------|----------------|
| Utility Accounts Active | 34,000       | 36,000        | 36,500         |
| Total Utility Revenue   | \$46,641,000 | \$49,400,000  | \$50,500,000   |
| Utility Phone Calls     | 42,000       | 44,000        | 45,000         |
| Internet & IVR Payments | 138,000      | 148,000       | 152,000        |
| Utility ACH & Auto pay  | 116,000      | 114,000       | 116,000        |
| Mail Utility Payments   | 98,000       | 96,000        | 97,000         |

## **Utility Billing Services**

|                          |    | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----|----------------|------------------|-----------------|------------------|
| Expenditures             | (L | Jnaudited)     | Budget           | Budget          | Budget           |
| Salaries                 | \$ | 268,815        | \$<br>285,742    | \$<br>285,742   | \$<br>293,278    |
| Benefits                 |    | 92,238         | 108,305          | 108,305         | 107,877          |
| Other Services           |    | 76,945         | (93,000)         | (93,000)        | (123,000)        |
| Repairs and Maintenance  |    | 538            | 36,000           | 36,000          | 40,500           |
| Rentals                  |    | -              | -                | -               | -                |
| Insurance                |    | -              | -                | -               | -                |
| Communications           |    | -              | -                | -               | -                |
| Advertising and Printing |    | -              | -                | -               | -                |
| Travel & Education       |    | -              | -                | -               | -                |
| Energy                   |    | -              | -                | -               | -                |
| General Supplies         |    | 2,870          | 2,000            | 2,000           | 2,000            |
| Major Supplies           |    | -              | -                | -               | -                |
| Miscellaneous            |    | 1,097          | 2,000            | 2,000           | 2,000            |
| Capital Outlay           |    | 372            | 2,000            | 502,000         | -                |
| Debt Service             |    | -              | -                | -               | -                |
| Transfers                |    | -              | -                | -               | -                |
| TOTAL                    | \$ | 442,875        | \$<br>343,047    | \$<br>843,047   | \$<br>322,655    |
|                          |    |                |                  |                 |                  |
|                          |    | 2019           | 2020             | 2020            | 2021             |
| Authorized Positions     |    | Actual         | Approved         | Revised         | Approved         |
| Full Time Employees      |    | 6              | 6                | 6               | 6                |
| Part Time Benefited      |    | -              | -                | -               | -                |
| Contracted Employees     |    | -              | -                | -               | -                |
| TOTAL                    |    | 6              | 6                | 6               | 6                |

## **Water Operating**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 | \$ -                          | \$ -                       | \$ -                      | \$ -                       |
| Benefits                 | -                             | -                          | -                         | -                          |
| Other Services           | 881,955                       | 665,476                    | 665,476                   | 665,476                    |
| Repairs and Maintenance  | -                             | -                          | -                         | -                          |
| Rentals                  | -                             | -                          | -                         | -                          |
| Insurance                | 47,410                        | 43,118                     | 43,118                    | 43,118                     |
| Communications           | -                             | -                          | -                         | -                          |
| Advertising and Printing | -                             | -                          | -                         | -                          |
| Travel & Education       | -                             | -                          | -                         | -                          |
| Energy                   | -                             | -                          | -                         | -                          |
| General Supplies         | -                             | -                          | -                         | -                          |
| Major Supplies           | -                             | -                          | -                         | -                          |
| Miscellaneous            | 27,599                        | 12,000                     | 12,000                    | 12,000                     |
| Capital Outlay           | 1,840,311                     | -                          | -                         | -                          |
| Debt Service             | 2,410,354                     | 4,952,500                  | 4,952,500                 | 5,274,725                  |
| Transfers                |                               |                            |                           | _                          |
| TOTAL                    | \$ 5,207,629                  | \$ 5,673,094               | \$ 5,673,094              | \$ 5,995,319               |

## **Infrastructure Projects**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 | \$ -                          | \$ -                       | \$ -                      | \$ -                       |
| Benefits                 | -                             | -                          | -                         | -                          |
| Other Services           | 1,604,560                     | 587,000                    | 587,000                   | 441,100                    |
| Repairs and Maintenance  | -                             | -                          | -                         | -                          |
| Rentals                  | -                             | -                          | -                         | -                          |
| Insurance                | -                             | -                          | -                         | -                          |
| Communications           | -                             | -                          | -                         | -                          |
| Advertising and Printing | -                             | -                          | -                         | -                          |
| Travel & Education       | -                             | -                          | -                         | -                          |
| Energy                   | -                             | -                          | -                         | -                          |
| General Supplies         | -                             | -                          | -                         | -                          |
| Major Supplies           | -                             | -                          | -                         | -                          |
| Miscellaneous            | -                             | -                          | -                         | -                          |
| Capital Outlay           | 3,223,038                     | 300,000                    | 300,000                   | -                          |
| Debt Service             | -                             | -                          | -                         | -                          |
| Transfers                | 1,234,506                     | -                          | -                         | -                          |
| TOTAL                    | \$ 6,062,104                  | \$ 887,000                 | \$ 887,000                | \$ 441,100                 |

### **Description of Service Provided**

The Wastewater Treatment Plant (WWTP) is responsible for the treatment of wastewater before it can be discharged into the Red River. The WWTP has the capacity to treat an average daily flow (ADF) of 15.0 million gallons per day (MGD). In 2019, the average daily flow was 12.28 MGD an increase of 0.40 MGD from 2018. In 2019 the total volume of wastewater treated and discharged from the plant and lagoon system was 6.075 billion gallons.

The WWTP employs a mechanical and biological process creating a high quality effluent that is discharged to the Red River after meeting strict regulatory standards. Biosolids (solids) accumulated and generated in the wastewater process are treated (stabilized) using a biological process known as anaerobic digestion. One of the beneficial byproducts of the digestion process is methane biogas. This biogas is used to heat the WWTP digesters and buildings. Stabilized biosolids are then dewatered using sand drying beds and belt filter presses. Dewatered biosolids are disposed of in the city's landfill. The total amount of bio-solids disposed of in 2019 was 6,612 Wet Metric Tons.

The WWTP also operates and maintains 69 sanitary lift stations throughout Fargo as well as the surrounding area. The SE Cass sewer system, which includes many rural subdivisions and small cities, utilize lift stations and over 52 grinder pumps that are maintained by WWTP staff.

The Sump Pump Compliance program has been reclassified to a Wastewater Compliance group. This change will allow staff to regulate the sump pump and foundation drain program, but will expand duties to include investigation of fats, oils and grease (FOG) issues, odor complaints, sample collection and provide assistance with the EPA regulated Industrial Pretreatment Program.

The WWTF staff also operates and maintains an Effluent Reuse Facility (ERF). Over 1 million gallons per day of treated effluent (wastewater) is diverted to the ERF and further treated to a high quality water that is pumped to the ethanol plant in Casselton, ND for use in their manufacturing process. The technology used to achieve this high quality water is microfiltration and reverse osmosis. In 2018, the ERF produced 398.6 million gallons of reclaimed water, which is then sold to Tharaldson Ethanol Plant. Since the beginning of this agreement in 2007, the ERF will have produced, pumped and sold over 3.900 billion gallons to Tharaldson Ethanol.

### **Current or Emerging Issues**

#### **WWTP Phase IIB Expansion**

The utility is currently 18 months into a 5 year scheduled expansion. In August of 2018 bids were opened to construct the first phase of this expansion. The contract included the following; UV Disinfection, Centrifuge (solids thickening), pipe replacement to set up the next phase of construction.

On April 11, 2020 the utility opened bids on a significant contract to construct the new processes set forth in the facility plan from early 2018. This phase will construct the IFAS (Integrated Fixed Film Activated Sludge), two additional Final Clarifiers, new headworks building, and additional sludge dewatering facilities. Essentially this contract will construct a new treatment train within the footprint of the existing plant. The new process will have a capacity of 14 MGD this is in addition to the existing 15 MGD capacity of the existing plant. The contract bid price was \$123,950,000.

#### **Future Considerations**

The WWTP Expansion will address the most critical vulnerabilities to adequately and safely treat wastewater well in to the future. Nutrient reduction recommendations for both the existing WWTP and proposed future plant expansion were addressed in the updated facility plan. The facility plan also included applicable technologies and costs to address nutrients in the WWTP effluent, and will provide staff a single document for Commissioners and Funding Agencies to illustrated that the Fargo Wastewater Utility is well prepared if additional effluent limits are implemented in the future.

The WWTP historically has operated 24/7 with a January 2015, the WWTP began to automate the processes so as not to have staff 24/7. Currently a call-out alarm system has successfully been implemented along with the installation of a security gate. These changes have allowed the plant to reduce staffing to 18 hours per day. The goal is to reduce staffing even further in the near future.

In 2020 the Utility will approach the Budget Team and the Position Evaluation Committee to request 1 FTE position for the primary purpose of specializing in the operation of the new IFAS system of wastewater treatment.

## **Operational Measures**

| Description             | 2019 Actual                  | 2020 Expected              | 2021 Projected             |
|-------------------------|------------------------------|----------------------------|----------------------------|
| Treated Wastewater      | 6.075 billion gallons        | 4.8 billon gallons         | 4.9 billion gallons        |
| Reclaimed Wastewater    | 398.6 million gallons        | 410 million gallons        | 410 million gallons        |
| Communities,            | Fargo, N. Highland, Reiles   | Fargo, N. Highland, Reiles | Fargo, N. Highland, Reiles |
| subdivisions, and sewer | Acres, Oxbow, Roundhill,     | Acres, Oxbow, Roundhill,   | Acres, Oxbow, Roundhill,   |
| districts served        | Harwood, Lake Shur, SE Cass, | Harwood, Lake Shur, SE     | Harwood, Lake Shur, SE     |
|                         | Frontier, N. River, Prairie  | Cass, Frontier, N. River,  | Cass, Frontier, N. River,  |
|                         | Rose, Briarwood, West Fargo  | Prairie Rose, Briarwood,   | Prairie Rose, Briarwood,   |
|                         |                              | West Fargo, Horace         | West Fargo, Horace         |

## **Wastewater Treatment**

|                          | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----------------|------------------|-----------------|------------------|
| Expenditures             | (Unaudited)    | Budget           | Budget          | Budget           |
| Salaries                 | \$ 1,551,000   | \$ 1,651,153     | \$ 1,651,153    | \$ 1,746,351     |
| Benefits                 | 453,888        | 537,448          | 537,448         | 609,406          |
| Other Services           | 9,883,158      | 947,450          | 947,450         | 956,450          |
| Repairs and Maintenance  | 1,591,738      | 1,174,500        | 1,174,500       | 1,174,500        |
| Rentals                  | 424            | 95,000           | 95,000          | 55,000           |
| Insurance                | 75,547         | 66,325           | 66,325          | 66,325           |
| Communications           | 14,617         | 18,000           | 18,000          | 18,000           |
| Advertising and Printing | 541            | 3,750            | 3,750           | 3,750            |
| Travel & Education       | 12,599         | 14,100           | 14,100          | 7,550            |
| Energy                   | 1,153,080      | 945,568          | 945,568         | 1,165,568        |
| General Supplies         | 48,600         | 71,200           | 71,200          | 71,200           |
| Major Supplies           | 650,273        | 562,500          | 562,500         | 612,500          |
| Miscellaneous            | 24,268         | 13,701           | 13,701          | 13,701           |
| Capital Outlay           | (1,038,418)    | 233,700          | 233,700         | 245,000          |
| Debt Service             | 300,601        | 3,014,584        | 3,014,584       | 2,003,604        |
| Transfers                | 6,426,443      | 8,398,000        | 8,398,000       | 7,251,730        |
| TOTAL                    | \$ 21,148,359  | \$ 17,746,979    | \$ 17,746,979   | \$ 16,000,635    |
|                          |                |                  |                 |                  |
|                          | 2019           | 2020             | 2020            | 2021             |
| Authorized Positions     | Actual         | Approved         | Revised         | Approved         |
| Full Time Employees      | 20             | 20.5             | 20              | 21               |
| Part Time Benefited      | -              | -                | -               | -                |
| Contracted Employees     | -              | -                | -               | -                |
| TOTAL                    | 20             | 20.5             | 20              | 21               |

#### **Description of Service Provided Current or Emerging Issues** The Southeast Cass Sewer District provides The number of lift stations, grinder pumps, and wastewater collection and treatment services to service connections has decreased since the the following communities: project was installed, due to flood protection buyouts as well as land annexed by the City of Briarwood **Frontier** Fargo, resulting in infrastructure being converted to municipal standards. North River Prairie Rose As per the agreement with the City of Fargo and Numerous Rural Sub-divisions Frontier, Prairie Rose, North River, Briarwood and rural SE Cass, user rates were increased in 2018 to Pursuant to the sewer agreements, operation, match the prevailing rate of Fargo users, from maintenance and monitoring of the SE Cass \$16.00 to \$16.50 per month. With the increase in infrastructure is provided by the City of Fargo. electricity, labor and materials, the monthly The Southeast Cass collection system consists of surcharge was also increased from \$8.50 to \$9.35 six lift stations and over 52 grinder pumps. per month to cover costs, as well matching surcharges charged to other outside users. Southeast Cass residents are charged the Finally, a \$3.15 charge per user/mo. was prevailing rate that City of Fargo residents pay for implemented to establish a Capital Repair Fund to sewer services as well as a surcharge to provide cover the costs of unexpected large capital budgetary resources for their share of failures and or repairs. In 2019, the utility started maintenance costs provided by the City. Those tracking staff hours associated with operating surcharges generate \$47,100 annually. within the District. This metric will continue in the future and will help gauge the true cost of operation the District. The SE Cass Sewer District was established in 1989 and expectation of large

#### **Operational Measures**

| Description   | 2019 Actual | 2020 Expected | 2021 Projected |
|---|-------------|---------------|----------------|
| Units Served  | 314         | 314           | 305^           |
| Fargo Prevailing Rate \$16.50 (same as Fargo residents) | \$62,172    | \$62,172      | \$60,307       |
| Surcharge \$9.35/month (SE Cass O/M)                    | \$35,231    | \$35,231      | \$34,174       |
| Capital Repair Fee \$3.15/month (Large Capital Repairs) | \$11,869    | \$11,869      | \$11,513       |

capital repairs with aging infrastructure will

become more common.

<sup>^</sup>assume 3% reduction of users

## **Southeast Cass Sewer**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 | \$ 17,371                     | \$ 8,240                   | \$ 8,240                  | \$ 5,985                   |
| Benefits                 | 3,657                         | 1,465                      | 1,465                     | 999                        |
| Other Services           | _                             | -                          | -                         | _                          |
| Repairs and Maintenance  | 6,109                         | 1,500                      | 1,500                     | 1,500                      |
| Rentals                  | _                             | -                          | -                         | _                          |
| Insurance                | _                             | -                          | -                         |                            |
| Communications           | _                             | -                          | -                         | -                          |
| Advertising and Printing | _                             | -                          | -                         |                            |
| Travel & Education       | _                             | -                          | -                         | -                          |
| Energy                   | 29,953                        | 12,863                     | 12,863                    | 12,863                     |
| General Supplies         | 22,625                        | 21,337                     | 21,337                    | 21,337                     |
| Major Supplies           | _                             | -                          | -                         | -                          |
| Miscellaneous            | _                             | 13,000                     | 13,000                    | 13,000                     |
| Capital Outlay           | _                             | -                          | -                         | -                          |
| Debt Service             | _                             | - '                        | -                         | -                          |
| Transfers                | 6,221                         |                            |                           |                            |
| TOTAL                    | \$ 85,936                     | \$ 58,405                  | \$ 58,405                 | \$ 55,684                  |

### **Description of Service Provided**

#### **Current or Emerging Issues**

Site plan reviews – Floodplain-Stormwater (retention & quality).

Floodplain:

- Pre and post construction determinations & verifications of building elevations
- Issuance of Elevation Certificates
- LOMC administration, GIS & archive
- LOMR-F Community Acknowledgement Form review and approval
- Regulate and enforce restrictions on use of floodway and river setback ordinance

Establishment of required minimum build elevations for developers.

Review site plans for non-structural development in the floodplain and issue Development Permits for construction activities in the floodplain and river set-back areas.

Respond to citizen complaints regarding use of floodway, development of floodplain and/or disturbance within the river setbacks.

Administer the Community Rating System (CRS) program by documenting actions being done to manage floodplain, developing new ways to educate public, and new ways to proactively manage the floodplain. The City receives a discount for its citizens required to carry flood insurance by participating in this program. The responsibility for this program is a function of floodplain management. Corrective actions for a comprehensive (August 2020) audit.

Floodplain Mitigation:

- Manage a list of properties affected by flooding. List information on elevation and river gage levels that affect the homes.
- Proactively seek to increase the level of protection and affected residents through the Flood Protection and Incentive Program (FPIP) in areas that are not identified as areas of need for projects under the Citywide comprehensive plan. City provides a cost share for properties increasing their level of protection through elevation of rear yards or floodwalls.
- Identify areas of greatest risk and work to develop concepts and ultimately construction projects to reduce and/or eliminate risks associated with riverine flooding or flooding from intense storms. This typically requires the City to leverage partnerships with FEMA, USACE, NDSWC, SE Cass WRD, Cass County and other agencies.

The site plan submittals still require substantial staff review time. Review time commitment is greater than one full time employee.

Administration of the SFHA & 41 WSEIA continues to present challenging and complex enforcement issues requiring increasing staff time commitments.

Variance requests have begun to be submitted for the modification of the City Imposed 41' inundation area requirements.

As the Fargo Moorhead Flood Diversion moves forward, elevation and flood proofing requirements will need to be evaluated, especially for the 41' inundation area.

Review and evaluation constantly required.

The implementation of the revised City-wide comprehensive flood plan is continuing. This year we have a couple projects under construction as well as continuing to design numerous projects with a goal of completing enough projects to start some property removals from the Special Flood Hazard Area by 2022/2023. The 37' flood projects list was created, adding 5 new protection areas to be designed and constructed as buyout are completed.

Future considerations with the implementation of the flood protection measures will be the long-term annual inspections and operations and maintenance of the levees. Both items will require additional staff time and cost. Survey monument installations (2021 thru 2023) will be necessary for the elevation monitoring of the complete levee system.

Flood wall painting/staining will also need to be included in the long term maintenance schedule for flood protection infrastructure.

