# disclosures, and required supplementary information says about the City's overall financial health.

<u>Contents</u>	<u>Page</u>
Financial Trends	119
These schedules contain trend information to help the reader understand and assess how the government's financial position has changed over time.	
Revenue Capacity	124
These schedules contain information to assist the reader in understanding and assessing the factors affecting the government's ability to generate its own-source revenues.	
Debt Capacity	140
These schedules present information to help the reader assess the affordability of the government's current levels of outstanding debt and the government's ability to issue additional debt in the future.	

STATISTICAL SECTION

This part of the City of Fargo's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note

# **Demographic and Economic Information**

These schedules offer demographic and economic information to (1) assist the reader in understanding the socioeconomic environment within which a government operates and (2) provide information that facilitates comparisons of financial statement information over time and among governments.

# **Operating Information**

These schedules contain service and infrastructure data to help the reader understand how the information in the government's financial report relates to the services the government provides and the activities it performs.

**Sources:** Unless otherwise noted, the information in these schedules is derived from the comprehensive annual financial reports for the relevant year. The City implemented GASB 34 in 2002; schedules presenting government-wide information include information beginning in that year.

156

153

#### CITY OF FARGO, NORTH DAKOTA NET POSITION BY COMPONENT LAST TEN FISCAL YEARS (accrual basis of accounting) (UNAUDITED)

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Governmental activities										
Net investment in capital assets	\$ 165,198,383	\$ 198,360,557	\$ 189,087,362	\$ 206,472,245	\$ 181,249,168	\$ 138,920,327	. , ,	. , ,	. , ,	. , ,
Restricted	64,114,256	91,329,393	94,565,364	86,385,806	36,575,596	71,485,506	15,592,239	62,858,162	121,144,992	170,048,177
Unrestricted	9,117,295	(19,974,535)	416,679	13,702,900	3,384,329	2,038,090	4,169,926	68,861,992	56,770,481	77,285,201
Total governmental activities	238,429,934	269,715,415	284,069,405	306,560,951	221,209,093	212,443,923	175,486,977	265,181,864	360,862,509	399,742,872
Business-type activities										
Net investment in capital assets	507,957,852	534,544,356	554,814,340	580,624,402	632,351,653	708,548,590	763,810,437	707,758,594	754,735,747	769,927,969
Restricted	31,565,252	35,995,567	39,793,330	47,453,013	42,919,415	38,133,351	46,242,709	44,229,649	50,570,951	53,325,855
Unrestricted	25,929,372	31,301,382	36,016,908	36,694,655	36,550,855	39,460,589	48,823,670	41,061,711	26,429,639	17,143,800
Total business-type	565,452,476	601,841,305	630,624,578	664,772,070	711,821,923	786,142,530	858,876,816	793,049,954	831,736,337	840,397,624
Primary government										
Net investment in capital assets	673,156,235	732,904,913	743,901,702	787,096,647	813,600,821	847,468,917	919,535,249	841,220,304	937,682,783	922,337,463
Restricted	95,679,508	127,324,960	134,358,694	133,838,819	79,495,011	109,618,857	61,834,948	107,087,811	171,715,943	223,374,032
Unrestricted	35,046,667	11,326,847	36,433,587	50,397,555	39,935,184	41,498,679	52,993,596	109,923,703	83,200,120	94,429,001
omounded	00,040,007	11,020,047	00,100,001	00,007,000	00,000,104	11,700,070	02,000,000	100,020,100	00,200,120	01,120,001
Total primary government	\$ 803,882,410	\$ 871,556,720	\$ 914,693,983	\$ 971,333,021	\$ 933,031,016	\$ 998,586,453	\$ 1,034,363,793	\$ 1,058,231,818	\$ 1,192,598,846	\$ 1,240,140,496

#### CITY OF FARGO, NORTH DAKOTA CHANGES IN NET POSITION LAST TEN FISCAL YEARS (accrual basis of accounting) (UNAUDITED)

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
EXPENSES										
Governmental activities:										
General government	\$ 10,287,469 \$	\$ 13,785,114	\$ 12,980,379	\$ 15,657,870	\$ 16,818,838	\$ 17,776,492	\$ 18,745,925	\$ 21,121,650	\$ 22,172,478	\$ 24,328,279
Public safety	31,735,792	33,428,258	33,861,695	34,415,785	37,826,165	39,029,094	38,539,794	40,386,651	40,099,055	39,366,726
Public works	53,970,609	42,392,349	69,082,966	73,315,688	103,297,687	122,801,345	88,777,599	85,922,794	83,187,071	90,683,363
Public health & welfare	9,182,688	9,083,491	9,682,135	9,937,389	11,683,089	11,442,822	12,950,823	13,636,149	12,966,788	21,646,822
Recreation & culture	6,898,193	7,132,599	7,497,540	8,222,506	8,151,402	8,424,874	8,624,606	9,393,133	9,448,369	8,869,345
Urban redevelopment	4,294,454	2,278,779	1,293,873	2,534,044	2,117,333	1,849,153	4,673,263	1,530,806	1,380,054	1,740,816
Transportation	8,117,307	8,653,280	9,448,794	9,670,550	10,045,459	9,941,816	10,320,580	12,157,449	13,177,659	13,541,248
Economic Development	-	-	-	-	-	-	-	-	-	100,000
General support	982,211	1,200,633	1,214,200	1,002,608	1,200,135	1,057,122	1,151,575	1,192,789	1,069,637	1,228,890
Interest and fiscal charges	13,699,460	15,751,657	17,090,585	18,545,356	19,670,971	21,917,557	22,260,570	22,968,482	23,184,117	24,412,629
Total governmental activities expenses	139,168,183	133,706,160	162,152,167	173,301,796	210,811,079	234,240,275	206,044,735	208,309,903	206,685,228	225,918,118
Business-type activities:										
Municipal airport authority	6,331,018	6,570,226	7,908,632	8,299,826	8,483,692	8,823,490	8,981,905	10,309,142	10,600,697	10,359,737
Water	13,634,186	13,293,762	14,474,710	14,112,129	14,200,256	15.000.452	17,416,843	20,414,032	23,384,899	25,684,536
Wastewater	8,802,312	8.733.862	9.279.582	8.956.040	9.814.203	9.907.111	10,796,934	11.061.329	14.760.568	14,193,049
Storm sewer	4,131,731	3,988,408	4,525,630	4,737,663	5,082,586	5,283,166	5,679,382	6,029,507	6,326,433	6,986,738
Solid waste	9,279,191	9,272,784	9,856,134	9,889,337	10,798,649	11,111,432	10,674,156	11,606,061	10,947,670	11,755,799
Fargodome	6,435,476	7.099.483	7.868.558	8.236.303	7.893.940	8,399,909	9,394,765	10.680.289	11.310.794	9,442,827
Southeast Cass	74,054	67,079	67,763	73,926	54,315	49,345	90,210	59,253	79,715	99.473
Vector control	477,494	327,920	445,567	397,296	335,279	379,561	331,429	429,203	453,082	390,044
Street lighting	2,374,751	2,604,698	2,644,451	2,779,110	3,024,018	3,216,418	3,349,777	3,502,155	4,283,578	4,527,542
Forestry	1,550,266	1,477,668	1,630,661	1,603,197	1,720,593	1,770,157	1,923,056	2,059,976	2,085,546	2,179,408
Total business-type activities expenses	53,090,479	53,435,890	58,701,688	59,084,827	61,407,531	63,941,041	68,638,457	76,150,947	84,232,982	85,619,153
Total primary government expenses	\$ 192,258,662	, ,	\$ 220,853,855				\$ 274,683,192	\$ 284,460,850	\$ 290,918,210	
PROGRAM REVENUES										
Governmental activities:										
Charges for services:										
General government	\$ 2,789,248 \$	, ,,.			• • • • • • • • •	1 11			. , ,	
Public safety	4,668,687	5,433,194	5,467,052	8,337,597	6,247,357	6,119,964	6,240,462	6,238,735	5,071,568	6,675,823
Public works	10,519,541	8,064,249	9,708,531	11,731,930	13,399,541	15,343,800	10,530,618	11,747,317	9,825,876	8,972,236
Public health & welfare	2,560,812	2,590,591	2,802,846	2,839,283	3,026,151	2,946,313	3,030,070	2,865,791	2,933,469	2,380,936
Recreation & culture	670,765	716,288	764,587	777,310	475,257	647,217	518,632	526,085	461,689	180,898
Urban redevelopment	170,033	151,670	465,744	82,815	229,405	637,583	183,000	249,471	34,920	459,849
Transportation	3,130,777	3,441,492	3,589,903	3,876,963	4,023,455	3,982,718	4,304,515	4,651,756	4,864,224	3,857,806
Operating grants and contributions	14,268,244	10,084,351	11,957,140	10,523,934	9,661,729	11,034,507	10,040,237	9,673,151	11,563,442	38,966,469
Capital grants and contributions	71,999,481	65,485,536	68,048,195	76,383,369	86,152,387	138,364,227	91,019,352	94,795,470	152,986,975	96,585,425
Total governmental activities program revenue	s 110,777,588	98,957,348	105,757,290	118,101,865	126,381,810	181,993,272	128,827,688	134,022,069	190,662,772	160,829,966

#### CITY OF FARGO, NORTH DAKOTA CHANGES IN NET POSITION (CONTINUED) LAST TEN FISCAL YEARS (accrual basis of accounting) (UNAUDITED)

