



**Request for Proposal**

**Hydraulic Excavator**

**October 26<sup>th</sup>, 2018**

# City of Fargo

## Request for Proposal

The City of Fargo is requesting proposals for one (1) Hydraulic Excavator. Sealed proposals will be received by the City of Fargo Auditor's Office at 225 4<sup>th</sup> Street North, Fargo, ND 58102, for the purpose of evaluating costs and operating parameters on a new Hydraulic Excavator. Upon completion of the evaluation by the selection committee an order may be placed. Proposals will be received until **2:00 P.M. Central Standard Time Friday, October 26<sup>th</sup> 2018.**

### **CITY OF FARGO RIGHTS**

The City reserves the right to cancel this RFP in writing or postpone the date and time for submitting proposals at any time prior to the proposal due date. The City by this RFP does not promise to accept the lowest cost or any other proposal and specifically reserves the right to reject any or all proposals, to waive any formal proposal requirements, to investigate the qualifications and experience of any Proposer, to reject any provisions in any proposal, to modify RFP contents, to obtain new proposals, to negotiate the requested services and contract terms with any Proposer, or to proceed to do the work otherwise.

The City hereby notifies all proposers that it will affirmatively insure that in regard to any contract entered into, pursuant to this request, minority business enterprises will be afforded full opportunity and are encouraged to submit proposals in response to this invitation and will not be discriminated against on the grounds of race, color, sex, or national origin in consideration for an award. The City reserves the right to accept or reject any and all proposals that is in the best interest of the City. All questions and inquiries will be addressed to:

#### Solid Waste Dept Operational Questions:

Paul Hanson  
Fargo Landfill Supervisor  
Solid Waste Department  
4501 7<sup>th</sup> Avenue N  
Fargo, ND 58102  
Email: [PHanson@FargoND.gov](mailto:PHanson@FargoND.gov)  
Phone: (701) 730-8705  
Fax: (701) 282-6077

#### Vehicle Specifications:

Tanner Smedshammer  
Fleet Management Specialist  
Fargo Public Works Department  
402 23<sup>rd</sup> St. N  
Fargo, ND 58102  
[Tanner.Smedsahammer@FargoND.gov](mailto:Tanner.Smedsahammer@FargoND.gov)  
(701) 241-1460  
(701) 298-6971

## GENERAL SPECIFICATION

**MODEL:** Unit shall be a new 2019 model and shall include all standard equipment unless otherwise specified.

**WARRANTY:** Bidder shall warranty the complete unit (Total Machine), parts and labor for a period of 84 months or 3,500 hours, whichever comes first. Bidder shall assume all transportation cost to their repair facility and all mileage cost to the landfill, during the warranty period. *Please provide documentation showing what items will be covered.*

**DELIVERY:** Proposer must perform a complete pre-delivery service prior to delivery of equipment. All units are F.O.B., Fargo Landfill, 4501 7<sup>th</sup> Ave N, Fargo ND.

**Proposer must state the number of days for delivery from time of order and a \$150.00 per day will be accessed against the purchase price with the total not to exceed 2.5% of purchase price.**

**TRAINING:** Upon delivery to end-user Proposer will provide instruction to operators on proper operation and daily maintenance.

Two days of training on repair procedures to be provided by a Factory Qualified representative to repair technicians. Onsite training at the City of Fargo Central Garage should be scheduled at time of order.

**MANUALS:** One (1) Complete Service Manual, CD or Printed.  
One (1) Complete Parts Manual, CD or Printed.  
One (1) Operator's Manual.  
Safety and/or Training video's if available.

**PROPOSER:** There shall be \$500,000.00 minimum of product Liability coverage by the proposer to protect the City of Fargo. Certification shall be provided with proposal.

Preference may be given to Proposer who has a local dealer with a reasonable amount of parts inventory for the unit that has been proposal and a complete service facility. On new models or equipment not previously purchased by the City of Fargo, the selection committee may elect to have a demonstration of the models being considered.

# **Excavator Bidding Specifications**

## **1.0 INTENT**

It is the intent of this specification to provide for the purchase of one (1) new and unused Hydraulic Excavator for the use at the Fargo Landfill.

The Fargo Landfill and Solid Waste Department has evaluated different models of Excavators and has determined that this specification is best suited for the SWD needs in terms of quality and features. This specification shall not be interpreted as restrictive but rather as a measure of quality and performance against which all other Excavators will be compared.

In comparing proposals, comparison will not be confined to price only. The successful proposer will be one whose product is judged as best serving the interests of the SWD when price, product, quality and delivery are considered. The SWD also reserves the right to reject any or all proposals or any part thereof, and to waive any minor technicalities. A contract will be awarded to the proposer submitting the lowest responsible proposal meeting the requirements.

## **2.0 EQUIVALENT PRODUCT**

Proposals will be accepted for consideration on any make or model that is equal or superior to the attached specifications. Decisions of equivalency will be at the sole interpretation of the SWD. A blanket statement that equipment proposed will meet all requirements will not be sufficient to establish equivalence. An original manufacturer's brochure of the proposed product is to be submitted with proposal.

## **3.0 INTERPRETATIONS**

In order to be fair to all proposers, no oral interpretations will be given to any proposer, as to the meaning of the specification documents or any part thereof. Every request for such a consideration shall be made in writing. Based on such inquiry, the SWD may choose to issue an addendum in accordance with local state laws.