With the success of the voluntary buyout program this list is ever changing. This list will continue to be updated as needed so that the City's emergency efforts during a possible flood fight are readily available.

Due to the rapid growth south of current edges of the City, we are currently in the final process of completing a master planning study for future storm trunk lines contributing to the Drain 27 and Drain 53 drainage areas, storm sewer lift stations and flood protection options. Alternative flood protection lines are also being explored to facilitate development until the Fargo Diversion project is completed. This master planning will be very beneficial in the future planning of new developments in the south area of the City.

#### **Description of Service Provided Current or Emerging Issues** With the recent new development, we have constructed and Stormwater: Create and administer Storm System maintenance are in the process of constructing additional lift stations to programming and corresponding projects. handle the new infrastructure within these new additions. The additional lift stations will require additional work for Maintain Storm Sewer Design Manual and scheduled maintenance and up keep, while there is an Standards. increasing need for repairs/replacement to existing lift Keep record of existing lift stations and the stations that are reaching the end of their useful life. equipment, design capacities and operational features that are unique to each station. Funds generated from the current rate are being evaluated Develop and maintain comprehensive Storm Sewer to enable the required maintenance to the storm sewer Lift Station Operations and Maintenance Manual. system. Current rate structure of the Storm Sewer Utility Provide for scheduled maintenance and upkeep of was updated in January of 2019 during the new budget cycle lift stations. and the new rate fee will be implemented. The proposed Review and track private connections to the storm fees are based on storm runoff impacts (impervious area and sewer system. size of each parcel) versus the current rating criteria. It is Review site-plans for minimum storm water anticipated the fee formula will need to be adjusted every retention/quality standards. three years to keep up with increased rehabilitation costs and inflation. Develop concepts for long-term handling of storm water in areas of growth (Master Drainage Plan (MDP). Annual storm report completed each year and delivered to Size trunk line infrastructure appropriately to the State offices for review and filing. handle future contributing drainage areas. Determine future locations where lift stations will Initial storm fee utility questions about implementation the be necessary. fee generated significate. Develop concepts to relieve stress from existing, aging drain systems that are at or approaching Email, phone and office interaction, initial database capacity on a regular basis with current modifications. development. Research, develop and gain continual approval for The newer NDDOH NPDES permit has placed more stringent Storm Sewer Utility Fee to fund the MDP. construction BMP requirements, which our staff is Address ongoing concerns of the public related to

Administer and update City of Fargo Stormwater Management Plan addressing the six minimum control measures mandated in the state MS4 discharge permit.

function.

individual local drainage systems and how they

Creating projects for maintenance to City's storm sewer system.

Implemented a Storm Sewer Utility Fee, which went live in January of 2019 during the new budget cycle.

administrating along with the new MS4 permit.

5 year Capital Improvement Plan for Lift Station rehabilitation with area storm sewer system improvements as identified.

Update fee schedule parameters for impervious area every three year cycle of the Ariel photography.

### **Operational Measures**

| Description                            | 2019 Actual | 2020 Expected | 2021 Projected |
|--|-------------|---------------|----------------|
| Stormwater Violations                  | 265         | 250           | 250            |
| Stormwater Permits                     | 305         | 350           | 350            |
| Setback/Floodplain Violations/Waivers  | 0           | 2             | 2              |
| Floodplain Development Permits         | 11          | 15            | 15             |
| LOMA                                   | 32          | 25            | 20             |
| LOMR-F                                 | 34          | 30            | 35             |
| Resident Calls (Drainage, Floodplain,  |             |               |                |
| Flood Insurance, etc.)                 | 61          | 75            | 70             |
| Total # Buildings in "Current" System  | 1,172       | 1,281         | 1,331          |
| Building Elevation in Post Shot Status | 373         | 421           | 440            |
| ECs Issued                             | 196         | 163           | 170            |
| Number of Storm Lift Stations          | 82          | 82            | 82             |

## **Storm Sewer**

|                          | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----------------|------------------|-----------------|------------------|
| Expenditures             | (Unaudited)    | Budget           | Budget          | Budget           |
| Salaries                 | \$ 483,623     | \$ 521,132       | \$ 521,132      | \$ 539,364       |
| Benefits                 | 109,492        | 130,008          | 130,008         | 137,342          |
| Other Services           | 159,283        | 130,832          | 130,832         | 133,832          |
| Repairs and Maintenance  | 292,925        | 67,500           | 67,500          | 87,500           |
| Rentals                  | -              | -                | -               | -                |
| Insurance                | 19,118         | 19,695           | 19,695          | 19,695           |
| Communications           | 3,444          | 3,250            | 3,250           | 3,250            |
| Advertising and Printing | 1,105          | 4,400            | 4,400           | 4,400            |
| Travel & Education       | 5,542          | 16,625           | 16,625          | 9,975            |
| Energy                   | 185,493        | 157,752          | 157,752         | 157,452          |
| General Supplies         | 7,253          | 6,941            | 6,941           | 6,941            |
| Major Supplies           | -              | -                | -               | -                |
| Miscellaneous            | 7,415          | 5,761            | 5,761           | 5,761            |
| Capital Outlay           | 5,020,511      | 113,005          | 113,005         | 73,300           |
| Debt Service             | 167,290        | -                | -               | -                |
| Transfers                | 1,432,185      | 1,854,000        | 1,854,000       | 1,205,000        |
| TOTAL                    | \$ 7,894,679   | \$ 3,030,901     | \$ 3,030,901    | \$ 2,383,812     |
|                          |                |                  |                 |                  |
|                          | 2019           | 2020             | 2020            | 2021             |
| Authorized Positions     | Actual         | Approved         | Revised         | Approved         |
| Full Time Employees      | 5              | 5.5              | 5               | 5                |
| Part Time Benefited      | -              | -                | -               | -                |
| Contracted Employees     | -              | -                | -               | -                |
| TOTAL                    | 5              | 5.5              | 5               | 5                |

#### **Description of Service Provided Current or Emerging Issues** The infectious West Nile Virus is a growing The City of Fargo Vector Control program focuses on concern as nationwide human infections the widespread prevention of mosquitoes. Through aggressive adulticide management along with the use are on the rise. of both truck and aerial ULV applications, the Vector Control program has been successful in providing the Through the expansion of neighborhood residents of Fargo relief from the annoying bite of our developments along with the growth of northern mosquito. the city's extraterritorial limits the Vector Control program will need increase efforts Integrated mosquito management methods on standing water pretreatments. employed by the city's Vector Control program have been specifically tailored to safely counteract each The Zika Virus is a growing concern as stage of the mosquito life cycle. Larval control nationwide human infections are on the through water management and source reduction is a rise in the southern portion of the United prudent pest management alternative as is the use of States. the environmentally friendly EPA-registered larvicides. With more conscious mosquito efforts taking place by other communities, Without the Vector Control program within the City resources needed for aerial applications of Fargo we would see: have become more difficult to schedule on a moment's notice. Parents having to console their child as they attempt to fall asleep with 30 fresh mosquito bites from playing in the backyard for 15 minutes earlier in the evening. Residents having to stay indoors on glorious, warm, balmy evenings; constantly lathering up

### **Operational Measures**

with sticky repellents; or wearing long-sleeves

and long pants during hot weather.

| Description                       | 2019 Actual | 2020 Expected | 2021 Projected |
|-----------------------------------|-------------|---------------|----------------|
| Application of Pesticide Cost     | \$116,456   | \$121,383     | \$123,351      |
| Total Vector Control Expenditures | \$301,452   | \$310,000     | \$319,000      |
| ULV Truck Cost Per Application    | \$3,000     | \$3,000       | \$3,000        |
| ULV Aerial Cost Per Application   | \$53,800    | \$54,000      | \$54,300       |
| ULV Truck Applications Per Year   | 8           | 8             | 8              |
| ULV Aerial Applications Per Year  | 4           | 4             | 5              |

## **Vector Control**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020 2020 Approved Revised Budget Budget |            | 2021<br>Approved<br>Budget |  |
|--------------------------|-------------------------------|--|------------|----------------------------|--|
| Salaries                 | \$ -                          | \$ -                                     | \$ -       | \$ -                       |  |
| Benefits                 | -                             | -  | -          | -                          |  |
| Other Services           | 333,474                       | 406,210                                  | 406,210    | 406,210                    |  |
| Repairs and Maintenance  | -                             | -  | -          | -                          |  |
| Rentals                  | -                             | -  | -          | -                          |  |
| Insurance                | 2,535                         | 3,020                                    | 3,020      | 3,020                      |  |
| Communications           | -                             | -  | -          | -                          |  |
| Advertising and Printing | -                             | -  | -          | -                          |  |
| Travel & Education       | -                             | -  | -          | -                          |  |
| Energy                   | -                             | 7,216                                    | 7,216      | 7,216                      |  |
| General Supplies         | -                             | -  | -          | -                          |  |
| Major Supplies           | 85,695                        | 144,725                                  | 144,725    | 144,725                    |  |
| Miscellaneous            | 31,378                        | -  | -          | -                          |  |
| Capital Outlay           | -                             | -  | -          | -                          |  |
| Debt Service             | -                             | -  | -          | -                          |  |
| Transfers                | 147,600                       | 150,000                                  | 150,000    | 150,800                    |  |
| TOTAL                    | \$ 600,682                    | \$ 711,171                               | \$ 711,171 | \$ 711,971                 |  |

#### **Description of Service Provided Current or Emerging Issues** The Street Light & Traffic Control Device System LED technology continues to be the new Utility (SLTCDU) includes seven employees. street light fixture of choice as we Department is jointly operated and managed as part continue to design and construct new of the City's Engineering Department. The SLTCDU is roadways in town. responsible for the following activities: Street lights continue to be knocked over by vehicles at an alarming rate. For the Operation and maintenance of the City's past number of years, we have had more street lighting system and traffic signal than 100 street lights knocked over and system destroyed. In 50% of these knockdowns, Scheduling and coordinating repairs utilizing the responsible vehicle drives off, with the contractors SLTCDU Fund paying for the material and Meeting with suppliers on the latest trends in labor to replace the pole and fixture, at an street lighting and traffic signals average of \$2000 per knockdown to fix. 7 full time staff, all located at Public Safety Building Maintain approximately 12,000 City owned street lights and 156 traffic signals Coordinate, along with Xcel Energy and Cass County Electric Cooperative, the maintenance of over 1600 utility company owned street lights

### **Operational Measures**

Maintain over 425 street light feed points Maintain over 400 miles of underground wire

| Description  | 2019 Actual | 2020 Expected | 2021 Projected |
|--|-------------|---------------|----------------|
| Salaries   | \$520,098   | \$541,643     | \$547,184      |
| Street Light & Traffic Control Devices Maintenance | \$474,721   | \$1,000,750   | \$1,100,000    |
| Electricity  | \$1,115,918 | \$1,320,800   | \$1,320,800    |

## **Street Lighting**

| Expenditures             | 2019<br>Actual<br>(Unaudited | 1)  | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget |    | 2021<br>Approved<br>Budget |
|--------------------------|------------------------------|-----|----------------------------|---------------------------|----|----------------------------|
| Salaries                 | \$ 520,0                     |     | \$ 541,643                 | \$<br>541,643             | \$ | 549,587                    |
| Benefits                 | 121,7                        |     | 125,215                    | 125,215                   | '  | 154,487                    |
| Other Services           | 105,5                        | 77  | 26,917                     | 26,917                    |    | 43,917                     |
| Repairs and Maintenance  | 194,3                        | 49  | 270,750                    | 270,750                   |    | 270,750                    |
| Rentals                  | -                            |     | -                          | -                         |    | -                          |
| Insurance                | 7,8                          | 28  | -                          | -                         |    | -                          |
| Communications           | 1,6                          | 03  | 2,000                      | 2,000                     |    | 2,000                      |
| Advertising and Printing |                              | 11  | 50                         | 50                        |    | 50                         |
| Travel & Education       | 1,4                          | 09  | 2,525                      | 2,525                     |    | 1,400                      |
| Energy                   | 1,171,0                      | 69  | 1,327,300                  | 1,327,300                 |    | 1,327,300                  |
| General Supplies         | 280,3                        | 72  | 300,000                    | 300,000                   |    | 300,000                    |
| Major Supplies           | -                            |     | -                          | -                         |    | -                          |
| Miscellaneous            | (3,4                         | 06) | 800                        | 800                       |    | 800                        |
| Capital Outlay           | 1,877,6                      | 58  | 430,000                    | 430,000                   |    | 480,000                    |
| Debt Service             | -                            |     | -                          | -                         |    | -                          |
| Transfers                | 479,6                        | 55  | 536,000                    | 536,000                   |    | 573,000                    |
| TOTAL                    | \$ 4,757,9                   | 34  | \$ 3,563,200               | \$<br>3,563,200           | \$ | 3,703,291                  |
| Authorized Positions     | 2019<br>Actual               |     | 2020<br>Approved           | 2020<br>Revised           |    | 2021<br>Approved           |
| Full Time Employees      |                              | 7   | 7                          | 7                         |    | 7                          |
| Part Time Benefited      | -                            |     | -                          | -                         |    | -                          |
| Contracted Employees     | -                            |     |                            | -                         |    | -                          |
| TOTAL                    |                              | 7   | 7                          | 7                         |    | 7                          |

### **Description of Service Provided**

The Division of Solid Waste is responsible for managing and directing all aspects of waste collection, disposal, and materials recycling which occurs in the City of Fargo (public and private).

Specifically, the Division provides solid waste services in the following areas:

- Administration
- Residential Collection
- Commercial Collection
- Roll-off Collection
- Municipal Solid Waste (MSW) Landfill to include Renewable Energies
- Recycling
- Household Hazardous Waste

#### **Current or Emerging Issues**

Single Stream Recycling – Phase I offered to all single-family residents, Phase II optional service to commercial account including businesses and multi-family dwellings.

Reclamation and reuse of the former landfill involves removal of the existing waste and placement in a newly constructed cell at the site. The intent is for additional future landfill capacity and elimination of potential environmental liability due to off-site migration of contaminants.

Renewable Energy Expansion – Complete Phase I of project, which is converting the landfill gas to natural gas quality, which will require less maintenance on the LFG electric generator. Begin Phase II, which will include utilizing the converted gas as a potential fuel source for the Solid Waste fleet. In addition, continue to explore other renewable energy markets for the sale of captured and converted landfill gas.

Roll Off activity decreased due to completion of major project (Sanford Hospital) and increased licensed competition.

January 1, 2020 landfill tipping fee increase of \$3.00/ton or 7%. This was a routine three-year increase and was a result of a regional market study. Funds will be used for necessary landfill capital improvement.

The increased landfill tipping fee also increased revenue components of commercial collection services. Commercial services have been flat in 2020 due to Covid19 issues, closed businesses/schools.

Implemented a comingled recycling collection program for single-family residences in 2017 and for commercial in 2018. The program is funded by a monthly fee to all users. Effective January 1, 2020, all users had monthly service fees increased by \$1.00. This increase was due to the increased price of processing recycled materials.

#### **Operational Measures**

| Description                          | 2019 Actual   | 2020 Expected   | 2021 Projected  |
|--------------------------------------|---------------|-----------------|-----------------|
| Residential Accounts                 | 25,567        | 25,635          | 25,891          |
| Single Stream Recycling              | 100% Complete | 22,020 accounts | 22,240 accounts |
| Commercial Accounts                  | 1,077         | 1,000           | 1,000           |
| Roll Off Activity (Pulls)            | 4,023         | 3,500           | 3,500           |
| Landfill Tonnage                     | 224,861       | 225,000         | 225,000         |
| Old Landfill Reclamation             | 20% Complete  | 25% Complete    | 30% Complete    |
| Renewable Energy Expansion (LFG-CNG) | 85%           | 95% Complete    |                 |

## **Solid Waste**

|                          |    | 2019<br>Actual | 4  | 2020<br>Approved | 2020<br>Revised  | 4  | 2021<br>Approved |
|--------------------------|----|----------------|----|------------------|------------------|----|------------------|
| Expenditures             | (L | Jnaudited)     |    | Budget           | Budget           |    | Budget           |
| Salaries                 | \$ | 3,176,079      | \$ | 3,289,513        | \$<br>3,289,513  | \$ | 3,342,443        |
| Benefits                 |    | 1,143,728      |    | 1,167,599        | 1,167,599        |    | 1,294,917        |
| Other Services           |    | 1,818,602      |    | 1,356,923        | 1,356,923        |    | 1,390,923        |
| Repairs and Maintenance  |    | 464,858        |    | 759,735          | 759,735          |    | 660,005          |
| Rentals                  |    | 36,106         |    | 892,100          | 892,100          |    | 1,068,908        |
| Insurance                |    | 133,377        |    | 125,895          | 125,895          |    | 125,895          |
| Communications           |    | 11,376         |    | 11,270           | 11,270           |    | 11,270           |
| Advertising and Printing |    | 9,487          |    | 19,450           | 19,450           |    | 19,450           |
| Travel & Education       |    | 5,730          |    | 37,770           | 37,770           |    | 24,635           |
| Energy                   |    | 685,723        |    | 924,976          | 924,976          |    | 839,976          |
| General Supplies         |    | 454,520        |    | 539,600          | 539,600          |    | 554,600          |
| Major Supplies           |    | -              |    | -                | -                |    | -                |
| Miscellaneous            |    | 166,183        |    | 44,876           | 44,876           |    | 44,876           |
| Capital Outlay           |    | 2,517,927      |    | 2,621,000        | 3,921,000        |    | 2,621,000        |
| Debt Service             |    | 604,093        |    | 2,078,905        | 2,078,905        |    | 1,612,427        |
| Transfers                |    | 2,999,987      |    | 3,229,000        | 3,229,000        |    | 3,060,150        |
| TOTAL                    | \$ | 14,227,776     | \$ | 17,098,612       | \$<br>18,398,612 | \$ | 16,671,475       |
|                          |    |                |    |                  |                  |    |                  |
|                          |    | 2019           |    | 2020             | 2020             |    | 2021             |
| Authorized Positions     |    | Actual         | ı  | Approved         | Revised          |    | Approved         |
| Full Time Employees      |    | 50             |    | 49               | 49               |    | 49               |
| Part Time Benefited      |    | -              |    | -                | -                |    | -                |
| Contracted Employees     |    | -              |    | -                | -                |    | -                |
| TOTAL                    |    | 50             |    | 49               | 49               |    | 49               |

#### **Description of Service Provided Current or Emerging Issues** The Forestry Division works aggressively to Preparation efforts for the arrival of Emerald Ash Borer continue. This includes promote and maintain a safe, healthy, and continuously progressive urban forest for the aggressive diversification, in-fill of vacant benefit of all residents. street tree locations, contractor agreements, public education Increased storm resistance due to regular opportunities, and partnerships with the ND street tree pruning and maintenance Dept. of Agriculture and the ND Forest Service. Currently there are 14,484 ash Insect and disease management street trees that make up 24.8% of the Planting: in-house and contracted entire population. Residential Planting Assistance Program Removals and diversification In 2019, Dutch Elm Disease caused the Public education, workshops, & removal of nearly 200 city property elm presentations trees. It is anticipated that 2020 and 2021 Volunteer coordination for forestry projects will be approximately the same. Annual risk assessment Respond to residential tree health requests Land Development Code requires that Planting beds and small tree maintenance street trees be planted. Enforcement Residential Brush Chipping Program efforts are on-going in new residential Annual Arbor Day celebration areas. Median and enhanced landscaping requests are becoming increasingly common from developers and planning. Additional funds for either in-house or contracted staff will be necessary to keep up with required maintenance of these areas. Examples include 45th St S, 52nd Ave S, South University Dr, and Veterans Boulevard. In 2019, the Residential Brush Chipping

### **Operational Measures**

| Description        | 2019 Actual | 2020 Expected | 2021 Projected |
|--------------------|-------------|---------------|----------------|
| Trees Pruned       | 8,878       | 9,000         | 12,000         |
| Trees Planted      | 1,394       | 0             | 2,700          |
| Trees Removed      | 801         | 1,200         | 1,500          |
| Service Volunteers | 800         | 850           | 900            |

Program cost \$252,000. The higher than normal cost was due to three significant

weather events.