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Business-type activities:										
Charges for services:										
Airport	6,244,177	6,716,756	7,546,237	8,641,627	8,546,795	8,296,226	8,583,335	9,309,037	10,190,031	6,722,634
Water	17,284,658	19,828,733	19,051,936	18,311,211	19,134,802	21,779,615	23,706,110	23,888,031	22,744,596	23,773,689
Wastewater	10,401,385	10,905,355	11,046,790	10,176,950	10,328,605	10,526,541	10,714,193	10,961,261	11,276,502	12,266,270
Storm sewer	1,504,238	1,528,614	1,588,515	1,582,079	1,602,497	1,634,581	1,663,088	1,690,018	2,988,746	3,032,860
Solid waste	11,266,479	10,724,500	11,181,542	12,310,654	11,850,605	12,504,724	14,905,074	14,975,672	15,213,314	17,156,780
Fargodome	4,473,612	5,161,637	5,447,421	6,442,044	6,069,576	6,578,942	5,792,841	5,773,223	6,451,080	1,837,932
Other activities	3,470,485	3,672,429	3,740,032	3,824,210	3,923,673	4,019,445	4,350,101	4,525,857	6,376,936	6,386,087
Operating grants and contributions	-	-	-	-	-	-	-	-	-	4,143,971
Capital grants and contributions	588,860	10,312,478	3,975,726	3,774,958	4,230,097	13,366,847	6,218,700	2,319,135	41,057,302	11,428,686
Total business-type activities program revenues	55,233,894	68,850,502	63,578,199	65,063,733	65,686,650	78,706,921	75,933,442	73,442,234	116,298,507	86,748,909
Total primary government program revenues	\$ 166,011,482 \$	167,807,850 \$	169,335,489	\$ 183,165,598	\$ 192,068,460	\$ 260,700,193	\$ 204,761,130	\$ 207,464,303	\$ 306,961,279	\$ 247,578,875
NET (EXPENSE) REVENUE										
Governmental activities	\$ (28,390,595) \$	(34,748,812) \$	(56,394,877)	\$ (55,199,931)	\$ (84 429 269	) \$ (52,247,003)	\$ (77 217 047)	\$ (74 287 834)	\$ (16 022 456)	\$ (65,088,152)
Business-type activities	2,143,415	15,414,612	4,876,511	5,978,906	4,279,119	14,765,880	7,294,985	(2,708,713)	32,065,525	1,129,756
Total primary government net expense	\$ (26,247,180) \$	(19,334,200) \$				) \$ (37,481,123)				\$ (63,958,396)
Poter printery government net expense	φ (20,211,100) φ	(10,001,200) ¢	(01,010,000)	φ (10,221,020)	• (00,100,100	) \$ (01,101,120)	\$ (00,022,002)	φ (10,000,011)	φ 10,010,000	\$ (00,000,000)
GENERAL REVENUES AND OTHER CHANGES IN NET POSITION										
Governmental activities:										
Taxes										
	¢ 00 4 4 4 707 ¢	00 070 704 6	04 000 007	¢ 00.040.500	¢ 04.070.045	¢ 00.005.050	¢ 00.000.044	¢ 00.405.000	¢ 04.000.000	¢ 04 700 404
Property taxes	\$ 20,144,787 \$	20,979,784 \$					. , ,	. , ,	. , ,	\$ 31,722,101
Sales taxes	42,049,097	39,471,099	47,107,737	48,336,282	50,988,474	51,109,289	47,653,443	48,185,965	51,732,825	49,146,842
Gross business receipts taxes	4,474,974	4,360,497	4,789,001	5,177,263	4,943,429		5,108,969	5,264,571	5,074,870	4,920,360
Lodging taxes	1,942,057	2,152,130	2,310,646	2,556,722	2,408,710		2,286,414	2,300,096	2,353,102	1,268,373
Other taxes	3,312,240	2,586,200	2,907,258	2,953,800	1,874,754	1,762,599	1,737,382	1,713,618	1,772,002	1,563,737
Unrestricted intergovernmental	5,632,867	8,188,288	8,404,341	9,446,998	8,778,310		5,768,743	6,741,796	7,258,781	6,365,987
Unrestricted investment earnings	3,058,022	2,267,527	2,677,208	3,141,709	2,722,190		5,219,212	5,942,482	7,852,248	6,138,825
Miscellaneous	2,497,946	262,848	855,955	205,642	699,233	,	2,048,000	415,705	463,526	1,483,134
Transfers	(15,765,314)	(14,234,080)	(16,294,658)	(23,562,793)	(48,659,781		(57,845,373)	63,983,425	3,835,415	1,359,156
Total governmental activities	67,346,676	66,034,293	74,746,155	70,874,143	47,831,334	43,481,833	40,260,101	163,982,721	111,703,101	103,968,515
Business-type activities:										
Property taxes	619,474	637,860	664,036	692,977	744,009	840,443	941,291	1,009,429	1,065,589	1,159,827
Unrestricted investment earnings	557,643	4,566,253	5,597,897	2,715,512	407,886		5,539,034	(1,874,911)	8,139,904	5,225,915
Miscellaneous	1,374,819	1,536,024	1,581,978	1,197,304	1,270,719		1,113,603	1,730,758	1,250,780	2,504,945
Transfers	15,765,314	14,234,080	16,294,658	23,562,793	48,659,781	52,778,426	57,845,373	(63,983,425)	(3,835,415)	(1,359,156)
Total business-type activities	18,317,250	20,974,217	24,138,569	28,168,586	51,082,395	59,554,727	65,439,301	(63,118,149)	6,620,858	7,531,531
Total primary government	\$ 85,663,926 \$	87,008,510 \$	, ,	\$ 99,042,729	\$ 98,913,729	, ,	\$ 105,699,402	\$ 100,864,572		\$ 111,500,046
rotai primary government	\$ 65,003,920 \$	67,000,310 4	90,004,724	\$ 99,042,729	\$ 90,913,729	\$ 103,030,500	\$ 105,099,402	\$ 100,004,372	\$ 110,323,939	\$ 111,500,040
CHANGE IN NET POSITION	• • • • • • • •	04.005.403	10.054.070				• (00 0F0 C (0)	<b>•</b> •• •• •• • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •
Governmental activities	\$ 38,956,081 \$	31,285,481 \$					\$ (36,956,946)		. , ,	\$ 38,880,363
Business-type activities	20,460,665	36,388,829	29,015,080	34,147,492	55,361,514	74,320,607	72,734,286	(65,826,862)	38,686,383	8,661,287
Total primary government	\$ 59,416,746 \$	67,674,310 \$	47,366,358	\$ 49,821,704	\$ 18,763,579	\$ 65,555,437	\$ 35,777,340	\$ 23,868,025	\$ 134,367,028	\$ 47,541,650

#### CITY OF FARGO, NORTH DAKOTA FUND BALANCES - GOVERNMENTAL FUNDS LAST TEN FISCAL YEARS (modified accrual basis of accounting) (UNAUDITED)

	 2011	2012	2013		2014	2015	2016	2017	2018	2019	2020
General fund											
Nonspendable	\$ 2,446,506	\$ 2,396,008	\$ 3,193,345	\$	3,077,850	\$ 3,458,674	\$ 3,407,591	\$ 3,639,923	\$ 4,080,149	\$ 3,254,912	\$ 4,562,747
Restricted	3,508,782	2,099,862	1,408,205		2,933,454	2,724,557	2,913,219	3,170,287	3,054,111	3,299,447	5,515,852
Committed	3,094,517	3,276,615	3,311,267		3,273,816	3,255,360	2,581,150	1,405,918	1,000,016	1,000,016	1,000,015
Assigned	1,125,286	1,634,896	1,542,711		2,063,907	696,286	1,639,608	1,531,414	542,423	598,370	234,832
Unassigned	23,450,515	23,280,959	22,428,922		25,881,011	29,041,175	28,854,936	28,099,032	26,862,322	25,531,980	34,629,546
Total general fund	\$ 33,625,606	\$ 32,688,340	\$ 31,884,450	\$	37,230,038	\$ 39,176,052	\$ 39,396,504	\$ 37,846,574	\$ 35,539,021	\$ 33,684,725	\$ 45,942,992
All other governmental funds											
Nonspendable	\$ 1,932,128	\$ 988,582	\$ 1,309,969	\$	191,946	\$ 164,444	\$ 34,352	\$ 26,858	\$ 25,926	\$ 22,384	\$ 767,462
Restricted	84,927,466	105,663,729	105,306,381		134,026,444	180,217,679	155,484,797	83,337,552	76,935,852	97,388,036	195,339,825
Unassigned	(23,806,670)	(34,364,189)	(11,865,327)		281,528	(1,233,295)	(1,508,396)	(12,693,722)	(2,567,558)	(1,457,368)	(8,968,773)
Total all other governmental funds	\$ 63,052,924	\$ 72,288,122	\$ 94,751,023	\$ ´	134,499,918	\$ 179,148,828	\$ 154,010,753	\$ 70,670,688	\$ 74,394,220	\$ 95,953,052	\$ 187,138,514

Note: GASB 54 provisions implemented in 2011.

#### CITY OF FARGO, NORTH DAKOTA CHANGES IN FUND BALANCES - GOVERNMENTAL FUNDS LAST TEN FISCAL YEARS (modified accrual basis of accounting) (UNAUDITED)

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
REVENUES										
Taxes	\$ 71,159,547	\$ 69,609,843	\$ 79,112,438	\$ 81,677,930	\$ 84,314,320	\$ 86,124,681	\$ 85,022,900 \$	86,748,354	92,278,548	\$ 88,698,627
Special assessments	23,242,178	28,443,896	28,217,162	33,035,969	26,817,909	37,005,479	38,133,231	38,646,930	43,926,433	48,726,546
Licenses and permits	2,697,940	3,195,162	3,672,166	7,224,633	4,990,708	4,832,453	4,628,182	5,198,720	4,493,214	5,737,598
Intergovernmental revenues	63,779,423	46,724,100	47,217,292	48,117,275	57,016,153	62,477,689	31,049,211	48,717,857	49,907,681	76,296,854
Charges for services	18,428,393	16,451,021	18,309,587	20,670,015	22,189,233	23,956,424	18,926,090	19,298,417	17,989,560	16,295,423
Fines and forfeits	2,621,381	2,809,790	2,615,896	2,309,818	2,460,352	2,341,248	2,191,577	2,172,109	1,950,589	1,662,365
Investment income	3,101,711	2,267,491	2,677,209	3,141,709	2,722,189	3,786,337	5,219,212	5,942,482	7,852,247	6,138,828
Miscellaneous revenues	3,430,688	1,800,660	2,306,385	1,773,931	1,721,220	2,104,307	3,641,141	3,160,450	2,285,814	2,345,312
Total revenues	188,461,261	171,301,963	184,128,135	197,951,280	202,232,084	222,628,618	188,811,544	209,885,319	220,684,086	245,901,553
EXPENDITURES										
Current:										
General government	13,530,675	12,927,891	13,369,708	14,737,626	15,246,262	16,407,262	16,856,505	17,703,650	19.366.846	20.270.944
Public safety	28,329,588	28.662.756	31,456,126	33,369,095	33,451,426	36.082.072	36,998,027	37,747,717	39.058.816	41.617.827
Public works	46,196,098	32,735,925	58,425,075	63,871,726	92,616,311	111,640,200	76,318,240	72,031,169	69,421,244	73,333,640
Public health & welfare	9,019,173	8,991,350	9,600,626	9,772,583	10,995,285	10,848,965	11,579,236	11,416,597	11,660,635	17,845,112
Recreation & culture	6,090,421	6,296,540	6,759,915	7,487,173	7,260,040	7.579.386	7,675,423	8,205,305	8,520,434	7,203,951
Urban redevelopment	4,222,138	2,197,434	1,229,670	2,475,041	2,043,111	1,784,835	4,606,638	1,438,043	1,293,763	1,621,118
Public transportation	6,421,022	6,949,410	7,699,061	7,790,355	8,032,340	7,996,823	8,295,435	9,636,184	10,542,775	10,314,110
Economic Development	-	-	-	-	-	-	-	-	-	100,000
General support	982,211	1,200,633	1,214,200	1,002,608	1,200,135	1,057,122	1,151,575	1,192,789	1,069,637	1,228,890
Capital outlay	78,375,741	54,920,932	65,404,888	79,884,239	91,605,305	121,451,027	125,327,223	81,234,761	78,807,560	69,742,369
Debt service	70,070,741	04,020,002	00,404,000	10,004,200	51,000,000	121,401,027	120,021,220	01,204,701	10,001,000	00,142,000
Principal	22,675,445	30,418,791	27,353,897	46,567,553	22,888,927	99,578,791	115,922,066	44,419,181	28,786,345	34,571,644
Interest and fiscal charges	15,023,826	16,756,119	17,469,622	19,319,856	20,075,289	22,049,844	24,847,595	24,957,276	25,168,282	26,399,498
Total expenditures	230,866,338	202,057,781	239,982,788	286,277,855	305,414,431	436,476,327	429,577,963	309,982,672	293,696,337	304,249,103
Total experiateles		202,007,701	200,002,700	200,211,000	000,414,401	400,470,027	420,011,000	000,002,072	200,000,001	004,240,100
Excess of revenues over (under) expenditures	(42,405,077)	(30,755,818)	(55,854,653)	(88,326,575)	(103,182,347)	(213,847,709)	(240,766,419)	(100,097,353)	(73,012,251)	(58,347,550)
OTHER FINANCING SOURCES (USES)										
Transfers in	42,564,702	46,061,220	48,232,207	50,428,758	33,963,296	27,850,260	27,716,989	39,711,889	40,399,483	41,539,919
Transfers out	(31,047,668)	(38,384,136)	(36,515,024)	(40,841,318)	(27,934,670)	(14,081,833)	(15,134,537)	(16,519,651)	(18,347,905)	(17,733,637)
Lease proceeds	219,752	25,845	-	-	-	-	-	-	-	-
Loans issued	14,629,667	2,750,577	3,777,275	9,286,885	59,753,882	73,448,663	90,656,881	16,917,260	16,637,168	540,246
Bonds issued	65,175,000	34,180,000	68,080,000	153,152,000	78,480,000	94,870,000	49,865,000	60,280,000	51,200,000	132,105,000
Bond premium	1,056,364	2,500,244	4,634,206	13,463,660	5,350,307	6,842,996	2,729,391	1,085,502	2,569,041	5,069,001
Other financing uses - payment to bond escrow agent	-	-	-	(14,420,000)	-	-	-	-	-	-
Other financing uses - debt service - principal	-	(8,080,000)	(10,695,000)	(39,290,000)	-	-	-	-	-	-
Capital lease	-	-	-	244,935	164,456	-	42,700	38,332	259,000	270,750
				,	,		,	,	,	· · · ·
Total other financing sources (uses)	92,597,817	39,053,750	77,513,664	132,024,920	149,777,271	188,930,086	155,876,424	101,513,332	92,716,787	161,791,279
Net change in fund balances	\$ 50,192,740	\$ 8,297,932	\$ 21,659,011	\$ 43,698,345	\$ 46,594,924	\$ (24,917,623)	\$ (84,889,995) \$	5 1,415,979	19,704,536	\$ 103,443,729
Debt service as a percentage of noncapital expenditures	24.7%	32.1%	25.7%	31.9%	20.1%	38.6%	46.3%	30.3%	25.1%	26.0%