## **4.0 GENERAL**

The specification herein states the minimum requirements of the SWD. All proposals must be regular in every respect. Unauthorized conditions, limitations, or provisions shall be cause for rejection. The SWD will consider as irregular or non-responsive any and all proposals that are not prepared and submitted in accordance with the proposal document and specification, or any proposal lacking sufficient technical literature to enable the SWD to make a reasonable determination of compliance to the specification. It shall be the proposer's responsibility to carefully examine each item of the specification. Failure to offer a completed proposal or failure to respond to each section of the technical specification (COMPLY: YES NO) will cause the proposal to be rejected without review as non-responsive. All variances, exceptions and/or deviations shall be fully described in the appropriate section. Deceit in responding to the specification will be cause for rejection.

## 5.0 Specifications

	<u>YES</u>	<u>NO</u>
<u>General</u>		
Operating weight shall not be less than 76,000 Lbs.	_____	_____
Engine shall be a minimum of 257 Net HP	_____	_____
Engine shall be diesel	_____	_____
Piston displacement no less than 433	_____	_____
Must meet EPA Tier 4 Final Emissions	_____	_____
24 Volt electrical system	_____	_____
Minimum 90 Amp alternator	_____	_____
Outside left and right mirrors	_____	_____
Double element engine air filter with pre cleaner	_____	_____
Disconnect switch with jump start terminals	_____	_____
Quick/easy oil change system	_____	_____
Cab shall have full ROPS protection	_____	_____
Cab shall include air conditioning, heater with defroster outlets	_____	_____
Cab shall be pressurized	_____	_____
Windshield wipers	_____	_____
The seat shall be a cloth, suspension seat with armrests, lumbar support and 2" retractable seatbelt.	_____	_____
Factory installed AM/FM radio	_____	_____
Rear view camera	_____	_____
Cab and boom lights LED if possible	_____	_____

	<u><b>YES</b></u>	<u><b>NO</b></u>
The equipment monitoring system shall have audible and visual warnings: engine air restriction, engine oil pressure, hydraulic filter restriction, parking brake and seat belt.	_____	_____
Built-in beverage holder, operator manual storage compartment, and two (2) 12 volt outlets shall be provided.	_____	_____
31" or wider triple grouser shoes	_____	_____
Long undercarriage, track guiding guards center or full length	_____	_____
Power train and travel motor guards	_____	_____
Tracking system to track the following items for 7 years at no charge to the City of Fargo and should be operated through a cellular or satellite network; hours, fuel burned, service intervals, fault codes	_____	_____
Minimum 21' boom/10' stick	_____	_____
Bucket linkage with a lift eye	_____	_____
Counter weight shall be more than 14,900 Lbs.	_____	_____
Machine shall have a fire extinguisher mounted in operators cab (9 pound minimum)	_____	_____
Heavy duty ripper shank capable to be mounted by a quick coupler	_____	_____
Minimum 50" long and must have a replaceable tip	_____	_____
Hydraulic demolition and sorting grapple with hydraulic 360 degree rotation, synchronized jaws and replaceable cutting edge	_____	_____
Hydraulic quick coupler that is capable to pick up all work tools	_____	_____
All work tools and attachments must have mounting pins installed	_____	_____
All hydraulic work tools must have screw type quick disconnects for ease of connecting or disconnecting the lines with high hydraulic pressures	_____	_____
48" General Purpose Heavy Duty bucket with replaceable penetration tips	_____	_____

All hydraulic tools must be installed, tested and ready for work when delivered

\_\_\_\_\_

Reversing fan to reduce debris buildup

\_\_\_\_\_

**MAINTENANCE  
PENALTY:**

In the event the machine is out-of-service in excess of 48 hours due to mechanical break-down, the bidder shall be subject to a break-time penalty of \$400 per day through the life of the contract or warranty.

**YES**

**NO**

**CUSTOMER SUPPORT  
AGREEMENT**

Bidder shall provide as an option a cost per hour, a complete Customer Support Agreement for a total of 84 months or 3,500 hours whichever occurs first, including parts, labor and mileage for all preventive maintenance in 250, 500, 1000 and 2000 hour intervals, for the term of the agreement. Customer Support Agreement is to cover all mileage, labor, and parts to include oils, fuel filters, oil filters.

**YES**

**NO**

*\*\*Engine air filters & cab air filters will be excluded in this agreement.*

**Bidder must supply a list of equipment users who have purchased their units in the past two years.**

**Information shall include name of contact person and telephone number of that individual.**

## Exceptions & Deviations

Proposer shall fully describe every variance, exception, and/or deviation. List the item number here and fully explain any items in non-compliance with specification. Additional sheets may be used if required.

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## **Warranty**

Base Manufacture

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Hydraulics

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Other Warranties that apply:

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## PROPOSAL FORM

Landfill Hydraulic Excavator  
City of Fargo – Division of Solid Waste

Company: \_\_\_\_\_ Total equipment price: \_\_\_\_\_

Make: \_\_\_\_\_ Model: \_\_\_\_\_

Year: \_\_\_\_\_ Horse Power & Weight: \_\_\_\_\_

### **Seven (7) Year Contract with a Customer Support Agreement.**

Seven Equal Payments with the First Payment due On Delivery

First Payment on Delivery: \$ \_\_\_\_\_

First Year: \$ \_\_\_\_\_

Second Year: \$ \_\_\_\_\_

Third Year: \$ \_\_\_\_\_

Fourth Year: \$ \_\_\_\_\_

Fifth Year: \$ \_\_\_\_\_

Sixth Year: \$ \_\_\_\_\_

Seventh Year: \$ \_\_\_\_\_

Customer Support Agreement Rate \$ \_\_\_\_\_ /Hr.

### DELIVERY DATE

Number of days for delivery from date of order: \_\_\_\_\_

Signature: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_