## **Forestry**

|                          | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----------------|------------------|-----------------|------------------|
| Expenditures             | (Unaudited)    | Budget           | Budget          | Budget           |
| Salaries                 | \$ 817,488     | \$ 899,578       | \$ 899,578      | \$ 914,005       |
| Benefits                 | 262,909        | 313,427          | 313,427         | 332,444          |
| Other Services           | 559,410        | 495,864          | 495,864         | 534,864          |
| Repairs and Maintenance  | 50,955         | 51,000           | 51,000          | 55,000           |
| Rentals                  | 16,134         | 16,600           | 16,600          | 21,000           |
| Insurance                | 14,690         | 11,940           | 11,940          | 11,940           |
| Communications           | 2,447          | 2,500            | 2,500           | 2,500            |
| Advertising and Printing | 94             | 650              | 650             | 650              |
| Travel & Education       | 16,130         | 18,000           | 18,000          | 12,450           |
| Energy                   | 38,989         | 46,038           | 46,038          | 46,038           |
| General Supplies         | 73,515         | 59,600           | 59,600          | 59,600           |
| Major Supplies           | -              | -                | -               | -                |
| Miscellaneous            | 9,980          | 8,016            | 8,016           | 8,016            |
| Capital Outlay           | 223,498        | 162,000          | 277,950         | 150,000          |
| Debt Service             | -              | -                | -               | 3,066            |
| Transfers                | 400,000        | 439,000          | 439,000         | 439,000          |
| TOTAL                    | \$ 2,486,239   | \$ 2,524,213     | \$ 2,640,163    | \$ 2,590,573     |
|                          |                |                  |                 |                  |
|                          | 2019           | 2020             | 2020            | 2021             |
| Authorized Positions     | Actual         | Approved         | Revised         | Approved         |
| Full Time Employees      | 11             | 12               | 12              | 12               |
| Part Time Benefited      | -              | -                | -               | -                |
| Contracted Employees     |                | -                |                 | -                |
| TOTAL                    | 11             | 12               | 12              | 12               |

### **Description of Service Provided**

Transit provides transportation services on the fixed route bus system and the complementary paratransit system (service for people with disabilities unable to navigate the fixed route system). Over the past four to five years the Transit Department has gradually emerged into a large department consisting of several dynamic employees with extensive experience, foresight and innovative talent; the Finance Department assists with grant management; the IS Department has been a critical resource. Overall, Transit's responsibilities fall into the following categories:

- Provide safe, efficient mass transportation within the community.
- Fiscally responsible management of local, state and federal funding.
- Market the Transit system to attract choice riders and still serve needs of transit dependent.
- Develop and maintain relationships with partners.
- Seek out grant opportunities to continually assist in financing the transit system.
- Demonstrate the technical capacity to provide grants administration and fiscal cash management.
- Participate in program management and coordinated plans within the region and at the state levels.
- Ensure adequate oversight of contractors and lessees.
- Work closely with Maintenance to ensure proper oversight of federally funded assets.
- Develop programs and guidelines to ensure compliance with ADA and Civil Rights (i.e. Title VI and DBE).
- Procurement to ensure all local, state and federal requirements and certifications are met.
- Satisfactory continuing control of all Transit assets estimated at approximately \$40 million.
- Ensure public comment processes are followed for service and fare changes, Transit Plans and projects.
- Ensure the federal criteria are met for fare structures.
- Ensure there is a concerted effort to develop and maintain an environment focused on Safety and Security to the local Transit system.
- Develop, adopt and implement a Drug & Alcohol Policy which meets Federal Transit Requirements.
   This includes being responsible for the program and oversight of any contractors and lessees.

#### **Current or Emerging Issues**

- The COVID-19 pandemic significantly impacted Transit the fear
  of the virus and a variety of public advisories to stay away from
  public transportation, contributed to the vast decline in ridership.
  In addition, the Transit system revenues from fares and pass sales
  were impacted by the reduction in riders, but we also adopted a
  'fare-free' system late March.
- The changes in funding when the Fargo-Moorhead metro area reaches the 200,000 population (projected with 2020 census).
   The funding is currently formula for operating, when the population reaches 200,000 (effective Oct 1, 2021), funding for operating changes and the City needs to position itself as a form of a Transit Authority to preempt funding change impacts.
- We are proposing to bring on four fixed route dispatchers from the current contractor (at a savings) to improve customer service and increase depth of dispatch and reservationist staffing.
- There will be a new 5-year Transit Development Plan at the end of 2020. We anticipate the identification of gaps in service and various needs requiring attention and funding. One main need is Sunday service.
- Pursuing options for micro-mobility opportunities is critical. The current TapRide services at NDSU and the Fargo Industrial Park are excellent examples of innovative micro-mobility services.
- An on-going concern is the lack of adequate administrative staffing to entirely address the needs of the Transit system.
   Existing staff has been able to *minimally* keep pace with all the requirements of the system. Additional staffing would foster a healthy growth of the Transit system and a more proactive approach. The administrative staff has increased by only 2.5 positions in 13 years.
- Capital investments are catching up. Access to discretionary funding for capital expenses has been drastically reduced, so as opportunities arise, we must be flexible enough to take advantage.
- The Metro Transit Garage (MTG) was built in late 2006. At the time, the facility was built 25% larger than the current need identified, now the need exceeds the MTG capacity and will require an expansion in the future.
- The Ground Transportation Center (GTC) was built in 1984 and
  acts as the main hub/transfer center for both Fargo and
  Moorhead. Moving forward the GTC renovation will finally
  address the extensive concerns with the state of disrepair the
  facility was in. We anticipate the renovation will be complete by
  late Fall 2020 and assist in offloading some of the pressure on the
  MTG as far as staff offices.
- Current transportation bill expires this September, leaving an uncertain and unpredictable funding future.
- Fargo is a large regional destination for medical care, education and employment. As the population grows and the 'silver tsunami' approaches (baby boomers aging and retiring), transit becomes a viable option for residents and visitors.
- The West Acres transit hub relocation is on the horizon for the near future.

### **Operational Measures**

| Description                        | 2019 Actual | 2020 Expected | 2021 Projected |
|------------------------------------|-------------|---------------|----------------|
| Fixed Route Ridership              | 1,343,534   | 950,000       | 1,000,000      |
| Paratransit Ridership              | 53,350      | 48,000        | 50,000         |
| Peak number of buses in service in | 39          | 39            | 40             |
| Fargo-West Fargo                   |             |               |                |

## Transit (consolidated)

|                          | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----------------|------------------|-----------------|------------------|
| Expenditures             | (Unaudited)    | Budget           | Budget          | Budget           |
| Salaries                 |                |                  |                 | \$ 1,759,542     |
| Benefits                 |                |                  |                 | 600,339          |
| Other Services           |                |                  |                 | 4,665,226        |
| Repairs and Maintenance  |                |                  |                 | 966,200          |
| Rentals                  |                |                  |                 | -                |
| Insurance                |                |                  |                 | 216,265          |
| Communications           |                |                  |                 | 49,920           |
| Advertising and Printing |                |                  |                 | 18,800           |
| Travel & Education       |                |                  |                 | 22,775           |
| Energy                   |                |                  |                 | 994,290          |
| General Supplies         |                |                  |                 | 81,250           |
| Major Supplies           |                |                  |                 | -                |
| Miscellaneous            |                |                  |                 | 27,965           |
| Capital Outlay           |                |                  |                 | 2,920,000        |
| Debt Service             |                |                  |                 | -                |
| Transfers                |                |                  |                 | 584,000          |
| Unallocated              |                |                  |                 | -                |
| TOTAL                    | \$ -           | \$ -             | \$ -            | \$ 12,906,572    |
|                          | 2019           | 2020             | 2020            | 2021             |
| Authorized Positions     | Actual         | Approved         | Revised         | Approved         |
| Full Time Employees      |                |                  |                 | 29               |
| Part Time Benefited      |                |                  |                 | 1                |
| Contracted Employees     |                |                  |                 | _                |
| TOTAL                    | -              | -                | -               | 30               |

## **Transit Service Fixed Route**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 |                               |                            | 6                         | \$ 317,050                 |
| Benefits                 |                               |                            |                           | 87,656                     |
| Other Services           |                               |                            |                           | 3,570,231                  |
| Repairs and Maintenance  |                               |                            |                           | 10,700                     |
| Rentals                  |                               |                            |                           | -                          |
| Insurance                |                               |                            |                           | 183,865                    |
| Communications           |                               |                            |                           | 19,000                     |
| Advertising and Printing |                               |                            |                           | 9,300                      |
| Travel & Education       |                               |                            |                           | 13,200                     |
| Energy                   |                               |                            |                           | 2,000                      |
| General Supplies         |                               |                            |                           | 2,600                      |
| Major Supplies           |                               |                            |                           | -                          |
| Miscellaneous            |                               |                            |                           | 1,500                      |
| Capital Outlay           |                               |                            |                           | -                          |
| Debt Service             |                               |                            |                           | -                          |
| Transfers                |                               |                            |                           | 584,000                    |
| Unallocated              |                               |                            |                           | -                          |
| TOTAL                    | \$ -                          | \$ -                       | \$ -                      | \$ 4,801,102               |
| Authorized Positions     | 2019<br>Actual                | 2020<br>Approved           | 2020<br>Revised           | 2021<br>Approved           |
| Full Time Employees      |                               |                            |                           | 4                          |
| Part Time Benefited      |                               |                            |                           | -                          |
| Contracted Employees     |                               |                            |                           | -                          |
| TOTAL                    | -                             | -                          | -                         | 4                          |

## **Paratransit**

|                          | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----------------|------------------|-----------------|------------------|
| Expenditures             | (Unaudited)    | Budget           | Budget          | Budget           |
| Salaries                 |                |                  |                 | \$ 132,776       |
| Benefits                 |                |                  |                 | 41,894           |
| Other Services           |                |                  |                 | 836,165          |
| Repairs and Maintenance  |                |                  |                 | -                |
| Rentals                  |                |                  |                 | -                |
| Insurance                |                |                  |                 | 20,100           |
| Communications           |                |                  |                 | 10,280           |
| Advertising and Printing |                |                  |                 | -                |
| Travel & Education       |                |                  |                 | 1,250            |
| Energy                   |                |                  |                 | 110,000          |
| General Supplies         |                |                  |                 | 10,750           |
| Major Supplies           |                |                  |                 | -                |
| Miscellaneous            |                |                  |                 | 900              |
| Capital Outlay           |                |                  |                 | -                |
| Debt Service             |                |                  |                 | -                |
| Transfers                |                |                  |                 | -                |
| Unallocated              |                |                  |                 | -                |
| TOTAL                    | \$ -           | \$ -             | \$ -            | \$ 1,164,115     |
|                          |                |                  |                 |                  |
|                          | 2019           | 2020             | 2020            | 2021             |
| Authorized Positions     | Actual         | Approved         | Revised         | Approved         |
| Full Time Employees      |                |                  |                 | 3                |
| Part Time Benefited      |                |                  |                 | -                |
| Contracted Employees     |                |                  |                 | -                |
| TOTAL                    | -              | -                | -               | 3                |

## **Ground Transportation Terminal**

|                          | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----------------|------------------|-----------------|------------------|
| Expenditures             | (Unaudited)    | Budget           | Budget          | Budget           |
| Salaries                 |                |                  |                 | \$ 168,002       |
| Benefits                 |                |                  |                 | 83,733           |
| Other Services           |                |                  |                 | 180,530          |
| Repairs and Maintenance  |                |                  |                 | 23,500           |
| Rentals                  |                |                  |                 | -                |
| Insurance                |                |                  |                 | 3,180            |
| Communications           |                |                  |                 | 4,680            |
| Advertising and Printing |                |                  |                 | -                |
| Travel & Education       |                |                  |                 | -                |
| Energy                   |                |                  |                 | 27,808           |
| General Supplies         |                |                  |                 | 20,000           |
| Major Supplies           |                |                  |                 | -                |
| Miscellaneous            |                |                  |                 | 2,315            |
| Capital Outlay           |                |                  |                 | -                |
| Debt Service             |                |                  |                 | -                |
| Transfers                |                |                  |                 | -                |
| Unallocated              |                |                  |                 | -                |
| TOTAL                    | \$ -           | \$ -             | \$ -            | \$ 513,748       |
|                          |                |                  |                 |                  |
| Authorized Positions     | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
| Full Time Employees      |                |                  |                 | 4                |
| Part Time Benefited      |                |                  |                 | -                |
| Contracted Employees     |                |                  |                 | -                |
| TOTAL                    | -              | -                | -               | 4                |

## **Transit Planning**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 |                               |                            |                           | \$ 43,961                  |
| Benefits                 |                               |                            |                           | 13,966                     |
| Other Services           |                               |                            |                           | 12,100                     |
| Repairs and Maintenance  |                               |                            |                           | -                          |
| Rentals                  |                               |                            |                           | -                          |
| Insurance                |                               |                            |                           | -                          |
| Communications           |                               |                            |                           | -                          |
| Advertising and Printing |                               |                            |                           | -                          |
| Travel & Education       |                               |                            |                           | -                          |
| Energy                   |                               |                            |                           | -                          |
| General Supplies         |                               |                            |                           | -                          |
| Major Supplies           |                               |                            |                           | -                          |
| Miscellaneous            |                               |                            |                           | -                          |
| Capital Outlay           |                               |                            |                           | -                          |
| Debt Service             |                               |                            |                           | -                          |
| Transfers                |                               |                            |                           | -                          |
| Unallocated              |                               |                            |                           | -                          |
| TOTAL                    | \$ -                          | \$ -                       | \$ -                      | \$ 70,027                  |

## **Transit Maintenance Organization**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 | (Onadancea)                   | Dauget                     | Dauber                    | \$ 82,778                  |
| Benefits                 |                               |                            |                           | 27,104                     |
| Other Services           |                               |                            |                           | -                          |
| Repairs and Maintenance  |                               |                            |                           | -                          |
| Rentals                  |                               |                            |                           | -                          |
| Insurance                |                               |                            |                           | -                          |
| Communications           |                               |                            |                           | 960                        |
| Advertising and Printing |                               |                            |                           | 6,000                      |
| Travel & Education       |                               |                            |                           | 1,975                      |
| Energy                   |                               |                            |                           | -                          |
| General Supplies         |                               |                            |                           | 600                        |
| Major Supplies           |                               |                            |                           | -                          |
| Miscellaneous            |                               |                            |                           | -                          |
| Capital Outlay           |                               |                            |                           | -                          |
| Debt Service             |                               |                            |                           | -                          |
| Transfers                |                               |                            |                           | -                          |
| Unallocated              |                               |                            |                           | -                          |
| TOTAL                    | \$ -                          | \$ -                       | \$ -                      | \$ 119,417                 |
| Authorized Positions     | 2019<br>Actual                | 2020<br>Approved           | 2020<br>Revised           | 2021<br>Approved           |
| Full Time Employees      |                               |                            |                           | 1                          |
| Part Time Benefited      |                               |                            |                           | -                          |
| Contracted Employees     |                               |                            |                           | -                          |
| TOTAL                    | -                             | -                          | -                         | 1                          |

## **Transit Maintenance Facility**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 | (onadarcea)                   | Duaget                     | Buubet                    | \$ 1,014,975               |
| Benefits                 |                               |                            |                           | 345,986                    |
| Other Services           |                               |                            |                           | 66,200                     |
| Repairs and Maintenance  |                               |                            |                           | 932,000                    |
| Rentals                  |                               |                            |                           | -                          |
| Insurance                |                               |                            |                           | 9,120                      |
| Communications           |                               |                            |                           | 15,000                     |
| Advertising and Printing |                               |                            |                           | 3,500                      |
| Travel & Education       |                               |                            |                           | 6,350                      |
| Energy                   |                               |                            |                           | 854,482                    |
| General Supplies         |                               |                            |                           | 47,300                     |
| Major Supplies           |                               |                            |                           | -                          |
| Miscellaneous            |                               |                            |                           | 23,250                     |
| Capital Outlay           |                               |                            |                           | -                          |
| Debt Service             |                               |                            |                           | -                          |
| Transfers                |                               |                            |                           | -                          |
| Unallocated              |                               |                            |                           | -                          |
| TOTAL                    | \$ -                          | \$ -                       | \$ -                      | \$ 3,318,163               |
| Authorized Positions     | 2019<br>Actual                | 2020<br>Approved           | 2020<br>Revised           | 2021<br>Approved           |
| Full Time Employees      |                               |                            |                           | 17                         |
| Part Time Benefited      |                               |                            |                           | 1                          |
| Contracted Employees     |                               |                            |                           | -                          |
| TOTAL                    | -                             | -                          | -                         | 18                         |