#### CITY OF FARGO, NORTH DAKOTA PROGRAM REVENUES BY FUNCTION/PROGRAM LAST TEN FISCAL YEARS (accrual basis of accounting) (UNAUDITED)

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Function/Programs Governmental Activities:										
General government	\$ 3,807,394	\$ 3,584,780	\$ 3,727,768	\$ 4,572,894	\$ 3,396,977	\$ 3,388,698	\$ 3,383,996	\$ 3,791,309	\$ 3,474,653	\$ 3,674,162
Public safety	6,979,120	7,521,154	6,467,611	9,015,911	7,073,142	7,587,684	7,351,510	7,061,916	6,240,611	23,818,438
Public works	83.718.083	73,015,009	78,027,652	87,673,073	97,619,054	153,229,840	100,569,567	103,639,312	162,464,447	103,469,103
Public health & welfare	5,884,252	5,590,433	6,090,635	6,403,493	6,677,501	6,664,336	6,968,921	6,747,855	7,063,507	14,671,639
Recreation & culture	818,073	885,669	909,441	1,421,032	644,517	836,724	700,382	843,185	652,854	428,365
Urban redevelopment	1,870,273	1,676,716	1,056,476	1,448,840	1,847,404	1,542,512	1,772,556	1,220,520	1,117,960	1,542,039
Transportation	7.700.393	6.683.587	9.477.706	7,566,621	9,123,215	8,743,478	8,080,756	10.717.972	9.648.740	13,226,220
Total governmental activities	110,777,588	98,957,348	105,757,289	118,101,864	126,381,810	181,993,272	128,827,688	134,022,069	190,662,772	160,829,966
5		, ,	, ,	, ,	, ,	, ,	, ,	, ,	, ,	, <u>, ,  </u>
Business-type activities:										
Municipal airport authority	6,776,001	17,004,234	11,471,963	12,391,585	12,764,183	21,662,496	14,787,035	11,465,172	11,444,202	21,961,182
Water	17,284,658	19,828,733	19,051,936	18,311,211	19,134,802	21,779,615	23,706,110	24,051,031	23,964,846	24,036,459
Wastewater	10,433,222	10,905,355	11,046,790	10,176,950	10,328,605	10,526,541	10,714,193	10,961,261	15,316,392	12,266,270
Storm sewer	1,504,238	1,528,614	1,558,515	1,582,079	1,602,497	1,634,581	1,663,088	1,690,018	37,148,343	3,032,860
Solid waste	11,266,678	10,724,500	11,181,542	12,310,654	11,850,605	12,505,301	14,920,074	14,975,672	15,213,314	17,156,780
FargoDome	4,473,612	5,161,637	5,447,421	6,442,044	6,069,576	6,578,942	5,792,841	5,773,223	6,481,080	1,909,271
Southeast Cass	62,423	64,064	88,414	55,593	41,399	28,554	32,224	38,588	43,652	58,998
Vector control	631,185	631,774	646,742	660,007	678,189	697,221	716,353	727,430	739,646	748,016
Street lighting	1,629,769	1,642,346	1,669,511	1,696,469	1,753,908	1,812,382	1,877,197	1,986,450	3,869,189	3,514,060
Forestry	1,172,108	1,359,245	1,385,365	1,437,141	1,462,886	1,481,288	1,724,327	1,773,389	2,077,843	2,065,013
Total business-type activities	55,233,894	68,850,502	63,548,199	65,063,733	65,686,650	78,706,921	75,933,442	73,442,234	116,298,507	86,748,909
Total	\$ 166,011,482	\$ 167,807,850	\$ 169,305,488	\$ 183,165,597	\$ 192,068,460	\$ 260,700,193	\$ 204,761,130	\$ 207,464,303	\$ 306,961,279	\$ 247,578,875

# CITY OF FARGO, NORTH DAKOTA TAX REVENUES BY SOURCE, GOVERNMENTAL FUNDS LAST TEN FISCAL YEARS (modified accrual basis of accounting) (UNAUDITED)

Year	Property Tax	Bu	isiness Tax	Sales Tax	Lodging Tax	Other	Totals
2020	\$ 31,799,316	\$	4,920,360	\$ 49,146,842	\$ 1,268,373	\$ 1,563,737 \$	88,698,628
2019	31,345,749		5,074,870	51,732,825	2,353,102	1,772,002	92,278,548
2018	29,284,104		5,264,571	48,185,965	2,300,096	1,713,618	86,748,354
2017	28,236,693		5,108,969	47,653,443	2,286,413	1,737,382	85,022,900
2016	26,073,828		4,839,170	51,109,289	2,339,795	1,762,599	86,124,681
2015	24,098,953		4,943,429	50,988,474	2,408,710	1,874,754	84,314,320
2014	22,653,864		5,177,263	48,336,282	2,556,722	2,953,800	81,677,931
2013	21,997,795		4,789,001	47,107,737	2,310,646	2,907,259	79,112,438
2012	21,039,916		4,360,497	39,471,099	2,152,130	2,586,201	69,609,843
2011	20,203,287		4,474,974	42,049,097	1,942,057	2,490,132	71,159,547

Note: The Other category includes the following revenues; Telephone tax, homestead credit, veteran's tax, cigarette tax, fire premium tax gaming tax, and PILOT revenue.

#### CITY OF FARGO, NORTH DAKOTA SALES TAX RECEIPTS - CASH BASIS LAST TEN FISCAL YEARS (UNAUDITED)

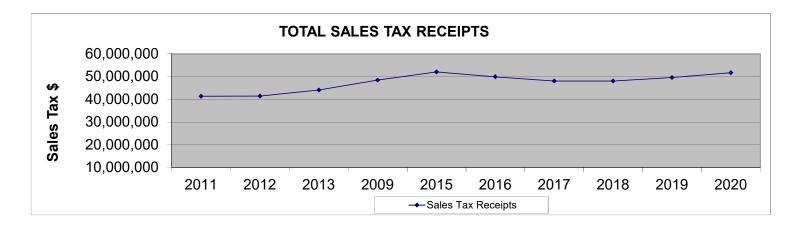
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Allocation of Receipts:										
Infrastructure (1)	\$ 15,515,131	\$ 15,046,337	\$ 10,806,389 \$	11,528,271 \$	13,018,973	\$ 12,481,805	\$ 6,008,839	\$ 6,004,775	\$ 6,202,932	\$ 6,465,123
Public Utility (1)	15,515,131	15,047,541	13,102,714	13,313,638	13,018,973	12,481,804	12,017,677	12,009,551	12,405,863	12,930,246
Flood Control (1)(2)(3)	10,343,421	11,368,486	20,202,834	23,651,664	26,037,946	24,963,610	30,044,193	30,023,876	31,014,659	32,325,614
Total Sales Tax Receipts	\$ 41,373,683	\$ 41,462,364	\$ 44,111,937 \$	48,493,573 \$	52,075,892	\$ 49,927,219	\$ 48,070,709	\$ 48,038,202	\$ 49,623,454	\$ 51,720,983

Receipts are shown net of state administrative fee.

(1) Beginning in 2009 a 1 cent sales tax was authorized through December 2028 for infrastructure capital improvement funding related primarily to an approved utility infrastructure master plan

(2) Beginning in 2010 a 1/2 cent sales tax was authorized through December 2084 for flood risk protection, mitigation and reduction.

(3) Beginning in 2013 a 1/2 cent sales tax was authorized through December 2032 for infrastructure improvements including flood protection, after January 1, 2017 all proceeds were redirected to flood protection, mitigation and reduction. In November 2016, the citizens of Fargo voted to extend the sales tax to expire December 2084 or earlier if all debt and obligations related to the flood control projects have been retired.



Source: City Auditors Office and Office of the ND State Tax Commissioner

**CITY OF FARGO, NORTH DAKOTA** SALES TAX MODEL (UNAUDITED) 7.5% **EFFECTIVE RATE** 5.0% 0.5% 0.5% 1.0% 0.5% STATE RATE COUNTY RATE CITY CITY CITY FLOOD CONTROL (1) **INFRASTRUCTURE (2)** FLOOD CONTROL (3) (Flood Control) 1/1/2013 - 12/31/2084 1/1/2009 - 12/31/2028 1/1/2010 - 12/31/2084

- (1) The City uses this tax for infrastructure improvements including flood protection, after January 1, 2017 all proceeds are redirected to flood protection, mitigation and reduction.
- (2) The City of Fargo will use this sales tax for infrastructure capital improvements which may include the following: streets and traffic management; water supply and treatment needs, including construction or expansion of water treatment facilities; water distribution system needs; sewage treatment and collection system needs, including construction or expansion of sewage treatment facilities and flood protection projects.
- (3) This sales tax is utilized by the City of Fargo for flood risk protection, mitigation and reduction.

#### CITY OF FARGO, NORTH DAKOTA TAXABLE SALES AND PURCHASES BY STATE NAICS CATEGORY (in thousands) LAST TEN FISCAL YEARS (UNAUDITED)

Fiscal Year	 2011	2012	2013	2014	2015	2016		2017	2018	2019	2020	Percent change from 2011 to 2020
Construction	\$ 73,367	\$ 102,562	\$ 121,777	\$ 119,922	\$ 118,725 \$	105,	475	\$ 85,077	\$ 80,788	\$ 87,293	\$ 89,940	18.43%
Manufacturing	152,891	176,696	154,645	189,713	179,881	160,	397	138,143	156,593	156,024	157,105	2.68%
Wholesale Trade	457,370	518,411	527,446	546,741	479,306	408,	786	382,305	352,940	353,018	349,572	-30.84%
Retail Trade	1,165,980	1,225,611	1,251,316	1,264,918	1,271,354	1,237,	373	1,196,038	1,207,261	1,187,251	1,180,813	1.26%
Transportation and Warehousing	2,772	2,868	3,166	4,185	3,566	3,	703	4,810	5,274	6,272	4,954	44.05%
Information Industries	14,106	17,664	17,080	19,702	20,529	20,	235	20,406	21,883	20,194	13,852	-1.83%
Finc, Ins. Real Estate, Rental & Leasing	77,385	87,578	93,327	100,771	93,348	72,	262	65,304	62,741	64,465	50,776	-52.40%
Professional, Scientific, Tech., & Mgmt Serv.	23,032	26,893	24,260	24,027	21,936	19,	953	19,323	20,868	20,652	18,597	-23.85%
Educational, Health Care, and Social Serv.	32,365	33,254	29,370	26,464	37,643	37,	380	32,342	33,584	81,241	80,434	59.76%
Arts, Entertainment & Recreation	17,301	21,060	24,760	27,254	27,308	32,	026	27,299	30,644	33,995	14,199	-21.85%
Accommodation & Food Services	347,719	371,266	379,938	409,666	419,240	416,	335	410,254	417,610	426,718	328,611	-5.81%
Other Services	45,707	44,282	50,751	50,272	46,657	46,	127	41,304	42,896	38,572	37,341	-22.40%
Miscellaneous	11,743	11,952	13,061	14,190	19,267	17,	753	16,750	16,060	16,284	17,844	34.19%
Total	\$ 2,421,738	\$ 2,640,097	\$ 2,690,897	\$ 2,797,825	\$ 2,738,760 \$	2,578,	605	\$ 2,439,355	\$ 2,449,142	\$ 2,491,979	\$ 2,344,038	-3.31%

Source: North Dakota Office of State Tax Commissioner

#### CITY OF FARGO, NORTH DAKOTA MARKET, ASSESSED AND TAXABLE VALUE OF TAXABLE PROPERTY LAST TEN FISCAL YEARS (UNAUDITED)

Fiscal Year	Residential	Agriculture	Commercial	Railroad	C	Other Utilities	Inc	Less: remental Value	Estimated (True & Full) Market Value	Assessed Value (1)	Taxable Value (2)	Total Direct Tax Rate
2020	\$ 6,453,459,098	\$ 2,158,400	\$ 6,630,600,800	\$ 8,861,000	\$	128,510,260	\$	(176,797,589) \$	13,046,791,969	\$ 6,523,395,985	\$ 620,144,629	53.00
2019	6,168,675,008	2,183,600	6,342,575,459	8,119,840		130,586,580		(146,967,279)	12,505,173,208	6,252,586,604	594,470,390	53.00
2018	5,974,373,574	2,330,700	5,984,366,500	7,126,140		107,394,840		(360,641,830)	11,714,949,924	5,857,474,962	556,125,077	51.00
2017	5,636,656,118	2,407,400	5,709,368,000	7,204,400		99,946,260		(338,195,157)	11,117,387,021	5,558,693,511	527,912,051	51.00
2016	5,130,713,752	2,891,600	5,342,197,200	6,455,800		110,797,860		(294,755,526)	10,298,300,686	5,149,150,343	489,481,255	53.00
2015	4,640,747,077	3,005,900	4,703,499,495	6,088,160		96,224,260		(252,550,425)	9,197,014,467	4,598,507,234	436,837,979	55.00
2014	4,235,747,016	3,655,120	4,066,383,200	5,823,820		84,829,680		(235,985,692)	8,160,453,144	4,080,226,572	387,008,093	57.25
2013	4,012,709,775	3,265,100	3,666,459,320	5,664,700		77,865,780		(161,713,089)	7,604,251,586	3,802,125,794	360,271,576	57.25
2012	3,905,833,955	3,105,400	3,467,182,570	4,553,780		75,715,960		(132,482,929)	7,323,908,736	3,661,954,369	346,750,408	58.25
2011	3,809,974,933	2,902,650	3,257,902,710	4,508,820		61,551,500		(100,772,847)	7,036,067,766	3,518,033,884	332,779,107	58.25

(1) Assessed value is 50% of market value

(2) Taxable Value is determined as follows:

Commercial property - 10% of assessed value Agricultural property - 10% of assessed value Residential property - 9% of assessed value

Source: County Auditors Office

#### CITY OF FARGO, NORTH DAKOTA PROPERTY TAX RATES - DIRECT AND OVERLAPPING GOVERNMENTS LAST TEN FISCAL YEARS (UNAUDITED)

#### MILL LEVY RATES \*

				CITY OF FARG	90				OTHE	ER TAXIN	G ENTITIE	S				TOTALS BY OOL DISTR	
				City Share		Total	School	School	School		-		Soil		School	School	School
Levy	Collect		•••	of Special	•	City of Fargo	District	District	District	Park	Cass	<i>.</i>	Conservation		District	District	District
Year	Year	Revenue	Airport	Assessments **	Levies	Mills	#1	#2	#6	District	County	State	District	Control	#1	#2	#6
2020	2021	49.90	2.00	1.10	-	53.00	154.38	101.53	139.45	29.60	48.77	1.00	0.44	4.93	292.12	239.27	277.19
2019	2020	49.90	2.00	1.10	-	53.00	154.38	99.46	137.26	28.67	49.90	1.00	0.38	5.11	292.44	237.52	275.32
2018	2019	47.90	2.00	1.10	-	51.00	154.13	105.93	133.31	27.83	48.90	1.00	0.48	5.26	288.60	240.40	267.78
2017	2018	47.90	2.00	1.10	-	51.00	154.13	113.73	129.27	27.80	45.61	1.00	0.45	5.50	285.49	245.09	260.63
2016	2017	49.90	2.00	1.10	-	53.00	154.35	124.08	133.29	28.61	53.76	1.00	0.39	6.40	297.51	267.24	276.45
2015	2016	51.90	2.00	1.10	-	55.00	166.35	126.88	139.71	29.52	58.32	1.00	0.63	6.50	317.32	277.85	290.68
2014	2015	54.15	2.00	1.00	0.10	57.25	165.35	133.05	142.20	30.71	63.67	1.00	0.44	7.00	325.42	293.12	302.27
2013	2014	54.15	2.00	1.00	0.10	57.25	165.35	137.51	142.20	30.74	63.67	1.00	0.70	7.00	325.71	297.87	302.56
2012	2013	55.15	2.00	1.00	0.10	58.25	219.28	179.22	192.20	31.25	64.60	1.00	0.68	7.00	382.06	342.00	354.98
2011	2012	53.32	2.00	2.83	0.10	58.25	221.59	187.91	192.20	31.34	66.75	1.00	0.83	7.00	386.76	353.08	357.37

\* per \$1,000 of taxable value

\*\* City share of special assessments is not subject to the city ordinance imposed mill levy limitation of 64 mills

Source: Cass County

# CITY OF FARGO, NORTH DAKOTA PRINCIPAL PROPERTY TAXPAYERS 2020 AND NINE YEARS AGO (UNAUDITED)

	2020					2011				
				% of total		% of total				
		Assessed		assessed		Assessed		assessed		
Taxpayer		Valuation	Rank	valuation		Valuation	Rank	valuation		
Sterling Properties (formerly INREIT)	\$	204,763,900	1	3.14	\$	58,428,850	1	1.66		
Sanford	Ŧ	137,774,700	2	2.11	Ŧ	29,003,500	3			
West Acres Development Company		118,710,200	3	1.82		43,260,550	2			
Dakota UPREIT		79,883,800	4	1.22		-, -,	-	-		
Comstock Land Company		70,940,200	5	1.09		-	-	-		
Matrix Properties		63,701,600	6	0.98		25,460,800	4	0.72		
Great Plains Software		59,645,000	7	0.91		-	-	-		
Innovis Health		55,860,400	8	0.86		16,232,350	8	0.46		
R & B Development		51,974,800	9	0.80		19,882,650	6	0.57		
Wal-Mart Real Estate Business Trust		49,160,300	10	0.75		18,563,450	7	0.53		
Osgood Investments		-	-	-		20,997,450	5	0.60		
RCV Ltd Partnership/Van Raden		-	-	-		15,672,700	9	0.45		
IRET Properties		-	-	-		15,558,850	10	0.44		
Total attributable to top taxpayers		892,414,900		13.68		263,061,150		7.48		
Total of all other properties		5,630,981,085		86.32		3,254,972,734		92.52		
	\$	6,523,395,985		100.00	\$	3,518,033,884		100.00		

Source: City of Fargo Assessors Office, Cass County Auditors Office

# CITY OF FARGO, NORTH DAKOTA PROPERTY TAX LEVIES AND COLLECTIONS LAST TEN FISCAL YEARS (UNAUDITED)

	Taxes levied			Collected w Fiscal Year o		Collections		Total Collections to Date			
Fiscal Year	for the Fiscal Year			Amount	Percentage of Levy	in	Subsequent Years	Amount	Percentage of Levy		
2020	\$	35,482,579	\$	7,950,141	22.41%	\$	-	\$ 7,950,141	22.41%		
2019		33,765,795		3,903,997	11.56%		28,098,211	32,002,208	94.78%		
2018		33,447,420		7,630,249	22.81%		24,208,526	31,838,775	95.19%		
2017		31,586,925		9,132,902	28.91%		21,008,836	30,141,738	95.42%		
2016		30,267,785		7,104,488	23.47%		21,877,178	28,981,666	95.75%		
2015		28,012,985		7,034,130	25.11%		19,815,987	26,850,117	95.85%		
2014		26,036,427		5,892,963	22.63%		18,960,421	24,853,384	95.46%		
2013		23,964,157		4,924,969	20.55%		17,998,400	22,923,369	95.66%		
2012		23,439,045		6,631,277	28.29%		15,862,925	22,494,202	95.97%		
2011		22,228,006		6,439,159	28.97%		14,901,118	21,340,277	96.01%		

Property taxes are collectable at the taxpayer's option under two plans: 1) taxes paid in full by February 15 of the collection year receive a 5% discount or 2) taxes paid in two installments dues by March 1 and due by October 15. Penalties are levied on the following schedule:

Delinquent Time Period	Penalty
Mar 2 - Apr 30	3%
May 2 - Jun 30	an additional 3%
Jul 2 - Sept 30	an additional 3%
Oct 16 - Dec 31	an additional 3%
Jan 1	12% annual rate

### Source: County Auditors Office

# CITY OF FARGO, NORTH DAKOTA DELINQUENT PROPERTY TAX COLLECTIONS LAST TEN FISCAL YEARS (UNAUDITED)

Fiscal Year	Delinquent Taxes Collections	Total Collections	Collections as Percent of Current Levy	Outstanding Delinquent Taxes	Outstanding Delinquent Taxes as Percent of Current Levy
2020	\$ 353,639	\$ 7,950,141	22.41%	\$ 402,336	1.13%
2019	323,756	32,002,208	94.78%	507,466	1.50%
2018	199,534	31,838,775	95.19%	461,929	1.38%
2017	133,236	30,141,738	95.42%	282,259	0.89%
2016	178,552	28,981,666	95.75%	245,133	0.81%
2015	203,665	26,850,117	95.85%	244,633	0.87%
2014	205,187	24,853,384	95.46%	287,782	1.11%
2013	216,366	22,923,369	95.66%	300,177	1.25%
2012	267,098	22,494,202	95.97%	319,323	1.36%
2011	411,643	21,340,277	96.01%	479,771	2.16%