## **Transit Capital**

| Expenditures             | 2019<br>Actual<br>(Unaudited) | 2020<br>Approved<br>Budget | 2020<br>Revised<br>Budget | 2021<br>Approved<br>Budget |
|--------------------------|-------------------------------|----------------------------|---------------------------|----------------------------|
| Salaries                 |                               |                            |                           | \$ -                       |
| Benefits                 |                               |                            |                           | -                          |
| Other Services           |                               |                            |                           | -                          |
| Repairs and Maintenance  |                               |                            |                           | -                          |
| Rentals                  |                               |                            |                           | -                          |
| Insurance                |                               |                            |                           | -                          |
| Communications           |                               |                            |                           | -                          |
| Advertising and Printing |                               |                            |                           | -                          |
| Travel & Education       |                               |                            |                           | -                          |
| Energy                   |                               |                            |                           | -                          |
| General Supplies         |                               |                            |                           | -                          |
| Major Supplies           |                               |                            |                           | -                          |
| Miscellaneous            |                               |                            |                           | -                          |
| Capital Outlay           |                               |                            |                           | 2,920,000                  |
| Debt Service             |                               |                            |                           | -                          |
| Transfers                |                               |                            |                           | -                          |
| Unallocated              |                               |                            |                           | -                          |
| TOTAL                    | \$ -                          | \$ -                       | \$ -                      | \$ 2,920,000               |

| Description of Service Provided   | Current or Emerging Issues   |
|---|--|
| The Fargo Civic Center provides multi-purpose event space for concerts, trade shows, sporting events, corporate functions and community/regional events.  Event services provided by the Fargo Civic Center includes:  Staffing Equipment set-up and rental Ticketing Concessions | <ul> <li>Centennial Hall was decommissioned in<br/>March of 2015. Demolition of Centennial<br/>Hall began in July of 2016 to facilitate the<br/>construction of a new City Hall. The<br/>decommissioning resulted in a loss of 50%<br/>of the rentable square footage at the Civic<br/>Center. In spite of the loss of Centennial<br/>Hall, the Civic Center auditorium continues<br/>to schedule and host events. The Civic staff<br/>is committed to increasing activity by<br/>scheduling more events in the Civic Center<br/>in 2020.</li> </ul> |
|   | <ul> <li>On February 26, 2018, the City Commission approved the formation of a task force to consider next steps regarding the potential repurposing of the Civic Center to a performing arts venue. The task force members include both private and public representatives. The task force is considering location, building layout, cost estimates and funding options. During 2020 private fundraising potential will be evaluated to determine financial feasibility.</li> <li>During this interim period limited event will</li> </ul>          |
|   | be programmed and this function will be supervised by FARGODOME staff.   |

## **Civic Center**

|                          | 2019<br>Actual | 2020<br>Approved | 2020<br>Revised | 2021<br>Approved |
|--------------------------|----------------|------------------|-----------------|------------------|
| Expenditures             | (Unaudited)    | Budget           | Budget          | Budget           |
| Salaries                 |                |                  |                 | \$ 124,847       |
| Benefits                 |                |                  |                 | 30,691           |
| Other Services           |                |                  |                 | 20,000           |
| Repairs and Maintenance  |                |                  |                 | 10,000           |
| Rentals                  |                |                  |                 | 2,500            |
| Insurance                |                |                  |                 | 1,000            |
| Communications           |                |                  |                 | 540              |
| Advertising and Printing |                |                  |                 | -                |
| Travel & Education       |                |                  |                 | -                |
| Energy                   |                |                  |                 | 115,000          |
| General Supplies         |                |                  |                 | 5,500            |
| Major Supplies           |                |                  |                 | 21,000           |
| Miscellaneous            |                |                  |                 | 2,000            |
| Capital Outlay           |                |                  |                 | 125,000          |
| Debt Service             |                |                  |                 | -                |
| Transfers                |                |                  |                 | -                |
| Unallocated              |                |                  |                 | -                |
| TOTAL                    | \$ -           | \$ -             | \$ -            | \$ 458,078       |
|                          |                |                  |                 |                  |
|                          | 2019           | 2020             | 2020            | 2021             |
| Authorized Positions     | Actual         | Approved         | Revised         | Approved         |
| Full Time Employees      |                |                  |                 | 1                |
| Part Time Benefited      |                |                  |                 | -                |
| Contracted Employees     |                |                  |                 | -                |
| TOTAL                    | -              | -                | -               | 1                |

#### **Description of Service Provided Current or Emerging Issues** The Municipal Airport Authority is a five-member Federal funding via the Airport Improvement board that was established in April 1969 to oversee **Program and Supplemental Airport Grants** airport activities and implementation of the airport have been received to complete the master plan, and has since invested time and expansion of a cargo apron to accommodate money into improvements to provide a safe and new United Parcel Service cargo operations efficient airport. The Airport Authority is a political and to construct a snow removal equipment subdivision under the North Dakota Century Code building. The Passenger Facility Charge (PFC) 2-06. cap needs to increase to a level above \$4.50 per passenger. Congress is working on a The Municipal Airport Authority normally meets the possible solution. 2nd and 4th Tuesday of each month in the boardroom at the terminal building. A CARES grant was received as a result of COVID19. Fargo's Hector International Airport provides the following services: COVID19 has resulted in a significant decrease in passenger boarding for CY2020 and will impact CY2021. Airport revenues Commercial air service to 10 markets, from parking, car rentals, landing fees and corporate, general and military aviation fuel flowage fees will be significantly less 24/7 FAA Air Traffic Control Tower; US that prior years. Passenger Facility Charge Customs & Border Protection clearance; revenue will also be negatively impacted. Foreign Trade Zone #267 Fixed Base Operator Services for charter, aircraft fuel and maintenance Long term auto parking and car rental

#### **Operational Measures**

services

| Description         | 2019 Actual | 2020 Expected | 2021 Projected |
|---------------------|-------------|---------------|----------------|
| Enplaned Passengers | 471,333     | 180,000       | 200,000        |
| Aircraft operations | 82,501      | 72,000        | 72,000         |

## Fargo Airport Authority

|                          | 2019          | 2020          | 2020          | 2021          |
|--------------------------|---------------|---------------|---------------|---------------|
|                          | Actual        | Approved      | Revised       | Approved      |
| Expenditures             | (Unaudited)   | Budget        | Budget        | Budget        |
| Salaries                 | \$ 2,186,617  | \$ 2,336,144  | \$ 2,336,144  | \$ 2,339,810  |
| Benefits                 | 623,868       | 722,126       | 722,126       | 758,697       |
| Other Services           | 2,210,443     | 3,264,800     | 3,264,800     | 2,900,800     |
| Repairs and Maintenance  | 824,332       | 483,000       | 483,000       | 545,000       |
| Rentals                  | 611           | 1,000         | 1,000         | 1,500         |
| Insurance                | 107,455       | 122,600       | 122,600       | 127,600       |
| Communications           | 1,824         | 11,000        | 11,000        | 11,000        |
| Advertising and Printing | 291,923       | 288,600       | 288,600       | 285,600       |
| Travel & Education       | 46,626        | 83,500        | 83,500        | 82,500        |
| Energy                   | 455,088       | 524,150       | 524,150       | 544,150       |
| General Supplies         | 298,457       | 269,800       | 269,800       | 288,900       |
| Major Supplies           | -             | -             | -             | -             |
| Miscellaneous            | 26,913        | 36,500        | 36,500        | 40,500        |
| Capital Outlay           | 3,398,338     | 23,327,000    | 23,327,000    | 10,631,000    |
| Debt Service             | 129,585       | 100,000       | 100,000       | 100,000       |
| Transfers                | 2,745,306     | 3,090,000     | 3,090,000     | 1,790,000     |
| TOTAL                    | \$ 13,347,386 | \$ 34,660,220 | \$ 34,660,220 | \$ 20,447,057 |
|                          |               |               |               |               |
|                          | 2019          | 2020          | 2020          | 2021          |
| Authorized Positions     | Actual        | Approved      | Revised       | Approved      |
| Full Time Employees      | 28            | 28            | 28            | 28            |
| Part Time Benefited      | -             | -             | -             | -             |
| Contracted Employees     | _             |               |               |               |
| TOTAL                    | 28            | 28            | 28            | 28            |

#### **Description of Service Provided Current or Emerging Issues** The FARGODOME is a City-owned 19,000 seat Throughout its 25+ year history, the FARGODOME facility, indoor entertainment arena. The venue is governed staff, and the community have developed a strong by the seven member Fargo Dome Authority (FDA) reputation within the concert industry. Promoters know who are appointed by the Fargo City Commission that the building will accommodate their exact from nominations from the City of Fargo (2), NDSU specifications, staff will be attentive to their show and (2), the Fargo Park Board (1), the Fargo School Board patron needs, and the region will purchase tickets. That (1), and the Cass County Commission (1). The FDA said, entertainment venues are at the mercy of the often contracts with Spectra by Comcast Spectacor to cyclical concert touring business: which artists are manage FARGODOME Food & Beverage. Other than touring, what genres are being represented, how does the Spectra's onsite Director of Food & Beverage, geographical routing line-up, etc. FARGODOME full-time and part-time staff are employees of the City of Fargo. The FARGODOME maintains a solid line-up of recurring events, including primary tenant NDSU football, trade The FARGODOME is a multi-purpose facility. Events shows, the Gate City Bank Theatre series, Happy Harry's generally fall into one of the following categories: Ribfest, motorsports, and amateur sporting events. Concerts Since the FARGODOME relies on 700+ part-time NDSU Football employees, they are challenged to attract and retain part-**Family Shows** time staff in Fargo's low unemployment environment. **Theatre Shows Trade Shows** COVID-19 and the related cancellations and/or **Festivals** postponements of several concerts and other scheduled **Amateur Sports** events will negatively impact 2020's net operating Convention/Miscellaneous position. Staff actively monitor the ongoing development of industry standards, along with national and regional **Professional Sports** health and community guidelines to ensure a successful Motorsports return to event activity. 2021 is conservatively budgeted **Meeting Rooms** due to the uncertainty of the duration and lasting Management and the FDA strive to keep the ramifications of the pandemic. FARGODOME efficient, modern and relevant through annual capital upgrades funded by the

#### **Operational Measures**

FARGODOME's escrow account.

| Description           | 2019 Actual | 2020 Budget* | 2021 Projected |
|-----------------------|-------------|--------------|----------------|
| Net Operating Income  | \$455,475   | 280,404      | \$146,292      |
| Event Attendance      | 535,224     | 471,750      | 462,950        |
| Event Days            | 109         | 95           | 89             |
| Gross Ticket Revenues | \$8,945,177 | \$5,486,625  | \$6,253,040    |
| Gross Concessions Rev | \$2,475,268 | \$2,149,441  | \$2,252,071    |

<sup>\*</sup> Due to the uncertainty of fall 2020 events as a result of COVID-19, YE20 "expected" is not available. Depending upon the extent of fall cancellations - in addition to numerous concerts postponed until 2021 - the estimated range of YE20 Net Operating Loss is \$500,000 to \$2 million. The FARGODOME operating shortfall will be covered by FARGODOME operating cash on hand and FARGODOME escrow account.

## **FARGODOME**

|                          | 2019<br>Actua | ı     | 2020<br>Approved |           | 2020<br>Revised |           | 2021<br>Approved |                  |
|--------------------------|---------------|-------|------------------|-----------|-----------------|-----------|------------------|------------------|
| Expenditures             | (Unaudit      |       |                  | Budget    |                 | Budget    | -                | Budget           |
| Salaries                 | \$ 2,897      | ,478  | \$               | 2,308,507 | \$              | 2,308,507 | \$               | 2,424,434        |
| Benefits                 |               | -     |                  | -         |                 | -         |                  | -                |
| Other Services           | 266           | 5,098 |                  | 344,222   |                 | 344,222   |                  | 342,815          |
| Repairs and Maintenance  | 513           | 3,392 |                  | 311,550   |                 | 311,550   |                  | 309,040          |
| Rentals                  | 14            | 1,689 |                  | 20,480    |                 | 20,480    |                  | 17,158           |
| Insurance                | 244           | ,235  |                  | 248,500   |                 | 248,500   |                  | 290,381          |
| Communications           | 29            | ,892  |                  | 34,000    |                 | 34,000    |                  | 30,400           |
| Advertising and Printing |               | 918   |                  | 49,890    |                 | 49,890    |                  | 35,088           |
| Travel & Education       | 57            | ,191  |                  | 64,175    |                 | 64,175    |                  | 67,342           |
| Energy                   | 870           | ,697  |                  | 824,550   |                 | 824,550   |                  | 823,783          |
| General Supplies         | 108           | 3,998 |                  | 72,300    |                 | 72,300    |                  | 86,300           |
| Major Supplies           |               | -     |                  | -         |                 | -         |                  | -                |
| Miscellaneous            | 845           | ,068  |                  | 78,222    |                 | 78,222    |                  | 85,690           |
| Capital Outlay           | 4,243         | 3,714 |                  | 788,500   |                 | 788,500   |                  | 553,500          |
| Debt Service             | 301           | ,817  |                  | 926,630   |                 | 926,630   |                  | 927,290          |
| Transfers                | 2,815         | ,000  |                  | 1,549,000 |                 | 1,549,000 |                  | 975,490          |
| TOTAL                    | \$ 13,209     | ,187  | \$               | 7,620,526 | \$              | 7,620,526 | \$               | 6,968,711        |
| Authorized Positions     | 2019<br>Actua |       | 2020<br>Approved |           | 2020<br>Revised |           | Å                | 2021<br>Approved |
| Full Time Employees      |               | 22    |                  | 24        |                 | 24        |                  | 24               |
| Part Time Benefited      |               | 1     |                  | 1         |                 | 1         |                  | 1                |
| Contracted Employees     |               |       |                  | -         |                 |           |                  | -                |
| TOTAL                    |               | 23    |                  | 25        |                 | 25        |                  | 25               |

## **FARGODOME**

## 2021 APPROVED BUDGET

| Net Income                 | \$        | 146,292   |
|----------------------------|-----------|-----------|
| Total Expenditures         |           | 4,455,780 |
| Miscellaneous              |           | 29,040    |
| General and Administrative |           | 457,742   |
| Management Fee             |           | 148,645   |
| Operations                 |           | 1,395,919 |
| Labor                      |           | 2,424,434 |
| Operating Expenditures     |           |           |
| Operating Revenues         | <b>\$</b> | 4,602,072 |
| 0 " D                      | •         | 4 000 000 |

### **FARGODOME**

| Description   | Project # | Amount  |
|---|-----------|---------|
| Architectural services for Football Turf                  | FD2101    | 100,000 |
| Chiller overhaul/Eddy current testing                     | FD2102    | 40,000  |
| Heating/Cooling system glycol pumps/motor & backup supply | FD2103    | 28,000  |
| Sound system  | FD2104    | 37,000  |
| Computers/network   | FD2105    | 15,000  |
| Snow blade  | FD2106    | 16,000  |
| Equipment for food service                                | FD2107    | 40,000  |
| Rolling stage supports                                    | FD2108    | 75,000  |
| 4K Spotlights   | FD2109    | 150,000 |
| Expo table & pipe/drape replacement                       | FD2110    | 17,500  |
| Unallocated capital                                       | FD2111    | 35,000  |

# CITY OF FARGO, NORTH DAKOTA PENSION TRUST FUNDS REVENUE ANALYSIS

| Plans Administered  | 2020<br>Approved<br>Budget   | 2021<br>Approved<br>Budget   |  |
|---|--|--|--|
| City Employees Pension: (Closed Membership)   |  |  |  |
| Investment Income City - Employer Normal Contribution Park - Employer Normal Contribution City Supplemental ADC Contribution Park Supplemental ADC Contribution City Employee Contribution Park Employee Contribution | \$ 4,005,000<br>720,000<br>90,000<br>1,390,855<br>160,000<br>416,000<br>90,000 | \$ 4,120,000<br>691,000<br>85,000<br>1,364,399<br>160,000<br>394,000<br>85,000 |  |
| Total City Employee Pension   | 6,871,855  | 6,899,399  |  |
| Police Pension: (Open Membership)   |  |  |  |
| Investment Income Employer Normal Contribution Employer Supplemental ADC Contribution Employee Contribution   | 4,422,500<br>2,134,000<br>1,248,309<br>1,501,000                               | 4,422,500<br>2,200,000<br>1,148,309<br>1,547,000                               |  |
| Total Police Pension  | 9,305,809  | 9,317,809  |  |
| Total City Administrated Plans  | \$ 16,177,664  | \$ 16,217,208  |  |

# CITY OF FARGO, NORTH DAKOTA PENSION TRUST FUNDS EXPENDITURE ANALYSIS

| Plans Administered                   | 2020<br>Approved<br>Budget | 2021<br>Approved<br>Budget |  |
|--------------------------------------|----------------------------|----------------------------|--|
| City Employees Pension:              |                            |                            |  |
| Plan Administration<br>Plan Benefits | \$ 234,000<br>3,665,000    | \$ 242,500<br>3,671,000    |  |
| Total City Employee Pension          | 3,899,000                  | 3,913,500                  |  |
| Police Pension:                      |                            |                            |  |
| Plan Administration<br>Plan Benefits | 285,500<br>4,225,000       | 285,500<br>4,225,000       |  |
| Total Police Pension                 | 4,510,500                  | 4,510,500                  |  |
| Total Pension Funds                  | \$ 8,409,500               | \$ 8,424,000               |  |