Source: County Auditors Office

# CITY OF FARGO, NORTH DAKOTA SPECIAL ASSESSMENTS LEVIES AND COLLECTIONS LAST TEN FISCAL YEARS (UNAUDITED)

	S	pecials levied	Collected w Fiscal Year o		Collections			Total Collection	Outstanding		
Fiscal Year			 Amount	Percentage of Levy	ir	n Subsequent Years		Amount	Percentage of Levy		Delinquent Specials
2020	\$	37,809,484	\$ 7,299,483	19.31%	\$	-	\$	7,299,483	19.31%	\$	-
2019		35,934,663	2,862,551	7.97%		31,679,123		34,541,674	96.12%		1,164,613
2018		34,362,056	6,575,340	19.14%		27,204,256		33,779,596	98.30%		575,417
2017		32,166,352	8,072,103	25.09%		24,009,484		32,081,587	99.74%		68
2016		29,347,696	6,583,191	22.43%		22,752,771		29,335,962	99.96%		-
2015		25,074,877	6,096,259	24.31%		18,976,808		25,073,067	99.99%		-
2014		25,147,316	5,779,384	22.98%		18,484,299		24,263,683	96.49%		-
2013		22,649,269	3,757,745	16.59%		18,785,355		22,543,100	99.53%		-
2012		21,063,661	4,850,681	23.03%		15,980,752		20,831,433	98.90%		-
2011		19,470,644	4,499,565	23.11%		14,962,458		19,462,023	99.96%		-

Source: County Auditors Office

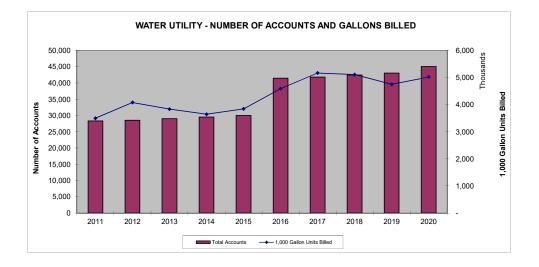
# CITY OF FARGO, NORTH DAKOTA SUMMARY OF BUILDING PERMITS ISSUED LAST TEN FISCAL YEARS (UNAUDITED)

Fiscal		Residential		Commercial	М	ultiple Dwelling	(	Other	Total		
Year	No.	Value	No.	Value	No.	Value	No.	Value	No.	Value	
2020	386	\$ 108,333,733	64	\$ 136,734,323	15	\$ 110,395,603	1,682 \$	364,787,533	2,147	\$ 720,251,192	
2019	268	68,393,961	53	86,207,856	2	1,940,000	1,704	224,673,878	2,027	381,215,695	
2018	278	73,167,154	63	119,031,408	26	92,097,292	1,764	230,802,890	2,131	515,098,744	
2017	318	79,983,547	61	106,436,485	14	68,378,598	2,121	220,015,776	2,514	474,814,406	
2016	369	103,364,854	61	82,030,623	29	77,798,646	2,084	230,596,081	2,543	493,790,204	
2015	366	90,050,759	82	60,341,584	27	76,040,603	1,985	274,312,784	2,460	500,745,730	
2014	312	75,353,306	79	516,998,923	44	148,775,000	1,953	271,008,516	2,388	1,012,135,745	
2013	411	82,346,838	64	76,140,336	29	84,674,999	1,887	134,605,425	2,391	377,767,598	
2012	306	59,679,260	54	65,903,210	23	52,561,747	1,925	114,491,655	2,308	292,635,872	
2011	231	43,473,605	31	30,081,468	16	37,660,900	1,848	122,459,205	2,126	233,675,178	

Source: City of Fargo Building Inspector

#### CITY OF FARGO, NORTH DAKOTA WATER UTILITY BILLED CONSUMPTION LAST TEN FISCAL YEARS (UNAUDITED)

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Residential Customers (1,000 Gallon Units)	1,243,427	1,456,310	1,323,864	1,178,140	1,239,102	1,292,389	1,343,577	1,352,441	1,144,070	1,255,648
Commercial Customers (1,000 Gallon Units)	2,256,798	2,624,512	2,511,811	2,468,018	2,604,483	2,678,618	2,860,390	2,754,660	2,675,536	2,701,537
Other Communities (1,000 Gallon Units)						619,527	963,249	1,005,826	931,971	1,061,659
Total 1,000 Gallon Units	3,500,225	4,080,822	3,835,675	3,646,158	3,843,585	4,590,534	5,167,216	5,112,927	4,751,577	5,018,844
Total Number of Accounts	28,355	28,539	29,027	29,525	30,001	41,449	41,804	42,478	43,030	45,054



Source: City Auditor's Office

Note: In 2016 the City of Fargo became a wholesale water supplier to the City of West Fargo, effective June 2016.

# CITY OF FARGO, NORTH DAKOTA WATER UTILITY - MAJOR CUSTOMERS DECEMBER 31, 2020 (UNAUDITED)

Customer	1,000 Gallon Units
City of West Fargo (1)	987,975
Cass Rural Water	265,981
Goldmark	230,058
North Dakota State Univeristy	158,253
Sanford Health	112,149
Amber Valley	65,047
Urban Holdings	61,055
Valley Rental Service	54,611
Campbell Property Management	49,685
Cass Clay Creamery	39,767
Urban Plains	30,356
Hegenes Management	30,109
JM Rentals	28,819
Fargo Park District	29,965
Roers	27,692
Total Attributable to Major Customers	2,171,522
Total Billed Consumption	5,018,844
Percentage Attributable to Major Customers	43.3%

(1) The City of Fargo started providing water to all of West Fargo in June 2016.

Source: City Auditor's Office

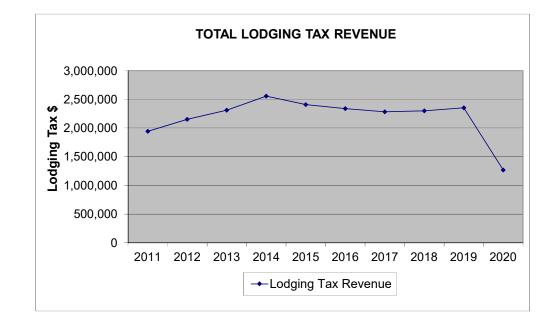
# CITY OF FARGO, NORTH DAKOTA UTILITY RATE STRUCTURE LAST TEN FISCAL YEARS (UNAUDITED)

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Water (\$ per 1,000 gallons)										
First 200,000 Gallons	\$ 4.20	\$ 4.25	\$ 4.25	\$ 4.25	\$ 4.25	\$ 4.25	\$ 4.25	\$ 4.40	\$ 4.40	\$ 4.40
200,000 Gallons to 2,000,000 Gallons	3.95	4.00	4.00	4.00	4.00	4.00	4.00	4.15	4.15	4.15
Over 2,000,000 Gallons	3.60	3.65	3.65	3.65	3.65	3.65	3.65	3.75	3.75	3.75
Waste Water										
Residential (fixed rate)	18.65	19.00	19.00	16.00	16.00	16.00	16.00	16.50	16.50	16.50
Commercial (per 1000 gallons)	2.00	2.05	2.05	2.05	2.05	2.05	2.05	2.10	2.10	2.10
Garbage										
Small (48-gallon)	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00
Medium (65-gallon)	9.00	9.00	9.00	9.00	9.00	9.00	9.00	9.00	9.00	9.00
Large (96-gallon)	14.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00
Recycling	N/A	N/A	N/A	N/A	N/A	N/A	3.00	3.00	3.00	4.00
Storm Sewer										
Residential	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	4.00	4.00
Commercial	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	8.00	8.00
Forestry	3.00	3.50	3.50	3.50	3.50	4.00	4.00	4.00	4.00	4.00
Mosquito	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Street Lights										
Residential	2.50	2.50	2.50	2.50	2.50	2.50	2.50	2.50	3.50	3.50
Commercial	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	16.00	16.00

Source: City Auditor's Office

#### CITY OF FARGO, NORTH DAKOTA LODGING TAX REVENUE LAST TEN FISCAL YEARS (UNAUDITED)

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Lodging Tax Revenue -										
2% Operating	\$ 1,294,751	\$ 1,434,821	\$ 1,540,920	\$ 1,705,336	\$ 1,606,176	\$ 1,559,922	\$ 1,522,443	\$ 1,533,398	\$ 1,568,735	\$ 845,582
1% Capital	647,306	717,309	769,726	851,386	802,535	779,872	761,222	766,699	784,367	422,791
Total	\$ 1,942,057	\$ 2,152,130	\$ 2,310,646	\$ 2,556,722	\$ 2,408,711	\$ 2,339,794	\$ 2,283,665	\$ 2,300,097	\$ 2,353,102	\$ 1,268,373



# CITY OF FARGO, NORTH DAKOTA RATIOS OF OUTSTANDING DEBT BY TYPE LAST TEN FISCAL YEARS (UNAUDITED)

	Governmental Activities									Business-Type Activities						
Fiscal Year	Special Assessment Bonds	Other General Obligation Debt	Gross Revenue Debt	Sales Tax Bonds	Taxable Annual Appropriation	Notes Payable	Capital Leases	Unamortized Premium	Revenue Bonds	Notes Payable	Special Assessments	Capital Leases	Unamortized Premium	Total Primary Government	Percentage of Personal Income (1)	Per Capita (2)
2020	\$ 549,200,000	\$ 32,405,000	\$-	\$62,039,000	\$ 28,840,000	\$ 123,321,973	\$ 383,120	\$34,292,608	\$ 7,777,149	\$ 146,454,330	\$ 10,794,379	\$ 2,046,863	\$ -	997,554,422	n/a	7,980
2019	450,485,000	33,995,000	-	65,696,000	17,315,000	130,127,690	226,051	31,255,233	8,778,93	127,700,446	10,849,169	2,017,877	-	878,446,397	6.50%	7,047
2018	418,055,000	35,515,000	-	69,215,000	17,315,000	118,260,400	174,518	30,589,507	9,762,743	100,101,771	14,215,945	1,638,398	-	814,843,282	6.30%	6,527
2017	409,335,000	36,980,000	-	72,609,000	-	179,727,693	221,267	31,341,672	10,728,632	3,309,253	12,689,133	1,550,898	-	758,492,548	6.20%	6,199
2016	415,715,000	37,910,000	-	75,889,000	-	144,462,044	254,398	30,814,050	7,258,473	3,900,000	8,269,708	3,379,814	-	727,852,487	6.07%	6,027
2015	386,760,000	12,390,000	-	79,063,000	-	126,954,821	322,749	25,609,116	11,258,659	2,700,000	6,727,823	4,625,543	-	656,411,711	5.62%	5,538
2014	332,360,000	2,285,000	-	82,142,000	-	72,962,978	231,179	21,522,490	16,785,000	7,993,000	6,916,821	4,848,864	452,028	548,499,360	4.91%	4,734
2013	299,160,000	2,400,000	100,036	57,040,000	-	68,709,176	165,679	9,115,418	20,595,000	5,754,000	6,599,787	5,944,453	601,743	476,185,292	4.53%	4,249
2012	304,920,000	2,515,000	4,957,727	11,245,000	-	69,923,438	205,352	5,043,589	24,230,000	6,495,000	5,501,788	6,822,916	751,458	442,611,268	4.41%	4,032
2011	292,670,000	2,625,000	5,756,022	22,045,000	-	71,932,749	280,115	3,044,353	29,845,000	10,612,767	4,595,632	1,764,472	917,879	446,088,989	4.92%	4,167

Source - Fargo, ND Metropolitan Statistical Area data from Bureau of Economic Analysis, US Department of Commerce
 Source - Population data from FM Metrocog, City of Fargo Planning Dept, NDSU Data Center, US Census Bureau

# CITY OF FARGO, NORTH DAKOTA RATIOS OF GENERAL BONDED DEBT OUTSTANDING LAST TEN FISCAL YEARS (UNAUDITED)

	Genera	al Bo	onded Debt Out	ding	_					
Fiscal Year	ther General Obligation Debt		Gross Revenue Debt		Total	Percentage of Market Value of Property	Per Capita (1)			
2020	\$ 32,405,000	\$	-	\$	32,405,000	0.25%	\$	259		
2019	33,995,000		-		33,995,000	0.27%		273		
2018	35,515,000		-		35,515,000	0.30%		284		
2017	36,980,000		-		36,980,000	0.33%		302		
2016	37,910,000		-		37,910,000	0.37%		314		
2015	12,390,000		-		12,390,000	0.13%		105		
2014	2,285,000		-		2,285,000	0.03%		20		
2013	2,400,000		100,036		2,500,036	0.03%		22		
2012	2,515,000		4,957,727		7,472,727	0.10%		67		
2011	2,625,000		5,756,022		8,381,022	0.12%		78		

(1) Source - Population data from FM Metrocog, City of Fargo Planning Dept, NDSU Data Center, US Census Bureau

# CITY OF FARGO, NORTH DAKOTA RATIO OF NET BONDED DEBT TO ASSESSED VALUE AND NET BONDED DEBT PER CAPITA LAST TEN FISCAL YEARS (UNAUDITED)

								Ratio of Net		
Fiscal Year	Estimated Population (1)	Assessed Valuation (2)	Gross Bonded Debt	[	Debt Service Balance Available	ebt payable from erprise Funds	Net Bonded Debt	Bonded Debt to Assessed Valuation	Bond	Net ed Debt Capita
2020	124,999	\$ 6,523,395,985	\$ 680,261,149	\$	193,930,144	\$ 7,777,149	\$ 478,553,856	7.34%	\$	3,828
2019	124,662	6,252,586,604	576,269,931		95,212,295	8,778,931	472,278,705	7.55%		3,788
2018	124,844	5,857,474,962	549,862,743		74,646,204	9,762,743	465,453,796	7.95%		3,728
2017	122,359	5,558,693,511	529,652,632		81,009,992	10,728,632	437,914,008	7.88%		3,579
2016	120,762	5,149,150,343	536,625,644		108,619,474	7,258,473	420,747,697	8.17%		3,484
2015	118,523	4,080,226,572	489,178,000		90,670,688	11,258,659	387,248,653	9.49%		3,267
2014	115,863	3,802,125,794	433,572,000		61,094,853	17,237,028	355,240,119	9.34%		3,066
2013	112,075	3,661,954,369	379,295,036		102,874,688	21,196,743	255,223,605	6.97%		2,277
2012	109,779	3,661,954,369	347,867,727		103,608,342	24,981,458	219,277,927	5.99%		1,997
2011	107,054	3,419,759,611	352,941,022		83,267,593	30,762,879	238,910,550	6.99%		2,232

1) Source - FM Metrocog, City of Fargo Planning Dept, NDSU Data Center, US Census Bureau

2) Source - Cass County Auditor

# CITY OF FARGO, NORTH DAKOTA LEGAL DEBT MARGIN INFORMATION LAST TEN FISCAL YEARS (UNAUDITED)

Legal Debt Margin Calculation for Fiscal Year 2017

Market Value of all property (1)	\$ 13,046,791,969 50%
Assessed valuation	\$ 6,523,395,985
Debt limit (5% of assessed value)	\$ 326,169,799
Debt applicable to limit: City's Share of Special Assessments Debt Supported Soley by Taxes Governmental Lease Obligations	16,292,700 (2) 32,405,000 (2) 383,120 (2)
Less: Debt available in related debt service funds Total net debt applicable to limit	 <u>1,138,889</u> (2) 50,219,709
Legal debt margin	\$ 275,950,090

					Fiscal Year					
	 2011	2012	2013	2014	2015	2016 (3)	2017	2018	2019	2020
Debt limit	\$ 175,901,694 \$	183,097,718 \$	190,106,290 \$	204,011,329 \$	229,925,362 \$	257,457,517 \$	277,934,676 \$	292,873,748 \$	312,629,330 \$	326,169,799
Total net debt applicable to limit	10,057,205	10,613,336	10,762,778	10,949,030	22,174,224	49,759,291	53,840,734	55,309,257	54,440,883	50,219,709
Legal debt margin	\$ 165,844,489 \$	172,484,382 \$	179,343,512 \$	193,062,299 \$	207,751,138 \$	207,698,226 \$	224,093,942 \$	237,564,491 \$	258,188,447 \$	275,950,090
Total net debt applicable to the limit as a percentage of debt limit	 6.06%	6.15%	6.00%	5.67%	10.67%	23.96%	24.03%	23.28%	21.09%	18.20%

Source - Cass County Auditor
 Source - City Auditors Office
 \$26 million GO Bonds issued for construction of new City Hall

# CITY OF FARGO, NORTH DAKOTA COMPUTATION OF DIRECT AND OVERLAPPING DEBT AS OF DECEMBER 31, 2020 (UNAUDITED)

Taxing Entity	2020 Taxable Value	Debt Outstanding	Percent Overlapping to City of Fargo	Total Direct and Overlapping Debt
City of Fargo	\$ 620,144,629	9 \$ 796,189,09	3100.00%	\$ 796,189,093
Cass County Fargo Park District Fargo Public Schools Kindred Public Schools West Fargo Public Schools Subtotal overlapping debt	976,813,584 620,144,629 435,456,708 30,196,795 427,395,636	920,070,00390,540,0152,460,08	0 100.00% 8 97.00% 7 0.04% 1 47.50%	1,197,361 20,070,000 87,823,817 984 133,884,498 242,976,660
Total Direct and Overlapping Debt		\$ 1,191,121,29	9	\$ 1,039,165,753

Required MSRB continuing disclosure for CUSIPs: 30747M, 30747N, 30748F

Source: The individual entity specified.

Note: Overlapping governments are those that coincide, at least in part, with the geographic boundaries of the City. This schedule estimates the portion of the outstanding debt of those overlapping governments that is borne by the residents and businesses of the City of Fargo. This process recognizes that, when considering the government's ability to issue and repay long-term debt, the entire debt burden borne by the residents and businesses should be taken into account. However, this does not imply that every taxpayer is a resident, and therefore responsible for repaying the debt of each overlapping government.

The percentage of overlapping debt applicable is estimated using taxable property values. Applicable percentages are estimated by determining the portion of the entity's taxable value that is within the city's boundaries and dividing it by the entity's total taxable assessed value.

# CITY OF FARGO, NORTH DAKOTA SUMMARY OF DIRECT DEBT AND DEBT RATIOS AS OF DECEMBER 31, 2020 (UNAUDITED)

		Per Capita	Percer	nt of Market Value
Direct Debt as of December 31, 2020	Amount	(124,999)	\$	(13,046,791,969)
General Obligation Supported by Property Tax	\$ 32,405,000	\$ 259		0.25%
Special Assessment	515,785,697	4,126		3.95%
Revenue	107,640,000	861		0.83%
Leases Payable	2,429,983	19		0.02%
Notes Payable	4,807,375	38		0.04%
Specials Payable	10,794,379	86		0.08%
Overlapping Debt	 394,932,206	3,159		3.03%
Total	\$ 1,068,794,640	\$ 8,548		8.20%

#### CITY OF FARGO, NORTH DAKOTA PLEDGED REVENUE COVERAGE - GOVERNMENTAL ACTIVITIES LAST TEN FISCAL YEARS (UNAUDITED)

	 Special Assessment Bonds										
Fiscal	 Special Assessment		Debt S								
 Year	Collections		Principal		Interest	Coverage					
2020	\$ 48,726,546	\$	19,455,000	\$	17,770,522	1.31					
2019	43,926,433		17,435,000		15,804,696	1.32					
2018	38,646,930		15,335,000		15,394,480	1.26					
2017	38,133,231		14,250,000		15,703,700	1.27					
2016	37,005,479		13,985,000		14,561,616	1.30					
2015	26,817,909		13,850,000		13,431,966	0.98					
2014	33,035,969		11,810,000		11,159,663	1.44					
2013	28,217,162		11,770,000		12,014,553	1.19					
2012	28,443,896		11,275,000		12,614,955	1.19					
2011	23,242,178		10,638,281		10,626,319	1.09					

Note: At the end of 2020, there was \$39,553,617 in prepaid special assessments that can be used to make debt service payments. At the end of 2019, there was \$34,534,157 in prepaid special assessments that can be used to make debt service payments. At the end of 2018, there was \$30,278,380 in prepaid special assessments that can be used to make debt service payments. At the end of 2017, there was \$22,850,773 in prepaid special assessments that can be used to make debt service payments. At the end of 2016, there was \$16,848,334 in prepaid special assessments that can be used to make debt service payments. At the end of 2015, there was \$16,848,334 in prepaid special assessments that can be used to make debt service payments. At the end of 2015, there was \$25,971,050 in prepaid special assessments that can be used to make debt service payments. At the end of 2014, there was \$30,263,636 in prepaid special assessments that can be used to make debt service payments. At the end of 2013, there was \$28,062,003 in prepaid special assessments that can be used to make debt service payments.

		SRI	LF Storm Sewer Proje				
	 Special						
Fiscal	Assessment		Debt S	Service			
Year	Collections		Principal		Interest	Coverage	
2020	\$ 65,790	\$	110,000	\$	2,750	0.58	
2019	69,674		110,000		5,500	0.60	
2018	114,402		110,000		8,250	0.97	
2017	117,211		105,000		10,875	1.01	
2016	131,218		105,000		13,500	1.11	
2015	113,343		100,000		16,000	0.98	
2014	77,574		100,000		18,500	0.65	
2013	64,883		95,000		20,875	0.56	
2012	65,533		95,000		23,250	0.55	
2011	60,872		90,000		25,500	0.53	

SRLF Storm Sewer Project Note Payable

# CITY OF FARGO, NORTH DAKOTA PLEDGED REVENUE COVERAGE - GOVERNMENTAL ACTIVITIES (CONTINUED) LAST TEN FISCAL YEARS (UNAUDITED)

	 Sales Tax Revenue Bonds										
Fiscal			Debt S								
Year	Sales Tax		Principal		Interest	Coverage					
2020	\$ 7,553,418	\$	3,657,000	\$	2,637,515	1.20					
2019	7,551,678		3,519,000		2,774,065	1.20					
2018	7,555,260		3,394,000		2,902,050	1.20					
2017	7,554,672		3,280,000		3,015,560	1.20					
2016	10,412,492		3,174,000		3,118,500	1.65					
2015	12,747,118		3,079,000		3,217,930	2.02					
2014	24,168,140		7,410,000		2,848,951	2.36					
2013	20,609,635		5,580,000		1,591,026	2.87					
2012	16,455,425		10,800,000		672,463	1.43					
2011	15,768,411		10,530,000		1,093,503	1.36					

		Sales Tax	Note F	Payable - Direct Bai	nk L	oan - I	FM Diversion Financing*	
Fiscal								
Year		Sales Tax		Principal			Interest	Coverage
2020	\$	23,163,359	\$	-		\$	585,424	39.57
2019		24,781,337		-			1,393,067	17.79
2018		22,560,969		-			1,095,209	20.60
2017		22,228,730		-			606,737	36.64
2016		16,324,568		-			100,573	162.32
2015		-		-			-	-
2014		-		-			-	-
2013		-		-			-	-
2012		-		-			-	-
2011		-		-			-	-