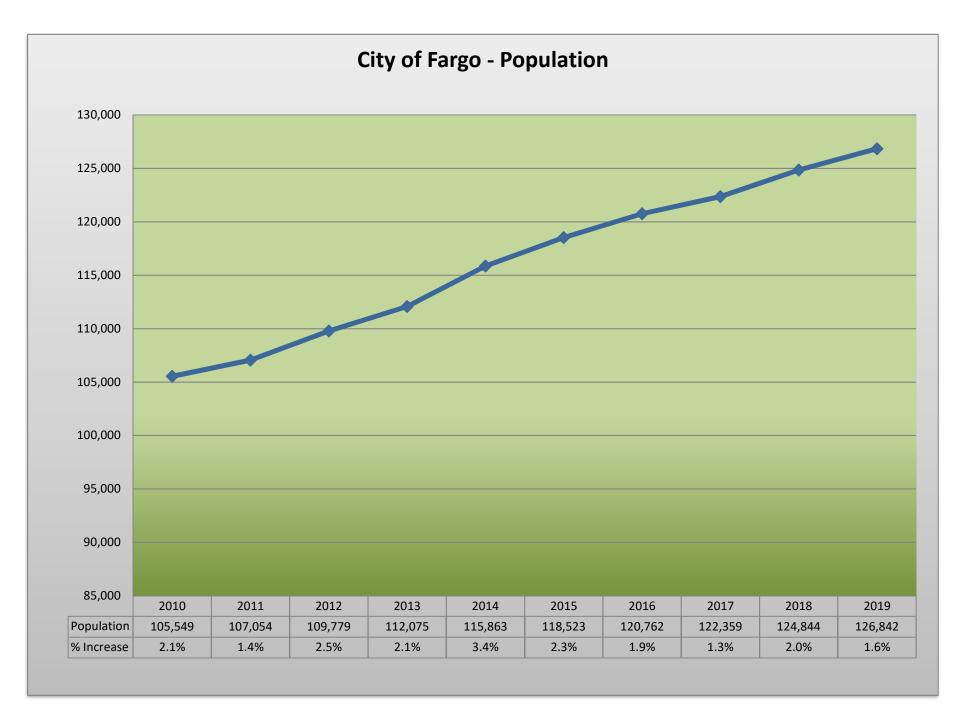
### CITY OF FARGO, NORTH DAKOTA 2020 MID-YEAR BUDGET ADJUSTMENTS ALL FUND TYPES

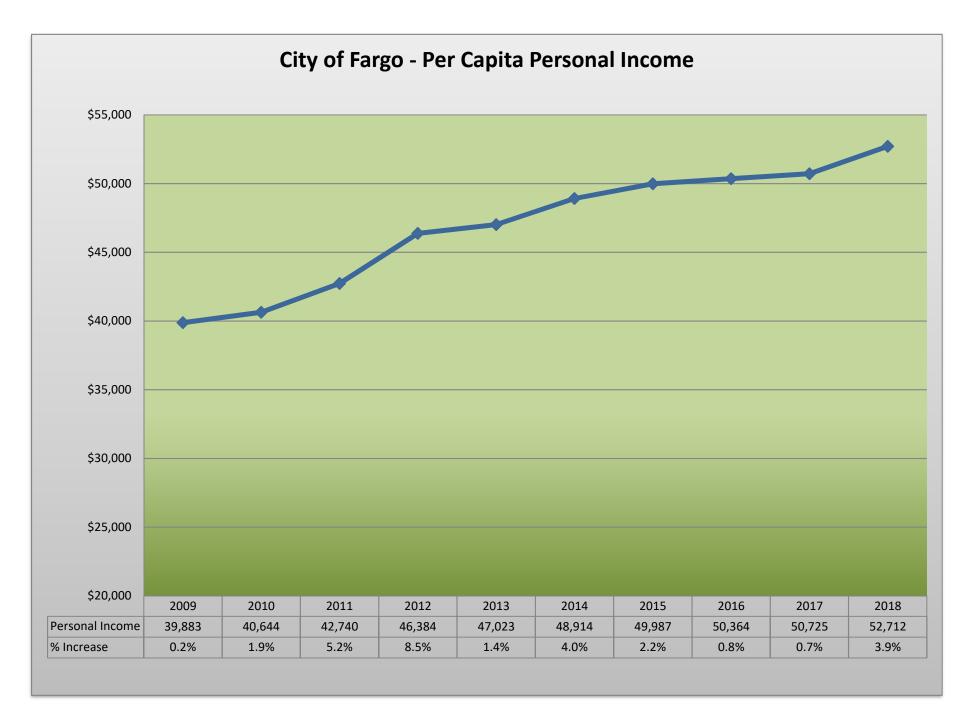
| Adjustment Detail           | Explanation                   | Туре | Amounts      | Reason For Adjustments |
|-----------------------------|-------------------------------|------|--------------|------------------------|
| Adjustificht Betail         | Explanation                   | Турс | Amounts      | Reason For Adjustments |
| Recommended Revenue Adjus   | tments:                       |      |              |                        |
| General Fund:               | 1                             |      |              |                        |
| Taxes                       | Increase in delinquents       | TX   | 354,000      | COVID-19               |
| Franchise Fees              | Declining revenues            | TX   | (76,000)     | COVID-19               |
| Charges for Service         | Declining revenues            | CS   | (1,319,000)  | COVID-19               |
| Fines & Forfeits            | Declining revenues            | FN   | (692,000)    | COVID-19               |
| Federal Intergovernmental   | Grants for Health and Transit | IG   | 4,687,000    | COVID-19               |
| State Intergovernmental     | State aid and highway funding | IG   | (3,149,000)  | COVID-19               |
| State Intergovernmental     | CARES Aid                     | IG   | 6,700,000    | COVID-19               |
| Local Intergovernmental     | Declining revenues            | IG   | (124,000)    | COVID-19               |
| Licenses & Permits          | Strong building permits       | LP   | 278,000      | COVID-19               |
| Investment Income           | Falling interest rates        | INV  | (500,000)    | COVID-19               |
| Miscellaneous               | Declining revenues            | MS   | (122,000)    | COVID-19               |
| Transfers                   | Declining revenues            | TR   | (478,000)    | COVID-19               |
| Total General Fund Revenues |                               |      | \$ 5,559,000 |                        |
| Special Revenue Funds:      |                               |      |              |                        |
| Special Revenue Fullus.     | 1                             |      |              |                        |
| Baseball Stadium            | Declining suite revenue       | CS   | (100,000)    | COVID-19               |
| Convention Bureau           | Declining lodging tax 2%      | TX   | (553,000)    | COVID-19               |
| Convention Bureau           | Declining lodging tax 1%      | TX   | (276,000)    | COVID-19               |
| Total Special Revenue Funds |                               |      | \$ (929,000) |                        |

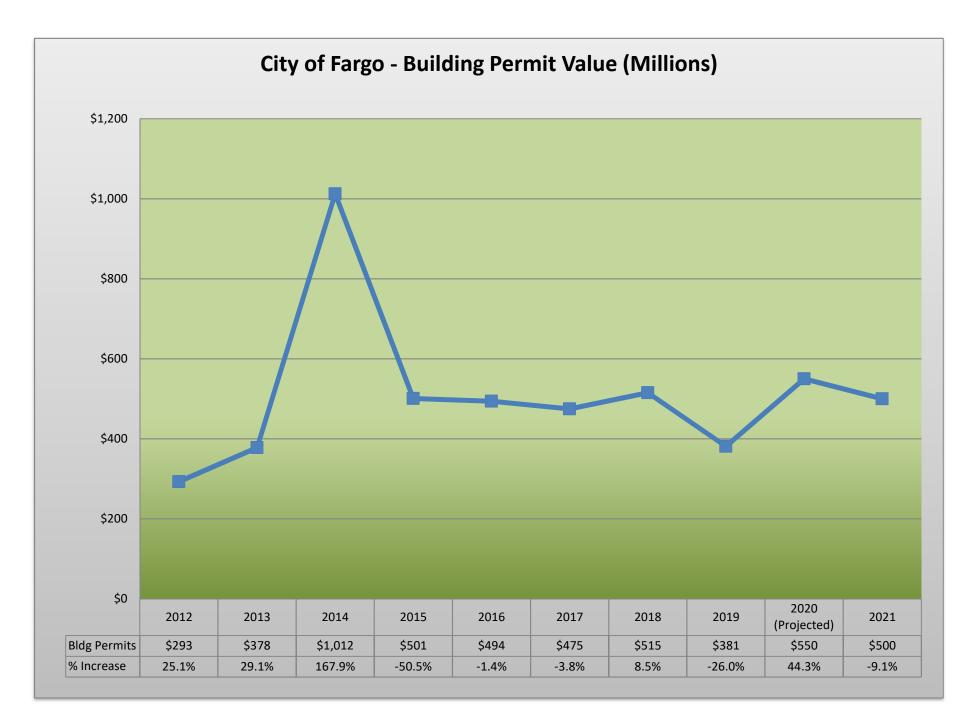
### CITY OF FARGO, NORTH DAKOTA 2020 MID-YEAR BUDGET ADJUSTMENTS ALL FUND TYPES

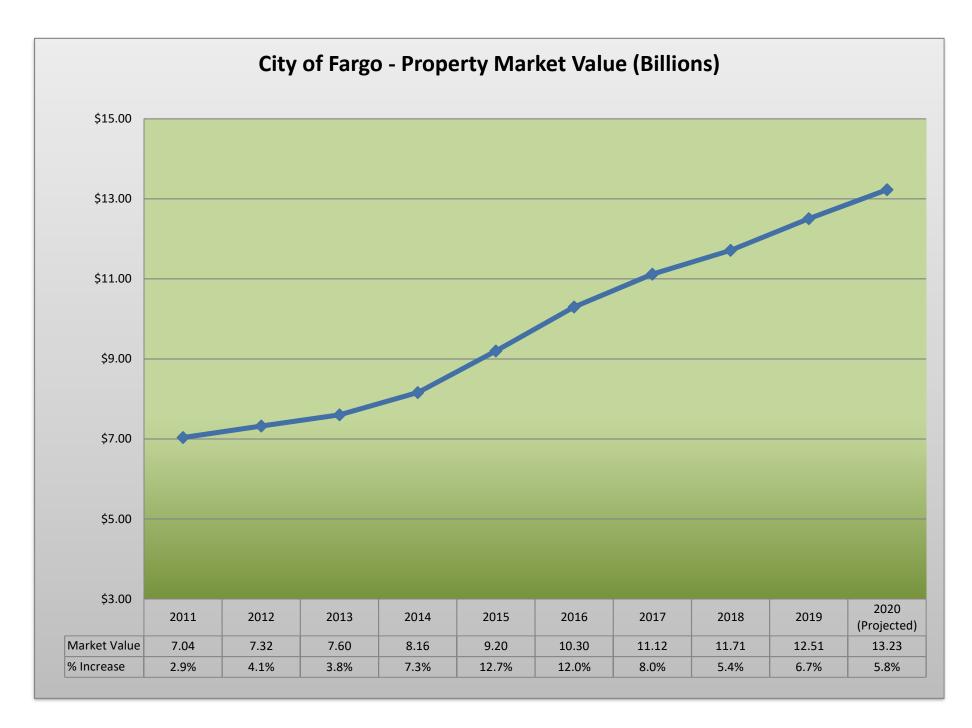
| Adjustment Detail   | Explanation                                   | ļ  | Amounts               | Reason For Adjustments |
|---|---|----|-----------------------|------------------------|
| Recommended Expenditure Adjust                            | ments:  |    |                       |                        |
| General Fund:   |   |    |                       |                        |
| Transfer  | Public Safety                                 |    | 450,000               | Protest costs          |
| Total General Fund Expenditures                           |   | \$ | 450,000               |                        |
| Special Revenue Funds:                                    | ]   |    |                       |                        |
| Baseball Stadium<br>Convention & Vistors Bureau Operating | Operating cost reduction Reduction in tourism |    | (65,000)<br>(829,000) | COVID-19<br>COVID-19   |
| Total Special Revenue Funds                               |   | \$ | (894,000)             |                        |

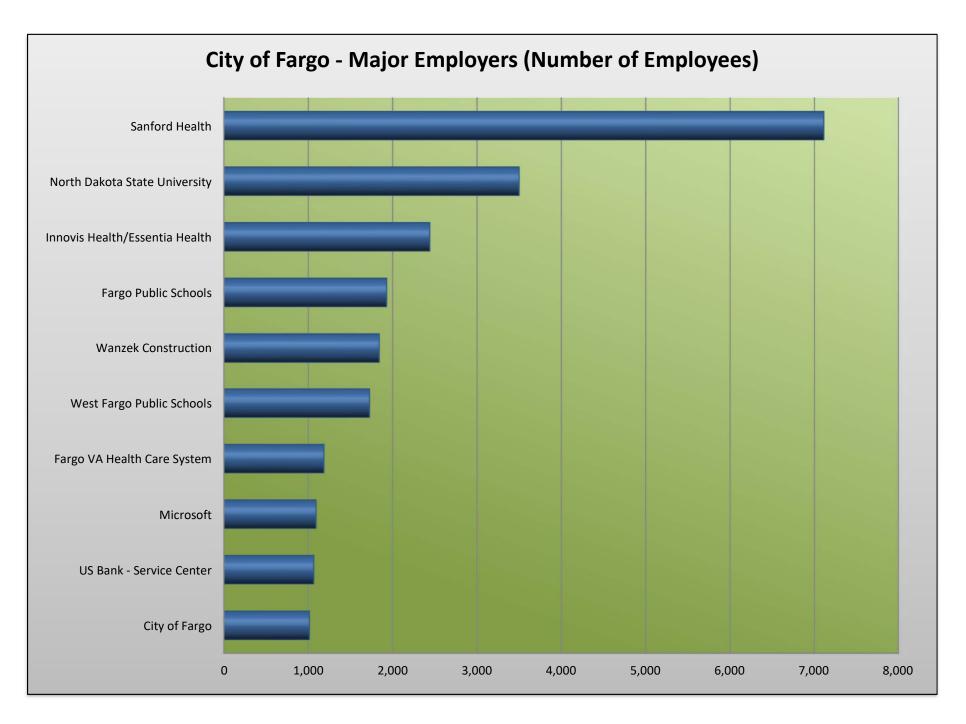
| Description   | Fiscal Trends and Comments   |
|---|--|
| The statistical section of the budget is designed to give budget readers a longer-term view of significant financial and economic trends of the City over time. Several long-term data table and charts are included for review that helps readers to understand the consistent strength in our economy and the City's financial performance.  Fargo has a long-standing track record of a consistently growing regional economy with a sound and stable employment base.  The growth trend is evident and ongoing with population, income and property values.  A more robust statistical section compiled in conformance with GFOA standards of reporting is included in the City's Comprehensive Annual Financial Report (CAFR) that can be accessed on our City web site at <a href="https://www.cityoffargo.com">www.cityoffargo.com</a> .  Readers are encouraged to visit this section of the report as a compliment to the statistics compiled in this section of the budget. | The statistical section provides long term trend data for the following items:  Population Per Capita Income Labor Force Building Permit Values Property Value Trends Major Employers General Fund Balance Levels Sales Tax Revenue State Intergovernmental Revenues |

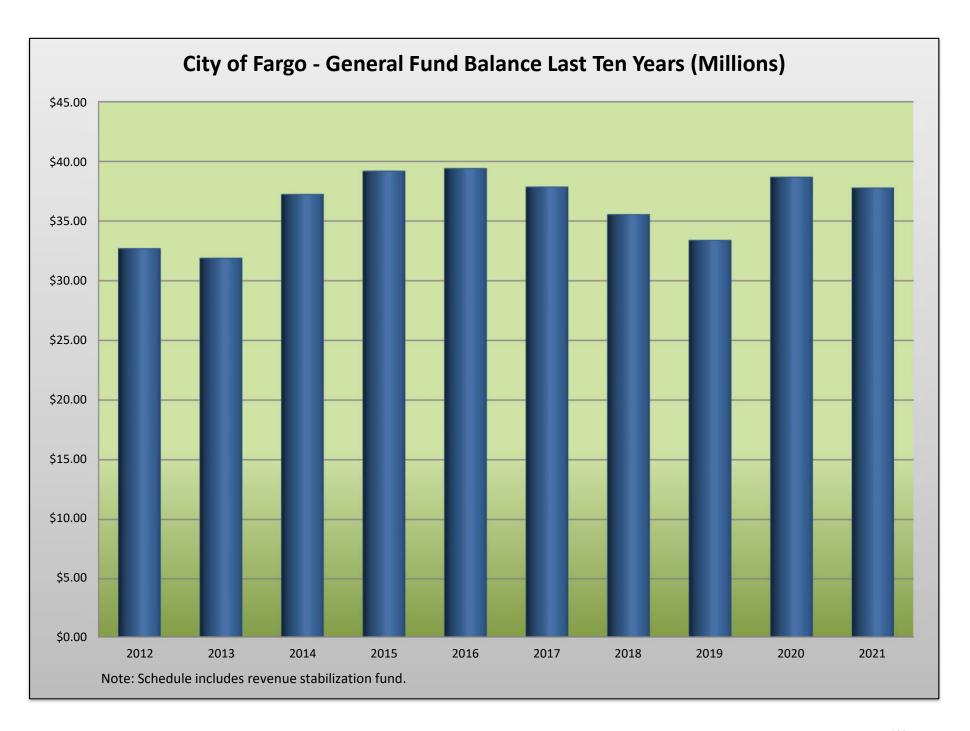


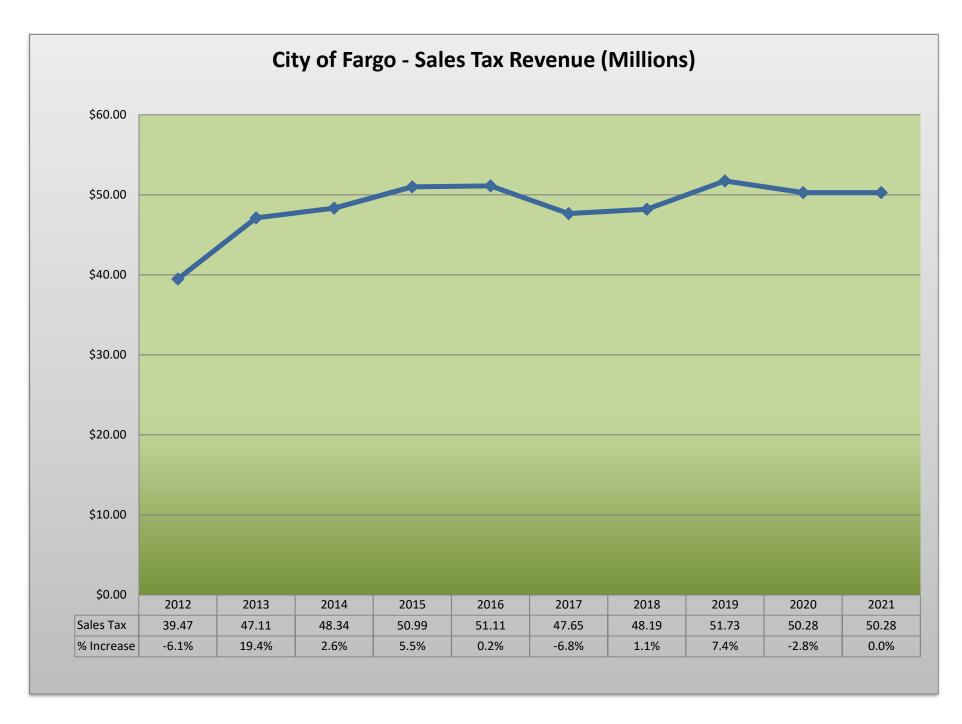


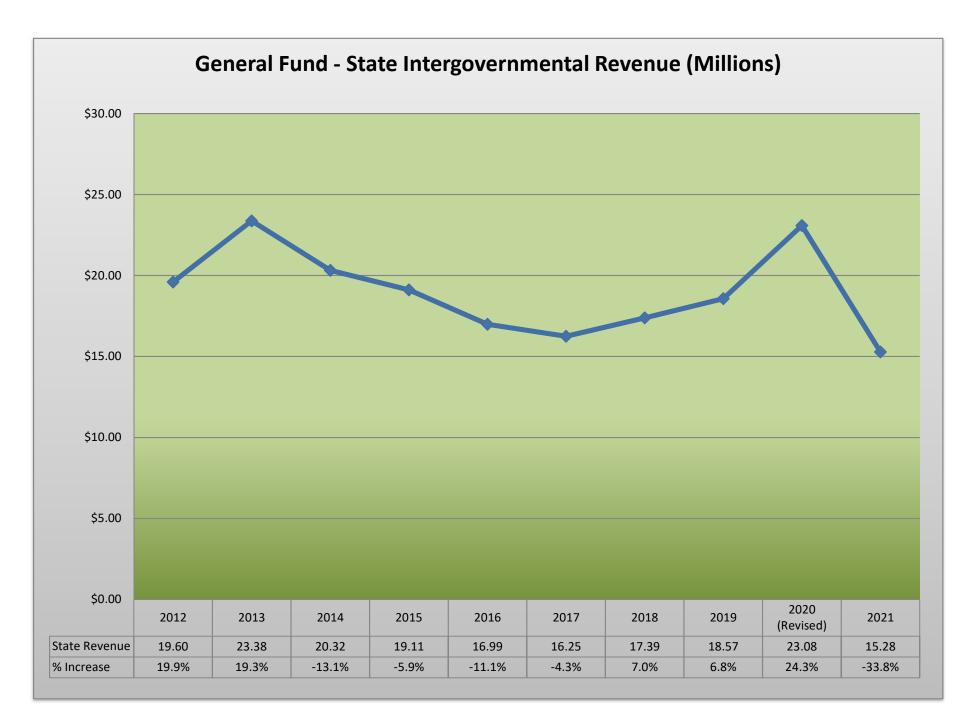












## CITY OF FARGO, NORTH DAKOTA CAPITAL OUTLAY REQUESTED AND FUNDED FOR 2021

|                             |                    |   |               |            | 2021<br>APPROVED | 2021<br>APPROVED |
|-----------------------------|--------------------|---|---------------|------------|------------------|------------------|
|                             | ACCOUNT            |   | AMOUNT        | DIVISIONAL | PROJECT          | CASH             |
| DEPARTMENT                  | NUMBER             | DESCRIPTION OF REQUEST  | REQUESTED     | TOTALS     | EXPENSE          | OBLIGATION       |
|                             |                    |   |               |            |                  |                  |
| GENERAL FUND                |                    |   |               | ı          |                  |                  |
| City Administration         | 101-8550-510.77-33 | Repairs and replacement of furnishings at City Hall & Sky Commons     |               | 5,000      | \$ 5,000         | \$ 5,000         |
| City Assessor               | 101-8550-510.77-03 | Office equipment  | 500           |            |                  |                  |
|                             | 101-8550-510.77-03 |   | 750           |            |                  |                  |
| :                           | 101-8550-510.77-03 | Tablet/laptop field PC's  | 4,000         | 5,250      | 5,250            | 5,250            |
| Planning                    | 101-8550-510.77-06 | Computer and furniture  | 5,000         | 5,000      | 5,000            | 5,000            |
| Inspections                 | 101-8550-510.77-07 | Copier replacement (2)  | 18,000        | 18,000     | 18,000           | 18,000           |
| Engineering                 | 101-8550-510.77-09 | One call locator  | 10,000        |            |                  |                  |
|                             | 101-8550-510.77-09 | Measuring wheel   | 450           |            |                  |                  |
|                             | 101-8550-510.77-09 |   | 1,600         |            |                  |                  |
|                             | 101-8550-510.77-09 | Inspector/survey small tools  | 3,450         |            |                  |                  |
|                             | 101-8550-510.77-09 |   | 7,500         |            |                  |                  |
|                             | 101-8550-510.77-09 |   | 5,000         |            |                  |                  |
|                             | 101-8550-510.77-09 | Software (Adobe Pro, GTM, LAMA, PACE, and Civil 3D, ect)              | 6,900         |            |                  |                  |
|                             | 101-8550-510.77-09 | Software and support for survey controllers                           | 9,100         |            |                  |                  |
|                             | 101-8550-510.77-09 | Record conversion/pallet racking for storage                          | 5,000         | 49,000     | 49,000           | 49,000           |
| Central Garage              | 101-8550-510.77-11 |   | 5,000         | 5,000      | 5,000            | 5,000            |
| Fire                        | 101-8550-510.77-13 | RRVUAS Equipment  | 17,500        |            |                  |                  |
|                             | 101-8550-510.77-13 | Concrete replacement  | 15,000        |            |                  |                  |
|                             | 101-8550-510.77-13 | Local share of AFG Grant  | 70,000        | 102,500    | 102,500          | 102,500          |
| Health Department           | 101-8550-510.77-15 | Power exam table  | 5,000         |            |                  |                  |
|                             | 101-8550-570.77-15 | Autoclave   | 5,000         | 10,000     | 10,000           | 10,000           |
| Library                     | 101-8550-510.77-16 | Self checkout replacement   | 30,000        | 30,000     | 30,000           | 30,000           |
| Commission                  | 101-8550-510.77-17 | Commission's share of upgrading the audio/video system in Red River I | 12,000        |            |                  |                  |
|                             | 101-8550-510.77-17 | Agenda Management Software  | 50,000        | 62,000     | 62,000           | 62,000           |
| Municipal Court             | 101-8550-510.77-19 | Cubicles and private office   | 46,320        |            |                  |                  |
|                             | 101-8550-510.77-19 | Scanners (7)  | 6,720         |            |                  |                  |
|                             | 101-8550-510.77-19 | Office chairs   | 1,300         | 54,340     | 54,340           | 54,340           |
| TOTAL GENERAL FUND          |                    |   | \$ 346,090 \$ | 346,090    | \$ 346,090       | \$ 346,090       |
| SPECIAL REVENUE FUNDS       |                    |   |               |            |                  |                  |
| SPECIAL REVENUE FUNDS       |                    |   |               | I          |                  |                  |
| SKYWAY MAINTENANCE          |                    |   |               |            |                  |                  |
|                             |                    | Skyway security cameras   | 30,000        |            |                  |                  |
|                             |                    | HVAC (4) at Skyway  | 40,000        |            |                  |                  |
|                             |                    | Replace 1/2 of Skyway carpeting                                       | 20,000        |            |                  |                  |
|                             | 219-1050-461.74-10 | Replace section of roof at Skyway                                     | 20,000        | 110,000    | 110,000          | 110,000          |
| Total Skyway Maintenance    |                    |   | 110,000       | 110,000    | 110,000          | 110,000          |
|                             |                    |   |               |            |                  |                  |
| TOTAL SPECIAL REVENUE FUNDS |                    |   | \$ 110,000 \$ | 110,000    | \$ 110,000       | \$ 110,000       |
|                             |                    |   |               |            |                  |                  |