\* Includes notes payable and temporary sales tax revenue

# CITY OF FARGO, NORTH DAKOTA PLEDGED REVENUE COVERAGE - GOVERNMENTAL ACTIVITIES (CONTINUED) LAST TEN FISCAL YEARS (UNAUDITED)

Fiscal Year	Sales 1	Гах	Deb <sup>.</sup> Principal	Coverage		
2020	\$ 12,29	9,310 \$	4,375,000	) \$	1,261,083	2.18
2019	12,95	57,605	4,250,000	)	1,368,117	2.31
2018	12,04	16,492	4,132,409	9	2,054,132	1.95
2017	13,30	)3,870	4,120,422	2	2,124,443	2.13
2016	12,77	75,522	4,980,000	)	1,726,812	1.90
2015	12,74	17,118	4,851,07	5	1,581,750	1.98
2014	12,08	34,070	4,725,000	)	1,649,348	1.90
2013	17,66	65,401	4,604,374	1	1,679,810	2.81
2012	14,02	29,328	4,556,000	)	1,710,247	2.24
2011	15,76	68,412	351,000	)	1,475,188	8.63

	Parking Revenue Bonds									
Fiscal Year	Parking Revenue			Less: Operating Expenditures		Net Available Revenue		Debt Ser Principal	Coverage	
2020	\$	-	\$	-	\$	-	\$	- \$	-	-
2019		-		-		-		-	-	-
2018		-		-		-		-	-	-
2017		-		-		-		-	-	-
2016		-		-		-		-	-	-
2015		-		-		-		-	-	-
2014		-		-		-		-	-	-
2013		1,282,636		540,165		742,471		765,000	10,089	0.96
2012		1,158,192		610,978		547,214		60,000	52,531	4.86
2011		1,154,244		646,825		507,419		60,000	55,891	4.38

Note: Final payment was made on these bonds in 2013.

# CITY OF FARGO, NORTH DAKOTA PLEDGED REVENUE COVERAGE - GOVERNMENTAL ACTIVITIES (CONTINUED) LAST TEN FISCAL YEARS (UNAUDITED)

			Lease Revenue			
Fiscal		Lease	Debt S			
Year		Revenue	Principal		Interest	Coverage
2020	\$	- \$	-	\$	-	-
2019		-	-		-	-
2018		-	-		-	-
2017		-	-		-	-
2016		-	-		-	-
2015		-	-		-	-
2014		-	-		-	-
2013		1,611,020	3,005,000		96,020	0.52
2012		384,948	230,000		151,610	1.01
2011		383,026	296,421		217,064	0.75
Note: Final pa	ayment w	as made on these bond	s in 2013.			

Fiscal Year		NRI Loan Repayments	Debt S Principal	Coverage	
2020	\$	- \$		Interest	Coverage
2020	φ	- Þ	-	\$ -	-
2019		-	-	-	-
2018		-	-	-	-
2017		-	-	-	-
2016		-	-	-	-
2015		-	-	-	-
2014		100,036	100,036	-	1.00
2013		50,000	50,000	-	1.00
2012		442,756	428,297	14,45	8 1.00
2011		104,996	88,330	16,66	1.00

Note: Final payment was made on these bonds in 2014.

# CITY OF FARGO, NORTH DAKOTA PLEDGED REVENUE COVERAGE - BUSINESS TYPE ACTIVITIES LAST TEN FISCAL YEARS (UNAUDITED)

		Water Revenue Bonds												
	Fiscal		Water		Less:		Net Available		Debt S	се				
	Year		Revenue	Ex	penditures	Revenue		Principal		Interest	Coverage			
	2020	\$	-	\$	-	\$	-	\$	-	\$	-	-		
	2019		-		-		-		-		-	-		
	2018		-		-		-		-		-	-		
	2017		23,706,110		13,030,159		10,675,951		3,840,000		100,800	2.71		
	2016		21,779,615		10,558,497		11,221,118		3,650,000		201,600	2.91		
	2015		19,134,802		9,604,660		9,530,142		3,470,000		393,225	2.47		
	2014		18,311,211		9,459,296		8,851,915		3,295,000		575,400	2.29		
	2013		19,051,936		9,704,611		9,347,325		3,130,000		748,388	2.41		
	2012		19,828,733		8,815,325		11,013,408		2,975,000		912,713	2.83		
	2011		17,284,658		9,243,565		8,041,093		2,825,000		1,143,056	2.03		
Not	e: Final pa	aymer	nt made on the	se bon	ds on 1/1/201	8.								

					Airport Revenue	e Bo	onds		
	cal ear	Airport Less: Revenue Expenditures		Net Available Revenue			Debt S Principal	Coverage	
			•				ГППСІРАІ	Interest	Coverage
20	20 \$	-	\$ -	\$	-	\$	-	\$ -	-
20	19	-	-		-		-	-	-
20	18	-	-		-		-	-	-
20	17	-	-		-		-	-	-
20	16	-	-		-		-	-	-
20	15	8,546,795	4,281,126		4,265,669		5,125,000	146,59	97 0.81
20	14	8,641,627	4,364,638		4,276,989		415,000	229,28	55 6.64
20	13	7,546,237	4,406,659		3,139,578		405,000	245,73	31 4.82
20	12	6,716,756	3,151,206		3,565,550		2,540,000	340,2	59 1.24
20	11	6,244,177	2,955,458		3,288,719		1,045,000	377,30	69 2.31

Note: Final payment was made on these bonds in 2015.

# CITY OF FARGO, NORTH DAKOTA PLEDGED REVENUE COVERAGE - BUSINESS TYPE ACTIVITIES (CONTINUED) LAST TEN FISCAL YEARS (UNAUDITED)

SRLF Notes Payable											
Water Revenue		Less: Expenditures		Net Available Revenue			Coverage				
\$	23,773,689		\$	8,184,146	\$	2,315,000	\$	1,963,007	1.91		
	22,744,596	14,876,113		7,868,483		1,000,000		1,911,785	2.70		
	23,888,031	14,268,537		9,619,494		-		737,169	13.05		
	-	-		-		-		-	-		
	-	-		-		-		-	-		
	-	-		-		-		-	-		
	-	-		-		-		-	-		
	-	-		-		-		-	-		
	-	-		-		-		-	-		
	-	-		-		-		-	-		
	\$	Revenue           \$ 23,773,689           22,744,596	Revenue         Expenditures           \$ 23,773,689         \$ 15,589,543           22,744,596         14,876,113           23,888,031         14,268,537	Revenue         Expenditures           \$         23,773,689         \$         15,589,543         \$           22,744,596         14,876,113         \$           23,888,031         14,268,537         \$	Water         Less:         Available           Revenue         Expenditures         Revenue           \$ 23,773,689         15,589,543         8,184,146           22,744,596         14,876,113         7,868,483           23,888,031         14,268,537         9,619,494	Water         Less:         Available           Revenue         Expenditures         Revenue           \$ 23,773,689         15,589,543         8,184,146           \$ 22,744,596         14,876,113         7,868,483           23,888,031         14,268,537         9,619,494	Net         Net           Water         Less:         Available         Debt \$           Revenue         Expenditures         Revenue         Principal           \$         23,773,689         \$         15,589,543         \$         8,184,146         \$         2,315,000           22,744,596         14,876,113         7,868,483         1,000,000         23,888,031         14,268,537         9,619,494         -	Net           Water         Less:         Available         Debt Serv           Revenue         Expenditures         Revenue         Principal           \$ 23,773,689         \$ 15,589,543         \$ 8,184,146         \$ 2,315,000         \$           22,744,596         14,876,113         7,868,483         1,000,000         \$           23,888,031         14,268,537         9,619,494         -	Water Revenue         Less:         Available Revenue         Debt Service           \$ 23,773,689         15,589,543         8,184,146         2,315,000         1,963,007           \$ 22,744,596         14,876,113         7,868,483         1,000,000         1,911,785           \$ 23,888,031         14,268,537         9,619,494         -         737,169		

					S	RLF Notes P	ayal	ble			
Fiscal	Wastewater		_	Less:		Net vailable		Debt S	Servi		' -
 Year		Revenue	Exp	penditures	F	Revenue		Principal		Interest	Coverage
2020	\$	12,266,270	\$	7,744,391		4,521,879	\$	-	\$	336,177	13.45
2019		11,276,502		9,220,282		2,056,220		-		95,660	21.50
2018		-		-		-		-		-	-
2017		-		-		-		-		-	-
2016		-		-		-		-		-	-
2015		10,328,605		5,559,656		4,768,949		4,993,000		72,815	0.94
2014		10,176,950		4,866,238		5,310,712		761,000		140,327	5.89
2013		11,046,790		5,252,745		5,794,045		741,000		155,411	6.46
2012		10,905,355		4,769,262		6,136,093		4,117,766		233,609	1.41
2011		10,401,385		4,920,920		5,480,465		1,590,000		308,444	2.89

# CITY OF FARGO, NORTH DAKOTA PLEDGED REVENUE COVERAGE - BUSINESS TYPE ACTIVITIES (CONTINUED) LAST TEN FISCAL YEARS (UNAUDITED)

	Sale of by products			Coverage		
\$		\$	100,000	\$	1,700	1.73
	27,474		100,000		2,550	0.27
	177,869		100,000		3,400	1.72
	341,470		100,000		4,250	3.28
	337,527		100,000		5,100	3.21
	335,117		100,000		5,950	3.16
	316,396		100,000		6,800	2.96
	416,658		100,000		7,650	3.87
	375,264		100,000		8,500	3.46
	407,347		100,000		9,350	3.73
	\$	by products \$ 175,783 27,474 177,869 341,470 337,527 335,117 316,396 416,658 375,264	by products  \$ 175,783 \$ 27,474 177,869 341,470 337,527 335,117 316,396 416,658 375,264	Sale of by products         Debt S           \$         175,783         \$         100,000           27,474         100,000         177,869         100,000           177,869         100,000         341,470         100,000           337,527         100,000         335,117         100,000           316,396         100,000         316,396         100,000           375,264         100,000         375,264         100,000	Sale of by products         Debt Service           Principal         Principal           \$         175,783         \$         100,000         \$           27,474         100,000         \$         177,869         100,000         \$           177,869         100,000         341,470         100,000         \$         337,527         100,000         \$           335,117         100,000         316,396         100,000         \$         \$         \$           416,658         100,000         \$         \$         \$         \$         \$	by products         Principal         Interest           \$         175,783         \$         100,000         \$         1,700           27,474         100,000         \$         2,550         2,550           177,869         100,000         3,400         3,400           341,470         100,000         4,250         337,527           335,117         100,000         5,950         316,396           316,396         100,000         6,800         416,658           375,264         100,000         8,500         8,500

Qualifed Fner	gy Conservation Bonds
	gy conscivation bonds

Fiscal Year	Tipping Fee Revenue	 Debt S Principal	Interest	Coverage	
2020	\$ 10,350,021	\$ 186,782	\$	103,574	35.65
2019	8,903,000	183,812		112,561	30.04
2018	8,781,299	180,889		121,405	29.05
2017	9,218,332	178,012		130,108	29.92
2016	7,517,651	103,356		148,938	29.80
2015	-	-		-	-
2014	-	-		-	-
2013	-	-		-	-
2012	-	-		-	-
2011	-	-		-	-