| DEPARTMENT  | ACCOUNT<br>NUMBER   | DESCRIPTION OF REQUEST  | AMOUNT<br>REQUESTED  | DIVISIONAL<br>TOTALS                            | 2021<br>APPROVED<br>PROJECT<br>EXPENSE | 2021<br>APPROVED<br>CASH<br>OBLIGATION |
|---|---|---|--|---|--|--|
| CAPITAL PROJECT FUNDS                                     |   |   |  |   |  |  |
| CAPITAL EQUIPMENT FUND                                    |   |   |  |   |  |  |
| City Administration                                       |   | MidAmerica EPA Cost Share   | \$ 125,000   | \$ 125,000                                      | \$ 125,000                             | \$ 125,000                             |
| IS  | 475-0520-510-74-12<br>475-8552-510 76-35  | In-car video project Desktops - standard (178)  | 90,000<br>115,700  |   |  |  |
|   |   | Desktops - high end (8)   | 12,000   |   |  |  |
|   |   | Laptops - standard (7)  | 7,700  |   |  |  |
|   |   | Laptops - mid level (8)<br>Laptops - high end (8)   | 12,000<br>22,400   |   |  |  |
|   | 475-8552-510.76-35  | iPads (5)   | 3,000  |   |  |  |
|   | 475-8552-510.76-35  |   | 20,000   |   |  |  |
|   | 475-8552-510.76-35<br>475-8552-510.76-35  | Training laptops (25)<br>Server/SAN   | 16,250<br>151,000  |   |  |  |
|   | 475-8552-510.76-35  |   | 27,000   |   |  |  |
|   | 475-8552-510.76-35  |   | 10,000   |   |  |  |
|   | 475-8552-510.76-35<br>475-8552-510.76-35  | NVR<br>Misc. Network  | 5,000<br>21,000  |   |  |  |
|   | 475-8552-510.76-35  |   | 140,025  | 653,075   | 542,000                                | 542,000                                |
| Communications & Governmental Affairs                     | 475-0525-510.74-10  | Broadcast equipment sinking fund  | 100,000  | 100,000   | -                                      | -                                      |
| Buildings and Grounds                                     | 475-1050-510.73-20<br>475-1050-510.73-20  | Mill/overlay and re-stripe south parking lot at City Hall<br>South parking lot lighting at City Hall  | 110,000<br>40,000  |   |  |  |
|   | 475-1050-510.73-20  | Landscaping and concrete at City Hall   | 44,000   |   |  |  |
|   | 475-1050-510.73-20  | Mill/overlay and re-stripe south parking at Carlson Library   | 110,000  |   |  |  |
|   |   | Fencing around chiller for privacy and sound deadening<br>Landscaping rock around chiller   | 30,000<br>12,000   |   |  |  |
|   | 475-1050-510.73-20<br>475-1050-510.73-20  | Paint asphalt surface   | 8,000  | 354,000   | 354,000                                | 354,000                                |
| Street Department   | 475-3025-510.73-20  | Snow Storage Fencing (40th Ave. S.)   | 52,000   |   |  |  |
|   | 475-3025-510.73-20<br>475-3025-510.74-10  | Storm Sewer and Drainage (40th Ave. S.)<br>Motor grader   | 200,000<br>285,000   |   |  |  |
|   | 475-3025-510.74-10<br>475-3025-510.74-10  | Hot patch truck insert  | 285,000  |   |  |  |
|   | 475-3025-510.74-10  | Snow cat dozer  | 325,000  |   |  |  |
| 0.110   | 475-3025-510.74-10  | Anti-Ice Roll Off Body Skid   | 37,000   | 919,940   | 309,940                                | 309,940                                |
| Central Garage  | 475-3030-510.74-10<br>475-3030-510.74-10  | Vehicle jack (emergency services) 4-post Truck lift   | 18,500<br>44,000   |   |  |  |
|   | 475-3030-510.74-10  | Waste oil shop heater   | 11,000   |   |  |  |
|   | 475-3030-510.72-20  | Wash bay concrete repair  | 46,000   |   |  |  |
|   | 475-3030-510.73-20<br>475-3030-510.77-11  | BSE II Fit-up Building sprinkler system update  | 100,000<br>5,000   | 224,500   | 224,500                                | 224,500                                |
| Fire  | 475-4010-510.74-10  |   | 100,000  | 224,000   | 224,000                                | 224,000                                |
|   | 475-4010-510.74-10  | Station Number 8 building fund  | 250,000  | 350,000   | 100,000                                | 100,000                                |
| Police  | 475-5010-510.74-20<br>475-5010-510.74-20  | Police detective car<br>Equipping vehicles  | 30,000<br>100,000  | 130,000   | _                                      | _                                      |
| Outdoor Warning Sirens                                    | 475-8550-510.77-27  | Replace 2 outdoor warning sirens  | 70,000   | 70,000  | 70,000                                 | 70,000                                 |
| Street Department Vehicles                                | 475-8551-510.78-06  | Track loader (2)  | 10,000   |   |  | ·                                      |
|   | 475-8551-510.78-06<br>475-8551-510.78-06  | Tool cat (3)<br>Street sweeper  | 15,000<br>250,000  |   |  |  |
|   | 475-8551-510.44-20  | Motor grader (lease)  | 59,000   |   |  |  |
|   | 475-8551-510.78-06  | Riding mower (2)  | 22,000   | 356,000   | 356,000                                | 356,000                                |
| Central Garage Vehicles                                   | 475-8551-510.78-07  | Sedans (6)<br>Small SUV (4)   | 108,000<br>100,000   |   |  |  |
|   | 475-8551-510.78-07<br>475-8551-510.78-07  | Parts department pickup   | 30,000   |   |  |  |
|   | 475-8551-510.78-07  | Motor pool van (4)  | 100,000  | 338,000   | 184,000                                | 184,000                                |
| Fire Vehicles   | 475-8551-510.78-08  | Fire truck (50% grant funded)   | 1,264,400  | 1,264,400                                       | 1,264,400                              | 632,000                                |
| Police Vehicles   | 475-8551-510.78-09  | Patrol vehicles   | 315,000  | 315,000   | 210,000                                | 210,000                                |
| Total Capital Equipment Fund                              |   |   | 5,199,915  | 5,199,915                                       | 3,739,840                              | 3,107,440                              |
| CITY BUILDING PROJECTS                                    |   |   |  |   |  |  |
| IS  | 100 0500 510 71 11  |   | 100.000  | 400.000   |  |  |
| Auditors  | 402-1010-510.74-11  | Municipal court video conference  Replace our legacy enterprise wide finance and accounting system  | 100,000<br>1,500,000   | 1,500,000                                       | -                                      |  |
| Buildings and Grounds                                     | 475-1050-510.73-20  | Replace roof at Municipal Court   | 210,000  | .,000,000                                       |  |  |
| Deschall Ctadions   |   | HVAC at Municipal Court   | 20,000   | 230,000   | -                                      | -                                      |
| Baseball Stadium  |   | Press box window replacement  |  |   |  |  |
|   |   |   | 24,000<br>15.000   |   |  |  |
|   | 402-1003-510.73-20<br>402-1003-510.73-20  | Stadia expansion joints<br>Seal control joints  | 15,000<br>15,000   |   |  |  |
|   | 402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20  | Stadia expansion joints Seal control joints RTU replacement   | 15,000<br>15,000<br>90,000   |   |  |  |
|   | 402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20  | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance   | 15,000<br>15,000<br>90,000<br>12,000   | 160 000   | _                                      |  |
| Transit   | 402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20<br>402-2561-510.74-10  | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share)   | 15,000<br>15,000<br>90,000<br>12,000<br>4,000<br>264,000   | 160,000   | -                                      |  |
|   | 402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20<br>402-2561-510.74-10<br>402-2561-510.74-10  | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share)   | 15,000<br>15,000<br>90,000<br>12,000<br>4,000<br>264,000<br>2,200,000  | 160,000   | -                                      |  |
|   | 402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20<br>402-2561-510.74-10<br>402-2561-510.74-10<br>402-2561-510.74-10  | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share) Upgrade MTG storage and parking A&E - (20% local share)   | 15,000<br>15,000<br>90,000<br>12,000<br>4,000<br>264,000<br>2,200,000<br>1,440,000   |   | <u>-</u>                               |  |
|   | 402-1003-510,73-20<br>402-1003-510,73-20<br>402-1003-510,73-20<br>402-1003-510,73-20<br>402-1003-510,73-20<br>402-2561-510,74-10<br>402-2561-510,74-10<br>402-2561-510,74-10  | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share)   | 15,000<br>15,000<br>90,000<br>12,000<br>4,000<br>264,000<br>2,200,000  | 160,000<br>15,904,000                           |  |  |
| Transit   | 402-1003-510,73-20<br>402-1003-510,73-20<br>402-1003-510,73-20<br>402-1003-510,73-20<br>402-1003-510,73-20<br>402-2561-510,74-10<br>402-2561-510,74-10<br>402-2561-510,74-10<br>402-2561-510,74-10<br>402-4010-510,72-20  | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Fire Station 2 Remodel Fire Station 8 Design  | 15,000<br>15,000<br>90,000<br>12,000<br>4,000<br>264,000<br>2,200,000<br>1,440,000<br>12,000,000<br>350,000  |   |  |  |
| Transit   | 402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20<br>402-2561-510.74-10<br>402-2561-510.74-10<br>402-2561-510.74-10<br>402-4010-510.72-20<br>402-4010-510.72-20<br>402-4010-510.72-20  | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking building - (20% local share) Fire Station 2 Remodel Fire Station 8 Design Roof repair at Fire Station 3   | 15,000<br>15,000<br>90,000<br>12,000<br>4,000<br>264,000<br>2,200,000<br>1,440,000<br>350,000<br>350,000<br>45,000   |   |  |  |
| Transit   | 402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20<br>402-1003-510.73-20<br>402-2561-510.74-10<br>402-2561-510.74-10<br>402-2561-510.74-10<br>402-4010-510.72-20<br>402-4010-510.72-20<br>402-4010-510.72-20<br>402-4010-510.72-20  | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Fire Station 2 Remodel Fire Station 8 Design  | 15,000<br>15,000<br>90,000<br>12,000<br>4,000<br>264,000<br>2,200,000<br>1,440,000<br>350,000<br>350,000<br>45,000<br>250,000  |   |  |  |
| Transit   | 402-1003-510.73-20 402-1003-510.73-20 402-1003-510.73-20 402-1003-510.73-20 402-1003-510.73-20 402-2561-510.73-10 402-2561-510.74-10 402-2561-510.74-10 402-2561-510.74-10 402-4010-510.72-20 402-4010-510.72-20 402-4010-510.72-20 402-4010-510.72-20 402-4010-510.72-20 402-4010-510.72-20  | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking building - (20% local share) Upgrade MTG storage and parking building - (20% local share) Fire Station 2 Remodel Fire Station 8 Design Roof repair at Fire Station 3 Fire training tower and build renovation and maintenance Replace AV System in EOC and classroom Remodel and expansion of EOC space   | 15,000<br>15,000<br>90,000<br>12,000<br>4,000<br>264,000<br>2,200,000<br>1,440,000<br>350,000<br>45,000<br>250,000<br>250,000<br>120,000   | 15,904,000<br>1,365,000                         |  |  |
| Transit  Fire  Police                                     | 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-2561-510,74-10 402-2561-510,74-10 402-2561-510,74-10 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20  | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking building - (20% local share) Upgrade MTG storage and parking building - (20% local share) Fire Station 2 Remodel Fire Station 8 Design Roof repair at Fire Station 3 Fire training lower and build renovation and maintenance Replace AV System in EOC and classroom Remodel and expansion of EOC space Body cameras  | 15,000<br>15,000<br>90,000<br>12,000<br>264,000<br>2,200,000<br>1,440,000<br>350,000<br>350,000<br>45,000<br>250,000<br>120,000<br>400,000   | 15,904,000                                      | -                                      | -                                      |
| Transit   | 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-2561-510,74-10 402-2561-510,74-10 402-2561-510,74-10 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-5010-510,72-20  | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Fire Station 2 Remodel Fire Station 8 Design Roof repair at Fire Station 3 Fire training tower and build renovation and maintenance Replace AV System in EOC and classroom Remodel and expansion of EOC space Body cameras Building upgrades  | 15,000<br>15,000<br>90,000<br>12,000<br>264,000<br>2,200,000<br>1,440,000<br>350,000<br>45,000<br>250,000<br>250,000<br>120,000<br>400,000<br>2,000,000  | 15,904,000<br>1,365,000<br>400,000              |  |  |
| Transit  Fire  Police Civic                               | 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-2561-510,74-10 402-2561-510,74-10 402-2561-510,74-10 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20  | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking building - (20% local share) Upgrade MTG storage and parking building - (20% local share) Fire Station 2 Remodel Fire Station 8 Design Roof repair at Fire Station 3 Fire training lower and build renovation and maintenance Replace AV System in EOC and classroom Remodel and expansion of EOC space Body cameras  | 15,000<br>15,000<br>90,000<br>12,000<br>264,000<br>2,200,000<br>1,440,000<br>350,000<br>45,000<br>250,000<br>250,000<br>120,000<br>1,500,000   | 1,365,000<br>400,000<br>3,500,000               |  | -<br>-<br>-                            |
| Transit  Fire  Police                                     | 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-2561-510,74-10 402-2561-510,74-10 402-2561-510,74-10 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-5010-510,72-20  | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Fire Station 2 Remodel Fire Station 8 Design Roof repair at Fire Station 3 Fire training tower and build renovation and maintenance Replace AV System in EOC and classroom Remodel and expansion of EOC space Body cameras Building upgrades  | 15,000<br>15,000<br>90,000<br>12,000<br>264,000<br>2,200,000<br>1,440,000<br>350,000<br>45,000<br>250,000<br>250,000<br>120,000<br>400,000<br>2,000,000  | 15,904,000<br>1,365,000<br>400,000              | -<br>-<br>-<br>-                       |  |
| Transit  Fire  Police Civic                               | 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-2561-510,74-10 402-2561-510,74-10 402-2561-510,74-10 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-5010-510,72-20  | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Fire Station 2 Remodel Fire Station 8 Design Roof repair at Fire Station 3 Fire training tower and build renovation and maintenance Replace AV System in EOC and classroom Remodel and expansion of EOC space Body cameras Building upgrades  | 15,000<br>15,000<br>90,000<br>12,000<br>264,000<br>2,200,000<br>1,440,000<br>350,000<br>45,000<br>250,000<br>250,000<br>120,000<br>1,500,000   | 1,365,000<br>400,000<br>3,500,000               | -                                      | -                                      |
| Transit  Fire  Police Civic  Total City Building Projects | 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-2561-510,74-10 402-2561-510,74-10 402-2561-510,74-10 402-2561-510,74-10 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-8005-510,72-20 402-8005-510,72-20   | Stadia expansion joints Seal control joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking building - (20% local share) Upgrade MTG storage and parking building - (20% local share) Fire Station 2 Remodel Fire Station 8 Design Roof repair at Fire Station 3 Fire training tower and build renovation and maintenance Replace AV System in EOC and classroom Remodel and expansion of EOC space Body cameras Building upgrades Civic Plaza  Continued Application Maintenance and Improvement Costs   | 15,000<br>15,000<br>90,000<br>12,000<br>4,000<br>2,200,000<br>1,440,000<br>350,000<br>45,000<br>250,000<br>400,000<br>1,500,000<br>23,159,000  | 1,365,000<br>400,000<br>3,500,000               | -<br>-<br>-<br>-                       | -                                      |
| Transit  Fire  Police Civic  Total City Building Projects | 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-2661-510,74-10 402-2561-510,74-10 402-2561-510,74-10 402-2561-510,74-10 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-8005-510,72-20 402-8005-510,72-20 403-80520-409,74-12 403-0520-409,74-12   | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking building - (20% local share) Upgrade MTG storage and parking building - (20% local share) Fire Station 2 Remodel Fire Station 8 Design Roof repair at Fire Station 3 Fire training tower and build renovation and maintenance Replace AV System in EOC and classroom Remodel and expansion of EOC space Body cameras Building upgrades Civic Plaza  Continued Application Maintenance and Improvement Costs Improvements for Augmented reality  | 15,000<br>15,000<br>90,000<br>12,000<br>2,200,000<br>1,440,000<br>12,000,000<br>350,000<br>350,000<br>250,000<br>120,000<br>400,000<br>2,000,000<br>1,500,000<br>23,159,000  | 1,365,000<br>400,000<br>3,500,000               |  | -                                      |
| Transit  Fire  Police Civic  Total City Building Projects | 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-1003-510,73-20 402-2561-510,74-10 402-2561-510,74-10 402-2561-510,74-10 402-2561-510,74-10 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-4010-510,72-20 402-5010-510,72-20 402-5010-510,72-20 402-5010-510,72-20 402-5010-510,72-20 402-5010-510,72-20 402-5010-510,72-20 402-5010-510,72-20 402-5010-510,72-20 402-5010-510,72-20 | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Fire Station 2 Remodel Fire Station 8 Design Roof repair at Fire Station 3 Fire training tower and build renovation and maintenance Replace AV System in EOC and classroom Remodel and expansion of EOC space Body cameras Building upgrades Civic Plaza  Continued Application Maintenance and Improvement Costs Improvements for Augmented reality 3D building and 3D routing test projects   | 15,000 15,000 90,000 12,000 4,000 2,200,000 1,440,000 250,000 250,000 250,000 120,000 2,000,000 1,500,000 23,159,000 20,000 10,000 20,000 20,000 20,000 20,000   | 1,365,000<br>400,000<br>3,500,000               | -<br>-<br>-<br>-<br>-                  | -                                      |
| Transit  Fire  Police Civic  Total City Building Projects | 402-1003-510.73-20 402-1003-510.73-20 402-1003-510.73-20 402-1003-510.73-20 402-1003-510.73-20 402-2561-510.73-20 402-2561-510.74-10 402-2561-510.74-10 402-2561-510.74-10 402-2561-510.74-10 402-4010-510.72-20 402-4010-510.72-20 402-4010-510.72-20 402-4010-510.72-20 402-4010-510.72-20 402-4010-510.72-20 402-4010-510.72-20 402-4010-510.72-20 402-8005-510.72-20 402-8005-510.72-20 402-8005-510.72-20 402-8005-510.72-20 402-8005-510.72-20 403-0520-409.74-12 403-0520-409.74-12 403-0520-409.74-12 | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking building - (20% local share) Upgrade MTG storage and parking building - (20% local share) Fire Station 2 Remodel Fire Station 8 Design Roof repair at Fire Station 3 Fire training tower and build renovation and maintenance Replace AV System in EOC and classroom Remodel and expansion of EOC space Body cameras Building upgrades Civic Plaza  Continued Application Maintenance and Improvement Costs Improvements for Augmented reality  | 15,000<br>15,000<br>90,000<br>12,000<br>2,200,000<br>1,440,000<br>12,000,000<br>350,000<br>350,000<br>250,000<br>120,000<br>400,000<br>2,000,000<br>1,500,000<br>23,159,000  | 1,365,000<br>400,000<br>3,500,000               |  |  |
| Transit  Fire  Police Civic  Total City Building Projects | 402-1003-510.73-20 402-1003-510.73-20 402-1003-510.73-20 402-1003-510.73-20 402-1003-510.73-20 402-2561-510.73-20 402-2561-510.74-10 402-2561-510.74-10 402-2561-510.74-10 402-2561-510.74-10 402-4010-510.72-20 402-4010-510.72-20 402-4010-510.72-20 402-4010-510.72-20 402-4010-510.72-20 402-4010-510.72-20 402-4010-510.72-20 402-4010-510.72-20 402-8005-510.72-20 402-8005-510.72-20 402-8005-510.72-20 402-8005-510.72-20 402-8005-510.72-20 403-0520-409.74-12 403-0520-409.74-12 403-0520-409.74-12 | Stadia expansion joints Seal control joints RTU replacement Annual/deferred maintenance Generator and transformer pad repair WA shelter A&E - (20% local share) WA shelter building - (20% local share) Upgrade MTG storage and parking A&E - (20% local share) Upgrade MTG storage and parking building - (20% local share) Upgrade MTG storage and parking building - (20% local share) Fire Station 2 Remodel Fire Station 8 Design Roof repair at Fire Station 3 Fire training tower and build renovation and maintenance Replace AV System in EOC and classroom Remodel and expansion of EOC space Body cameras Building upgrades Civic Plaza  Continued Application Maintenance and Improvement Costs Improvements for Augmented reality 30 building and 3D routing test projects Import Enterprise utilities into new ESRI utility network | 15,000 15,000 90,000 12,000 4,000 264,000 2,200,000 1,440,000 350,000 45,000 250,000 120,000 400,000 2,000,000 1,500,000 23,159,000 20,000 40,000 40,000 40,000 40,000 40,000 40,000 40,000 40,000 40,000 40,000 40,000 40,000 40,000 40,000 | 1,365,000<br>400,000<br>3,500,000<br>23,159,000 | 50,000                                 | -<br>-<br>-<br>-<br>-<br>-<br>50,000   |

|   |  |   |                         |                         | 2021                    | 2021             |
|---|--|---|-------------------------|-------------------------|-------------------------|------------------|
|   | ACCOUNT                                  |   | AMOUNT                  | DIVISIONAL              | APPROVED<br>PROJECT     | APPROVED<br>CASH |
| DEPARTMENT  | NUMBER                                   | DESCRIPTION OF REQUEST  | REQUESTED               | TOTALS                  | EXPENSE                 | OBLIGATION       |
|   |  |   |                         |                         |                         |                  |
| CAPITAL PROJECT FUNDS - CONTINUED   | ]  |   |                         |                         |                         |                  |
|   |  |   |                         |                         |                         |                  |
| SALES TAX FUNDS<br>Water - Sales Tax  | Sales Tax Funded                         | Water facility R&R  | 780,000                 |                         |                         |                  |
| Water - Sales Fax   | Sales Tax Funded                         | Fiber optic master plan   | 104,000                 |                         |                         |                  |
|   | Sales Tax Funded                         | Red River pump station flood protection                                       | 626,000                 |                         |                         |                  |
|   | Sales Tax Funded                         | Facility plan phase 2   | 312,000                 |                         |                         |                  |
|   | Sales Tax Funded                         | Horace service connection   | 100,000                 |                         |                         |                  |
|   | Sales Tax Funded                         | South regional connection - Phase 1 & 2                                       | 1,040,000               |                         |                         |                  |
|   | Sales Tax Funded                         | New downtown water tower  | 500,000                 |                         |                         |                  |
|   | Sales Tax Funded                         | Red River Valley Water Supply Project   | 800,000                 | 7 000 740               | 40 700 000              | 40 704 500       |
| Wastewater - Sales Tax  | Sales Tax Funded<br>Sales Tax Funded     | Water main replacement Middle lift station pump rehab                         | 3,418,748<br>26,000     | 7,680,748               | 16,788,000              | 10,734,560       |
| Wasiewaler - Gales Tax  | Sales Tax Funded                         | Effluent reuse infrastructure   | 160,000                 |                         |                         |                  |
|   | Sales Tax Funded                         | WWTP rehab and replacement  | 208,000                 |                         |                         |                  |
|   | Sales Tax Funded                         | SE Cass infrastructure  | 52,000                  |                         |                         |                  |
|   | Sales Tax Funded                         | Lift station rehab and replacement  | 425,000                 |                         |                         |                  |
|   | Sales Tax Funded                         | West side interceptor improvements/study/funding                              | 676,000                 |                         |                         |                  |
|   | Sales Tax Funded                         | Emergency Interceptor Repairs   | 156,000                 |                         |                         |                  |
|   | Sales Tax Funded<br>Sales Tax Funded     | Lift Station #58 Improvements<br>ERF Expansion                                | 156,000<br>104,000      |                         |                         |                  |
|   | Sales Tax Funded                         | Effluent Force Main Improvements - Phase 2                                    | 104,000                 |                         |                         |                  |
|   | Sales Tax Funded                         | WWTP Flood Protection   | 700,000                 |                         |                         |                  |
|   | Sales Tax Funded                         | Regional/SW/Horace Services Planning  | 728,000                 |                         |                         |                  |
|   | Sales Tax Funded                         | Wastewater System GIS   | 50,000                  | 3,545,000               | 6,575,000               | 2,625,000        |
| Table To Foot   |  |   | 44 005 740              | 44 005 740              | 22 222 222              | 10.050.500       |
| Total Sales Tax Funds   |  |   | 11,225,748              | 11,225,748              | 23,363,000              | 13,359,560       |
| TOTAL CAPITAL PROJECTS  |  |   | \$ 39,684,663           | 39,684,663              | \$ 30,072,840           | \$ 17,101,000    |
|   | _  |   |                         |                         |                         |                  |
| ENTERPRISE FUNDS  | _  |   |                         |                         |                         |                  |
| WATER   |  |   |                         | ı                       |                         |                  |
| Water Treatment Plant   | 501 3051 441 74 10                       | Air compressor (for cleaning river screens)                                   | \$ 60,000               |                         |                         |                  |
| Water Treatment Flant   |  | Concrete Repairs - Lime Softening Basin Main Floor                            | 17,000                  | 77,000                  | \$ 77,000               | \$ 77,000        |
| Water Mains/Hydrants  | 501-3052-441-74-10                       |   | 165,025                 | ,                       | *,                      | *,               |
| •   |  | Computer/iPad/GPS Maintenance and expansion                                   | 3,000                   |                         |                         |                  |
|   |  | 1-ton Truck with utility box  | 42,500                  |                         |                         |                  |
|   |  | 1-ton Truck with dump body  | 42,500                  | 055.005                 | 040 505                 | 040 505          |
| Water Meters  |  | Furniture replacement for M&H's office personnel                              | 2,000                   | 255,025                 | 212,525                 | 212,525          |
| water weters  | 501-3053-441-74-10<br>501-3053-441-74-20 | Meter replacement<br>Vehicle  | 170,000<br>86,000       | 256,000                 | 256,000                 | 256,000          |
| Water Transfers   | 501-3054-441.90-40                       | Water distribution GIS  | 50,000                  | 50,000                  | 50,000                  | 50,000           |
| Water Infrastructure Projects SRF Financed  | 501-3055-441-73-62                       |   | 4,300,000               |                         |                         |                  |
|   | 501-3055-441-73-62                       | High service/low lift pump station improvements                               | 7,500,000               | 11,800,000              | 3,770,000               | 5,351,125        |
| Water Infrastructure Projects Cash  | 501-3055-441-33-05                       | Planning/master plan update   | 250,000                 |                         |                         |                  |
|   | 501-3055-441-33-05                       | Residuals management facility   | 161,100                 | 411,100                 | 311,100                 | 311,100          |
| Total Water   |  |   | 12,849,125              | 12,849,125              | 4,676,625               | 6,257,750        |
| Total Water   |  |   | 12,049,125              | 12,049,129              | 4,070,025               | 6,257,750        |
| WASTEWATER  |  |   |                         |                         |                         |                  |
| Wastewater Treatment  | 521-3061-442-74-10                       | Mower (lagoons)   | 15,000                  |                         |                         |                  |
|   |  | Rollover box and liner (biosolids)  | 10,000                  |                         |                         |                  |
| W. L. J. T. C   | 521-3061-442.44-20                       | 100 HP Hydrostatic tractor with snowblower (lease)                            | 120,000                 | 145,000                 | 145,000                 | 46,000           |
| Wastewater Transfers Wastewater Infrastructure Projects SRF Financed                    | 521-3062-442-90-40                       | Sanitary sewer infrastructure (engineering lead projects)  Phase II Expansion | 2,945,079<br>29,000,000 | 2,945,079<br>29,000,000 | 2,945,079<br>29,000,000 | 2,945,079        |
| Wastewater Infrastructure Projects SRF Financed Wastewater Infrastructure Projects Cash | 521-3065-442-73-63<br>521-3065-442-73-63 | Phase II Expansion  Lift station wear items                                   | 120,000                 | ∠⊎,∪∪∪,∪∪∪              | 29,000,000              | 5,334,580        |
|   |  | Regional service/Harwood lagoons  | 100,000                 | 220,000                 | 220,000                 | 220,000          |
|   |  | <u> </u>  |                         |                         |                         |                  |
| Total Wastewater  |  |   | 32,310,079              | 32,310,079              | 32,310,079              | 8,545,659        |
| STORM SEWER   |  |   |                         |                         |                         |                  |
| OT OTHER DETTER   | 524-3064-443.90-40                       | Capital projects  | 1,084,025               |                         |                         |                  |
|   | 524-3064-443.71-10                       |   | 3,300                   |                         |                         |                  |
|   |  | SCADA Systems on Storm Lift Stations  | 70,000                  | 1,157,325               | 823,300                 | 823,300          |
|   |  |   |                         |                         |                         |                  |
| Total Storm Sewer   |  |   | 1,157,325               | 1,157,325               | 823,300                 | 823,300          |
|   |  |   |                         |                         |                         |                  |
| STREET LIGHTING   |  |   |                         |                         |                         |                  |
| OTALLI LIGHTING   | 528-3035-415-73-60                       | Repair, rehab, and maintenance on street lights                               | 268,170                 |                         |                         |                  |
|   |  | Repair, rehab, and maintenance on traffic signs                               | 268,170                 | 536,340                 | 480,000                 | 480,000          |
|   | **                                       | · · · · · · · · · · · · · · · · · · ·   |                         | ,                       | ,                       | ,                |
| T 1 1 101 111 1111 1111 1111 1111 1111  |  |   |                         |                         |                         |                  |
| Total Street Lighting   |  |   | 536,340                 | 536,340                 | 480,000                 | 480,000          |

|  |  |   |                    |               | 2021                                | 2021          |
|--|--|---|--------------------|---------------|-------------------------------------|---------------|
|  |  |   |                    |               | APPROVED                            | APPROVED      |
|  | ACCOUNT                                  |   | AMOUNT             | DIVISIONAL    | PROJECT                             | CASH          |
| DEPARTMENT                               | NUMBER                                   | DESCRIPTION OF REQUEST  | REQUESTED          | TOTALS        | EXPENSE                             | OBLIGATION    |
| PROPRIETARY FUNDS - CONTINUED            | 1  |   |                    |               |                                     |               |
|  | _  |   |                    |               |                                     |               |
| SOLID WASTE                              |  |   |                    |               |                                     |               |
| Solid Waste - Admin                      | 531-3071-431-74-30                       |   | 4,000              |               |                                     |               |
|  | 531-3071-431-74-30                       | Office chairs Parking lot improvements                                  | 2,000<br>50,000    |               |                                     |               |
|  | 531-3071-431-73-20                       |   | 50,000             | 106,000       | 106,000                             | 106,000       |
| Solid Waste - Residential                | 531-3072-432-44-20                       |   | 217,000            | 100,000       | 100,000                             | 100,000       |
|  |  | 2021 Automated truck (Lease)  | 285,000            |               |                                     |               |
|  | 531-3072-432-74-10                       |   | 75,000             | 577,000       | 577,000                             | 185,988       |
| Solid Waste - Commercial                 | 531-3073-432-74-10                       | Rear load containers  | 40,000             | •             | •                                   | ·             |
|  | 531-3073-432-74-10                       | Route optimization equipment  | 80,000             | 120,000       | 120,000                             | 120,000       |
| Solid Waste - Landfill                   | 531-3074-433-44-20                       |   | 204,000            |               |                                     |               |
|  |  | East landfill excavation  | 1,000,000          |               |                                     |               |
|  |  | East landfill improvements  | 500,000            |               |                                     |               |
|  |  | Wellfield Expansion - West LF   | 600,000            |               |                                     |               |
|  | 531-3074-433-80-11                       |   | 3,500,000<br>5,000 |               |                                     |               |
|  |  | Skid steer for mowing closed slopes<br>Vehicles for landfill supervisor | 30,000             | 5 020 000     | 5,839,000                           | 0.400.000     |
| Solid Waste - Roll Off                   |  | 2019 Roll off truck (Lease)   | 145,000            | 5,839,000     | 5,639,000                           | 2,480,000     |
| Solid Waste - Noll Oll                   | 531-3075-432-74-10                       |   | 30,000             | 175,000       | 175,000                             | 61,820        |
| Solid Waste - Recycling                  | 531-3076-432-73-10                       |   | 50,000             | 110,000       | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 0.,020        |
|  |  | Rear load containers  | 55,000             |               |                                     |               |
|  | 531-3076-432-74-10                       | Front load containers   | 45,000             | 150,000       | 150,000                             | 150,000       |
| Solid Waste - Hazardous Waste            | 531-3079-433-72-20                       | Building improvements   | 5,000              | 5,000         | 5,000                               | 5,000         |
|  |  |   |                    |               |                                     |               |
| Total Solid Waste                        |  |   | 6,972,000          | 6,972,000     | 6,972,000                           | 3,108,808     |
| FORESTRY                                 | 541-3081-440.74-20                       | 3/4-ton Pickups (2)   | 60.000             |               |                                     |               |
| FURESTRY                                 | 541-3081-440.74-20                       | tablets/iPad (4)  | 10,000             |               |                                     |               |
|  | 541-3081-440.74-52                       | Reforestation/Trees   | 80,000             | 150,000       | 150,000                             | 150,000       |
| -  | 041-0001-440.74-02                       | Terorestation (Trees  | 00,000             | 100,000       | 100,000                             | 100,000       |
| Total Forestry                           |  |   | 150,000            | 150,000       | 150,000                             | 150,000       |
|  |  |   |                    |               |                                     |               |
| TRANSIT                                  |  | 35'-40' Bus (4) - (20% local share)                                     | 2,500,000          |               |                                     |               |
|  | 552-2561-510.74-10                       | Para low floor - (20% local share)                                      | 420,000            | 2,920,000     | 2,920,000                           | 584,000       |
| Total Transit                            |  |   | 2,920,000          | 2,920,000     | 2,920,000                           | 584,000       |
|  |  |   |                    |               |                                     |               |
| CIVIC CENTER                             | 554-8005-461.73-20                       | Replace roof at Civic (includes south offices and sky commons)          | 570,000            |               |                                     |               |
|  | 554-8005-461.73-20                       | Replace boilers at Civic  | 125,000            | 695,000       | 125,000                             | 125,000       |
| Total Civic Center                       |  |   | 695,000            | 695,000       | 125,000                             | 125,000       |
| Total Civic Center                       |  |   | 033,000            | 033,000       | 123,000                             | 123,000       |
| FARGODOME BUILDING                       | 570-7003-461.74-10                       | Architectural services for Football Turf                                | 100,000            |               |                                     |               |
|  |  |   | 40,000             |               |                                     |               |
|  | 570-7003-461.74-10                       | Heating/Cooling system glycol pumps/motor & backup supply               | 28,000             |               |                                     |               |
|  | 570-7003-461.74-10                       |   | 37,000             |               |                                     |               |
|  | 570-7003-461.74-10                       | Computers/network   | 15,000             |               |                                     |               |
|  | 570-7003-461.74-10                       |   | 16,000             |               |                                     |               |
|  | 570-7003-461.74-10                       |   | 40,000             |               |                                     |               |
|  | 570-7003-461.74-10                       |   | 75,000             |               |                                     |               |
|  | 570-7003-461.74-10                       |   | 150,000            |               |                                     |               |
|  | 570-7003-461.74-10<br>570-7003-461.74-10 | Expo table & pipe/drape replacement<br>Unallocated                      | 17,500<br>35,000   | 553,500       | 553,500                             | 553,500       |
|  | 370-7003-401.74-10                       | Onallocated   | 33,000             | 333,300       | 333,300                             | 333,300       |
| Total Fargodome                          |  |   | 553,500            | 553,500       | 553,500                             | 553,500       |
| Total Proprietary Fund Capital Possesses |  |   | \$ 58 142 260      | \$ 58,143,369 | \$ 45,965,504                       | \$ 19,919,017 |
| Total Proprietary Fund Capital Requests  |  |   | \$ 58,143,369      | 50, 143,369   | <del>φ 45,965,504</del>             | 3 19,919,017  |
|  |  |   |                    | ļ             |                                     |               |
|  |  |   | \$ 98,284,122      |               | \$ 76,494,434                       |               |

## CITY OF FARGO, NORTH DAKOTA DEPARTMENTAL PERSONNEL REQUESTS FOR 2021

| Department                    | Div. No.             | ADDITIONAL PERSONNEL<br>REQUESTS / DESCRIPTION                      | FTE's        | GRADE    | Amount                  |              | ROVED<br>IDING       |
|-------------------------------|----------------------|---|--------------|----------|-------------------------|--------------|----------------------|
| GENERAL FUND                  |                      | ]   |              |          | İ                       |              |                      |
| IS                            | 101-0520             | Service Desk Association  | 1.00         | 10       | \$ 68,143               | 5            | -                    |
|                               | 101-0520             | Enterprise Application Administrator                                | 1.00         | 13       | 82,464                  |              | -                    |
|                               | 101-0520             | Reclass GIS Technician to GIS Analyst                               |              | 13       | 5,096                   |              | -                    |
| Communications &              | 101-0525             | Reclass of Public Affairs Coordinator to Public Information Manager |              | 14       | 6,859                   |              | 6,85                 |
| Governmental Affairs          | 101-0525             | Community Engagement Manager  | 1.00         | 13       | 82,464                  | 1.00         | 82,46                |
|                               | 101-0525             | Public Information Officer  | 1.00         | 12       | 77,367                  |              | -                    |
| Auditor                       | 101-0525             | Multimedia & Web Services Coordinator                               | 1.00         | 12<br>15 | 77,367                  |              | -                    |
| Auditor Buildings and Grounds | 101-1010<br>101-1050 | Payroll Supervisor or Grant Accountant Office Associate III         | 1.00         | 09       | 94,056<br>64,109        |              | -                    |
| bullulings and Grounds        | 101-1050             | Maintenance Attendant I   | (1.00)       | 05       | (50,512)                |              | -                    |
| Planning                      | 101-1030             | Office Associate II   | 0.25         | 06       | 21,164                  | 0.25         | 21,16                |
| Streets and Sewers            | 101-3025             | Public Works Operator III   | 2.00         | 10       | 136,285                 | 0.20         | - 21,10              |
| 000.0 00                      | 101-3025             | Public Works Operator II  | 4.00         | 9        | 256,435                 | 1.00         | 64,10                |
|                               | 101-3025             | Public Works Operator I   | 1.00         | 7        | 56,767                  |              | -                    |
|                               | 101-3025             | Overtime  |              |          | 21,530                  |              | -                    |
| Fire                          | 101-4010             | Overtime  |              |          | 124,314                 |              | -                    |
| Police                        | 101-5010             | Police Officers   | 3.00         | P12      | 231,669                 |              | -                    |
| Public Health                 | 101-60XX             | Temporary/Seasonal  |              |          | 145,112                 |              | 136,59               |
|                               | 101-6013             | Harm Reduction Specialist   | 1.00         | 09       | 64,109                  |              | -                    |
|                               | 101-6013             | Program Coordinator   | 1.00         | 11       | 72,490                  |              | -                    |
| Library                       | 101-7010             | Reference Associate (LA III)  | 1.00         | 09       | 64,109                  |              | -                    |
| Commission                    | 101-8001             | Office Associate III  | 1.00         | 09       | 64,109                  | 1.00         | 64,10                |
|                               | 101-8001             | Contract Information Desk Receptionist                              | (1.00)       | 04       | (50,727)                | (1.00)       | (50,72               |
|                               | 101-8001             | Contract Community Outreach Coordinator                             | 1.00         | 16       | 88,018                  |              | 88,01                |
| Total General Fund            |                      |   | 20.25        |          | 1,802,797               | 2.25         | 412,59               |
| ENTERPRISE FUNDS Water        | 501-3051             | Reclass Production Coordinator to Membrane Treatment Specialist     |              | 15       | 6,038                   |              | 6,03                 |
|                               | 501-3051             | Reclass Environmental Scientists (3) to Compliance Coordinator (3)  |              |          | 12,727                  |              | 12,72                |
|                               | 501-3051             | Reclass Residuals Plant Operator                                    |              | 11       | 4,347                   |              | 4,34                 |
|                               | 501-3051             | Reclass Equipment Operator II to Residuals Plant Technician         |              | 10       | 4,034                   |              | 4,03                 |
| Wastewater                    | 521-3061             | Process Supervisor  | 1.00         | 15       | 94,056                  | 1.00         | 94,05                |
| Solid Waste                   | 531-3074             | Landfill Equipment Operator II                                      | (1.00)       | 09       | (64,109)                | (1.00)       | (64,10               |
| Transit                       | 531-3071<br>551-2563 | Solid Waste Utility Engineer In house Dispatch Costs                | 1.00<br>4.00 | 20<br>07 | 130,790<br>246,801      | 1.00<br>4.00 | 130,79<br>246,80     |
| Halisit                       | 551-2563             | First Transit Contract Dispatchers                                  | 4.00         | 01       | (297,913)               | (4.00)       | (297,91              |
|                               | 551-2569             | Inventory Purchasing Agent  | 1.00         | 09       | 64,109                  | 1.00         | 64,10                |
|                               | 551-2569             | Fleet Services Attendant Lead                                       | 1.00         | 10       | 68,143                  |              | -                    |
|                               | 551-2569             | Maintenance Attendant Bus Cleaner                                   | 2.00         | 08       | 120,587                 | 1.00         | 60,29                |
|                               | 551-2569             | Part-time Maintenance Attendant I                                   | (1.00)       | 05       | (50,512)                | (1.00)       | (50,51               |
|                               | 551-2569             | Equipment Technician II   | 1.00         | 11       | 72,490                  |              | -                    |
|                               | 551-2562             | Dispatcher (Sunday service)   | 1.00         | 07       | 56,767                  |              | -                    |
|                               | 551-2569             | Equipment Technician II (Sunday Service)                            | 2.00         | 11       | 144,979                 |              | -                    |
|                               | 551-2569             | Equipment Technician III (Sunday Service)                           | 1.00         | 13       | 82,464                  |              | -                    |
|                               | 551-2569             | Bus Cleaner II (Sunday Service)                                     | 2.00         | 80       | 120,587                 |              | -                    |
| Civic                         | 554-8005             | Civic Food/Bev Event Manager  | (1.00)       | 10       | (68,143)                | (1.00)       | (68,14               |
|                               | 554-8005             | Civic Ticket Office Manager   | (1.00)       | 11       | (72,490)                | (1.00)       | (72,49               |
|                               | 554-8005             | Maintenance Attendant III   | (1.00)       | 11       | (72,490)                | (1.00)       | (72,49               |
|                               | 554-8005             | Business Manager  | 1.00         | 16       | 100,529                 | 1.00         | 100,52               |
|                               | 554-8005<br>554-8005 | Overtime Temporary/Seasonal   |              |          | (6,459)<br>57,593       |              | -<br>51,13           |
| Airport                       | 561-7004             | Overtime  |              |          | 10,765                  |              | 31,13                |
| Airport                       | 561-7004             | Temporary/Seasonal  |              |          | 29,518                  |              | _                    |
|                               | 561-7004             | Temporary/Seasonal Overtime   |              |          | 29,516                  |              | _                    |
|                               | 561-7004             | Overtime - Airfield   |              |          | 29,066                  |              |                      |
| Tatal Futauru' Fr             |                      |   | 40.00        |          |                         |              | 440.00               |
| Total Enterprise Funds        |                      |   | 13.00        |          | 825,135                 | -            | 149,20               |
| TOTAL PERSONNEL               | REQUEST              | -   | 33.25        |          | \$ 2,627,932            | 2.25         | 561,79               |
| TOTAL I ENSONNEL              | - KEQUEO I           |   | 33.23        |          | <del>y 2,021,93</del> 2 | <u> </u>     | <del>, 30</del> 1,73 |

## CITY OF FARGO, NORTH DAKOTA GENERAL FUND DEPARTMENTAL OPERATING BUDGET FOR 2021

| DEPARTMENT                            | 2020<br>APPROVED<br>BUDGET | 2021<br>APPROVED<br>BUDGET | \$<br>CHANGE | %<br>CHANGE |
|---------------------------------------|----------------------------|----------------------------|--------------|-------------|
| City Administrator                    | \$ 170,530                 | \$ 63,605                  | \$ (106,925) | -63%        |
| Human Resources                       | 417,535                    | 407,660                    | (9,875)      | -2%         |
| ıs                                    | 1,310,840                  | 1,348,450                  | 37,610       | 3%          |
| Communications & Governmental Affairs | 136,550                    | 310,550                    | 174,000      | 127%        |
| City Attorney                         | 758,000                    | 758,000                    | -            | 0%          |
| City Prosecutor                       | 391,360                    | 391,360                    | -            | 0%          |
| Auditors                              | 140,715                    | 128,505                    | (12,210)     | -9%         |
| Municipal Court                       | 267,020                    | 264,995                    | (2,025)      | -1%         |
| Incarceration                         | 835,000                    | 760,000                    | (75,000)     | -9%         |
| City Assessor                         | 76,792                     | 67,792                     | (9,000)      | -12%        |
| General Support                       | 818,800                    | 782,800                    | (36,000)     | -4%         |
| Buildings and Grounds                 | 1,417,018                  | 1,582,018                  | 165,000      | 12%         |
| Planning                              | 539,270                    | 464,100                    | (75,170)     | -14%        |
| Inspections                           | 124,990                    | 95,190                     | (29,800)     | -24%        |
| Economic Development                  | -                          | 457,500                    | 457,500      | N/A         |
| Engineering                           | 291,709                    | 233,018                    | (58,691)     | -20%        |
| Engineering - One Call                | 76,000                     | 60,500                     | (15,500)     | -20%        |
| Traffic Engineering                   | 154,645                    | 201,213                    | 46,568       | 30%         |
| Street Department                     | 2,618,438                  | 2,667,538                  | 49,100       | 2%          |
| Central Garage                        | 1,363,839                  | 1,427,689                  | 63,850       | 5%          |
| Fire                                  | 992,792                    | 936,642                    | (56,150)     | -6%         |
| Police                                | 2,498,054                  | 2,609,184                  | 111,130      | 4%          |
| Health Department                     | 1,540,979                  | 1,569,899                  | 28,920       | 2%          |
| Library                               | 1,488,087                  | 1,491,487                  | 3,400        | 0%          |
| City Commission                       | 197,895                    | 177,395                    | (20,500)     | -10%        |
| Social Services                       | 403,400                    | 458,400                    | 55,000       | 14%         |
| Unallocated                           | (573,152)                  | (182,899)                  | 390,253      | -68%        |
| TOTAL GENERAL FUND OPERATING BUDGET   | \$ 18,457,106              | \$ 19,532,591              | \$ 1,075,485 | 5.8%        |