# CITY OF FARGO, NORTH DAKOTA DEMOGRAPHIC AND ECONOMIC STATISTICS LAST TEN FISCAL YEARS (UNAUDITED)

			Pe	r Capita		Level of Ed	ducation (1)	K - 12 Public	Fargo	State	National	Fargo
	Estimated	Personal	Pe	ersonal	Median	% High School	% Bachelor's	School	Unemployment	Unemployment	Unemployment	Labor
Year	Population (1)	Income (2)	Inc	ome (2)	Age (1)	Grad or Higher	Degree or higher	Enrollment (1)	Rate (3)	Rate (3)	Rate (3)	Force (3)
2020	124,999	n/a		n/a	n/a	n/a	n/a	11,204	3.2%	4.8%	6.5%	73,397
2019	124,662	\$ 13,521,155,000	\$	54,932	31.0	94.3%	40.0%	11,368	1.8%	2.2%	3.4%	69,702
2018	124,844	12,939,269,000		52,712	31.2	93.9%	39.5%	11,242	2.2%	2.4%	3.7%	68,195
2017	122,359	12,242,900,000		50,725	30.7	93.8%	38.8%	11,317	2.2%	2.6%	3.9%	70,726
2016	120,762	11,992,967,000		50,364	31.0	93.9%	38.2%	11,175	2.2%	3.2%	4.9%	69,230
2015	118,523	11,688,827,000		49,987	30.7	94.6%	38.0%	11,157	2.2%	2.7%	5.3%	65,665
2014	115,863	11,166,605,000		48,914	29.5	94.7%	38.6%	11,026	2.5%	2.8%	6.2%	65,038
2013	112,075	10,509,203,000		47,023	31.7	93.7%	35.3%	10,903	3.0%	2.9%	7.4%	61,896
2012	109,779	10,033,320,000		46,384	32.1	94.9%	37.1%	10,821	3.2%	3.1%	8.1%	60,869
2011	107,054	9,068,184,000		42,740	31.7	94.5%	33.5%	10,504	3.3%	3.5%	8.9%	63,842

(1) Source - FM Metrocog, City of Fargo Planning Dept, NDSU Data Center, US Census Bureau, Fargo Public Schools

(2) Source - Bureau of Economic Analysis, Fargo-Moorhead (MSA)

(3) Source - North Dakota Job Service

# CITY OF FARGO, NORTH DAKOTA RETAIL SALES & ESTIMATED BUYING INCOME CASS COUNTY (UNAUDITED)

R	etail Sales (\$000)	ective Buying come (EBI) (\$000)	Median Household EBI MSA State					
2020 \$	9,189,477	\$ 6,307,429	\$ 57,120	\$	56,424			
2019	5,679,415	6,274,069	57,602		56,623			
2018	5,433,331	5,529,837	54,109		55,194			
2017	4,368,865	5,363,344	50,722		53,172			
2016	4,788,922	5,172,302	49,082		52,472			
2015	4,946,200	4,556,037	46,208		49,198			
2014	4,839,445	4,231,840	45,276		46,365			
2013	2,862,674	3,667,475	42,550		40,911			
2012	3,435,135	3,198,040	37,714		36,558			
2011	3,436,706	3,236,972	37,404		36,353			

Source: Demographics USA, Survey of Buying Power

# CITY OF FARGO, NORTH DAKOTA PRINCIPAL EMPLOYERS CURRENT YEAR AND NINE YEARS AGO (UNAUDITED)

		202	20	2011				
			Percentage			Percentage		
			of Total City			of Total City		
Employer	Employees	Rank	Employment	Employees	Rank	Employment		
Sanford Health	8,651	1	11.79%	6,739	1	10.56%		
Innovis Health/Essentia Health	5,141	2	7.00%	967	7	1.51%		
North Dakota State University	4,363	3	5.94%	1,715	2	2.69%		
Axis Communications	3,200	4	4.36%	-	-	-		
Fargo Public Schools	1,929	5	2.63%	1,678	3	2.63%		
Wanzek Construction	1,841	6	2.51%	-	-	-		
Eventide Senior Living Communities	1,660	7	2.26%	-	-	-		
Moorhead Area Public Schools	1,637	8	2.23%	-	-	-		
West Fargo Public Schools	1,623	9	2.21%	-	-	-		
US Bank - Service Center	1,201	10	1.64%	975	6	1.53%		
Fargo VA Health Care System	-	-	-	870	8	1.36%		
Microsoft	-	-	-	869	9	1.36%		
City of Fargo	-	-	-	773	10	1.21%		
Blue Cross Blue Shield of ND	-	-	-	1,345	4	2.11%		
Case New Holland	-	-	-	1,055	5	1.65%		

Source: Fargo Moorhead Chamber of Commerce City of Fargo, ND

# CITY OF FARGO, NORTH DAKOTA NUMBER OF CITY GOVERNMENT EMPLOYEES BY FUNCTION/PROGRAM LAST TEN FISCAL YEARS (UNAUDITED)

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
General government										
City Administrator	1	1	1	1	1	2	2	3	3	3
Human Resources	6	6	6	6	6	7	8	8	8	8
Information Services	22	22	23	23	23	24	24	24	24	24
Public Information	1	2	2	2	2	2	2	3	4	4
Auditor	16	15	15	15	15	15	15	15	15	15
Municipal Court	8	8	8	8	8	8	8	8	8	8
City Assessor	11	11	11	11	11	11	11	11	11	11
Buildings & Grounds	7	7	7	7	7	13	13	14	14	15
Planning	11	12	11	12	13	14	15	13	14	14
Central Garage	23	23	23	23	23	23	23	24	24	24
City Commission	8	8	8	8	8	8	8	8	8	9
Public safety										
Inspections	20	20	20	20	21	22	23	23	24	25
Traffic Engineering	9	9	9	9	11	11	11	11	6	6
Fire Department	117	117	117	121	121	122	122	122	123	124
Police Department	166	167	169	172	180	187	197	204	205	209
Public works										
City Engineering	36	37	37	37	41	42	42	43	42	42
Streets & Sewers	49	49	51	51	54	55	55	55	55	57
Public health & welfare										
Health	111	110	112	114	117	116	116	112	112	111
Homeless shelter	2	15	16	18	18	19	20	20	21	21
Recreation & culture										
Public Library	47	48	48	49	49	50	51	52	54	54
Civic Memorial Auditorium	6	6	6	6	6	4	4	4	4	3
Urban redevelopment	3	3	2	2	2	2	2	2	2	3
Public transportation	20	19	21	22	21	23	25	25	25	25
Business-type funds										
Airport	14	16	16	16	26	27	27	27	28	28
Water	42	42	44	45	46	47	48	52	52	54
Wastewater	20	20	20	20	20	20	20	20	20	20
Solid waste	50	50	50	50	50	50	50	50	50	49
Storm sewer	4	5	5	5	5	5	5	5	5	5
Street Lighting	2	2	2	2	2	2	2	2	7	7
Forestry	10	10	10	11	11	11	11	11	11	12
Fargodome	20	18	20	21	21	21	23	23	23	25
Total	862	878	890	907	939	963	983	994	1,002	1,015

- Number includes budgeted full-time equivalent (FTE) positions

#### CITY OF FARGO, NORTH DAKOTA OPERATING INDICATORS BY FUNCTION/PROGRAM LAST TEN FISCAL YEARS (UNAUDITED)

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Percent Change from 2011 to 2020
Public safety											
Fire Number of calls answered Number of fire inspections	4,785 8,372	6,262 7,109	6,984 6,552	7,196 6,470	9,336 6,437	10,483 6,005	10,711 6,007	11,014 6,956	11,563 6,245	12,930 6,375	170% -24%
Police Number of calls for service Arrests	51,215 8,285	55,584 7,632	62,836 6,067	65,682 6,063	74,516 6,907	78,784 7,412	89,162 7,076	89,565 6,592	93,590 6,492	77,477 5,039	51% -39%
Public works Average daily water consumption (gallons)	9,589,658	11,180,334	10,508,699	9,989,474	10,530,370	12,576,805	14,156,756	14,008,019	13,018,019	13,750,258	43%
Wastewater avg flow per day (MGD)	13.66	12.23	13.39	12.84	12.17	12.72	11.81	11.78	13.00	14.64	7%
Public health & welfare											
WIC participation	2,720	2,695	2,702	2,701	2,970	2,908	2,975	2,773	2,619	2,517	-7%
Nursing visits	196,131	192,853	214,637	152,266*	144,985*	148,719*	145,353*	146,465*	157,786*	138,237	-31%
Recreation & culture											
Library circulation	960,092	986,773	997,492	1,000,024	1,004,966	987,851	992,711	1,026,953	1,047,165	692,372	-28%
Civic center attendance	78,327	82,870	88,355	91,660	48,945	46,001	37,240	33,963	32,740	9,979	-87%
Fargodome attendance	499,805	529,657	539,285	550,330	565,914	593,489	539,428	522,883	535,224	100,208	-80%
Public transportation											
Number of rides Fixed route Paratransit	1,665,221 58,992	1,608,628 54,217	1,682,267 53,403	1,751,824 53,893	1,600,610 51,513	1,483,667 52,394	1,419,067 52,509	1,440,766 52,665	1,336,401 53,350	855,848 37,137	-49% -37%
Public information											
Web site Total Sessions Users Page views Pages per visit	905,700 419,268 2,789,176 3.08	1,220,404 620,800 3,640,975 2.98	1,269,295 716,763 3,216,029 2.50	1,272,993 745,192 3,017,692 2.37	1,378,527 759,584 3,110,926 2.26	1,239,551 653,841 2,751,964 2.22	1,078,806 565,904 2,635,927 2.44	993,435 448,066 2,424,353 2.44	1,234,414 640,287 2,646,277 2.14	1,499,449 838,552 2,991,319 1.99	n/a n/a n/a
Infrastructure											
New projects assessed Value of new projects	19 \$ 10,826,700 \$	50 57,829,486	51 \$ 27,096,674 \$	43 \$ 42,278,237 \$	38 \$ 34,950,435	53 \$    77,220,449    \$	55 \$ 58,787,981 \$	45 46,058,863	44 \$ 40,214,225 \$	45 \$ 46,058,863	137% 325%

\* Amount does not include correctional health clinical nursing visits.

#### CITY OF FARGO, NORTH DAKOTA CAPITAL ASSET STATISTICS BY FUNCTION/PROGRAM LAST TEN FISCAL YEARS (UNAUDITED)

_	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
General government Area in square miles	48.45	48.60	48.80	48.84	49.22	49.22	49.22	49.22	49.22	49.22
Public safety										
Fire	_	_	_	_	_	_	_		_	_
Stations Vehicles	7 28	7 27	7 31	7 31	7 31	7 23	7 20	7 17	7 17	7 15
Police										
Stations Marked cars	3 39	3 41	2 41	1 41	2 44	2 44	2 48	2 47	2 47	2 47
Marked Cars	55	41	41	41	++	44	40	47	47	47
Public works										
Number of street lights	9,430	9,785	10,113	10,402	11,091	11,622	12,086	12,759	13,255	13,622
Miles of paved streets	394.30	400.92	407.43	464.39	525.47	590.04	615.35	651.04	669.47	687.67
Miles of water mains	445.26	449.79	459.93	472.90	484.03	490.01	495.22	504.72	509.31	515.84
Miles of sanitary sewer	429.53	433.98	443.30	453.99	460.87	466.28	473.46	468.06	471.13	454.98
Miles of storm sewer	409.85	416.49	429.74	442.51	455.86	464.51	470.96	494.18	501.71	508.48
Recreation & culture										
Library Collection	250,000	252,618	282,462	298,344	305,539	274,536	275,981	271,187	313,604	321,390
Public transportation Buses	27	28	32	32	29	29	31	46	43	44